#### SMMT Member Services Bulletin: October 2012

Website: www.smmt.co.uk/members-lounge/member-services/

E-mail: memberservices@smmt.co.uk



# Capturing Opportunities – An assessment of supply chain opportunities in the UK automotive sector

A recent independent study carried out by KPMG suggests the UK is rapidly becoming the destination of choice for automotive investment.

The report gives and insightful account of the industry. The key findings include:

- The sustained levels of high growth in the sector, with OEM production in the UK to increase at 9% a year.
- Our flexible and cost effective labour force, representing the best value in Western Europe and a critical factor influencing recent investments.
- The joined up approach taken by the UK Government to identify both supply chain and R&D opportunities providing the UK with genuine competitive advantage.

To read the report please visit our website.

### **UK Logistics Forum**

This forum is responsible for all matters connected with logistics and supply chain efficiency.

The purpose of the group is to network with relevant industry contacts, drive initiatives and updates of new and future legislation.

To participate in the UK Logistics Forum or for further information, contact Rob Morbin, rmorbin@smmt.co.uk

# Automechanika New Delhi – 7 - 10 February 2013

ACMA, the apex body of the auto component industry in India, is to partner with Messe Frankfurt to organise ACMA Automechanika New Delhi. Automechanika is the leading global trade fair for automotive aftermarket products. The show will be held at New Delhi's Pragati Maiden. Contact Sarah Thevenet for more information <a href="mailto:sthevenet@smmt.co.uk">sthevenet@smmt.co.uk</a>. For more information about International services please click here.

#### SMMT 'Meet the Buyer' 2013



Suppliers and buyers can now register interest for the next UK's automotive supply chain networking event.

The automotive sector is hugely important to the UK economy, employing over 700,000 people and investing over £1bn in R&D each year.

SMMT is dedicated to support and grow the UK supply base and holds 'Meet the Buyer' events to maintain the commitment from OEMs to source more components within the UK.

This year's event saw over 250 delegates register: nearly 50 purchasing personnel representing over 23 OEM and Tier 1 buying organisations, which led to more than 330 one to one appointments taking place on the day. Now is the time to register your interest in receiving information when it becomes available for the 2013 'Meet the Buyer' event, to do so follow this link: www.surveymonkey.com/s/GSNQ2CY

#### **Meet the Funder 2012**

Funding and support is a high profile issue within the motor industry due to the current economic climate. Meet the Funder aims to reduce the gap between the banks and automotive companies.

SMMT will be holding a cross sector networking event between finance and business institutions to engage with the industry through a day of pre-arranged one-toone appointments between automotive companies and funders, as well as presentations from key industry stakeholders.

This will be your chance to meet with the funders faceto-face and discuss your individual business needs. The event will be held in the Midlands on 21 November 2012.

To register your interest to attend this event <u>please</u> <u>click</u> here, or find more information on our website.

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### Award for Automotive Innovation 2012 – shortlist announced

SMMT have revealed the six shortlisted entries for its Award for Automotive Innovation, sponsored by GKN Driveline and supported by The Times.

The Award identifies the UK's most cutting-edge automotive concepts, technologies and ideas that have the potential to transform the face of the industry. The six entries show the broad spectrum of the industry from electric vehicle charging to intelligent mobility technology. The winner will be chosen by a panel of expert judges and announced in November at the automotive sector's Annual Dinner hosted by SMMT.

The shortlist entries are:

- ABB Ltd ABB Terra Smart Connect Duo
- Jaguar Land Rover, Infiniti brand of Nissan Motor Company, Lotus Cars – REEVolution
- Optare Plc Optare Versa EV
- Squarell Technology Driver Awareness Panel
- Vocis Ltd eDCT Compact Seamless-Shift Clutch-Less transmission for Electric Vehicles
- Williams Hybrid Power Ltd WHP MLC Electromechanical Flywheel

For more information please click here.

## **SMMT Open Forum - Post Event Summary**

This years event was the most successful yet, seeing over 250 people attend and presentations surrounding highly informative topics within the industry.

The day included speeches from a number of people within the motor industry including, Michael Mychajluk from Jaguar Land Rover and Richard Parry-Jones, the Co-Chair of the Automotive Council.

They all raised discussion on some of the high profile topics within the industry. Phil Davies from the Department for Business, Innovation and Skills spoke about how suppliers should 'actively pursue' all business opportunities which arise within the UK supply chain. Ian Henry from AutoAnalysis gave an engaging update on current and future vehicle manufacturing trends in Europe.

The event also gave companies to have their own exhibition stand to promote their products to the large number of attendees. Exhibitors included Interfoam and DB Schenker.

If you would like to view the presentations from the day please <u>click here</u>. Or for more information please email <u>supplychain@smmt.co.uk</u>

### Auto industry gives government steer on industrial strategy

Following government's commitment to a formalised industrial strategy, the automotive industry has set six key areas that will drive economic growth.

"Growing our manufacturing base and rebalancing the economy must be a national priority for all areas of government and all political parties," said Paul Everitt, SMMT Chief Executive.

SMMT will deliver this message at a series of automotive industry Party Conference fringe events expected to attract MPs, local councillors, industry stakeholders and policy advisers.

On behalf of UK automotive, SMMT has developed six priority areas in which the automotive sector strategy should deliver, including:

- Build a globally competitive business environment through a generous above the line R&D tax credit and incentives that will attract organisations to the country for the long-term.
- Increase the impact of funding for apprenticeships and training throughout working careers through simplified access and greater funding flexibility.

To find out more, click here.

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