



**POLICY AND ECONOMICS  
DEPARTMENT**

**SERVICES – PRODUCTS - CONTACTS**

**October 2007**

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## WELCOME

### **Welcome message from Konstanze Scharring, Head of Policy & Economics**

The SMMT Policy & Economics Department informs members of the latest developments in automotive policy, taxation and the economy and represents the interests of the industry to the UK Government, European decision makers and other key stakeholders in the public policy arena.

The Policy & Economics team deals with a diverse range of issues from vehicle emissions standards, climate change and road safety to motoring taxation, sector skills and consumer affairs. My team works closely with other SMMT experts in the Technical, Communications and Legal departments.

SMMT ensures that Government fully considers the views of our members and the potential impact that legislation will have on them through close links to Ministers and civil servants, especially in HM Treasury, the Department for Transport (DfT), the Department for Business, Enterprise and Regulatory Reform (BERR) and the Department for Environment, Food and Rural Affairs (Defra).

An increasing number of regulations that affect the automotive industry are now being formulated at the European level. The Policy & Economics Department offers SMMT members access to Members of the European Parliament (MEPs) and UK representatives of the European Council of Ministers through direct lobbying on key issues in Brussels and working with our European sister associations.

I would like to encourage all members, regardless of which trade section you belong to, to get involved in SMMT's specialist Committees and Working Groups. My Department manages the Policy Coordination Committee (PCC), a Committee dealing with skills and education issues, an active Tax Panel and many more groups, products and services for SMMT members that this guide will inform you about.

If you have any questions or look for advice on policy, tax or economic trends - my team and I are only a phone call or email away.

We look forward to working with you,



**Konstanze Scharring (Ms)  
Head of Policy & Economics  
SMMT Ltd**

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## COMMITTEES AND WORKING GROUPS

The Department coordinates some key Committees & Working Groups. These facilitate discussions between SMMT staff, members and other industry stakeholders. The groups are vitally important as they help to develop industry's position on specific policy issues and set long-term objectives.

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### **Policy Co-ordination Committee (PCC)**

The PCC is a key SMMT Committee that has the strategic role of coordinating and guiding policy positions and lobbying throughout the SMMT. It advises the SMMT Executive Committee, which consists of the automotive industry's most senior figures. The PCC provides a forum for members to discuss and prioritise the issues affecting the industry to be communicated to the UK Government, European institutions and other influential audiences by SMMT.

For more information contact: Konstanze Scharring  
[kscharring@smt.co.uk](mailto:kscharring@smt.co.uk) or telephone 0207 344 9223

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### **Transport Policy Working Group (TPWG)**

The TPWG is a sub-committee of the PCC. The aim of the TPWG is to develop and give a focus to SMMT's policy positions on transport policy issues. Outputs from the group are fed into PCC for final consideration before wider circulation to other SMMT committees.

For more information contact: Jennifer Huckstep  
[jhuckstep@smt.co.uk](mailto:jhuckstep@smt.co.uk) or telephone 0207 344 9217

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### **Education and Development Committee (EDC)**

The EDC advises on educational, training and skills development matters, provides information to members and represents the industry's views on matters of common educational and training interest to Government and appropriate external bodies. It also co-ordinates events and involves stakeholders, such as the Sector Skills Councils.

For more information contact: Jennifer Huckstep  
[jhuckstep@smt.co.uk](mailto:jhuckstep@smt.co.uk) or telephone 0207 344 9217

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### **Tax Panel**

The Tax Panel is a forum for communicating, assessing and advising on all aspects of business and personal tax that affect the industry and motoring. SMMT works closely with HMRC, Treasury and CBI on the both the application of existing taxes and initiatives to change and adapt tax regimes.

For more information contact: Robert Baker  
[rbaker@smt.co.uk](mailto:rbaker@smt.co.uk) or telephone 0207 344 9225

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### **Emissions Trading Scheme and Climate Change Levy Working Group (ETSCCWG)**

Through the ETSCCWG SMMT manages the participation of its members in the UK Climate Change Levy which imposes carbon reduction targets on business. SMMT works closely with Government and other stakeholders to negotiate the best conditions under the emissions trading scheme for industry.

For more information contact: Matthew Croucher  
[mcroucher@smt.co.uk](mailto:mcroucher@smt.co.uk) or telephone 0207 344 1640

## **Policy**

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### **EU and UK Legislation**

The department works closely with the Legal and Technical departments to monitor consultations, regulations and discussion documents impacting upon the automotive sector. Daily monitoring ensures members are immediately aware of all issues that could affect them in both a UK and EU context. The department also produces a consultation index summarising recent and forthcoming responses.

Contact: Esther Martin-Ortega [emartin-ortega@smtt.co.uk](mailto:emartin-ortega@smtt.co.uk)

### **Energy, climate change and Commission proposals on CO<sub>2</sub>**

The debate on climate change and energy will remain high on the political agenda both in the UK and wider EU for the foreseeable future. Rising costs and concerns over security of supply mean that the SMMT will continue to represent its members' interests at all levels. The UK Energy Review was recently published and SMMT is providing analysis and advice to its members on the implications as policy is taken forward. The Stern Review (on the economics of climate change) was published in autumn 2006 and we continue to monitor and engage with Government and other stakeholders on the key issues for business and the automotive sector.

The department is monitoring and lobbying at an EU and UK level on European Commission proposals on New Car and Van CO<sub>2</sub>.

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### **CARS 21 and the Integrated Approach**

The European high-level group on CARS 21 (Competitive Automotive Regulatory Systems for the 21<sup>st</sup> Century) was set up by the European Commission to examine the long-term competitiveness of the European automotive industry. The group's final report and the need to implement its recommendation provide the context for SMMT policy work in the future. CARS 21: A Competitive Automotive Regulatory Framework is currently being addressed in Brussels, where the European Commission has made recommendations on the high-level groups' final report.

CARS 21 endorsed an *Integrated Approach* to achieving objectives in the automotive industry. This means that all stakeholders – European institutions and UK Government, fuel suppliers, the automotive industry, businesses and individual motorists – have a role to play in contributing to road safety and environmental targets. Working with these stakeholders is a key objective in developing our policy work.

Contact: Francesca Woodhouse [fwoodhouse@smtt.co.uk](mailto:fwoodhouse@smtt.co.uk)

### **Emission standards**

New passenger cars and light goods vehicles are subject to increasingly stringent European emission standards. 'Euro 5' is the next set of standards. SMMT has worked to ensure that Euro 5 gives adequate lead-times for all new vehicles and that additional technology costs are not imposed without proper cost-effectiveness assessment. Our lobbying concentrates in particular on the UK Government and the European Parliament. As the emphasis has now moved to the shape of Euro 6 emissions specifications, the SMMT is keen to ensure that there is a practical and realistic assessment of the nature and timing of the outline proposals. We continue to seek an open and effective dialogue between government and industry to see realistic regulations.

Contact: Jennifer Huckstep [jhuckstep@smtt.co.uk](mailto:jhuckstep@smtt.co.uk)

### **Block Exemption Regulation**

In May 2008, the European Commission is due to publish an Evaluation Report of Block Exemption regulation. SMMT is engaging with all stakeholders to renew the regime and represent the diversity of its membership. Whilst the SMMT Legal department leads on this issue, the Policy and Economics department is working closely with them to monitor this policy as it develops.

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Esther Martin-Ortega [emartin-ortega@smtt.co.uk](mailto:emartin-ortega@smtt.co.uk)

### **Pedestrian Protection**

Industry has received a proposal for a revised regulation from the Commission, and the SMMT will be working closely with our members to develop a response. Our industry is fully committed to addressing the issue of pedestrian road safety. Considerable investment from industry has ensured that vehicle design now minimises the impact of collisions and further work is ongoing.

Contact: Francesca Woodhouse [fwoodhouse@smtt.co.uk](mailto:fwoodhouse@smtt.co.uk)

### **Road Safety**

Our members are fully committed to the pursuit of improvements in road safety in the UK and EU. SMMT, alongside RoadSafe, works closely with bodies such as the Institute of Advanced Motorists, The AA Motoring Trust, RAC Foundation and RoSPA towards achieving road safety targets and communicating key road safety messages.

Contact: Jennifer Huckstep [jhuckstep@smtt.co.uk](mailto:jhuckstep@smtt.co.uk)

### **Consumer Affairs – Drive Green, Drive Safely**

The role of consumers in meeting environmental and road safety objectives is crucial. SMMT follows the CARS 21 principle of an integrated approach, recognising that we all have a responsibility and role to play. In early 2006, SMMT launched 'Drive Green, Drive Safely', a guide to responsible motoring

and vehicle use. SMMT is also involved with other stakeholders in developing a Code of Practice for car servicing and repairs to ensure customer satisfaction levels are improved.

Contact: Esther Martin-Ortega [emartin-ortega@smtt.co.uk](mailto:emartin-ortega@smtt.co.uk)

### **Better Regulation**

SMMT and our members are fully involved in the Government's Better Regulation agenda, which aims to simplify regulations and ensure a reduction in the regulatory burden on business. SMMT coordinated industry's response to the Davidson Review into the gold-plating of EU legislation and is calling for tangible deregulation by Government in 2007.

Contact: Jennifer Huckstep [jhuckstep@smtt.co.uk](mailto:jhuckstep@smtt.co.uk)

### **Careers Zone – British International Motor Show**

The department, in its secretariat function for the EDC, co-ordinates the key partners which formed the Careers Village at the 2006 British Motor Show and are now looking forward to the 2008 Motor Show.

Contacts: Jennifer Huckstep [jhuckstep@smtt.co.uk](mailto:jhuckstep@smtt.co.uk)

### **All-Party Parliamentary Motor Group (APMG)**

SMMT, along with the RAC Foundation and The MIA, is the joint-secretariat to the APMG. The APMG consists of over 80 MPs and Lords who have declared an interest in the UK motor industry. The Policy department arranges regular briefings for the APMG at Westminster to convey the concerns of the industry to parliamentarians. The next APMG event is scheduled for Autumn 2007.

Contacts: Jennifer Huckstep [jhuckstep@smtt.co.uk](mailto:jhuckstep@smtt.co.uk)

### **Events**

SMMT represents the UK automotive industry at a wide range of Parliamentary and other stakeholder events in the UK and Europe, including the annual UK Party Conferences. The Department launched 'Drive Green, Drive Safely – the industry guide to responsible motoring' at the Palace of Westminster and presents SMMT's new car CO<sub>2</sub> report at an annual stakeholder event at Forbes House. This year the SMMT Sustainability Report is being launched in both London and Brussels.

Contacts: Jennifer Huckstep [jhuckstep@smtt.co.uk](mailto:jhuckstep@smtt.co.uk)  
Francesca Woodhouse [fwoodhouse@smtt.co.uk](mailto:fwoodhouse@smtt.co.uk)

## **Economics team**

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### **Economic trends – UK & EU**

A core role of the Economics team is to use authoritative data, analysis and market intelligence to guide members through the key business, market and economic developments affecting the UK and global automotive industry. A wide range of regular reports are available for members through the web site and on request. Specific reports and market assessments are also presented at committee meetings. Some reports and information briefs are also available to non-members.

Contacts: Robert Baker [rbaker@smtt.co.uk](mailto:rbaker@smtt.co.uk)  
Matthew Croucher [mcroucher@smtt.co.uk](mailto:mcroucher@smtt.co.uk)

### **UK Budget and Pre-Budget**

On behalf of members, SMMT has continuous dialogue with HMRC and Treasury officials. We give industry's views on the issues that concern our members to the Treasury and Chancellor of the Exchequer ahead of Budget and Pre-Budget reporting process. Budget statements are assessed and reported on to help industry understand the business impacts.

Contacts: Robert Baker [rbaker@smtt.co.uk](mailto:rbaker@smtt.co.uk)  
Konstanze Scharring [kscharring@smtt.co.uk](mailto:kscharring@smtt.co.uk)

### **UK Production and Registrations – Press Release Analysis**

SMMT's ADS and MVRIS sections collate and analyse vehicle production and registration data. The Economics team provides additional analysis and assistance to our colleagues who coordinate monthly press releases. This work highlights industry trends and aims to contribute to a more informed appreciation of the automotive sector in the UK.

Contacts: Matthew Croucher [mcroucher@smtt.co.uk](mailto:mcroucher@smtt.co.uk)  
Robert Baker [rbaker@smtt.co.uk](mailto:rbaker@smtt.co.uk)

### **Regular market and economic analysis – Monthly Statistical Review (MSR) & Motor Industry of GB (MIGB) publications**

The Economics team collaborates with ADS colleagues, supporting SMMT's monthly MSR and MIGB publication with extensive and detailed economic and market analyses for the automotive sectors in the UK, Europe and worldwide. A same day analysis brief of UK registrations is also compiled by the unit and available electronically each month when the UK new registration data is released. This service is complimentary to the MSR subscription.

Contacts: Matthew Croucher [mcroucher@smtt.co.uk](mailto:mcroucher@smtt.co.uk)  
Robert Baker [rbaker@smtt.co.uk](mailto:rbaker@smtt.co.uk)

### **UK market forecasts and projections**

Some short-term projections and forecasts for the main headline aggregates of UK new vehicle registrations and production are available from the economics team. Projections of UK parc volumes are also compiled on an

ad-hoc basis. An e-survey of a panel of vehicle manufacturing members gives a regular update on the near-term outlook for total UK new car and light commercial vehicle registrations over the current year. This is an averaged view of all responses from the panel.

Contacts: Matthew Croucher [mcroucher@smtt.co.uk](mailto:mcroucher@smtt.co.uk)

Robert Baker [rbaker@smtt.co.uk](mailto:rbaker@smtt.co.uk)

### **UK New Car CO<sub>2</sub> Emissions**

SMMT collates data on UK new car CO<sub>2</sub> emissions. The data has been reported since 2001 in SMMT's annual new car CO<sub>2</sub> report. The report is available to members and non-members and is on the website.

Contact: Matthew Croucher [mcroucher@smtt.co.uk](mailto:mcroucher@smtt.co.uk)

### **EU Emissions Trading Scheme and Climate Change Levy Agreements**

The EU Emissions Trading Scheme (ETS) governs the CO<sub>2</sub> emissions from industry sectors across Europe. A number of SMMT member sites are captured within the scheme. SMMT maintains close contact with Government departments to ensure that members are up to speed with the latest developments surrounding the issue and responds to the numerous consultations which help shape this rapidly-changing policy to contain CO<sub>2</sub> emissions. SMMT also facilitates a verification service for members.

SMMT also coordinates a Climate Change Levy (CCL) Agreement for eligible member sites. These can claim an 80 per cent discount on the levy on business for energy use. SMMT acts as a managing agent, providing a reporting and verification service to members.

SMMT is in regular contact with Government and members on regulatory and the policy developments that affect these schemes and proposals for further developments to regulate businesses' use of energy. Some of the larger SMMT manufacturing members meet in a number of working groups, the Manufacturing ETS & CCL Working Group and the Manufacturing Environment Working Group. These groups facilitate exchange of information on these topics, and give a platform to resolve related reporting and regulatory issues and assess new initiatives from government.

Contact: Matthew Croucher [mcroucher@smtt.co.uk](mailto:mcroucher@smtt.co.uk)

## DEPARTMENT LINKS AND ASSOCIATIONS

### **SMMT Industry Forum & Foresight Vehicle**

As well as working closely with other SMMT departments within Forbes House, the Policy & Economics department regularly joins forces with other SMMT business units – SMMT Industry Forum and Foresight Vehicle – to develop a world-class workforce, sustain UK competitiveness and promote enabling technologies in the UK.

### **UK Government Departments**

Our department is in regular contact with Government departments, particularly DfT, BERR, Treasury and Defra, on behalf of SMMT and our members. We also represent the industry in government working groups such as the Business Whitehall Climate Change Group. SMMT meets Treasury Ministers before both the Pre-Budget Report and Budget statement.

### **The VIPER Group**

The Vehicle Industry Policy and European Regulation (VIPER) group, co-ordinated by the Department for Business, Enterprise and Regulatory Reform (BERR) plays a key role in ensuring the industry's voice is heard within UK government. The group provides a forum for industry and government to discuss policy proposals, both UK and EU-oriented.

### **MPs and Lords**

Members of both Houses of Parliament are a crucial group of stakeholders for SMMT's Policy & Economics department. Regular correspondence and meetings ensure parliamentarians are kept fully informed of the issues that our members are facing.

### **House of Commons Select Committees**

Specialist Select Committees provide a forum to monitor and scrutinise Government policy on a wide-range of issues. When Select Committee inquiries arise that are related to the automotive industry, the Policy & Economics department, working closely with members and other SMMT departments, develops responses to the Committee, both written and oral. So far in 2007 SMMT has submitted written evidence to several committees and facilitated SMMT membership to give evidence on skills, as well as on behalf of membership on the CCL and CCAs.

### **European Institutions**

SMMT maintains close relations with the three key European Institutions – the European Commission, the Council of Ministers (through both UK domestic departments and the UK's Permanent Representation to the European Union, UKREP) and the European Parliament.

### **Confederation of British Industry (CBI)**

The CBI is the public voice for British business. SMMT is a member of the CBI and has a strong working relationship on issues that affect the wider UK

business environment such as pensions, the working time directive, transport infrastructure and manufacturing trends.

### **CBI in Europe (Brussels)**

Also known as the British Business Bureau (BBB), the CBI in Brussels represents the views of British business in Europe. Located in Brussels, next door to the European Parliament, the BBB provides SMMT with daily updates on the latest policy developments. SMMT has access to facilities within the BBB offices.

### **ACEA**

Whilst SMMT manages the interests of the UK automotive industry, the Association for European Automobile Manufacturers (ACEA) represents the interests of the wider European industry. The department works closely with ACEA's team on issues of mutual concern, such as Euro 5 emission standards and pedestrian protection.

### **JAMA and KAMA**

As the trade associations for the Japanese and Korean automotive sectors JAMA and KAMA manage the concerns of their automotive sectors. A good example of collaboration comes in the form of the voluntary agreement signed by ACEA, JAMA and KAMA to reduce CO<sub>2</sub> emissions to 140g/km in new cars by 2008.

### **European Association of Automotive Suppliers (CLEPA)**

CLEPA is the European membership organisation for the global automotive supply industry and represents 80 of the world's most prominent suppliers for car parts, systems and modules. CLEPA's working groups develop opinion and positions on such issues as Technical Regulation and R&D.

### **International Federation of Automotive Aftermarket Distributors (FIGIEFA)**

FIGIEFA provides political representation of the independent distributors of automotive replacement parts, representing the interests of 28 national trade associations from 22 countries worldwide. FIGIEFA is concerned with safeguarding free competition in the aftermarket on an international level.

### **Road Safety**

SMMT is in regular contact with The IAM Motoring Trust and RAC Foundation on consumer issues that affect UK motorists. RoadSafe, a partnership of road safety campaign organisations, is also located at SMMT Forbes House. RoadSafe is actively engaged with bringing together stakeholders in industry and Government, such as the Institute of Advanced Motorists and Department for Transport, in the pursuit of improved vehicle and pedestrian safety.

### **Environment**

SMMT is directly involved in a variety of working groups and organisations, such as the Low Carbon Vehicle Partnership (LowCVP) and the Cleaner Transport Forum (CTF). SMMT is also a founding Board member of CENEX, the Centre of Excellence for Low Carbon and Fuel Cell Technology.

## PRODUCTS AND SERVICES

	<u>Members</u>	<u>Non-Members</u>
<p><b>Motor Industry Facts 2007</b> - <i>annually</i> 36 pages of data on the automotive sector including analysis of employment, environment, taxation and registration figures. (2006 edition will be launched in April at the CV Show)</p>	FREE	Download
<p><b>News Alerts</b> – <i>available daily/weekly/monthly</i> Sent by e-mail which alerts registered users to the latest articles as they become available. To register go to <a href="http://www.smmmt.co.uk">www.smmmt.co.uk</a></p>	FREE	FREE
<p><b>Policy Briefings</b> – <i>ad hoc, responsive, informative briefings</i> Briefings relate to the latest car and commercial vehicle market developments. Some briefings are only available to members.</p>	FREE	Download
<p><b>Week in Brussels</b> – <i>published weekly</i> News report with details of activities and developments of all EU policies, actors and institutions affecting the automotive sector.</p>	FREE	Download
<p><b>Week in Westminster</b> – <i>published weekly</i> News report of the latest and forthcoming events in Westminster.</p>	FREE	Download
<p><b>Drive Green – Drive Safely</b> – <i>a guide for all motorists</i> This booklet is a handy reminder that there are simple things we can all do to make for cleaner, safer journeys. By following some of the hints and tips in this booklet, you can help protect yourself on the road and cut down on pollution.</p>	FREE	Download
<p><b>UK Climate Change Levy</b> - <i>according to developments</i> Approaches for members to minimise the financial impact of the CCL and details of support programmes on energy efficiency.</p>		Further details of request
<p><b>UK Consumer Car Price &amp; Running Cost Inflation Report</b> – <i>published monthly</i> Reports on the latest UK consumer price inflation trends, and trends in new and used car price inflation.</p>	FREE	
<p><b>UK Economic &amp; Market Brief</b> – <i>published regularly</i> A Brief update on general UK and world economic trends, as well as the latest car and commercial vehicle market developments.</p>	FREE	N/A
<p><b>UK Car &amp; CV Production Updates</b> – <i>published half yearly</i> Analysis of current trends and immediate outlook.</p>		Further details on request
<p><b>Careers in the Motor Industry</b> Provides job and company profiles, education and training points for young people interested in working in the motor industry.</p>	FREE	Download
<p><b>CO<sub>2</sub> Report</b> - <i>annual</i> Annual update on new car market by CO<sub>2</sub> performance.</p>		Download Only

## Monthly Statistical Review (MSR)

Members Non-Members

### **MSR - Monthly**

Monthly commentary, UK & international vehicle production by manufacturer and type, UK and European registrations by marque. European fuel prices. Quarterly UK used vehicle transactions; Annual UK vehicles in use and UK imports and exports by product type.

Annual subscription	150.00	225.00
Single copy	40.00	50.00

### **MSR-EX - Monthly**

Monthly express review commentary, UK summary data only, emailed to subscribers as soon as data is available.

50.00	75.00
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**MSR + MSR-EX - Dual subscription of above two products.**  
(MSR-EX can only be supplied in Data (PDF) format)

170.00	255.00
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Overseas customer's postage and packing:

Airmail – Europe	25.00	25.00
Airmail – outside Europe	35.00	35.00

### **Motor Industry of Great Britain - annual**

Detailed commentary and figures from the world automotive industry.

125.00	175.00
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**SMMT – POLICY & ECONOMICS DEPARTMENT  
PRODUCT AND SERVICE ORDER FORM**

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