### **SMMT Member Services Bulletin: November 2013**

Website: www.smmt.co.uk/members-lounge/member-services/

E-mail: memberservices@smmt.co.uk



## Automechanika Istanbul and Automechanika Kiev

SMMT opens registration for UK pavilions at Automechanika Istanbul 2014 and Automechanika Kiev May 2014

Automechanika Istanbul is Eurasia's number one OEM and aftermarket event. It brings together all relevant professionals from the automotive manufacturing, distribution and repair sectors in the region and it provides opportunities for small and medium-sized enterprises to step up in the market.

£2,500 UKTI TAP grants are available.

SMMT, in association with UKTI, is proud to present the first UK pavilion group at Automechanika Kiev 2014, the largest automobile aftermarket show in Ukraine.

Automechanika Kiev is scheduled for 21-23 May 2014 and will take place in KyivExpoPlaza, UkraineAutomechanika Kiev is the first and only B2B event covering the entire automotive industry in Ukraine.

£2,500 UKTI TAP grants are available.

Ruta Aisthorpe | raisthorpe@smmt.co.uk | 0207 344 9231

# SMMT Members – how well have we supported you?

#### Complete the Membership Survey here.

As your trade body, we are focussed on and committed to providing high quality value-adding services to support your business.

We are keen to hear about your experience of working with us and your views on the products and services we provide. We would also like to know how we could improve and support you further in the future.

The online survey should take no more than 15 minutes and your input will prove invaluable in helping us to shape the organisation to serve you better. Please click here to start the survey.

By completing the survey you will be supporting  $\underline{\mathsf{BEN}}$  The Automotive Industry Charity as SMMT will donate £1 per completed response to the charity.

## **SMMT** member case study

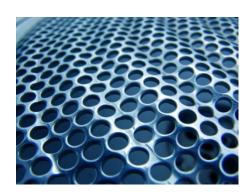
Holden Aluminium gives us an insight into its business and the benefits it gains from SMMT membership



"Holden Aluminium Technologies is expert in providing aluminium solutions for the automotive industry. For over 50 years we have been supplying formed and machined extruded aluminium components from our 65,000 sq ft facilities in the West Midlands. Our forming division offers stretch, roll and flow forming techniques and our machining division has five-Axis machining centres that can machine up to 10m in length. We offer a turnkey solution for Tier 1 and OEM customers from within the UK on all aluminium components ranging from chassis components through to interior trims. All levels of finish can be achieved and our quality of service sets us apart from the competition."

"We joined the SMMT to demonstrate a commitment to the automotive industry within the UK and to help develop the domestic supply chain. We regularly attend the well-organised events to network with likeminded companies and individuals who are interested in shaping our industry moving forward. We have particular interest in the Meet the Buyer events as our company used these to find both new potential customers and suppliers."

If you are a member or associate of SMMT and would like to have a case study in our next member services bulletin, please contact Mairi Lucas at <a href="mailto:mlucas@smmt.co.uk">mlucas@smmt.co.uk</a>.



E-mail: memberservices@smmt.co.uk

Website: www.smmt.co.uk/members-lounge/member-services

### SMMT Member Services Bulletin: November 2013

Website: www.smmt.co.uk/members-lounge/member-services/

E-mail: memberservices@smmt.co.uk



### **Open Access**

#### Meet OEM buyers and engineers

Following the success of SMMT's Meet the Buyer events over recent years, our next supply chain initiative will be a series of Open Access events. Selected UK suppliers will have the opportunity to meet purchasing and engineering teams at various UK based OEM and Tier 1 manufacturers.

### **REGISTER INTEREST**

The events will support continued interest from OEMs to source and develop components locally in the UK. There is £3 billion worth of opportunity to supply to UK based OEMs, and events like Open Access help participating UK suppliers to secure this business.

The first <u>invite-only</u> event will be *Open Access: Ford* on Tuesday 19 November. View the Ford requirements <u>here</u>. More events will be announced to take place at other manufacturing sites in the first half of 2014.

Suppliers are selected based on purchasing requirements of buyers and technologies specified by engineers at the host manufacturer. Suppliers that match the demand criteria are found using SMMT's <a href="Automotive Supplier Finder">Automotive Supplier Finder</a> (ASF). Ensure your ASF profile is accurate and up to date to improve your chance of invitation.

More details <u>here</u>. Please direct enquiries to supplychain@smmt.co.uk.

# Funding and Support Guide – October 2013

The updated SMMT list of funding, finance and support schemes is now available here

The guide includes programme categorisation for easy identification of available schemes for information on UK, regional and European funding and support schemes.

Accessing sources of funding, finance and support can bring significant benefits to your organisation, beyond just a cash or efficiency injection.

We welcome any contribution to the report in terms of the schemes that should be included in the document. Suggestions should be made to memberservices@smmt.co.uk.

E-mail: memberservices@smmt.co.uk

Website: www.smmt.co.uk/members-lounge/member-services

# Assess the risks in your logistics operation using MMOG-LE

Do you want to identify key improvement areas of your business before your customers do?

Are you aware that some leading vehicle manufacturers mandate MMOG-LE on their suppliers?

MMOG/LE is an assessment tool used to measure and improve materials planning and logistics efficiency within a manufacturing facility. It is designed to eliminate supply-related delivery risk for all partners within the supply chain. The intent of the MMOG/LE is to validate the organisation has robust material planning and delivery processes in place to support overall business objectives.

Industry Forum is holding a seminar on 27 November 2013 that will make delegates aware of the structure of MMOG-LE, the assessment criteria and how to undertake an evaluation using the tool.

Topics covered will be:

- Introduction to structure and content of MMOG-LE
- Navigating the MMOG-LE Assessment Document
- The MMOG-LE Assessment Process
- Evaluating the Assessment Results

The cost for the seminar is £195 +VAT, inclusive of lunch, refreshments and access to the seminar materials. If you would like to book a place on the seminar please book on-line or call Industry Forum on +44 (0)121 717 6614.

