SMMT Member Services Bulletin: September 2012

Website: www.smmt.co.uk/members-lounge/member-services/

E-mail: memberservices@smmt.co.uk



Government highlights £3bn automotive supply chain opportunity

SMMT has welcomed the launch of a new industry-wide supply chain commodity survey that identifies more than £3bn of opportunities for domestic automotive suppliers.

The government survey identifies key components that vehicle manufacturers are looking to source in the UK to support new and existing model programmes.

Published in early August by the Department for Business, Innovation and Skills (BIS), the survey is a positive output from the Automotive Council, highlighting the significant commodity opportunities in the UK, valued at more than £3 billion per annum and indicating priority areas for growth in the automotive supply chain.

Follow this link to download the Growing the UK automotive supply chain: the road forward - 2012 update from the Automotive Council website.

Or download the webinar recording from our monthly webinar collection.

SMMT 'Meet the Buyer' 2013



Suppliers and buyers can now register interest for the next UK's automotive supply chain networking event.

The automotive sector is hugely important to the UK economy, employing over

700,000 people and investing over £1bn in R&D each year.

SMMT is dedicated to support and grow the UK supply base and holds 'Meet the Buyer' events to maintain the commitment from OEMs to source more components within the UK.

This year's event saw over 250 delegates register: nearly 50 purchasing personnel representing over 23 OEM and Tier 1 buying organisations, which led to more than 330 one to one appointments taking place on the day. Now is the time to register your interest in receiving information when it becomes available for the 2013 'Meet the Buyer' event, to do so follow this link:

www.surveymonkey.com/s/GSNQ2CY

Production Outlook Report

SMMT's latest European Car and Light Commercial Vehicle Production Outlook suite of reports and video is now available to download.

The independent report written by AutoAnalysis Director, Ian Henry, will be available to download from 13 September, exclusively to SMMT members.

Giving a comprehensive overview of the major vehicle manufacturers in Europe, the suite comprises of a full report covering production plans and new model launches in 2012 through to 2015, with an executive summary and analyst briefing to accompany the detailed commentary.

Follow this link to view the reports (free for members)

SMMT webinars

Free SMMT webinars held each month on relevant industry topics

SMMT webinars cover recent and relevant topics within the motor industry to keep you up to date with all the latest news. They also give you the chance to ask questions directly to the presenters, and enable you to voice your opinion on some of the most highly anticipated subjects.

View previous webinars here: www.smmt.co.uk/members-lounge/member-services/support-services/webinars/

International VAT refund service

SMMT is offering a service that will help you recover VAT you have already paid with zero risk.

With the process for reclaiming tax being quite complex, foreign tax is often left unclaimed. Foreign VAT rates of up to 25% are incurred by many businesses; however it is the third largest controllable corporate expense. Your business can submit claims up until **28 September 2012** to reclaim VAT expenses incurred abroad during 2011 (1 January – 31 December 2011).

SMMT has secured a **preferential rate for SMMT members only**. The following rates will apply:

- 20% for self retrieval and
- 30% for the full retrieval service

For more information visit: http://www.smmt.co.uk/members-lounge/member-services/support-services/international-vat-refunds/ or contact: memberservices@smmt.co.uk

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Latest Caxton report now online

Latest Caxton FX report from the UK's leading foreign exchange specialists is now available to download.

The latest edition of the Caxton FX currency report is now available to SMMT members, outlining the performance of the EUR, USD and GBP currencies over the last month.

SMMT members benefit from exclusive discounts on a range of Caxton FX services.

To download the latest Caxton FX report:

www.smmt.co.uk/members-lounge/memberservices/support-services/currency-solutions/

International Business Group

SMMT International Business Group's next meeting will be held on 25 October at the Northampton headquarters of Cosworth, when there will be presentations on India and Russia, as well as a site tour.

For further information please contact Pat Shaw at pshaw@smmt.co.uk. Please note that it will be the Group's final meeting for 2012 and there will be no meeting in December.

UK Logistics Forum

This forum is responsible for all matters connected with logistics and supply chain efficiency.

The purpose of the group is to network with relevant industry contacts, drive initiatives and updates of new and future legislation.

To participate in the UK Logistics Forum or for further information, contact Rob Morbin, rmorbin@smmt.co.uk

Corporate room hire in the heart of Westminster and member discounts on London ExCeL's venue hire

New corporate room hire service now available with exclusive discounts to members.

Within easy walking distance of St James's Park and Westminster tube stations as well as Victoria mainline station, 71 Great Peter Street has excellent transport links for visitors from across London and further afield.

The seven meeting rooms can accommodate groups from eight to 80 people in combinations of boardroom and theatre-style layouts and there are discounted rates for SMMT members.



SMMT are offering members with an exclusive discount on ExCeL venue hire.



The venue is home to 300 events a year, ranging from trade exhibitions, association meetings, corporate conferences and was a host venue for the London 2012 Olympic and Paralympics' Games.

Since opening in 2000, ExCeL London has welcomed over 10 million visitors from over 200 countries and can host up to 67,000 visitors a day. With such a broad range of events, the venue is an ideal location for vehicle placements, allowing you to engage with your target audiences.

SMMT are offering its members with an exclusive discount on the normal display rates.

To find out more, visit the <u>Member Services</u> area on our website.

For more information contact Claire Balch, e-mail: communications@smmt.co.uk

E-mail: memberservices@smmt.co.uk

Website: www.smmt.co.uk/members-lounge/member-services/