

## Automotive Trade Mission to South East Asia

24-28 March 2014

UKTI and SMMT are inviting UK businesses to join an automotive focussed trade mission to Malaysia and Thailand, tailored for the advanced engineering, supply chain and service sectors.

The ASEAN region is home to some of the fastest growing economies in the world, and the total vehicle production in ASEAN is expected to grow at a CAGR (2012- 2019) of 8% to hit 7.05 million units in 2019, not forgetting the production of 10.8m motorcycles. Most major OEM brands from around the world have assembly, manufacturing or engineering footprints in Malaysia and Thailand. Technological drives for better efficiencies and sustainable operations are a great British opportunity. For more information please click here: <http://bit.ly/1ef3ILr>

If you are interested in taking part please contact Sarah Thevenet, e-mail: [sthevenet@smmt.co.uk](mailto:sthevenet@smmt.co.uk)

## European Job Days

### Invitation to exhibit at Jobs Day events in 2014

The Department for Work and Pensions is organising three jobs fairs in the New Year called **National and International Jobs Days**.

- **Liverpool:** 23 January 2014
- **Glasgow:** 19 February 2014
- **Gatwick Airport:** 4 March 2014
- **Exeter:** 26 March 2014

The events are **free of charge** to exhibitors and visitors and will focus on promoting jobs abroad alongside those in the local area or elsewhere in the UK. We expect over 1,000 local jobseekers to attend each venue plus many more taking part simultaneously online.

If you would like to be part of the National and International Jobs Days please e-mail: <mailto:eures.events@dpw.gsi.gov.uk> for further information on the venues and services available or to book a stand.

## SMMT member case study

**Cerro EMS gives us an insight into its business and the benefits it gains from SMMT membership**



Cerro EMS is the largest producer of non-ferrous forging and machined components in the UK. It is based in Birmingham and export to customers on four continents.

Cerro EMS is BSI registered and operates a quality management system to ISO9001: 2008. It also had a range of CNC machining centres, including robot fed Riello and Vertiflex machines amongst others, giving the capability for 3, 4, and 5-axis machining and manufactures its own in-house range of Kite-marked Lever Ball Valves and Taper Valves that are to GISV7-3.2008 standard.

Using up-to-date CAD systems, 3D modelling and forging simulation, Cerro EMS has the ability to supply rapid quotations and welcomes the chance to offer design improvement.

Cerro EMS has, for many years, supplied into the automotive sector, but not to the extent that it would like. Having done research and had discussions with employees who have had experience of the SMMT, the company decided to investigate further what the SMMT might have to offer, and in turn what it might be able to offer SMMT and fellow members.

Its Business Development Manager recently attended the *Meet the Funder* event and reported back very positively. After a meeting with Tim Hughes and Premila Glover, the decision was made to join.

The company is determined to increase its work within the automotive sector with what it has to offer as a company, and working with SMMT it can achieve this.

If you are a member or associate of SMMT and would like to have a case study in our next Member Services Bulletin, please contact Mairi Lucas at [mlucas@smmt.co.uk](mailto:mlucas@smmt.co.uk).

## Open Forum – March 2014

SMMT will host its next Open Forum (<http://bit.ly/1iFZ7ID>) event on Wednesday 19 March 2014 at Worcester Warriors Rugby Club, Sixways Stadium, WR3 8ZE

Register here: <http://bit.ly/1bl4VAU>

The event will focus on opportunities in the UK's automotive supply chain, with experts, influencers and key decision makers speaking on a variety of supply chain and technology topics. Attendance is free for SMMT members, £50 plus VAT for non-members.

Open Forum brings together around 300 delegates for a day of presentations, knowledge sharing and discussion. Details of previous events can be found here (<http://bit.ly/1iFZ7ID>).

## Helping you save money through energy efficiency - Climate Change Agreement (CCA)

The merits of SMMT's climate change agreement – explained in a webinar - 21 January, 10:30-11:30

Businesses have seen energy costs rise sharply in recent years and at the same time the policy landscape on emissions reporting and encouraging energy efficiency has become more intense and complex. The webinar aims to:

- explain why energy efficiency is so important
- provide some simple measures to improve efficiency
- explain SMMT's climate change agreement

The agreement allows eligible companies to make significant cost savings on the Climate Change Levy (CCL) - a tax paid by all businesses on energy use. The webinar will contain the latest details on government's business energy policy. SMMT Members are granted a special rate to join the agreement. More details can be found here:

<http://www.smmt.co.uk/energy-efficiency-regimes/>

Register here: <http://bit.ly/1a06m56>

## Type Approval Interactive Workshops 2014

SMMT has arranged a series of regional workshops in conjunction with the Vehicle Certification Agency and the Driver and Vehicle Services Agency (formerly VOSA) to help commercial vehicle businesses get to grips with European Whole Vehicle Type Approval. Taking place at locations across the UK, the workshops will cover how to obtain approval quickly and easily, with guidance from experts.

The day will also give a practical application of the SMMT SENTA Type Approval web tool. These events are free to attend as SMMT members or registered SENTA users. Non-members can attend for a nominal fee of £30 plus VAT.

The dates and venues are:

**Tuesday 25 February**  
Worcester Warriors Rugby Club, Worcester.

**Wednesday 26 February**  
Exeter Chiefs Rugby Club, Exeter.

**Tuesday 1 April**  
Windsor Racecourse, Windsor.

**Wednesday 2 April**  
Huntingdon Racecourse, near Peterborough.

**Tuesday 13 May**  
Haydock Park Racecourse, near Warrington.

**Wednesday 14 May**  
Sedgefield Racecourse, near Durham.

**Thursday 15 May**  
Falkirk Football Club, Falkirk, Scotland.

For more information on the workshops, please contact Tony Hopkins, e-mail [thopkins@smmt.co.uk](mailto:thopkins@smmt.co.uk), or to reserve a place contact Claire Balch, e-mail [cbalch@smmt.co.uk](mailto:cbalch@smmt.co.uk)

