

## SMMT 'Meet the Buyer' 2012

**SMMT stages the most successful 'Meet the Buyer' event on record**

SMMT's 2012 'Meet the Buyer' event was the most successful on record, bringing together more than 200 delegates on **3 July 2012** in the **West Midlands**.

Automotive buyers including **Aisin Europe, CAB Automotive, Futaba Tenneco** and **Kostal UK**, alongside confirmed OEM support from **Aston Martin, Ford, General Motors** and **Jaguar Land Rover**, were part of an intensive networking day of more than 325 1-2-1 SMMT-facilitated meetings.



As the largest automotive supply chain networking event in the UK, SMMT 'Meet the Buyer' brought together buyers and suppliers, based on automotive commodity demand – highlighting the capabilities of the UK's £4.8 billion valued supply chain industry.

All suppliers interested in attending next year's event are encouraged to ensure their company profile on the **SMMT Automotive Supplier Finder (ASF)** database is up-to-date and to register interest for more information when it is released [here](#).

To update your company profile on the **SMMT ASF** database: [www.autosupplierfinder.com/](http://www.autosupplierfinder.com/)

## Latest Caxton report now online

**Latest Caxton FX report from the UK's leading foreign exchange specialists is now available to download**

The latest edition of the Caxton FX currency report is now available to SMMT members, outlining the performance of the EUR, USD and GBP currencies over the last month. SMMT members benefit from exclusive discounts on a range of Caxton FX services.

To download the latest Caxton FX report [click here](#) or contact us for more information

## Save the date: SMMT Open Forum

**SMMT confirms [next Open Forum](#) date in September following unprecedented success of March event**

SMMT is pleased to confirm the date of the next Open Forum event on 20 September in the West Midlands. Details are still being finalised, but confirmed to speak at the



event is Richard Parry-Jones, Co-Chair of the Automotive Council and Paul Everitt, SMMT Chief Executive. The Department of Business, Innovation and Skills is to release a commodity list detailing the requirements from OEMs. It will show its desire to source specific components and modules within the UK to a value of more than £3 billion per annum.

In March, 130 senior automotive delegates gathered to hear how they could benefit from the surge in investment in UK automotive plants and facilities, with presentations on **RGF funding**, the **Advanced Manufacturing Supply Chain Initiative (AMSCI)** and the work of the **Automotive Council Supply Chain Group**.

**For more information from the last Open Forum:**

[www.smmt.co.uk/2012/03/smmt-open-forum-confirms-encouraging-outlook-for-uk-supply-chain/](http://www.smmt.co.uk/2012/03/smmt-open-forum-confirms-encouraging-outlook-for-uk-supply-chain/)

## Advanced Manufacturing Supply Chain Initiative (AMSCI) 2012

**A £125 million fund for the UK supply chain.**

The objective is to improve the size, quality, global competitiveness of the UK advanced manufacturing supply chain helping to create/safeguard 5,000 jobs over the next 5 years.

The fund is available for:

- Purchasing capital equipment
- R & D that improves manufacturing equipment, systems & processes
- Training and skills development

SMMT Industry Forum is helping to facilitate development of automotive bids. The deadline for applications is noon 12 September 2012. **For more information on both the AMSCI and [funding and support](#), please contact:**

[memberservices@smmt.co.uk](mailto:memberservices@smmt.co.uk)

## Corporate room hire at SMMT

**New corporate room hire service now available with exclusive discounts to members**

Contemporary conference and meeting facilities are now available to hire at SMMT's central London Westminster office.



SMMT members have access to **exclusive discounts** and the seven meeting rooms can accommodate groups from eight to 80 people.

For more information about hiring SMMT's office space, contact Claire Balch, e-mail: [cbalch@smmt.co.uk](mailto:cbalch@smmt.co.uk)

**Click here to download the SMMT corporate [hire brochure](#)**

## SMMT Award for Automotive Innovation

**Just 35 working days until Award for Automotive Innovation deadline**

There are only 35 working days to go before the entry deadline to SMMT's third [Award for Automotive Innovation](#), sponsored by GKN Driveline and supported by The Times. Ahead of the midnight 2 September deadline, the wide range of entries received so far reflects the full scope of UK automotive engineering and design.

The Award recognises innovations within UK automotive manufacturing, design and engineering, acknowledging ideas that deliver excellence in the sector. Short-listed entries for this year will be featured at the SMMT [Annual Dinner](#) on 27 November.

The Award is open to those engaged in any aspect of the automotive industry in the UK. Entries should be for innovations created no earlier than 1 January 2010.

**For more information or to submit an entry:**

[www.smmt.co.uk/aai](http://www.smmt.co.uk/aai)

## 'Give them some credit'; SMMT launches Supply Chain Finance report

**SMMT launches findings of its study into finance barriers affecting growth of the UK's auto supply chain**

60% of UK automotive supply chain companies have ambitions to grow their business and 15% of those feel that access to finance restricts their growth ambitions.

These are the findings of SMMT's Supply Chain Finance report, which is based on engagement with more than 80 automotive suppliers.

The report, which was launched at two events in London and the West Midlands, outlined five challenges to industry and five recommendations on how to grow the UK's automotive supply chain.

**To download the report, visit:** <http://www.smmt.co.uk/wp-content/uploads/Give-Them-Some-Credit-Smith-Institute-and-SMMT1.pdf>

## Production Outlook Report

**SMMT's latest car and light commercial vehicle outlook production report now available to download**

The independent report, written by AutoAnalysis Director Ian Henry, will be available to download on 19 July, exclusively to SMMT members.

Giving a comprehensive overview of the major vehicle manufacturers in Europe, the report covers production plans and new model launches in 2012 through to 2015.

**To view previous SMMT car and light commercial vehicle outlook production reports [click here](#)**

## Production International Exchange (PIE)

**These monthly, cumulative reports are detailed reflections of UK Car and Commercial Vehicle production in the UK for the preceding calendar month.**

The data is sourced directly from the relevant vehicle manufacturer and is checked against manufacturer's summary reports to ensure accuracy and consistency.

**PIE 1 (Cars)** report includes monthly production volumes by; Make, Model, Series, Door Plan, Body Style, Transmission, Engine Capacity and Fuel Type.

**PIE 2 (Commercial vehicles by model variant)** report includes monthly production volumes by; Make, Vehicle Sector, Model and Gross Vehicle Weight.

**PIE 3 (Commercial vehicles by make and market sector)** report includes monthly production volumes by; Make, Vehicle Sector and Gross Vehicle Weight.

**Download the latest reports [here](#) from 19 July 2012.**