

INTERNATIONAL BULLETIN

October 2011

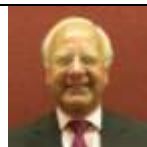
Key Contents

- SMMT dates
- Trade events around the world
- Industry support initiatives
- Global news round-up
- WTO notifications
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- International market snapshots
- International business opportunities



Editorial

David Crosson
Head of International, SMMT



Rumour has it TAP is running dry?

You will probably be little interested to learn – but I will tell you nevertheless (it is my editorial after all!) – that SMMT International, together with all the other organisations helping to deliver the UKTI Tradeshow Access Programme (TAP) grant scheme, has recently been required by UKTI to enter a formal re-accreditation process in order to deliver TAP events from next year.

We understand that the accreditation review is due to be completed by the end of October, possibly sooner. It is likely that we can expect an announcement around mid-November confirming whether or not SMMT International team is still in a position to offer exhibitors TAP grants. No one is more eager than I to know that decision!

SMMT, alongside the MIA and CEA as fellow trade associations in the motorsport and construction equipment sectors have for many years promoted, arranged and delivered TAP funded tradeshow and administered the TAP grant scheme for the sector. We hope to be in a position to continue doing so in the future – but we wait to hear!

It is likely that there will be significant changes to the TAP scheme next year. Some say UKTI TAP scheme will only be supporting as few as 200 events in 2012-13 across all the sectors, of which automotive will be just one of many sectors competing for the presumably reduced TAP grant funding available.

In the past we have nominated up to six events each year to UKTI for support based on our experience and the level of interest expressed by members and our wider exhibitor network. We understand that it is likely that each UKTI sector team will now have a direct role in selecting / nominating the events for TAP support and that any trade association nomination will perhaps have less influence as a consequence. Indeed it is possible that the Sector teams could select events that a trade association / industry might not want to support, but with the close link we have with UKTI's automotive sector team I believe that is highly unlikely as far as automotive is concerned.

Further rumours suggest that TAP grants will only be available for exhibitor groups of 10 or more in 2012-13. In the great majority of SMMT led pavilion groups we typically have higher participant numbers already so we should not be unduly concerned by that rumour, but it does seem likely that fewer new shows with lower initial numbers will be possible in future.

Another rumour doing the rounds is that UKTI will organise and deliver more trade show groups themselves without trade association input or that a range of new organisations may be invited to make the arrangements. We say best of luck with that, since SMMT like many trade associations does every event at cost, making no charge for our team member time, let alone profit!

We have not yet been accredited, but even more crucially we have not yet been invited to nominate events for TAP support (although I have, uninvited, submitted our proposals already). Although we continue to make commitments with the show organisers and put forward event brochures for 2012 exhibitors to shows, there is absolutely no assurance yet of acceptance of these exhibitions for TAP grant support, nor the value of any grant that may or may not be available nor the number of companies that may receive the grant.

The future of TAP and the future role for SMMT delivering TAP events is, as I write, still uncertain and a little confusing. All I do know is that facts will be more useful than rumours.

We have delivered some excellent groups to exhibit at trade shows around the world over many years, often receiving very kind and complimentary feedback from exhibitors and show organisers alike about the multiplier effect of our recruitment and promotion activity and the additional support, guidance and advice we are able to provide exhibitors.

Nearly all exhibitors recognise, welcome and speak highly of the value and contribution that the TAP grant scheme provides to them.

No one is against change – but we all fervently hope TAP is changing for the better and not drying up. We look forward to hearing how we and the automotive sector can utilise the funding to maximum effect for our UK exporters and look forward to when the TAP is once again flowing strongly.

And finally, we understand that the UKTI TAP budget for 2012/13 will be £6.2m. We believe the similar German budget for trade show support will be €48m next year!

Key Dates



SMMT Group Meetings

Customs and Tariffs Working Group:

Wednesday 7 December 2011

Personal Export Sales Group:

Friday 9 December 2011

International Business Group:

Tuesday 29 November 2011

Design Engineering Group:

Tuesday 29 November

Events



International Events held in the UK

London Chamber of Commerce Training Courses

Tuesday 18 October - Incoterms 2010 Rules (half day)

Tuesday 25 October - Documentary Letters of Credit

Thursday 10 November - Appointment and Management of Agents and Distributors

Further information: www.londonchamber.co.uk/ittc

United States - Business Opportunities in the US Marketplace

ICC Birmingham

Thursday 20 October 2011

A full day USA Conference for information and advice to assist to develop transatlantic ventures.

Registration Deadline: 14 October 2011

Contact: Alison Hawkins

Email: alison.hawkins@necgroup.co.uk

UKIBC Conference, London

Tuesday 15 November – Innovation through partnership

Over 400 leading companies from the UK and India to attend the UKIBC Conference in London.

For further information: www.ukibc.com/innovation/

International Webinars

Webinar: Brazil's passenger car market - forecasts to 2015

Date: Tuesday 4 October 2011

Time: 10:00 Detroit / 15:00 London / 16:00 Stuttgart / 19:30 Delhi

The aim of this 30-minute webinar is to provide attendees with expert insight into passenger car sales trends in Brazil over the next five years.

[Register for this webinar](#)

» [Read more](#)

Webinar: Brazil's commercial vehicle market - forecasts to 2015

Date: Wednesday 5 October 2011

Time: 10:00 Detroit / 15:00 London / 16:00 Stuttgart / 19:30 Delhi

The aim of this 30-minute webinar is to provide attendees with expert insight into commercial vehicle sales trends in Brazil over the next five years.

[Register for this webinar](#)

» [Read more](#)

Webinar: Electric vehicle charging - the safety implications

Date: Tuesday 11 October 2011

Time: 10:00 Detroit / 15:00 London / 16:00 Stuttgart / 19:30 Delhi

This webinar will focus on the identification of and potential solutions for safety implications with vehicle charging, and the development of strategies to respond to consumer concerns over recharging systems.

[Register for this free webinar](#)

» [Read more](#)

Webinar: Toyota Motor Corporation future model plans and production outlook

Date: Wednesday 12 October 2011

Time: 10:00 Detroit / 15:00 London / 16:00 Stuttgart / 19:30 Delhi

The aim of this 30-minute webinar is to provide attendees with expert insight into the future model plans and production output of Toyota Motor Corporation.

[Register for this webinar](#)

» [Read more](#)

Webinar: Are we ready for the connected car?

Date: Wednesday 19 October 2011

Time: 10:00 Detroit / 15:00 London / 16:00 Stuttgart / 19:30 Delhi

In this 60-minute webinar, Larry Haddad of Nissan International will outline the prospects for the connected car

[Register for this free webinar](#)

» [Read more](#)

Webinar: Electric vehicle charging - consumer pricing models

Date: Thursday 3 November 2011

Time: 11:00 Detroit / 15:00 London / 16:00 Stuttgart / 20:30 Delhi

The aim of this webinar is to help stakeholders understand the implications of electricity consumer pricing models for electric vehicles.

[Register for this free webinar](#)

[» Read more](#)

Webinar: Canada's light vehicle market - forecasts to 2015

Date: Tuesday 8 November 2011

Time: 10:00 Detroit / 15:00 London / 16:00 Stuttgart / 20:30 Delhi

The aim of this 30-minute webinar is to provide attendees with expert insight into light vehicle sales trends in Canada over the next five years.

[Register for this webinar](#)

[» Read more](#)

Webinar: Canada's commercial vehicle market - forecasts to 2015

Date: Wednesday 9 November 2011

Time: 10:00 Detroit / 15:00 London / 16:00 Stuttgart / 20:30 Delhi

The aim of this 30-minute webinar is to provide attendees with expert insight into commercial vehicle sales trends in Canada over the next five years.

[Register for this webinar](#)

[» Read more](#)

Webinar: Volkswagen Group future model plans and production outlook

Date: Thursday 10 November 2011

Time: 10:00 Detroit / 15:00 London / 16:00 Stuttgart / 20:30 Delhi

The aim of this 30-minute webinar is to provide attendees with expert insight into the future model plans and production outlook of Volkswagen Group.

[Register for this webinar](#)

[» Read more](#)

Webinar: Open source design and the auto industry

Date: Tuesday 15 November 2011

Time: 10:00 Detroit / 15:00 London / 16:00 Stuttgart / 20:30 Delhi

In this 60-minute webinar Hugo Spowers and Patrick Andrews of Riversimple will outline the prospects for open source design applications in the global automotive industry.

[Register for this free webinar](#)

[» Read more](#)

Webinar: Developing an EV infrastructure - the United States case study

Date: Wednesday 16 November 2011

Time: 10:00 Detroit / 15:00 London / 16:00 Stuttgart / 19:30 Delhi

In this webinar Professor Roger L. King of Mississippi State University will discuss the key issues that the United States will face when developing its EV infrastructure

[Register for this free webinar](#)

[» Read more](#)

Webinar: Nissan Motor Company future model plans and production outlook

Date: Tuesday 6 December 2011

Time: 10:00 Detroit / 15:00 London / 16:00 Stuttgart / 20:30 Delhi

The aim of this 30-minute webinar is to provide attendees with expert insight into the future model plans and production outlook of Nissan Motor Company.

[Register for this webinar](#)

[» Read more](#)

Webinar: Reducing the cost of EV batteries

Date: Thursday 8 December 2011

Time: 10:00 Detroit / 15:00 London / 16:00 Stuttgart / 20:30 Delhi

The aim of this webinar is to help key stakeholders understand where and by how far electric vehicle battery cost reductions can be achieved, and what the implications are for battery performance.

[Register for this free webinar](#)

[» Read more](#)

Webinar: Prospects for the global commercial vehicle market in 2012

Date: Tuesday 13 December 2011

Time: 10:00 Detroit / 15:00 London / 16:00 Stuttgart / 20:30 Delhi

This webinar will provide insight into where the global commercial vehicle market is going in 2012.

[Register for this webinar](#)

[» Read more](#)

Webinar: Prospects for the global passenger car market in 2012

Date: Thursday 15 December 2011

Time: 10:00 Detroit / 15:00 London / 16:00 Stuttgart / 20:30 Delhi

This webinar will provide unique insight into the prospects for the global passenger car market in 2012.

[Register for this webinar](#)

[» Read more](#)

Webinar: Fiat Auto future model plans and production outlook

Date: Tuesday 10 January 2012

Time: 10:00 Detroit / 15:00 London / 16:00 Stuttgart / 20:30 Delhi

The aim of this 30-minute webinar is to provide attendees with expert insight into the future model plans and production outlook of Fiat Auto

Trade Events



International Events held abroad

India: 6-8 October 2011

APAC, Chennai

The 16th Asia Pacific Automotive Engineering Conference (APAC) is being held for the first time in India.

This is a networking opportunity and is an excellent platform for business promotion and to showcase new technologies. For more information go to: www.apac16.org

contact: Maya Sivakumar

tel: + 91 44 4219 215 1

email: maya.sivakumar@fco.gov.uk



SMMT supported event

France: 11-15 October 2011

EquipAuto, Paris

SMMT, in association with UKTI, is pleased to present the UK pavilion at Equip Auto 2011, the largest show in Europe for equipment for all vehicles. Early applicants may qualify, where eligible, for a limited number of UKTI Tradeshow Access Programme (TAP) grants.

contact: Ruta Aisthorpe

email: raisthorpe@smmt.co.uk

Columbia: 13 October 2011

Discussion Forum on Good Practices for Technical Regulation in the Automotive Industry

Location: Biblioteca Virgilio Barco – Bogotá, Colombia

The Colombian Association of Motor Vehicles – ANDEMOS will gather a group of experts and stakeholders who will discuss about regulatory decisions impacting the viability on trade. This event will help decision makers to adopt good recommendations for high quality competitive regulations.

contact: Ms. María F. González

email: mfgonzalez@andemos.org

USA : 11–13 October 2011

The Business of Plugging In Conference and Exhibition

Hyatt Regency Dearborn, Michigan

An interactive conference where Industry stakeholders will discuss the global strategy for the long-term growth and continued success of the PEV market.

It includes workshops, panels and breakout discussions, as well as a ride and drive and cross-industry networking opportunities.

Further details: www.bpiconference.com.

China : 17-20 October 2011**Advanced Manufacturing Summit and associated trade mission, Beijing & Shanghai**

This one-day event, and its associated trade missions, will provide a platform to highlight UK capability in aerospace and automotive in the main technology themes of aero engine technology, new energy vehicles, materials and vehicle standards, all with a strong sustainable manufacturing focus.

Further details at <http://www.ukti.gov.uk/export/event/175500.html>

Email: info@ukti-events.com

USA: 23–28 October 2011**Automotive Low Carbon vehicles (LCV) Mission**

UKTI have organised a mission to the US encompassing a visit to Engine Expo, Battery Testing Expo and Engine Testing Expo and a number of visits to leading OEM's, with particular interest in low carbon, energy efficient vehicle technology and development, and their suppliers.

The visit will take place in the US Midwest, including Michigan, one of the leading automotive states in the US. Participating UK companies will be given the opportunity to have 1-2-1 business meetings and group plant visits, as well as participate in networking events with key US buyers and contacts.

This tailored visit will enable participating companies to connect directly with a number of the USA's leading vehicle manufacturers with an energy efficient focus and will provide access to leading US Supply Chain companies.

Contact: Katy Grey

Email: katy.grey@sectormarketing.co.uk

India: 7–11 November 2011**Technology Partnering Programme, Pune & Mumbai**

UK Trade & Investment will lead a high profile UK business mission to three of India's leading advanced engineering centres. The focal points of the business mission programme will be meetings with some of India's major automotive companies and their supply chains, hosted at their premises. This technology partnering initiative will target the technology priorities of Tata and Mahindra & Mahindra in the automotive sector

Further details at <http://www.ukti.gov.uk/export/event/175520.html>

Email: info@ukti-events.com

Vietnam: 14-18 November 2011

Ho Chi Minh and Hanoi

London Chamber Trade Mission - Multi-Sector Trade Mission to Vietnam

Sponsored by UK Trade & Investment

contact: Annabel Fogden, World Trade team

tel: 020 7203 1967

email: afogden@londonchamber.co.uk

Korea : 14 -18 November 2011**Automotive Trade Mission**

Led by Center for Automotive Research

Supported by US Department of Commerce & Automation Alley

Application Deadline: 7 October 2011

The US Embassy in Seoul is organising this event, which will bring US suppliers of parts & services to the OE automotive sector into close contact with multiple vehicle builders in Korea: Hyundai, KIA, GM Daewoo & SsangYong Motors.

contact: Bernard Swiecki, Center for Automotive Research

email: bswiecki@cargroup.org

**SMMT supported event****Turkey 24-27 November 2011****Otomotiv****17th International Automotive Supply Industry Components Accessories & Service Equipment Exhibition**

SMMT is pleased to be working in collaboration with the organisers to introduce our first UK pavilion group at this year's exhibition.

Although there are no UKTI grants available for exhibitors we have negotiated a special exclusive package price that presents a substantial discount from the standard prices and with significant added value in the support and profile provided to UK exhibitors. SMMT's low cost package will enable you to take full advantage of this high-growth market providing a window of opportunity to showcase your products alongside and network with other like-minded UK companies to enhance your presence and profile at this event. The SMMT UK pavilion at Otomotiv Istanbul presents a real value for money opportunity for UK suppliers to meet with key Turkish industry professionals and for your company to both build new contacts and find out essential market information about the Turkish sector's production requirements.

contact: Ruta Aisthorpe

email: raisthorpe@smtt.co.uk

**SMMT supported event****China: 7-10 December 2011****Automechanika Shanghai**

Automechanika Shanghai is Asia largest trade fair for automotive parts, accessories, equipments and services, with a record of 3,115 exhibitors and 50,561 trade buyers in 2010.

contact: Sarah Thevenet

email: sthevenet@smtt.co.uk



SMMT supported event

India: 7-12 January 2012

Auto Expo Show, New Delhi

SMMT has nine UKTI Trade Access Programme (TAP) grants available for next year's Auto Expo Show. Each is worth £1,400 to support exhibitor costs at the event. The Auto Expo Show is the key event for the Indian automotive industry and attracts the main businesses and stakeholders in vehicle manufacturing and component supply. Grants are available to eligible UK companies.

A workshop focused on "New energy efficient technologies" covering the areas of improvement of combustion engines, light weighting, electric motors and powertrain electronics, energy storage and management, will also be held on 10 January during Auto Expo which will provide UK participants to present their expertise to a selected Indian audience.

contact: Sarah Thevenet

email: sthevenet@smmt.co.uk

USA: 31 January-2 February 2012

Automotive Megatrends

Automotive World will host Automotive Megatrends USA 2012, a 3-day conference which will focus on passenger car **Safety** (Day 1), **Connectivity** (Day 2), and **Electrification** (Day 3). Understand and debate existing and future vehicle safety, connectivity, and electrification technologies and trends by attending presentations by experts from General Motors, Nissan, OnStar, Intel, IBM, Visteon, Harman International, Wipro Technologies, Deloitte Consulting, Garmin, and many other auto industry stakeholders.

Further information Lydia Holley Events Co-ordinator, Automotive World Ltd

Email: events@automotiveworld.com

Italy, Modena: 2-3 February 2012

Motorsport Expotech (Mechanical Electrical & Process Engineering, Automotive)

Motorsport Expotech is a major event in the motorsport sector. TAP support is available for this event. Closing date: 29 December 2011.

contact: Alicia Warden - Motorsport Industry Association

email: alicia.warden@the-mia.com



SMMT supported event

USA: 6-9 May 2012

EVS 26, Los Angeles, California

The International Electric Vehicle next convenes in Los Angeles between 6 – 9 May 2012, and SMMT is planning a varied programme of activities to ensure that UK-based companies have a high profile at this key global forum for low carbon vehicle technologies. Our plans include a 'one-stop shop' exhibitor package, a showcase seminar, plus top-class networking opportunities and company visits.

Although May 2012 might still seem far away, the EVS programme is likely to be heavily over-subscribed, and early booking is essential.

To register your interest in joining all or part of the UK group programme:

contact: Pat Shaw

email: pshaw@smtt.co.uk



SMMT supported event

Automechanika Middle East 2012

Dubai, UAE: 22–24 May 2012

SMMT UK Pavilion Group Applications now invited – book early to secure position!

Automechanika Middle East, the largest international automotive aftermarket trade exhibition in the wider Middle East, will celebrate its tenth year in 2012. From the humble beginnings of 119 exhibitors in 2003, the show opened in 2011 with 1,102 exhibitors from 52 countries and visited by 17,310 traders from 130 countries, more than ten fold of what it began with, translating to significant business results for the automotive aftermarket industry in this part of the globe. Enhanced shell scheme booths available from £2800 plus £400 non-Member management fee plus VAT.

contact: David Croxson

email: dcroxson@smtt.co.uk



SMMT supported event

Stuttgart, Germany: 12–14 June 2012

Global Automotive Components and Suppliers Expo

SMMT UK Pavilion Group Applications now invited – book early to secure position!

European Automotive Components Expo 2012 is the global event for OEM and Tier 1 and 2 automotive component suppliers.

The show is held concurrently with four other leading specialist expos and the **International Engine of the Year awards**, providing a unique opportunity to discover the latest developments in automotive components, many incorporating advanced materials, electronic systems and leading R&D and testing technologies. Everyone associated with design, engineering, purchasing, procurement or sourcing of innovative automotive materials, components and electrical systems will find something of interest at the show. A total of 11,000+ automotive engineers and purchasing chiefs from over 60 countries is expected to pass through the doors of Messe Stuttgart to visit Global Automotive Components and Suppliers Expo, and its neighbouring shows: **Engine Expo, Vehicle Dynamics Expo, Automotive Interiors Expo and Automotive Testing Expo in 2012.**

contact: David Croxson

email: dcroxson@smtt.co.uk



SMMT supported event

Germany: 11-16 September 2012

Automechanika Frankfurt, Germany

SMMT in association with UKTI present the UK pavilion group at Automechanika Frankfurt 2012 Germany. Registration for the UK pavilion is now open.

contact: Ruta Aisthorpe

email: raisthorpe@smmt.co.uk

Trade Support Initiatives



Helping you do business

Automotive Supplier Finder

SMMT provides a free to user service to find UK suppliers. www.autosupplierfinder.com

Reclaim international VAT

With the process for reclaiming tax being quite complex, foreign tax is often left unclaimed. Foreign VAT rates of up to 25% are incurred by many businesses however it is the third largest controllable corporate expense. SMMT have teamed up with VATit UK to offer members a service that will help you recover VAT you have already paid with zero risk. Standard rates across Europe are 40% for a full retrieval and 30% for a self retrieval. This refers only to countries with the European Union. SMMT has secured a preferential rate for SMMT members of: 20% for self retrieval and 30% for the full retrieval service. To enquire about this service contact memberservices@smmt.co.uk to take advantage of the special SMMT member rates.

Global News Round-up



Africa

Africa: Chery to set up JV

Friday, August 26, 2011, AutomotiveWorld.com

Chery Automobile has signed an agreement with the China-Africa Development Fund to set up a joint venture in Africa, reports Automotive News China.

Argentina

Argentina: Industry sets production record for August

Tuesday, September 06, 2011, AutomotiveWorld.com

The Argentine automotive industry set a new record for vehicle production in the month of August. Last month, the industry produced a total of 84,655 vehicles, according to the Argentine trade association.

Brazil

Brazil: Nissan eyes US\$1.5bn investment

Wednesday, September 28, 2011, AutomotiveWorld.com

Nissan is reportedly planning to invest US\$1.5bn to set up a factory in Brazil. The most likely sites for this plant are in Rio de Janeiro state, a source with knowledge of the plans claimed.

Brazil: Govt raises tax to protect against imports

Friday, September 16, 2011, AutomotiveWorld.com

The government of Brazil has raised its industrial products tax on cars with a high level of imported components, in order to protect its local OEMs from cheap imports.

Brazil: Vehicle sales dip in August

Tuesday, September 06, 2011, AutomotiveWorld.com

New vehicle sales in Brazil slid marginally in August by 0.4% compared with the same month in 2010 to 236,921 units, according to figures released by the National Automobile Dealership Association.

Bulgaria

Bulgaria: Auto market contracts 4.9% in July

Monday, August 22, 2011, AutomotiveWorld.com

A total of 13,003 new vehicles were sold in Bulgaria in the first seven months of this year. Compared with the corresponding seven-month period in 2010, this was an improvement of 21%

China

Shanghai-VW JV plans EVs for local brand

Wednesday 28 September 2011, justauto.com

Shanghai-VW - the JV between SAIC and Volkswagen - is planning to produce electric vehicles in China [...] under the partnership's new local brand Tantus.

SAIC also recently signed an agreement with its JV partner General Motors to jointly produce EVs for the Chinese market.

Ford ponders EVs and launching Lincoln brand

Tuesday 27 September 2011, justauto.com

Ford is mulling the introduction of electric cars and launching the luxury Lincoln brand in China, says CEO Alan Mulally. Mulally was in China for the ground-breaking of an engine transmission plant at Ford's joint venture with Changan Automobile Group. Both Daimler and GM have already announced EV plans for China which aims to have 1m EVs on the road by 2015 as it bids to reduce emissions. A roll-out of electric vehicles depends largely on infrastructure and advances in battery technology, Mulally said. Ford will also consider introducing its Lincoln luxury brand in China to tap the growing high-end market, he added.

Eberspaecher Exhaust Technology creates new Pudong division

Thursday 22 September 2011, justauto.com

Due to strict new limits, for the first time technologies for exhaust-gas after-treatment on the Western model are also being required in the Middle Kingdom. From January 2012 China IV, a standard comparable with Euro 4, will apply to commercial vehicles. In the car sector too, the limits will be brought into line with the Euro 4 for cars on a nationwide basis - starting in July 2011 with gasoline and natural gas and from July 2013 for diesel.

Eberspaecher subsidiary general manager Richard Hu noted : "Not only are we supporting our customers in the implementation of the future exhaust gas standards for environmentally compatible mobility in China, we can also adapt our solutions to specific market conditions on the spot."

Chinese automotive dream suffers setback

Thursday 15 September 2011, hybrid-ev.com

GM's denial of a New York Times article last week about pressure from the Chinese government to share the Chevrolet Volt technology with its local partner is an indicator of the changing policy environment for electric vehicles in China. The country's dreams of becoming an automotive superpower through its EVs have soured somewhat after a fatal bullet train accident forced the authorities to review the country's EV policy, says Yang Jian of Automotive News China. The crash has also drawn attention to safety issues that have been cropping up with EVs in China

China's Changan tests Europe's reaction with compact sedan

Wednesday 14 September 2011, Automotive News Europe

China's Changan Automobile gave a global unveiling to the Eado compact sedan at the Frankfurt auto show, but said the car will not be sold in Europe yet.

The Eado was developed with the help of Changan's engineering centers in five countries including one in the UK and another in Italy.

China: JCI to build start-stop battery plant

Wednesday, September 14, 2011, AutomotiveWorld.com

Johnson Controls announced during its press conference at the 64th Frankfurt IAA motor show that it plans by 2015 an annual capacity of 2.4 million start-stop batteries at a new plant in China

China: Auto exports rise 82.8% on-year in August

Wednesday, September 14, 2011, AutomotiveWorld.com

Automotive exports from China reached a record high for the month of August, rising to 86,200 vehicles last month. According to a report carried by Ocn.com.cn

Nissan gets approval to sell Leaf

Tuesday 13 September 2011, justauto.com

Nissan has received approval from China's government to sell its electric Leaf in China. The Reuters report added that Nissan is also planning a lower-priced electric vehicle specifically for the Chinese market.

Toyota to make parts for hybrids in China

Tuesday 13 September 2011, Automotive News China

Toyota Motor Corp. will start local production of electric motors and batteries for its hybrid vehicles sold in China, according to a Chinese media report. Production will start in 2013, reported Beijing Times.

Chinese brands lose market share through August, industry group says

Tuesday 13 September 2011, Automotive News China

Domestic Chinese car brands have been yielding market share to global competitors this year due to their weak brand strength. To regain market share, domestic Chinese brands need to improve their poor brand images, said CAAM Vice Chairman Dong Yang at a press conference in Beijing.

China: Auto market expands 4.1% year-on-year in August

Tuesday, September 13, 2011, AutomotiveWorld.com

According to China's Ministry of Industry and Information Technology, automotive sales in the country rose by 4.1% year-on-year to 1.38 million vehicles in August.

August sales off 7.3%

Friday 9 September 2011, justauto.com

Car sales in China in August rose 7.3% year on year to 1.1m units, the official China Association of Automobile Manufacturers (CAAM) said. The slowing has been attributed to the termination of government tax incentives and local government initiatives aimed at easing ever-worsening traffic congestion.

China/Taiwan: China BAK-HAITEC in joint EV programme

Friday, September 09, 2011, AutomotiveWorld.com

The Shenzhen-based subsidiary of China BAK Battery, a lithium-based battery cell manufacturer, has entered into a strategic cooperation programme for EV development with Hua-chuang Automobile.

Michelin signs for new tyre JV

Thursday 8 September 2011, justauto.com

Compagnie generale des etablissements Michelin has signed a final agreement with Double Coin Holdings and Shanghai Huayi to create a joint venture in China to produce and market Warrior brand passenger car and light truck tyres for the local market.

China: Toyota may make key hybrid parts in China

Tuesday, September 06, 2011, AutomotiveWorld.com

Toyota is planning to manufacture components such as electric motors and battery packs for its hybrid cars in China, in a bid to increase hybrid sales in the country, the BBC reported .

China: Pilot cities to test EV power pricing

Tuesday, September 06, 2011, AutomotiveWorld.com

A new electricity pricing system for electric vehicles is likely to be established in pilot cities to boost China's fledging 'new-energy' vehicle industry, China Daily reported .

China: FAW launches first HEV and EV

Monday, September 05, 2011, AutomotiveWorld.com

FAW Group Corporation (FAW) has announced that the first batch of alternative powertrain vehicles had emerged from a new production line at its Changchun FAW New Energy Vehicle Branch Company on 22 August.

China: Beijing plans congestion charges

Monday, September 05, 2011, AutomotiveWorld.com

Beijing plans to impose congestion fees on vehicles using specific roads and to encourage residents to buy 'new-energy' cars in a drive to ease chronic traffic jams and cut pollution, the China Daily reports.

VW builds engine reprocessing plant in China

Friday 2 September 2011, Automotive News China

Volkswagen AG says it has opened a plant in China to reprocess 15,000 engines a year to reclaim usable components. VW and its partner, China FAW Group Corp., have invested 10.9 million euros (100 million yuan) in the facility.

According to Volkswagen, 70 percent of an engine's materials can be reused. The Dalian plant is Volkswagen's first engine reprocessing facility located outside Germany. VW plans to expand the plant to handle transmissions too.

China: VW opens engine reprocessing facility

Tuesday, August 30, 2011, AutomotiveWorld.com

Volkswagen Group has opened a new engine reprocessing facility in Dalian, China, its first such unit outside of Germany. The facility will reprocess around 15,000 engines a year.

China: Dongfeng reports profits decline in H1

By: Colin Whitbread, Tuesday, August 30, 2011, AutomotiveWorld.com

Dongfeng Motor Group has announced details of its financial performance in the six months ended 30 June (H1 2011), showing declining profits despite a rise in unit sales and revenue.

Passenger vehicle imports up 36%

Thursday 25 August 2011, justauto.com

Chinese passenger vehicle imports in the first half of the year increased 36%, Gasgoo.com reported, citing the *Beijing Youth Daily*, quoting the China Automobile Trading Company. The increase in imports was led by luxury automobiles, which were over 70% than last year.

VW celebrates 20 years with FAW

Friday 26 August 2011, justauto.com

Volkswagen aims to pass the 2m sales mark this year with its joint ventures in China. The FAW-VW joint venture was established in 1991 and is now one of China's largest carmakers, producing more than 5m vehicles since operations began. The company expects annual production to top the 1m mark for the first time this year.

China: SAIC to invest Yuan 22bn in self-owned brand

Friday, August 26, 2011, AutomotiveWorld.com

Shanghai Automotive Industry Corporation (SAIC) plans to invest Yuan 22bn (US\$3.44bn) to develop a new self-owned brand in the next four years, Beijing Times reports

China: Skoda teams with Tongji Uni

Wednesday, August 24, 2011, AutomotiveWorld.com

Skoda has announced that it is working with Tongji University in China on a range of projects. The Czech OEM has agreed to provide support for research and the development of talent at the Chinese university.

China: BYD reports 89% fall in H1 net income

By: Colin Whitbread, Tuesday, August 23, 2011, AutomotiveWorld.com

As anticipated, BYD's financial performance in the quarter and half year ended 30 June 2011 showed a continuation of the deteriorating trend seen in Q1

China: Great Wall reports 109% rise in H1 net profit

By: Colin Whitbread, Monday, August 22, 2011, AutomotiveWorld.com

Great Wall Motor Company has reported dramatic year-on-year growth in its earnings in the six-month period ended 30 June 2011 (H1 2011).

China/UK: Geely studies UK distribution plan with MBH

Monday, August 22, 2011, AutomotiveWorld.com

Geely Automobile Holdings Limited has announced that Geely International Corporation, an indirect wholly-owned subsidiary, has entered into an agreement with Manganese Bronze Holdings PLC

China: Car imports up 36% year-on-year in H1

Thursday, August 18, 2011, AutomotiveWorld.com

Beijing Business Today, citing figures released by the China Automobile Trading Co, said car imports into the country continued to rise in a steady manner in the first half of this year.

China: Dongfeng Honda's own brand car to arrive in 2012

Thursday, August 18, 2011, AutomotiveWorld.com

A report carried by the Beijing Youth Daily has said that the launch of Dongfeng Honda's own brand vehicle will be delayed until 2012. The car is expected to be unveiled at the Auto Beijing show

China: Geely opens safety centre

Thursday, August 18, 2011, AutomotiveWorld.com

Chinese OEM Geely has announced that it has begun operations at its new automotive safety technology laboratory and test centre. The company has invested more than US\$4m in building the new facility

Czech**Czech Republic: Combined sales rise by 18.7% in August**

By: David Isaiah, Tuesday, September 06, 2011, AutomotiveWorld.com

A total of 15,862 passenger cars, light commercial vehicles, trucks and buses were registered in the Czech Republic in August 2011. This figure was 18.7% higher than the 13,358 vehicles registered in the same period last year.

Hong Kong**Hong Kong: Daimler to trial smart EVs with six fleets**

Wednesday, September 07, 2011, AutomotiveWorld.com

Daimler is to supply six fleets in Hong Kong with smart fortwo electric drive cars for trials, responding to increasing air pollution in the city.

India**India: Tata Motors working on all-aluminium engines**

Monday, September 26, 2011, AutomotiveWorld.com

Tata Motors is working on lightweight, all-aluminium engines for its passenger car line-up. A company spokesperson said the OEM's future car engines will feature all-aluminium (head and block) construction.

August sales down 10.1%

Friday 9 September 2011, justauto.com

High interest rates and rising car prices caused sales in India to fall 10.1% in August. Automakers sold 144,516 cars in August, according to the Society of Indian Automobile Manufacturers (SIAM). Sales of trucks and buses, a key pointer to the country's economic activity, rose 22.6% to 64,248 in August, SIAM told Reuters.

Ford breaks ground for Sanand plant

Tuesday 6 September 2011, justauto.com

Ford India has broken ground for its new integrated manufacturing facility in Sanand, Gujarat.

The automaker is spending US\$1bn on the factory which will create 5,000 jobs and initially produce 240,000 vehicles and 270,000 engines a year with the first off line in 2014.

Indian transport operators to introduce green buses

Monday 5 September 2011, ngvjournal

While the next batch of Kerala State Road Transport Corporation (KSRTC) vehicles will run on natural gas by next year, the city of Chennai, in the state of Tamil Nadu, is also likely to get buses fuelled by CNG if the state government approves a proposal from the local Metropolitan Transport Corporation (MTC).

India: Car sales continue to slide in August

Friday, September 09, 2011, AutomotiveWorld.com

According to data compiled by the Society of Indian Automobile Manufacturers (SIAM), passenger car sales in the country declined 10.1% in August to 144,516 units.

India: JBM in talks with foreign firms for bus build

Wednesday, September 07, 2011, AutomotiveWorld.com

Indian automotive components manufacturer JBM Group intends to enter the vehicle manufacturing segment by tying up with a foreign partner. Through this venture, JBM expects to launch buses in India.

India: Tata Motors sees August sales decline 3%

Thursday, September 01, 2011, AutomotiveWorld.com

Tata Motors has reported total sales (including exports) of Tata commercial and passenger vehicles in August 2011 of 64,078 vehicles, down by around 3.0% from the August 2010 total.

India: M&M's Cheyyar plant to include test facility

Thursday, September 01, 2011, AutomotiveWorld.com

Indian utility vehicle manufacturer Mahindra & Mahindra has said that phase one of its planned facility in Cheyyar, in the southern Indian state of Tamil Nadu, will comprise a testing facility.

Peugeot confirms re-entry with full manufacturing

Thursday 1 September 2011, Automotive News Europe

Peugeot and the state of Gujarat sign state support agreement (SSA) for a fully integrated manufacturing unit, engine and gearbox plant in Sanand near Ahmedabad. The group plans to invest around EUR650m. Peugeot and the government of Gujarat intend to create an automotive skills development institute (ASDI).

India: Components industry growth to drop to 12.15%

Wednesday, August 31, 2011, AutomotiveWorld.com

The Automotive Component Manufacturers Association of India (ACMA) expects the growth rate of the country's components industry to slow to 12-15% in the current financial year.

Nissan starts Sunny production at Chennai

Wednesday 31 August 2011, Automotive News Europe

Nissan has started manufacturing the recently announced Sunny sedan at its Chennai plant which it jointly owns with Renault to catch sales during the festival season, which many Indians consider a good time to make major purchases such as cars. The Sunny was unveiled earlier in August and has been designed to attract young families wanting a mid-sized sedan.

India auto parts revenue growth seen halving in fiscal year 2012

Tuesday 30 August 2011, Automotive News Europe

Revenue growth for India's auto parts industry is likely to halve this financial year due to slowing domestic vehicle sales and a higher year-ago base, the apex industry body said on Tuesday.

BMW still mulling Mini

Friday 26 August 2011, justauto.com

BMW's Mini could be up to four years from the Indian market if a positive decision is made in a year.

The automaker has been wary of acceptance of high end small cars in India. "It's a premium small car with high price positioning" said Schaaf.

According to Schaaf the luxury car segment in India will grow 70% this year to 23,000 units from 15,000 units last year.

India: Ford developing new global small car - report

Thursday, August 25, 2011, AutomotiveWorld.com

Ford is reportedly developing a global small car, its lowest-priced car yet, which will be produced at its planned facility in Sanand, in the western Indian state of Gujarat, The Economic Times reports.

India: Auto sector likely to be hit by interest hikes

Monday, August 22, 2011, AutomotiveWorld.com

India's finance minister Pranab Mukherjee has said that interest-sensitive industry sectors, such as automobiles and real estate, are likely to be hit by the increase in borrowing cost.

India: Force Motors unveils new SUV, Force One*Monday, August 22, 2011, AutomotiveWorld.com*

Indian utility and commercial vehicle manufacturer Force Motors has launched its new SUV, Force One, in India. The SUV will be available in the market from 1 September

India: Mahindra overtakes Tata in market value*Friday, August 19, 2011, AutomotiveWorld.com*

Indian utility vehicle manufacturer Mahindra & Mahindra has replaced Tata Motors as India's biggest vehicle manufacturer by market value. According to a report carried by Bloomberg,

India: SAIC-GM-Wuling to assemble minivans*Friday, August 19, 2011, AutomotiveWorld.com*

The SAIC-GM-Wuling joint venture plans to start building minivans in India from CKD kits, starting in 2012, reports the paultan.org website. The venture will export vehicle kits to from Liuzhou, China

Indonesia**Indonesia: Car market expands 13.2% in August***Monday, September 19, 2011, AutomotiveWorld.com*

New car sales in Indonesia rose by 13.2% year-on-year in August 2011, reaching 73,279 units. This compared with sales of 64,762 units in the corresponding month a year earlier.

Japan**Toyota to make key hybrid parts in China***Monday 5 September 2011, justauto.com*

Toyota is to make hybrid drivetrain parts outside Japan for the first time.

The automaker told AFP at the weekend it would make the Prius hybrid and its key parts in China in a bid to boost sales in the world's largest car market.

This would be the first time Toyota has produced key components such as motors and batteries for the petrol-electric hybrid in a facility outside Japan.

Lebanon**Lebanon: Car market contracts 10.7% in July***Tuesday, August 23, 2011, AutomotiveWorld.com*

New car sales in Lebanon dropped to 3,345 units in July 2011. Compared with the figures reported for the same month in 2010, last month's sales were down 10.7%, the country's trade association reported.

Malaysia

Malaysia: Vehicle sales down 6% in July

Tuesday, August 23, 2011, AutomotiveWorld.com

Automotive sales in Malaysia fell by 6% year-on-year to 50,252 units in July. This compared with sales of 53,483 vehicles in July 2010

Philippines

Philippines: Automotive market contracts 5.4% in August

Friday, September 09, 2011, AutomotiveWorld.com

New vehicle sales in the Philippines fell 5.4% year-on-year in August, dropping from 12,217 units in 2010 to 11,558 vehicles last month.

Qatar

Qatar: Tech inspection centre coming up in North Doha

Thursday, August 18, 2011, AutomotiveWorld.com

A report carried by an Arabic daily has stated that a new and large-scale centre for technical inspection of vehicles will come up soon at Wadi al-Banat in North Doha.

Romania

Romania: Johnson Controls builds new seating plant

Friday, August 26, 2011, AutomotiveWorld.com

According to local media reports, Johnson Controls (JCI) has commenced construction of a new seating plant in Craiova in Romania, which will employ 185 workers once fully operational.

Russia

Russia: MAN wins bus awards

Friday, September 16, 2011, AutomotiveWorld.com

MAN's Neoplan Cityliner coach has been named 'Bus of the Year' at Comtrans 2011, the international commercial vehicle show in Moscow. The Cityliner is the top-selling Neoplan model in Russia.

Russia: August sees stable growth in car & LCV sales

By: David Isaiah, Friday, September 09, 2011, AutomotiveWorld.com

Following a 27% year-on-year increase in July 2011, the light vehicle market in Russia grew by 32% in August, reaching 224,764 vehicles.

Russia: GAZ to launch Skoda build in November

Friday, August 26, 2011, AutomotiveWorld.com

GAZ Group will launch production of its first Skoda brand vehicles on 1 November at its Nizhny Novgorod plant, reports Avtostat.

Singapore

Singapore: Bosch EV infrastructure goes live

Wednesday, September 14, 2011, AutomotiveWorld.com

The EV charging infrastructure that Bosch is currently building in Singapore has moved into the operational phase, the company reports.

Singapore: MAN wins major bus order

Wednesday, September 07, 2011, AutomotiveWorld.com

MAN Truck & Bus sales partner Singapore Technologies Kinetics (ST Kinetics) has received an order to provide 200 buses to the bus division of Singapore transportation operator SMRT.

Thailand

Thailand: August sees 20.3% rise in new vehicle sales

Monday, September 19, 2011, AutomotiveWorld.com

Following an 11% increase in July 2011, new vehicle sales in Thailand grew by 20.3% year-on-year to 79,043 units in August. Sales last month were also up month-on-month, compared with July's 72,902 units.

Thailand: GM opens new diesel engine plant

Monday, September 12, 2011, AutomotiveWorld.com

General Motors has opened a new diesel engine plant in Rayong, Thailand. The company invested US\$200m in the new facility, located adjacent to its vehicle manufacturing plant.

Venezuela

Venezuela: Govt considering opening car assembly plants

Tuesday, August 30, 2011, AutomotiveWorld.com

The government of Venezuela is considering plans to open a car assembly facility in August, a joint venture between the state and the private sector, according to the Ministry of Science.

Vietnam

Vietnam: August sees 9.8% rise in auto sales

Monday, September 12, 2011, AutomotiveWorld.com

Automotive sales in Vietnam rose by 9.8% year-on-year in August 2011, reaching 9,518 units. Last month's sales were up month-on-month as well, compared with the 8,544 vehicles sold in July this year.

World Trade Organisation Notifications



Here are the outlines of the additional WTO Notifications that have been published since the last edition of the International Bulletin. For a full list of automotive updates go to www.smmmt.co.uk/international or contact dcroxson@smmmt.co.uk

REPUBLIC OF KOREA

G/TBT/N/KOR/326

6 September 2011

Description of content: The new safety standard K9900: Electric vehicle conductive charging system-Plug, socket-outlet, connector and inlet for a.c. covers the requirements especially for 5-pin connectors and is identical to the relevant parts to the 5-pin connectors of both 23H/248/CDV(IEC62196-1 Ed.2) and 23H/250/CDV(IEC62196-2 Ed.1).

USA

G/TBT/N/USA/559/Add.1

6 September 2011

Addendum: Federal Motor Vehicle Safety Standards; Seat Belt Assemblies

SUMMARY: This document denies a petition for rulemaking submitted by Mr Michael R. Schramm, to amend the Federal Motor Vehicle Safety Standard (FMVSS) on seat belt assemblies, to include a requirement that seat belts be releasable without unbuckling. We are denying the petition because the petitioner did not demonstrate a safety need for such a requirement or show how such a requirement could be implemented without increasing inadvertent release of seat belts during normal vehicle operation and certain crash scenarios, resulting in increased risk to vehicle occupants.

USA

G/TBT/N/USA/416/Add.3

6 September 2011

Addendum: Federal Motor Vehicle Safety Standards; Occupant Crash Protection

SUMMARY: This final rule amends the Federal Motor Vehicle Safety Standard (FMVSS) on occupant crash protection to remove the sunset of a requirement that a vehicle's lap belt must be lockable, without the use of special tools, to tightly secure a child restraint system (CRS). We refer to this as the "lockability" requirement. Under the current standard, the lockability requirement ceases to apply to seating positions that are equipped with a child restraint anchorage system (commonly referred to as a "LATCH" system) on vehicles manufactured on or after 1 September 2012. Because data indicate that motorists are still using lockable belts to install CRSs even in seating positions with LATCH, there is a

continuing need for the lockability requirement even in seating positions with LATCH. Thus, this final rule ensures that the lockability requirement continues in effect for all seating positions past 1 September 2012. Effective date: The final rule is effective 27 December 2011. Petitions for reconsideration of the final rule must be received not later than 13 October 2011.

USA

G/TBT/N/USA/57/Add.3

31 August 2011

Addendum: Federal Motor Vehicle Safety Standards; Side Impact Protection.

USA

G/TBT/N/USA/317/Add.3

31 August 2011

Addendum: Motor Vehicle Safety Standards; Denial of Petition for Rulemaking; School Buses.

USA

G/TBT/N/USA/57/Add.2

31 August 2011

Addendum: Federal Motor Vehicle Safety Standards; Side Impact Protection; Fuel System Integrity; Electric-Powered Vehicles: Electrolyte Spillage and Electrical Shock Protection.

SUMMARY: This document comprises the agency's second of two responses to petitions for reconsideration of a 11 September 2007, final rule that upgraded Federal Motor Vehicle Safety Standard (FMVSS) No. 214, "Side impact protection". The final rule incorporated a vehicle-to-pole test into the standard, adopted technically-advanced test dummies and enhanced injury criteria, and incorporated the advanced dummies into the standard's moving deformable barrier test. An earlier response was published on 9 June 2008, which addressed lead time, phase-in percentages, test speed, and other issues. Today's response addresses the remaining issues raised by the petitions. Effective Date: The date on which this final rule amends the CFR is 14 May 2010.

REPUBLIC OF KOREA

G/TBT/N/KOR/296/Add.1

31 August 2011

The Ministry of Environment would like to inform the Members of the TBT Committee that Regulation No 89/2011 of the Ministry of Environment setting the standards for the efficiency of average energy consumption of automobiles, standards for allowable emission of greenhouse gases from automobiles and the application and management thereof was adopted on 9 June 2011 and will be entered into force on 1 January 2012.

Available at: http://members.wto.org/crnattachments/2011/tbt/KOR/11_2609_00_x.pdf.

REPUBLIC OF KOREA**G/TBT/N/KOR/321**

22 August 2011

Description of content: Enforcement notice and/or administrative measure taken if the amount of hazardous substances subjects (6 types) in electrical and electronic equipment vehicles exceeds the content standard.

Mandatory report on performance of improvement recommendation of materials and structure.

Change of the recycling target management system of electrical and electronic equipment (kilograms per population)

Clarify the recycling dues from manufacturers/importers of automobiles

COLUMBIA**G/TBT/N/COL/159/Suppl.1**

22 August 2011

Technical Regulations on brake system components for use in motor vehicles or their trailers, which are imported or manufactured nationally for use or marketing in Colombia. Details available

http://members.wto.org/crnattachments/2011/tbt/COL/11_2659_00_et.pdf

SWITZERLAND**G/TBT/N/CHE/137**

17 August 2011

Description of content: In March 2011, the Swiss parliament adopted a partial revision of the law on CO₂-emissions aiming at reducing the emissions of passenger cars. The proposed ordinance rules the implementation of the corresponding articles of the law. The ordinance follows closely the corresponding EU-Regulation (EC) No. 443/2009 with minor changes where necessary. The main differences are (1) that the importer of a car is responsible for its CO₂-emissions and (2) a differentiation is made between big importers (> 50 cars registered for the first time), for whom there will be calculated an average value of CO₂-emissions at the end of every reference year, and small importers (< 50 cars) who have to pay an eventual sanction before the registration of any new passenger car for implementation reasons. Major specifications of the EU-regulation, in particular scope, specific emission targets, derogations for certain manufacturers, super-credits, pooling, height of the excess emission premium and eco-innovations have been adopted uniformly.

JCC Customs Information Papers



Help from HMRC: (CITEX) is being phased out and replaced by an Online Enquiry Form and a new system of on-line enquiries with HMRC at https://online.hmrc.gov.uk/shortforms/form/CITEX_CGEF?dept-name=&sub-dept-name=&location=43&origin=http://www.hmrc.gov.uk

Customs Information Paper (11) 84

Cancellation of the REV 15 Additional information statement

Removal of the need for a REV 15 statement on import declarations for excise goods

Relevant to Importers and import agents who declare third country excise goods for entry into an excise warehouse. Effective 1/10/11

Customs Information Paper (11) 82

Restrictive measures against Syria - import of crude oil & petroleum products

Council Regulation (EU) no. 878/2011 of 2 September 2011 on restrictive measures

against Syria, prohibiting the import of crude oil and petroleum products originating from

Syria. Relevant to Importers, shipping agents, freight forwarders, oil brokers importing

crude oil or petroleum products either directly or indirectly from Syria and UK Oil industry associations. Effective immediate.

Customs Information Paper (11) 81

Bills of Discharge for the Inward Processing Procedure.

To remind you of your obligation to provide Inward Processing Bills of Discharge

(C&E812), which account for the disposal of goods held under a local, specific or

integrated IP Authorisation. Relevant to all traders who hold an Inward Processing Authorisation. Effective 1/10/11.

Customs Information Paper (11) 80

Tariff Preference: New GSP Rules of Origin

Retrospective GSP Forms A for goods exported under the new rules of Origin on or after

30 November 2010. Relevant to all involved with importing goods under the EU's

Generalised System of Preferences (GSP)

Customs Information Paper (11) 79

Use of x400 for electronic communications with HMRC

Users of x400 over a leased x25 line

Users of x400 over a Public Switch Telephone Network (PSTN) dial up service.

Relevant to Traders who contact the Department electronically especially

Customs Information Paper (11) 77

Tariff Preference: Extension of Current GSP Scheme

Extension of the current Generalised System of Preferences (GSP) scheme until 31 December 2013, or until the date of entry into force of a Regulation laying down a revised scheme, if earlier. Relevant to all involved with importing goods under the EU's Generalised System of Preferences (GSP) immediate effect.

Customs Information Paper (11) 76

Tariff Preference: EU-South Korea Free Trade Agreement

Amendment to Customs Information Paper (11) 15. Relevant to all involved with importing goods from, or exporting goods to South Korea

Customs Information Paper (11) 74

Review of ERTS & Temporary Storage Policy

Relevant to those involved in the Temporary Storage (TS) of goods and Enhanced Remote Transit Sheds (ERTS) with immediate effect.

Research has revealed that local practice involving ERTS and TS may have arisen that is not allowed within the existing policy and legal base. We wish to engage with customers and delivery partners to establish the facts and, if necessary, take remedial action.

Customs Information Paper (11) 73

End-Use Relief - Guidance on application and renewal of end-use authorisations

Guidance on the application requirements for end-use relief. Relevant to all end-use authorised Operators and those considering applying for end-use relief

Customs Information Paper (11) 72

Import Control System (ICS) – 27 August 2011 Maintenance Release & trade update

Maintenance Release scheduled for 27 August;

Update on CIP (11) 54

Information regarding the importance of the correct use of the date/time fields; and EU Update to changes to ICS Relevant to Carriers, Software suppliers and all businesses involved with International Trade & Imports into the EU. With immediate effect.

**The Bribery Act 2010**

The Act came into force 1st July 2011. It reforms the criminal law to provide a new, modern and comprehensive scheme of bribery offences that will enable courts and prosecutors to respond more effectively to bribery in the UK and overseas. It applies to commercial organisations of all sectors and sizes. The Act creates a new offence of offering or receiving a bribe. The Ministry of Justice, which leads on the Act, has now published guidance to businesses which clarifies its intentions and details how companies can reduce their exposure to bribery. It outlines the six principles which underpin the Act and includes a number of case studies to help interpretation of the legislation. You can download and read the guidance from the MOJ website at:

<http://www.justice.gov.uk/guidance/making-and-reviewing-the-law/bribery.htm>

UAE's automotive industry records high growth in sales posted on 08/08/2011 - <http://www.uaeinteract.com>

It seems to be a good year for the UAE's automotive industry, with signs that it might outdo the figures for 2010.

According to the Ministry of Foreign Trade the total volume of the UAE's automotive trade grew to US\$11.1 billion up by 19.7% year on year in 2010. The country's imports of all types of cars increased by 31.3% while exports held steady in 2009 and 2010.

The UAE trade in small passenger and luxury cars grew by 24.4% to US\$10.6 billion in 2010 compared to US\$8.5 billion in 2009, according to the study which was prepared by researcher Yousef Ziab of MoFT's Analysis and Trade Information Department. The value of imports of small passenger and luxury cars also grew by 40.8% to US\$7.3 billion up from US\$5.2 billion in 2009. 96% of these imports came from ten countries led by Japan which accounted for 46% of the total value predicted to grow by around 8% annually over the next four years. Car sales in the UAE, according to the report, would see a compound annual growth rate (CAGR) of 8% to 2014, while total re-exports are expected to increase at a CAGR of 5% in the same period. Compared to figures of 2009, the UAE's exports and re-exports of small passenger cars to Saudi Arabia dropped by 41% and to Libya by 36%.

UAE's small and luxury auto imports, 69.8% of UAE's exports and re-exports of small passenger cars, went to ten countries led by Iran with 22.6%, representing a growth of 15.2% from 2009, followed by Iraq with 12.1% (down by 5.9% from 2009).

In 2010, new countries entered the list of the UAE's largest trading partners and China came in the 4th place (growth by 220%), Kazakhstan in the 6th place (growth of 138%), Russia in the 8th place (growth by 220%), Nigeria in the 9th place (growth by 92%).

UAE's luxury and small passenger cars importers in the past few months started to take precautions and cut re-exports to regional markets as supply disruptions hit the market in the wake of the Japanese earthquake. Japanese auto spare parts manufacturers were also affected by the disruptions following the March 2011 earthquake. Prior to the disaster, UAE imports of luxury and small passenger cars grew by 41% thanks to the growth of the population. Japan's exports to the UAE stood at US\$2.3 billion in 2009 and grew by 47% in 2010 to US\$3.4 billion. UAE's imports from Mexico, Taiwan and South Korea surged by 450%, 443% and 104% in 2010.

UAE's exports of vehicles with more than 9 seats went up by 32.4% to US\$181.7 million up from US\$137.2 in 2009 while its imports of this category decreased by 48.9% to US\$312.1 million down from US\$611.1 million in the previous year. The UAE's exports of motor vehicle with more than 9 seats in 2010 grew by 32.4% to US\$181.7 million up from US\$137.2 million in 2009. Iraq took the lion's share of 19.9%, followed by Iran (11.2%), Ethiopia and Nigeria (10.2% each), Tanzania (7.6%), Kenya (4.7%), Angola (4%) and China (10.2%). China and Oman went on the list of the UAE's largest trading partners in 2010 with exports to the two destinations growing by 993% and 620% respectively. UAE's imports of motor vehicles with more than 9 seats fell by 49% from US\$611 million in 2009 to US\$312 million in 2010 while imports of luxury and small passenger cars increased by 41 over the same period. Japan again had the lion's share with 38.2% followed by the Netherlands with 14.1% and Turkey 11.4%. - Emirates News Agency, WAM

The volume of domestic car sales in the UAE in 2010 increased by 10% to US\$42.4 billion compared to US\$38.5 in 2009, thanks to the country's population growth, the rising living standards as well as the GDP per capita, the study says citing a recent report by Business Monitor International.

The automotive sector in Dubai's Jebel Ali Free Zone, or Jafza, comprises of more than 500 companies, including those specialising in car products like tyres and tubes, workshop equipment, batteries, parts and systems, repair and maintenance and accessories.

According to The Global Enabling Trade Report 2010, the United Arab Emirates auto imports and exports led the region at a very strong 16th position, ahead of the United Kingdom, Chile, and the United States. The country improved by two positions over the previous year by building on its strengths.

Clearance of goods at the border, already efficient in previous years, has become even easier in international comparison (12th). In terms of the availability and quality of transport infrastructure, the UAE moves up to be among the best countries in the world (4th). Another distinct advantage, high levels of physical security (4th), has been equally strengthened. In terms of the efficiency of import-export procedures, the UAE ranked 9th globally. The rankings encourage international companies to make the UAE a base for expanding their operations into the Middle East and North Africa (MENA) region benefiting from the country's high quality transport infrastructure.

International Business Opportunities



Business opportunities from UKTI website

Mexico – Automotive Component Manufacturer Looking for Tier 2-4 Suppliers

http://www.ukti.gov.uk/pt_pt/export/sectors/advancedengineering/automotive/businessopportunity/180880.html?null

An international automotive company opening a new manufacturing plant in Mexico is looking for British tier 2–4 suppliers.

This producer of valves, pipes, exhaust systems, cooling systems, hydraulics, hydrogen technology, SCR and engine components for commercial vehicles, passenger vehicles and cargo trucks, this company numbers some of the world's leading car manufacturers among its clients.

Now setting up a new manufacturing plant in Mexico, they are looking for British tier 2-4 suppliers.

Mexico – Opportunities for Existing Suppliers of Components and Materials to VW

http://www.ukti.gov.uk/pt_pt/export/sectors/advancedengineering/automotive/businessopportunity/180980.html?null

Automotive giant Volkswagen has begun production of the new Beetle model in Puebla, and will be looking to existing VW suppliers to meet increased demand for components and materials.

With 15,000 workers and a yearly production of around 400,000 vehicles the Volkswagen Puebla plant is the largest automotive factory in Mexico, producing the Jetta as well as the new Beetle.

This increased activity is expected to lead to significant additional demand for automotive components and materials.

Existing suppliers to VW looking to expand their operations into Mexico should register their interest below for advice on Mexico-specific procedures.

THE SOCIETY OF MOTOR MANUFACTURERS AND TRADERS LIMITED

SMMT, 71 Great Peter Street, London SW1P 2BN

T +44 (0)20 7235 7000 F +44 (0)20 7345 7112 Web www.smmt.co.uk

Mexico – Tier 1-4 Suppliers for Honda Automotive

http://www.ukti.gov.uk/pt_pt/export/sectors/advancedengineering/automotive/businessopportunity/183220.html?null

Japanese automotive giant Honda is looking for Tier 1-4 suppliers for its new plant in Celaya, Mexico.

Specialising in building fuel-efficient subcompact cars and engines, the plant will be located just 210 miles away from another Honda facility in the State of Guanajuato.

The plant is also expected to assemble the next-generation Honda Fit (hybrid and electric) for the United States, Mexico and Canada.

Honda is looking for automotive companies with a technological edge in fuel efficiency and low carbon components, and automotive suppliers already supporting Honda around the globe.

The strategic positioning within a well established network of automotive component suppliers could also benefit any British automotive supplier to expand its sales to other OEMs: Honda's new plant is located exactly half-way between two Nissan assembly plants).

For information on Mexico-specific procedures and advice on doing business in the local automotive industry, register your interest with our team in Mexico.

Brazil - Brazilian University Seeks Manufacturers & Suppliers of Hovercrafts/Air-Cushion Vehicles

http://www.ukti.gov.uk/pt_pt/export/sectors/advancedengineering/automotive/businessopportunity/189520.html?null

A Brazilian university is developing a transport project for two rivers in the Northeast of the country and looks forward to contacting UK suppliers of hovercrafts and air-cushion vehicles.

The rivers Capibaribe and Beberibe are located in the state of Pernambuco in the Northeast of the country and are of significant importance for the local economy. The Brazilian university alongside the government and private funds looks for UK manufacturers and suppliers interested in being a part of this project.

They are looking to increase local mobility in the region through sustainable vehicles that cause low impact to the local environment. Initially, they are interested in hovercrafts and other types of air-cushion vehicles which would cause less damage to the rivers and its margins. They are still developing the project, and would like to check what international companies have to offer.

It might be a good opportunity for British companies envisaging expanding their business in the Brazilian market. Brazilian companies and universities are always open to receive UK products and it is often seen as pursuing good quality and high technology.

Cyprus - Tyres for Heavy/Light-Duty Vehicles

http://www.ukti.gov.uk/pt_pt/export/sectors/advancedengineering/automotive/businessopportunity/194061.html?null

A tender worth 1 475 000,00 Euro (excluding VAT) has been issued for the supply of tyres for heavy/light-duty vehicles to the Cyprus Government

The tender calls for the supply of tyres for heavy/light-duty vehicles.

The budget is set for €1 475 000,00 (excluding VAT)

The deadline for obtaining tender documents - 3 November 2011, 1430

Cost of tender documents - €40

Closing date of submissions of bids - 4 November 2011, 0930

Estonia – Dumper Trucks

http://www.ukti.gov.uk/pt_pt/export/sectors/advancedengineering/automotive/businessopportunity/194620.html?null

An Estonian mining company would like to buy 21 dumper trucks. Total expected cost of the procurement is EUR 5.1 million.

The procurement is for 13 dumper trucks with minimum payload 45 tons and 8 dumper trucks with minimum payload 55 tons for the removal of minimally abrasive material that sticks to the bed and freezes in the winter. The frames have to be rigid and the dumpers must have two axles. It must be allowed to exceed the maximum payload by at least 10%. The volume weight of the mined ore ranges between 1.2-1.48 t/m³. The size of individual fractions may exceed 1,400 mm. Loaders used will be excavators with shovels up to 5 m³ and frontal loaders CAT988H and WA600 (high rising type) with shovels up to 7 m³. One-way driving distances will range from 2.4 to 13.5 km, the width of roads will be 9-16 m with climbs up to 9%. The dumper trucks must be equipped with air conditioning, central greasing system, bed (with a back latch) that is heated with emissions, engine pre-heating system, tyre pressure checking system and a chisel between back tyres.

In 2012 7 dumper trucks with minimum payload 45 tons and 5 dumper trucks with minimum payload 55 tons will be bought, the remainder will be bought in 2013.

It is also possible to make a bid for one of the two payload types of dumper trucks only.

Please note that other various terms and requirements apply to bidders. More information is available in tender documents (available for free). Please contact UKTI Tallinn, Estonia for further information. **Deadline for submitting bids: 10 October 2011 (13:00 local time, 11 AM UK-time).**

Bulgaria – Bus Tyres

http://www.ukti.gov.uk/pt_pt/export/sectors/advancedengineering/automotive/businessopportunity/199280.html?null

This is an opportunity for UK companies to supply bus tyres to Bulgarian city road transportation company.

Bulgarian city road transportation company has issued a contract notice for the supply of bus tyres. Value of the contract: estimated at EUR 455.880, VAT excluded. The bid winner will be awarded a one-year framework agreement.

Bid guarantee: estimated at EUR 5.000

The performance security is 3% of the amount of the contract.

Tender documentation is available upon payment of EUR 12.

Deadline for receipt of requests for documents: 8 November 2011

India – Joint Venture/ Technical Collaboration for Automotive Stabiliser/ Antiroll Bar

http://www.ukti.gov.uk/pt_pt/export/sectors/advancedengineering/automotive/businessopportunity/199860.html?null

An Indian company which manufactures Stabiliser/Antiroll/ Sway bars for heavy commercial vehicles is looking to collaborate for extending its portfolio of products for passenger vehicles and heavy commercial vehicles.

The stabiliser/ antiroll bars are used in suspension systems of vehicles. The company has a very large market share in commercial vehicle segment. They are keen to partner/ collaborate/ have joint venture or technical collaboration with a UK based company, which can compliment its range of products especially for passenger cars and heavy commercial vehicles in which they are not present.

The Indian company employs around 200 staff in India and has a turnover of around £10.00 Million.

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