

## Open Forum 2014 announced

SMMT will host its next [Open Forum](#) event on Wednesday 19 March 2014, Worcester Warriors Rugby Club, Sixways Stadium, WR38ZE.

### [Register here](#)

The event will focus on opportunities in the UK's automotive supply chain, with experts, influencers and key decision makers speaking on a variety of supply chain and technology topics. Attendance is free for SMMT members, £50 for non-members.

Open Forum brings together around 300 delegates for a day of presentations, knowledge sharing and discussion. The event also offers excellent networking opportunities with leading senior figures from the automotive industry. Specific topics and speakers will be announced in due course. Details of previous events can be found [here](#).

Exhibition space will be available from:

- £250 for SMMT members
- £450 for non-members

To find out more about booking exhibition space please contact Mairi Lucas at [supplychain@smmt.co.uk](mailto:supplychain@smmt.co.uk) or 020 7344 1647.



## Automechanika Istanbul

This is Eurasia's number one OEM and aftermarket event. It brings together all relevant professionals from the automotive manufacturing, distribution and repair sectors in the region and it provides opportunities for small and medium-sized enterprises to step up in the market. £2,500 UKTI TAP Grants are available, contact Ruta Aisthorpe for more information [raisthorpe@smmt.co.uk](mailto:raisthorpe@smmt.co.uk) or on 020 7344 9231.

E-mail: [memberservices@smmt.co.uk](mailto:memberservices@smmt.co.uk)

Website: [www.smmt.co.uk/members-lounge/member-services](http://www.smmt.co.uk/members-lounge/member-services)

## SMMT member case study

ARRK Europe gives us an insight into its business and the benefits it gains from SMMT membership



Global product development specialist ARRK Europe is delighted to announce its decision to join the Society of Motor Manufacturers and Traders (SMMT).

James Walker, ARRK's Sales Director Designate, explains. "ARRK is involved with a wide range of industry sectors but it is fair to say that the automotive community does account for a substantial proportion of our client base. Given the depth and breadth of ARRK's range of services globally, from design engineering support, prototyping and composites, through to tooling and moulding, particularly to OEMs and Tier O suppliers, we felt it was right to be an active member of the SMMT. We work closely with many of SMMT's members, both in Europe and around the world, so joining the association for us was a natural strategic fit. By becoming a central member it will help us to get closer to our clients' needs both now and in the future."

Mike Hawes, SMMT Chief Executive, said, "I'm delighted that ARRK has decided to join over 600 other companies in membership of the SMMT. We are one of the UK's most influential trade organisations, actively promoting all aspects of the UK automotive industry both at home and abroad, so we are confident we can help ARRK with its business performance, as we aim to do for all SMMT members".

ARRK has already attended a number of SMMT events from Ford Open Access Day to the SMMT Open Forum in Worcester. James Walker commented, "We have been hugely encouraged by the response we have received and I look forward to meeting many more fellow members".

If you are a member or associate of SMMT and would like to have a case study in our next Member Services Bulletin, please contact Mairi Lucas at [mlucas@smmt.co.uk](mailto:mlucas@smmt.co.uk).

## November Production Outlook Report

### Download the latest [European Car and Light Commercial Vehicle Production Outlook Report](#)

The independent report produced for SMMT by AutoAnalysis provides full coverage of the latest developments by the major vehicle manufacturers in Europe, covering their production plans and new model launches as well as a detailed outlook of vehicle production volumes by both model and manufacturing plant through to 2017. The executive summary was introduced in 2010 to provide an outline of the full report, directing readers to latest developments, key issues and highlighting future trends.

**The report is free for SMMT members** and charged at £4,371 plus VAT for non-members for an annual subscription (six issues). Download and complete [this order form](#) to subscribe.

For more information and to watch the summary video please [click here](#).

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## Supply Chain Survey

Following the a survey previously commissioned by Automotive Council which identified a £3 billion per annum opportunity to increase UK supply to UK vehicle makers, the Automotive Council is now commissioning a further survey to inform, in greater detail, the nature of the opportunity, recognising that definition of individual components and processes is key to identifying business opportunities below first tier level.

To participate, please go to: <http://supplychain.autosupplierfinder.com>. Please be assured that your replies will be confidential, with responses retained by Cambridge University for analysis and SMMT. The final report will not identify individual respondents in any way. Contact [supplychain@smmt.co.uk](mailto:supplychain@smmt.co.uk) for more information.

## Auto Expo 2014 – Components, New Delhi

6 – 9 February 2014

The Auto Expo Show, held every two years in New Delhi, is the key event for the Indian automotive industry and attracts the main businesses and stakeholders in vehicle manufacturing and component supply.

The Auto-Components sector is expected to grow by 11% over 2011-2020, to reach a turnover of US\$115 billion by 2020. The sector is boosted by an increased consumption of components by OEMs and a growing aftermarket.

For its 12th Edition, Auto Expo will be organised in two different locations: Auto Expo Components show organised at Pragati Maidan, from 6-9 February 2014 and Auto Expo Motor Show at Greater Noida rfrom 7-11 February 2014.

SMMT is organising a UK Pavilion at the Auto Expo (components) show. With the increased value of TAP Grants for eligible companies (worth £2,500), the UK Pavilion provides a great opportunity to strengthen your presence and brand awareness in the market or to explore the Indian market.

SMMT is also planning to organise a seminar at the show with UK Trade and Investment on low carbon technologies and we will invite UK exhibitors with capabilities in this area to present at the seminar.

To register your space in the UK Pavilion, please contact Sarah Thevenet [sthevenet@smmt.co.uk](mailto:sthevenet@smmt.co.uk).

