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| **Welcome** |
| Paul Everitt_NEWIt has been a busy week for SMMT with the launch of our Dealer Energy Efficiency Guide, a commercial vehicle Open Forum and an EV seminar for the insurance industry. Government continues to show its support for our industry with Vince Cable MP, Secretary of State for Business, visiting Ford's engine plant at Bridgend to celebrate the many thousands of jobs created and sustained by global demand for its products. Securing new export opportunities is a high priority for the UK motor industry and SMMT will be urging government to make sure EU trade negotiations support its ambitions for an export-led manufacturing recovery.                                                                                                                                                                                        Chief Executive, Paul Everitt |

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| **McLaren MD announced as Summit speaker** |
| This week, SMMT announced that Antony Sheriff, Managing Director of McLaren Automotive, will be one of the headline speakers at the 2011 SMMT International Automotive Summit on 28 June in Westminster. Anthony will speak on the plenary panel, 'The changing face of car retailing', explaining why McLaren Automotive chose to adopt a franchised dealer network to sell its MP4-12C vehicle. Tickets are available on a first come, first served basis. To book click [here](http://r20.rs6.net/tn.jsp?llr=6lo4vodab&et=1105015166527&s=0&e=001l4JkK4WgQVilAeVtnCJpBQxCYA7nPbX1eUG17x8WheBuhEIQQ2H9OM4i8rAex8b6C-McqWaclIKX4uWpUw9fnbEH2papQn0jhWiHoV_YFVU=) or contact Charlene Harry on 020 8267 5657 or [smmt.summit@haymarket.com](http://r20.rs6.net/tn.jsp?llr=6lo4vodab&et=1105015166527&s=0&e=001l4JkK4WgQVilAeVtnCJpBQxCYA7nPbX1eUG17x8WheBuhEIQQ2H9OM4i8rAex8b6C-McqWaclIL49m42mlUSCwmVtYpQYPkw1aXpPnvdsBGiLZaTih9NlY8e26JvlLAX-tU_moSJA6OIoY4kCJF4-LpTnK5hNW3YTmvOeGPHP5NolKZ_Q0gFQw==). |

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| **SMMT appoints CV Development Manager** |
| SMMT announced that Nigel Base, formerly Aftermarket Director at a premium truck manufacturer, has joined SMMT as Commercial Vehicle Development Manager. In his new role, Nigel will continue to build positive relationships between UK-based commercial vehicle manufacturers and industry bodies. Speaking about his appointment, Nigel said, "SMMT has a unique place at the centre of the automotive industry. This new role gives me the opportunity to work with our members, the CV industry, other industry bodies and government to ensure that we present a united position on behalf of our members and that the importance of commercial vehicles to the UK economy is recognised." To read more click [here](http://r20.rs6.net/tn.jsp?llr=6lo4vodab&et=1105015166527&s=0&e=001l4JkK4WgQVilAeVtnCJpBQxCYA7nPbX1eUG17x8WheBuhEIQQ2H9OM4i8rAex8b6C-McqWaclIL49m42mlUSCwmVtYpQYPkw1aXpPnvdsBGNlc6Awo_3WkFsMj0fMsLd3w_sHq1s9yefCxt95Gi8Ox5VOdFyluaMxeFHjfrYT25tB0v2L_ugHjBqhVgkCrOM).  |

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| **Vince Cable visits Ford Bridgend plant**  |
| This week, Ford welcomed Vince Cable MP, the Secretary of State for Business, Innovation and Skills, to its high-tech engine plant in Bridgend, Wales, as part of a regional fact-finding tour. Bridgend is the global production home of the latest low carbon, 1.6-litre Ford EcoBoost petrol engine. The introduction of this new engine has seen the plant expand its workforce to over 2,000 and around 10,000 jobs in the South Wales area are supported by the presence of plant. With support from government funding, Ford plans to invest a total of £1.5 billion into the research, development and manufacture of low carbon technology for both cars and commercial vehicles over the next five years. To read more click [here](http://r20.rs6.net/tn.jsp?llr=6lo4vodab&et=1105015166527&s=0&e=001l4JkK4WgQVilAeVtnCJpBQxCYA7nPbX1eUG17x8WheBuhEIQQ2H9OM4i8rAex8b6C-McqWaclIL49m42mlUSCwmVtYpQYPkw1aXpPnvdsBGJVc3L15vFCyU-X-7ptfvkaCoqu1Al9kdOfkuQ_Tg4aqhSa6AoqR8TZmt1722uqHQ=).https://origin.ih.constantcontact.com/fs041/1103225665917/img/79.jpg |

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| **Dealer Energy Efficiency Guide maximises cost and energy savings for industry**  |
| Dealerships could save as much as £10,000 a year, according to an independent energy efficiency guide, written in conjunction with SMMT, the Carbon Trust and the RMI. Launched this week, the guide outlines how dealers can become more energy efficient, thereby saving money and improving environmental performance. Measures included in the guide offer potential annual savings of up to 300,000 tonnes of CO2 across the automotive retail network, as well as potential annual savings of up to 25% on energy use, with zero or low cost measures. To register for the Dealer Energy Efficiency Guide webinar on 7 April, 14:30-15:00 click [here](http://r20.rs6.net/tn.jsp?llr=6lo4vodab&et=1105015166527&s=0&e=001l4JkK4WgQVilAeVtnCJpBQxCYA7nPbX1eUG17x8WheBuhEIQQ2H9OCpdRJ8i-gIxyC4lAb0MPfVgKlS3fBUzAlWSZHo2JWbXR1T0l4HstZYrFYQzuggkrfO6pRwH7H8cNpV_4jPbyNk=). To download a copy of Dealer Energy Efficiency Guide click [here](http://r20.rs6.net/tn.jsp?llr=6lo4vodab&et=1105015166527&s=0&e=001l4JkK4WgQVilAeVtnCJpBQxCYA7nPbX1eUG17x8WheBuhEIQQ2H9OM4i8rAex8b6C-McqWaclIL49m42mlUSC2Np8s1HATxA0_pJpKTUp12dWMNpwxDJxRopk0SufzvDsgEcrmECqFhjJhrrg1m43lWrRLHLgFFmeEksbw_YJYUzyDsivQH9jQ==).  |

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| **Insurance industry briefed on EV market**  |
| Companies from the UK insurance industry met at SMMT this week to discuss how the low carbon vehicle market will impact on motor insurance premiums. Henry Carver, Head of Consumer Incentives at the Office for Low Emission Vehicles (OLEV) and other senior automotive industry representatives gave members from the Association of British Insurers (ABI) an overview on the latest technical and safety information for electric vehicles, as the UK's transition to a low carbon industry gathers momentum. Topics covered included safety, battery disposal, mileage range, charging capabilities, maintenance, warranties, leasing and the second-hand market for electric vehicles. To read more click [here](http://r20.rs6.net/tn.jsp?llr=6lo4vodab&et=1105015166527&s=0&e=001l4JkK4WgQVilAeVtnCJpBQxCYA7nPbX1eUG17x8WheBuhEIQQ2H9OM4i8rAex8b6C-McqWaclIL49m42mlUSCwmVtYpQYPkw1aXpPnvdsBFCfI5yM3iRw23BrCtHv8kS2u2G8geAa9JMFoMb2eRBAV4EvGE714vQ8VmyDeR-ykpJI1KTbQL_l-VbWqcq4J-X).  https://origin.ih.constantcontact.com/fs041/1103225665917/img/81.jpg |

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| **Open Forum highlights value of CV sector** |
| SMMT hosted its second Open Forum event of 2011 this week, focusing on component and commercial vehicle manufacturing. Over 70 representatives from van, truck, trailer, bus and component manufacturing and bodybuilding sectors gathered to discuss the UK supply chain, technology use in manufacturing and the automotive market outlook. Neville Jackson, Chief Technology and Innovation Officer and member of the Automotive Council Technology Group, provided an overview of the issues facing the commercial and off-road vehicle sectors and Ian Henry, Director of AutoAnalysis, outlined the future outlook for the sector. To read more click [here](http://r20.rs6.net/tn.jsp?llr=6lo4vodab&et=1105015166527&s=0&e=001l4JkK4WgQVilAeVtnCJpBQxCYA7nPbX1eUG17x8WheBuhEIQQ2H9OM4i8rAex8b6C-McqWaclIL49m42mlUSCwmVtYpQYPkw1aXpPnvdsBGNlc6Awo_3WhnrZlcVOiIschAK_ZuNYf65IT3Pb2sxQg5U14ZNEaEFRr70aHaTw0oBE4tPF2OMUmVKzk-B0GT6).  |

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| **SMMT appointed to deliver industry training**  |
| SMMT has been appointed as the only UK-based organisation to deliver training to help improve vehicle manufacturing within the UK automotive industry. Training and certification, which is a mandatory requirement for some vehicle manufacturers, is delivered through SMMT's business and training partner organisation, [Industry Forum](http://r20.rs6.net/tn.jsp?llr=6lo4vodab&et=1105015166527&s=0&e=001l4JkK4WgQVilAeVtnCJpBQxCYA7nPbX1eUG17x8WheBuhEIQQ2H9OM4i8rAex8b6C-McqWaclIKKy_QRlBzbTTYkBUHzlOCf3BApB83jrDEDJPrKapu530MUM1gmopdsKLw47mrhjZ494YXFAmBTRw==). For more information about VDA 6.3 Process Audit training and qualification, click [here](http://r20.rs6.net/tn.jsp?llr=6lo4vodab&et=1105015166527&s=0&e=001l4JkK4WgQVilAeVtnCJpBQxCYA7nPbX1eUG17x8WheBuhEIQQ2H9OM4i8rAex8b6C-McqWaclIKKy_QRlBzbTTYkBUHzlOCf3BApB83jrDE-Vn-EEYJduS2M8EiyEuGf3YPROjdB5pgC_6ZWl2cSYHiZFjPB-G0B).      |

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| **New SMMT members** |
| SMMT is pleased to welcome Allan Fuller Ltd, ALD Automotive Ltd, Azure Dynamics Ltd, Complex Cold Forming Ltd, Hymix Ltd, Nicholson Mclaren Engines Limited, ACS / Engine, POD Point and Q-Lab Europe Ltd as new members. For more information on SMMT membership, e-mail membership@smmt.co.uk or click [here](http://r20.rs6.net/tn.jsp?llr=6lo4vodab&et=1105015166527&s=0&e=001l4JkK4WgQVilAeVtnCJpBQxCYA7nPbX1eUG17x8WheBuhEIQQ2H9OCpdRJ8i-gIxyC4lAb0MPfV5UY2Qk74NYCoQ4jh0zQnBnAAhPoz3UOldLFMXuTf5HsFc-tqpDgIxzmDOL8GJ3i4gJWeUZhi2YQ==).  |

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| **Week in Westminster and Brussels** |
| In Westminster this week, government published a pamphlet, entitled 'Let's Choose Growth', setting out a growth strategy for Europe. In the publication, there is a warning that if current trends continue, by the middle of the century, leading EU nations could fall out of the world's top 10 most powerful economies. It comes as a growing number of EU countries are making the case for action on growth, deregulation and completing the single market. To read all the news from Westminster, click [here](http://r20.rs6.net/tn.jsp?llr=6lo4vodab&et=1105015166527&s=0&e=001l4JkK4WgQVilAeVtnCJpBQxCYA7nPbX1eUG17x8WheBuhEIQQ2H9OM4i8rAex8b6C-McqWaclIL49m42mlUSCwmVtYpQYPkwSZazPQyYiJj46A_1YSXGFL7iMGz02gao5tZMe8MEQ6PxQIfA5kf8uZBRY2R2sGS0FG3-o4DAryBY7URp8QCnqw==).  In Brussels this week, the European Commission launched its EU Transport White Paper, detailing its long-term plans for transport infrastructure ahead of 2050 targets. The Commission has stated that transport is fundamental to the European economy and society, with mobility vital for the internal market and for the quality of life for citizens, adding that it enables economic growth and creates jobs. To read all the news from Brussels, click [here](http://r20.rs6.net/tn.jsp?llr=6lo4vodab&et=1105015166527&s=0&e=001l4JkK4WgQVilAeVtnCJpBQxCYA7nPbX1eUG17x8WheBuhEIQQ2H9OM4i8rAex8b6C-McqWaclIL49m42mlUSCwmVtYpQYPkwSZazPQyYiJj46A_1YSXGFG3OE2uof1oDMSuxtd2KFcURysrhsWdagslQDnQgUbx_dOZtae_3lT7mJ9vLHCzzbw==).  |

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| **Dates for your diary:**Commercial Vehicle Show 2011, NEC Birmingham, 12-14 April 2011 - enquiries@cvshow.com.2011 SMMT International Automotive Summit, Westminster, 28 June 2011 -[www.smmtsummit.co.uk](http://r20.rs6.net/tn.jsp?llr=6lo4vodab&et=1105015166527&s=0&e=001l4JkK4WgQVilAeVtnCJpBQxCYA7nPbX1eUG17x8WheBuhEIQQ2H9OM4i8rAex8b6C-McqWaclIKX4uWpUw9fnbEH2papQn0jU13TF1ke4Eg=).SMMT Annual Dinner, London Hilton Park Lane, 22 November 2011 - annualdinner@smmt.co.uk.  **Automotive information:**To download SMMT's 2011 new vehicle and UK automotive manufacturing release dates click [here.](http://r20.rs6.net/tn.jsp?llr=6lo4vodab&et=1105015166527&s=0&e=001l4JkK4WgQVilAeVtnCJpBQxCYA7nPbX1eUG17x8WheBuhEIQQ2H9OM4i8rAex8b6ANSn_NkxPQmSkv55iomCCN1nDDkh7utSlISbVygV_0LXNecbNDuiZb5wmVuenuUVdoD-FGfPW-ShnsCnicd0tR5uPY_Fk0ZQoWVKnunpWczDZzv9U4w0AFfnyHl7mNXu) To download Industry Forum's latest information on sustainable business improvement click [here](http://r20.rs6.net/tn.jsp?llr=6lo4vodab&et=1105015166527&s=0&e=001l4JkK4WgQVilAeVtnCJpBQxCYA7nPbX1eUG17x8WheBuhEIQQ2H9OM4i8rAex8b6ANSn_NkxPQkBwJwKZuUIITzetEcZrBpY1I9Ut8qczMhIbTIspfpTmWu7OFjr2s4hDemwL89amVvnzjZMdvTQQIJ_tDUX55Xjq5VZ_HhmVpMW9tbErrJsGQ==). Bottom banner  |

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