

## SMMT/ AIO Meet the Buyer – 25 June 2014



SMMT, with UKTI's Automotive Investment Organisation (AIO) will jointly host the eighth Meet the Buyer event to support the sourcing activities of UK and overseas purchasing organisations. The event will also encourage inward investment in processes not currently supported in the UK, as identified in the Department for Business, Innovation and Skills-commissioned supply chain survey.

SMMT has hosted seven Meet the Buyer events between 2010 and 2013 which have helped to facilitate **over 1,100 one-to-one meetings** with more than **500 individuals representing in excess of 340 unique companies** from OEMs, Tier 1 and 2 suppliers.

**Suppliers** wishing to participate can express their interest by completing this [form](#); the commodity demand list will become available approximately three months before the event. Once it is released, supplying organisations will be able to confirm their capabilities to be considered for the event, based on buyers sourcing criteria.

[Automotive Supplier Finder](#) will be used to source information about potential suppliers. Each organisation is encouraged to update their business' profile by using the editing tool accessible via [www.autosupplierfinder.com/midedit](http://www.autosupplierfinder.com/midedit).

For any further information please e-mail [supplychain@smmt.co.uk](mailto:supplychain@smmt.co.uk).

## SMMT's Climate Change Agreement

### Save money through energy efficiency

Businesses have seen energy costs rise sharply in recent years and at the same time the policy landscape on emissions reporting and encouraging energy efficiency has become more complex.

The agreement allows eligible companies to make significant cost savings on the Climate Change Levy (CCL). SMMT Members are granted a preferential rate to join the agreement; more details can be found [here](#).

E-mail: [memberservices@smmt.co.uk](mailto:memberservices@smmt.co.uk)

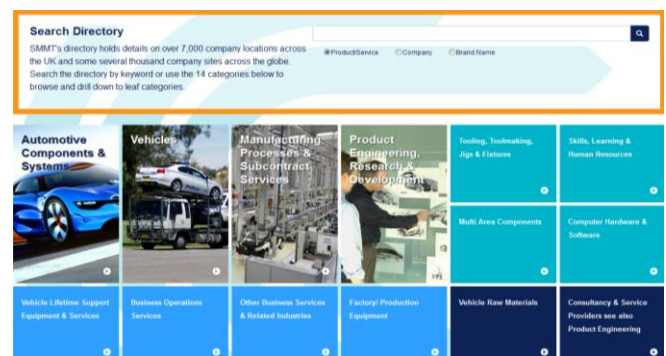
Website: [www.smmt.co.uk/members-lounge/member-services](http://www.smmt.co.uk/members-lounge/member-services)

## New look Automotive Supplier Finder



[www.autosupplierfinder.com](http://www.autosupplierfinder.com)

**The new look Automotive Supplier Finder launch.** It is a free service for SMMT members and non-members to browse the directory and search for relevant suppliers by product/service, company name or brand. It is the largest supplier finder service in the UK, covering over 4,000 automotive categories.



Registered **buyers** are able to send direct requests for quotation/information (RFQ/RFI) via the secure online system.

**Suppliers** can create a free profile with detailed information about their business including: contacts, quality standards, capacity capabilities etc. The profile can be viewed directly by buyers looking for new suppliers or used by SMMT at the buyer-supplier matching events called Meet the Buyer.

<b>Main Company Contact</b> The main contact can submit Buyer RFQ/RFI requests or respond to supplier quotation requests. Please enter your information below. All fields marked with * are mandatory. Title * <input type="text"/> First Name * <input type="text"/> Surname * <input type="text"/> Email Address * <input type="text"/> Confirm Email Address * <input type="text"/> Password * <input type="password"/>	<b>Main Company</b> Please enter your information below. All fields marked with * are mandatory. Company Name * <input type="text"/> Address 1 * <input type="text"/> Address 2 <input type="text"/> Address 3 <input type="text"/> Town * <input type="text"/> County * -- Select County -- Postcode * <input type="text"/>
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If you have any feedback on the products and services SMMT provides please e-mail [memberservices@smmt.co.uk](mailto:memberservices@smmt.co.uk)

## Automechanika PAACE Mexico

16 – 18 July 2014

**UKTI GRANTS £2,500 available**

Automechanika PAACE Mexico is the top trade show for the automotive aftermarket industry in Latin America, featuring more than 500 exhibitors from several countries. It is a meeting point for industry professionals seeking new suppliers, sharing information about the latest technology and analysing product options. SMMT is offering a shell scheme package for a UK exhibitor group.

The meeting is open to all members and invited guests. To reserve your place, contact Pat Shaw | 020 7344 9260 | [pshaw@smmt.co.uk](mailto:pshaw@smmt.co.uk)

## Trailer Towing Guidance and the Law – Seventh Edition Release

The Trailer Towing Guidance and the Law booklet contains advice on the type approval, construction and safe use of light trailers and trailer caravans (categories O<sub>1</sub> and O<sub>2</sub>) in the UK.

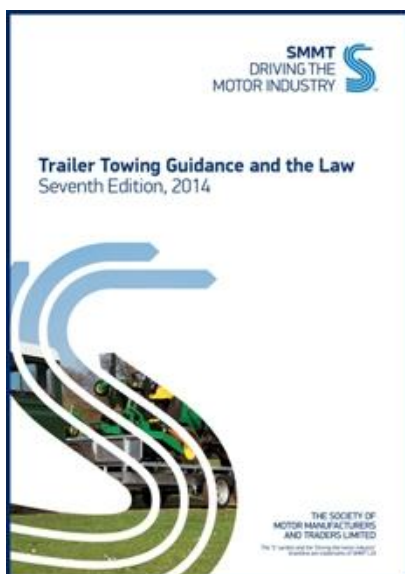
Its purpose is to increase the public awareness of the additional regulations which must be obeyed when towing.

The comprehensive guide includes information on:

- Coupling tyres
- Buying a trailer
- Insurance
- Carriage of passengers and Towbars

Each copy is £6 for non-members and £3.50 for members.

If you would like to order copies, please download the [order form here](#) or call 020 7344 1663/9210 for more information including postage costings.



## Currency Solutions

### Hamilton Court FX



[www.hamiltoncourtfx.com](http://www.hamiltoncourtfx.com)

[Online brochure](#)

HAMILTON COURT FX

With the global supply chain increasingly becoming contingent on emerging markets, it is imperative for business to understand what currency risks they might be exposed to and what tools are available to manage them.

Hamilton Court FX believes that its clients deserve the same quality foreign exchange services that are available to financial institutions. They work with their clients to get a real understanding of their business and how Hamilton Court can add value.

### Caxton FX

[www.caxtonfx.com](http://www.caxtonfx.com)



### Key benefits of a Caxton FX account for SMMT members:

- Highly competitive currency exchange rates.
- No commission fee or transaction fee.
- Account managers for each customer. Experts in currency exchange able to create customised hedging strategies.
- Preloaded debit card for staff travelling overseas – no charge on ATM withdrawals abroad. Caxton FX will waive the £15 administration charge for SMMT members.
- Daily and weekly currency and market trends analysis - free, available [here](#).

For more information [click here](#).

### SMMT Member Case Study Opportunity

If you are a member or associate of SMMT and would like to have a case study in our next Member Services Bulletin, please contact Mairi Lucas at [mlucas@smmt.co.uk](mailto:mlucas@smmt.co.uk).

It is a great way to promote your company and explain why you joined SMMT.