

## SMMT 'Meet the Buyer' - Commodity/service demand list , version 3

**SMMT is pleased to announce that the commodity list is now available for the next Meet the Buyer event**

SMMT is aiming for the 2013 event to be the biggest yet with the inclusion of aftermarket and international buyers, as well as a facilitated networking area providing more private meeting space and a wider range of opportunities for companies of all sizes. Industry is now experiencing the effect of the recent OEM investments flowing down through the supply chain, which will continue to create fantastic new opportunities for UK suppliers in 2013.

To register interest in this 'invitation only' event, follow the steps outlined below:

- **STEP 1:** Expression of interest (EOI) – e-mail [supplychain@smmt.co.uk](mailto:supplychain@smmt.co.uk) and title your e-mail "Meet the Buyer: Expression of Interest" or go to [here](#).
- **STEP 2:** Commodity demand list version 2 [download here](#) and e-mail to [supplychain@smmt.co.uk](mailto:supplychain@smmt.co.uk) or return by fax to 020 7344 1675, by Friday 22 March.
- **STEP 3:** Update your Automotive Supplier Finder company profile using the [MIDedit](#).

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## Member feedback

**Express your views through SMMT's member suggestion box**

We are keen to hear your views and suggestions on how we could support you further.

The member feedback form enables you to:

- Suggest new products or services which SMMT could provide.
- Express ways in which we could develop our existing services.
- Put forward comments to the Member Services team.

[Click here to fill out the form.](#)

E-mail: [memberservices@smmt.co.uk](mailto:memberservices@smmt.co.uk)

Website: [www.smmt.co.uk/members-lounge/member-services](http://www.smmt.co.uk/members-lounge/member-services)

## SMMT Member Case Study – TVS Supply Chain Solutions



**Supply Chain  
Solutions**

**TVS Supply Chain  
Solutions explain why they  
joined SMMT**

TVS Supply Chain Solutions is a specialist in providing best in class, end-to-end supply chain services to the automotive, beverage, power generation and defence markets.

Today, the company operates from six bespoke centres across the UK together with a number of strategic facilities across Europe, Asia and the US. TVS SCS is owned by TVS Logistics Investment which is part of the \$6bn Group, TVS & Sons.

We have a number of long term partnerships with a range of OEMs such as Dennis Eagle, Optare, JCB and Izuzu and we also work with a number of Tier 1 suppliers. We proactively support the provision of line feed and aftermarket parts for manufacturers of private, public and commercial vehicles. But the diversity of our service offering means we can just as easily help to extend the lifespan of MOD construction vehicles as provide Diageo with all its UK draught beer founts for Guinness.

Determined to be different, our specialist services set us apart as a market-leading 4PL. Our tailor-made options include: inventory management, funding and control; supplier management; warehousing; packaging; inbound and outbound transport and logistics; same day delivery; kitting; sequencing; IT software for planning and costing and client or end user product literature.

We joined the SMMT because we believe that it is working hard to lobby and encourage the Government into investing in UK automotive manufacturing. SMMT membership has assisted our dialogue with a number of key stakeholders across the sector which we hope will allow us to influence the shape of the automotive sector and inevitably help us grow the TVS brand in the UK.

## SMMT Automotive Summit

### Nissan Executive Vice President to headline SMMT International Automotive Summit

This year's International Automotive Summit will be held at Canary Wharf on Thursday 13 June 2013. Andy Palmer, Executive Vice President of Nissan Motor Company Limited will provide the keynote speech. Mr Palmer is globally responsible for product and corporate planning, programme management, market intelligence and IS as well as having worldwide responsibility for the Infiniti business unit and marketing communications.

This year's Summit centres around three main streams:

- The future of vehicle retail, supported by GForces Web Management.
- Innovation in Intelligent Mobility Systems and Advanced Propulsion, supported by KPMG.
- Growth in the automotive supply chain.

Tickets are priced at £250 +VAT for SMMT members and £500 +VAT for non-members. To book your place at the SMMT International Automotive Summit, visit: [www.smmtsummit.co.uk](http://www.smmtsummit.co.uk) or call SMMT on 0808 178 8818.

## Automotive Business Group Visit to Mexico - 7-12 July 2013

### Plans are now being finalised for the SMMT-led Automotive Business Group Visit to Mexico

The visit itinerary will take in the three key automotive centres of Monterrey, Guanajuato and Mexico City, with members of the group able to take part in showcase seminars, one-to-one business meetings and networking receptions in each location.

For more information please contact Pat Shaw at [pshaw@smmt.co.uk](mailto:pshaw@smmt.co.uk)

E-mail: [memberservices@smmt.co.uk](mailto:memberservices@smmt.co.uk)

Website: [www.smmt.co.uk/members-lounge/member-services](http://www.smmt.co.uk/members-lounge/member-services)

## Production Outlook – March 2013

### The latest March European Car and Light Commercial Vehicle Production Outlook report is now available to download online

The report is written by AutoAnalysis' Director Ian Henry and includes the latest outlook production figures and analysis by plant, location, marque, model and brand through to 2016.

**Full report - [click here](#)**

**Executive summary - [click here](#)**

**Analyst briefing video - [click here](#)**

Free for SMMT members and charged at £4,371 plus VAT for non-members for an annual subscription. You must be signed in to view these pages. For more information send an e-mail to: [memberservices@smmt.co.uk](mailto:memberservices@smmt.co.uk).

## SMMT Motorparc Data – Release of 2012 Census

### SMMT Automotive Information Services has released the latest Motorparc data reporting on the UK vehicle parc at year end 2012

Motorparc is an annual service which SMMT has been providing to members since 1982. It is based on DVLA registration data and make/model specification data collected through the MVRIS new registrations system.

This year's figures show a continued slow increase in the car parc with a 0.4% growth to 31,481,823. Significantly, the average age of cars rose to 7.6 years which is the highest since 1983. The average CO<sub>2</sub> output of the car parc fell to 164 G/Km.

Members who have already placed orders for 2012 data will receive their reports shortly. Members interested in taking advantage of the Motorparc service should e-mail [data@smmt.co.uk](mailto:data@smmt.co.uk) to request a quotation or to arrange a visit from the AIS team.