

2015 SMMT and AIO Meet the Buyer – T1 buyer profiles

(excludes OEMs: Ford, General Motors, Jaguar Land Rover, McLaren, Peugeot Citroen)

Aisin Europe www.aisin-europe.com

As one of the prominent leaders in Original Equipment automotive parts manufacturing, AISIN is over 73,000 employees strong in 150 associated global subsidiaries, and is ranked fifth in the world as OEM Automotive Parts Suppliers.

Based on the philosophy of “Quality First,” the Aisin Group offers a wide line up of products covering almost every automobile-related field, including **drivetrain, body, brake & chassis, engine and information related products**. The Group's strength lies in its unparalleled, comprehensive technological capabilities, which combine its broad product line-up with development and production capabilities. The Aisin Group works to transcend the boundaries of product fields with a fresh perspective toward building high value-added products that customers enjoy for their safety, performance, design and comfort.

Brose www.brose.com

Brose delivers systems for **vehicle doors, liftgates, seat structures and electric drives** to some 80 automobile brands and more than 30 suppliers. Brose UK is currently undergoing major expansion to meet increases in new orders and volumes. This has already involved operating in a second plant in the centre of Coventry, and the company is now investigating further expansion in the area. Brose ranks among the top 40 of automotive suppliers worldwide and is the fifth-largest family-owned company in this industrial sector.

BWI Group www.bwigroup.com

BWI Group is a premier chassis supplier that designs and manufactures brake and suspension systems for the global transportation market. On November 1, 2009 BeijingWest Industries Co. Ltd. (BWI), along with its global subsidiaries, acquired what was formerly the Chassis Division of Delphi Corporation. The BWI Group is a full **service supplier of chassis, suspension, and brake products**. BWI's people, technical centers, manufacturing plants and intellectual property enable them to bring to market a legacy of producing brake and suspension components, modules, and systems for over 80 years. This gives BWI a unique perspective as they work to find the right product solution for their customers.

CAB Automotive www.cabauto.co.uk

CabAuto's performance as a world class interior component manufacturer is built upon a recognisable culture of quality driven by a passion for innovation, durability and refined comfort. CAB Automotive manufactures a wide variety of **products for the vehicle interior**. These products are as diverse as: **Seating, headliners, interior trim, trunk systems, parcel trays/shelves and door cards**.

Calsonic Kansei www.ckeurope.com

The UK is home to Calsonic Kansei's European head office, Technology Centre and four manufacturing facilities. Products produced in the UK include: **Radiators, Condensers, Charge Air Coolers, Oil Coolers, Motor Fan, Assembly, Cooling Module Assembly, HVAC Module Assembly, Cock-pit Module Assembly, Instrument Cluster Assembly, HVAC Module Assembly, Instrument Panels, Centre Console, Mouldings, Other moulded and painted interior components.**

Cummins www.cumminseurope.com

Cummins has strong distribution across Europe, providing new equipment sales and full aftermarket support across its product range of **engines and gensets** for a wide range of applications and market segments. With over one million Euro certified engines operating in truck, bus, coach and specialist vehicle applications around the world, Cummins brings a unique level of experience to every engine they manufacture, and the ability to provide the right engine for each installation. Cummins supplies a comprehensive range of products, suitable for various types of automotive equipment. Diesel and Gas Engines from 60 – 485 KW and complying with global emission standards including Euro 6 and EPA 2013.

DAF Leyland Trucks www.leylandtrucksLtd.co.uk

Leyland Trucks, one of Britain's leading manufacturing companies, is a wholly-owned subsidiary of PACCAR Inc - PACCAR is a global technology leader in design, manufacture and customer support of **high-quality light, medium and heavy-duty trucks** under the Kenworth, Peterbilt and DAF nameplates. Since Leyland Trucks was acquired by PACCAR in 1998, it has become the group's established centre for light and medium truck design, development and manufacture.

Faurecia www.faurecia.com

Faurecia was formed in 1997 following a merger between Bertrand Faure (a specialist in spring-based seat cushions for the automotive industry) and ECIA (a Peugeot subsidiary and **manufacturer of seats, front ends and vehicle interiors** with a reputation as one of Europe's leading names in exhaust systems). With 320 sites including 30 R&D centers in 34 countries around the world, Faurecia is now a global leader in its four areas of business: **automotive seating, interior systems, automotive exteriors and emissions control technologies**. Faurecia is the world's number one supplier of seat frames and mechanisms, emissions control technologies and vehicle interiors. The Group is also the world's third-largest supplier of complete seat systems and is Europe's leading name in automotive exteriors.

Grupo Antolin www.grupoantolin.com

Grupo Antolin is the largest Spanish manufacturer of vehicle interior components and number one worldwide supplier of **headliner substrates**. Antolin offer products with high added value to outfit **automobile interiors: overhead, doors, seats and lighting.**

Based in 25 countries with more than 120 production plants JIT centres; 25 technical-commercial offices. Five sites in the UK: Bury, Leamington Spa, Oxford, Solihull and Sunderland

Antolin has consolidated its position as a global supplier and now ranks 56 in the worldwide ranking of automotive sector suppliers, providing products for one of every four cars manufactured worldwide.

Kautex Textron www.kautex.de

As a leading manufacturer of **plastic fuel tank systems**, Kautex Textron have successfully met the challenges of the market and continue to advance its development and its products can be found in vehicles of almost all automotive manufacturers worldwide. Since 2005 we have been providing the truck industry with complete **SCR tank systems** for filling and provisioning the Ad Blue liquid as well as displaying the fill level and temperature by means of a sensor. Safety is imperative when driving – and having clear vision is a crucial aspect of safety. Kautex Textron's Clear Vision Systems ensure that windshields and headlights are cleaned reliably so drivers have a view that's clear obstacles. A manufacturer of camshafts.

Lear Corporation www.lear.com

Lear Corporation provide **complete seating and electrical systems** worldwide. With 2013 sales of \$16.2 billion, Lear ranks #177 among the Fortune 500. Their products are designed, engineered and manufactured by a diverse team of 132,000 employees in 238 locations. With headquarters located in Southfield, Michigan, Lear continues to operate facilities in 36 countries around the globe.

Fabrics, leather, heat restraints, mechanisms and adjusters, recliners, latches, lighting, electrics, wireless technologies and audio.

Parker Hannifin www.parker.com

Parker Hannifin have an unmatched breadth and depth of products that originate from a global leadership position in nine core **Motion and Control technologies** that include aerospace, climate control, electromechanical, filtration, fluid and gas handling, hydraulics, pneumatics, process control, sealing and shielding. Parker Hannifin's comprehensive line of products includes: **Air Cylinders, Valves, Modular Air Preparation, Electric and Rodless Actuators, Position and Motion Control, Fuel and Hydraulic Filtration, Energy Storage and Charging Systems, Hose and Fittings.**

Penso www.penso.co.uk

The Penso Group of companies provides world class engineering and product solutions across multiple industries. They provide customers with a structured, high technology approach to leading global quality standards. **Develop, homologate and manufacture niche vehicles for the UK and export markets** for major European OEM customers. Penso provide Tier 1 supply of vehicle systems, from full interiors through seats to convertible roof systems throughout the Transport sector.

Sears Manufacturing www.searsseating.com

Sears Manufacturing Company is the leading **manufacturer of suspension and non-suspension seating for agricultural, construction and material handling equipment** and on-the-road trucks along with being the major seat supplier to Deere & Co., CNH, Caterpillar, Hyster, Yale, Freightliner, Bobcat, and many others around the world. Through five generations Sears Manufacturing has become a global company with corporate headquarters in Davenport, Iowa.

Showa UK www.showa1.com

As a manufacturer of precision and functional components for the motor vehicles and equipment industry, Showa group endeavours to strengthen its product development capabilities of electronic and lightweight technology by swiftly acquiring the social needs. At the same time, Showa continuously strive to strengthen our product competitiveness through thoroughgoing cost reforms.

Automotive Components: **Shock Absorbers, Steering Systems, Propeller Shafts, Gas Springs, Automatic Transmission Parts, Differential Gears, Other Drive Unit Parts**

TRW www.trw.com

Integrating safety systems together with their electronics and sensing capabilities, TRW creates intelligent systems that help keep pedestrians, drivers and passengers safer. As a leading developer of all major steering technologies, TRW provides systems that enhance vehicle control, increase fuel savings and improve performance precision.

As the world leader in foundation brake systems and a pioneer in electronic braking, TRW continues to develop innovative systems that combine proven brake function with advanced functionality, to meet CO2 and fuel economy standards globally. TRW deliver smaller and lighter products; further drag reduction; and efficient solutions for all powertrains including hybrid and full electric vehicles.

Slip control systems, foundation brakes, electric park brake, actuation, hybrid systems, integrated brake control, steering, suspension, transmission pumps, integrated electronics, safety electronics, RF systems and sensor technologies.

UK-NSI www.uk-nsi.co.uk

UK-NSI is the European manufacturing centre of Nippon Seiki, a Japanese company which specialises in the supply of **high-technology instruments and displays** to the automotive and motorcycle. The manufacturing operations carried out at UK-NSI include: **Instrument Assembly, Printed Circuit Board assembly & test, Injection Moulding and UV Screen Printing.**

Established at Redditch, Worcestershire in 1988, UK-NSI is a medium sized company producing close to one million instruments per year. Products are supplied to leading vehicle manufacturers in the UK and mainland Europe, among them BMW, Honda, Land Rover, PSA and Triumph Motorcycles.