

INTERNATIONAL BULLETIN

December 2013

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Editorial

David Croxson

Head of International, SMMT



The rain in Spain!

Writing this Editorial, as the end of the year approaches, I am somewhat encouraged by the fact that J. K. Rowling submitted her first Harry Potter manuscript 12 times – each time being rejected, before finally her literary prowess was recognised.

Unfortunately, with SMMT International Bulletin not being published in the August holiday month I never quite reach submitting 12 editorials in a year and literary perfection – so you will have to put up with this my 11th and final Editorial for 2013 and to which I add my wishes for a happy holiday and a healthy and prosperous New Year to both my readers.

If August was the supposed holiday month (which I missed if it was) then a week in Spain in November seemed to offer a suitable alternative.

Last month SMMT International had organised a group of twelve companies to exhibit at the international Electric Vehicle Symposium, EVS27, held this time in Barcelona, Spain. I am pleased to say that the UK exhibitor group has subsequently reported considerable success from their various meetings, networking and sharing of latest trends and developments in technology during the conference sessions and with two UK exhibitors also bringing demonstrator vehicles that took part in the Ride and Drive.

Being held in Barcelona I had not thought to take a raincoat nor umbrella. The hotel outdoor swimming pool was still being advertised as being open and I was hoping for a few last rays of sunshine before returning to the UK for our next exhibitor group to Automechanika Shanghai in December and then back to UK in time for Christmas.

How wrong can you be? I actually found myself buying an umbrella in Spain! Sun cream, sandals and sombreros I had of course bought many times in Spain over the years but never before had I had to look up the Spanish word for umbrella. I now know that whilst parasol is against the sun – what I needed was paraguas – because there was indeed a great deal of agua! There was clearly a big depression over Spain and it was not just the economy.

Fortunately during the week at EVS the exhibition hall and UK Pavilion group stayed completely dry other than the odd roof leak appearing and of course except for the excellent Spanish wine and British beer served kindly by UKTI hospitality during our networking evening event.

Whilst looking at all the many exhibits during EVS27 I was reminded that some 44 years previously almost to the day in November 1969, the UK had also presented an electric vehicle

at the very first international Electric Vehicle Symposium held in Phoenix Arizona. I very much regret that I did not take part in EVS1 because not only was there the promise of I then being a young man just “coming of age” but so was the UK EV industry itself coming of age – or so it might if fortunes had been different.

Undoubtedly the weather in Phoenix in November '69 was a great deal better than in Barcelona '13 where the heavens opened and rain poured down for the whole week of the show – finally drying up for the last day much to the relief of the ride and drive demonstrators (key rule in engineering - water and electricity are best kept apart!).

Back then in 1969 at EVS1 in Arizona, the UK was proudly presenting the Enfield 8000 to an astounded audience which included Ronald Regan who allegedly remarked “why can't we do this here?” and even offered a production site for the vehicle in Catalina California promising healthy subsidies and guaranteed orders. Unfortunately, the owner of the Enfield 8000 company turned down the offer and instead production was set up in Cowes, Isle of Wight.

The Enfield 8000 continued to be produced for the next seven years until 1976. Incidentally the summer of 1976 was the driest on record in the UK but if the sun was then shining on Britain it was sadly setting on the production of UK EVs and production of the Enfield Thunderbolt finally came to an end in May 1976. There are, however, still a small number remaining in private hands and a 1973 Enfield 8000 owned by Clive Williams from Manchester took part in the recent London-Brighton car run.

There are all sorts of rumours regarding why the offer to manufacture in USA was not taken up, resistance of the US oil industry and OEM interests being two, but as they say that's all history.

At EVS27 it was very much the future that was on show and it is clear that both international government and commercial vested interests are now backing EVs and the engineering technology has advanced incredibly. It may have been raining in Barcelona and perhaps the Spanish auto sector may still be under a cloud but EVS27 demonstrated that the sun is rising for electric vehicles just as it is now shining brightly for the UK auto sector as a whole as I was able to relate during the presentation I gave to the very well attended international networking event organised with UKTI help that we gave on behalf of the UK exhibitors and at which the British Barcelona Consul General kindly spoke and took time to meet and speak with all the UK exhibitors.

So at the end of a most useful week and having made my unexpected paraguas purchase I then found myself on going home arriving at Barcelona airport with broly in hand attempting to go through airport security. I have to tell you I was uncertain whether it would be permitted as hand baggage – it was too big to go in my check-in luggage but I did not want to throw it away, but the tip did have the potential of doing more damage in the hands of a terrorist than the pair of nail scissors I previously had confiscated.

I was stopped inevitably at security and after much discussion between security officials (which due to my very limited Spanish language skill I listened to passively rather than took active part in) I was actually allowed to take my broly on board – frankly much to my surprise. I did wonder if this might be a peculiar Spanish concession permitted solely due to the fact that the rain in

Spain falls mainly in the plane! (is that a groan I hear from my readers – remember, even JK doesn't get her readers rowling in the aisles!)

Anyway I am back safely in UK with a very nice Spanish umbrella which I will now try to take with me to China. Not because I might need it, although Shanghai in December can be very wet, but because I am now intrigued as to exactly which airline will allow it to be taken aboard, because having now done further research I discover that not all airlines have the same policy on what you can and cannot take in the cabin.

I will keep you posted as to how I get on, as I probe security, as it were, with my broolly, but I have to warn my readers that from my recent further research of what you can and what you cannot take on an aircraft the rules are at best confusing and at worst nonsense but if you can retain a sense of humour the subject is also potentially amusing.

Walking sticks, knitting needles, golf clubs, nail files, cork screws are all permitted in the cabin by the majority of airlines but not "other things with sharp edges or points capable of injuring someone"!

And if you are concerned about sitting next to a terrorist armed with such a permitted instrument of death and destruction, what of the passenger with their "personal electrical equipment" whatever that might be - possibly with the electronic power whilst chatting to mum or sending an e-mail to the office to bring the plane plummeting to the ground or to get the navigation system hopelessly lost over the frozen wastes of Siberia.

The confusion for passengers has been made even worse in my view by the recent November 2013 announcement of a relaxation of US Transportation and Security Administration (TSA) restrictions regarding mobile phones, small knives and personal electric items since at the same time it has also confusingly been tightened when it comes to carrying liquids and gels.

For the USA you will now not be permitted to take into the cabin any liquid or gel items even those under 100ml – including those items purchased in the departure lounge and you can carry on neither food nor beverage.

So please do take time to read and follow the rules and restrictions for each airline before you get to security – they change all the time and they are often different.

But at least, the next time if you fly Iberia to the US and if it does start raining in the plane at 35,000 feet, your sense of humour at least will hopefully remain dry, like mine, if you take your broolly.

Key Dates

SMMT International Group Meetings 2014

Customs and Tariffs Working Group:

Wednesday 19 March 2014

Wednesday 18 June 2014

Wednesday 17 September 2014

Wednesday 17 December 2014

HMRC presentation by Exports Unit of Expertise and Customs Directorate

International Business Group:

Thursday 27 February

Thursday 3 July

Thursday 27 November

Personal Export Sales Group 2013 :

Friday 6 December 2013

International Business Group

International Business Group meetings are open to Members and non Members and provide an excellent, convivial networking opportunity with the opportunity to listen to expert presenters on topical matters related to international trade and international markets.

If you would like to attend IBG meetings, please contact Pat Shaw at pshaw@smmt.co.uk.

Customs & Tariffs Working Group Meeting

CTWG provides a discussion forum for Members and non-Members to gather to consider issues arising from the tax and duty on import and export of automotive vehicles, components and products and to listen to presentations on associated topics derived from international trade and for Members to share market experience, data and information.

To register to attend please contact David Croxson at dcroxson@smmt.co.uk

Personal Export Sales Group Meeting

PESG provides a discussion forum for vehicle manufacturer Members and non-Members engaged in the sale export / import of vehicles from and to the UK subject to special registration and tax /duty rules for diplomatic and military personnel in global markets and to interface with relevant government departments and agencies to facilitate the administrative arrangements.

To register to attend please contact David Croxson at dcroxson@smmt.co.uk

SMMT supported International events

Book Now!



SMMT supported event

Auto Expo 2014 – Components, New Delhi - UKTI GRANTS of £2,500
6 – 9 February 2014

Contact: Sarah Thevenet | **Email:** sthevenet@smmt.co.uk | **Tel:** 0207344 9233

SMMT will be returning with a group of UK exhibitors to Auto Expo New Delhi. There are 15 UKTI TAP grants available to eligible companies worth £2,500 each to contribute to the exhibitor's costs. To register your space on the UK Pavilion, please contact Sarah Thevenet.



SMMT supported event

AutoInvest 2014 and Supply Chain Business Visit to St Petersburg Russia
February 2014

Contact: Ruta Aisthorpe | **E-mail** raisthorpe@smmt.co.uk | **Tel:** 0207 344 9231

SMMT will be working closely with UKTI on a project to help UK companies to visit Automotive Component Industry in St Petersburg, Russia.

To book a space on the UK Pavilion, please contact Ruta Aisthorpe.



SMMT supported event

Automechanika Istanbul- UKTI GRANTS of £2,500
Turkey, 10-13 April 2014

Contact: Ruta Aisthorpe | **E-mail:** raisthorpe@smmt.co.uk | **Tel:** 020 7344 9231

SMMT is once again organising a UK exhibitor group to Turkey's leading Automotive Trade Fair, covering all sections of the industry. UKTI TAP grants available. If you are interested in exhibiting at the show, please contact Ruta Aisthorpe.



SMMT supported event

Malaysia and Thailand,
Trade Mission – Automotive sector
24-28 March 2014

UKTI East of England, with the support of SMMT, is organising a trade mission to Malaysia and Thailand. The cost to join is £500 + VAT. If you are interested in taking part, please contact Sarah Thevenet.

Contact: Sarah Thevenet | **E-mail:** sthevenet@smmt.co.uk | **Tel:** 020 7344 9233

**SMMT supported event****Poznan TTM Automotive Technology Fair
Poland, 27-30 March 2014****Contact:** Ruta Aisthorpe **E-mail:** raisthorpe@smmt.co.uk | **Tel:** 020 7344 9231

From 12th to 15th April leaders of the automotive industry were presenting their offer in Poznań. The newest products and technologies were shared with professional visitors by representatives of companies specialising in comprehensive equipping of car repair shops and car washes and in spare parts and tools.

The TMM offer was complemented by the Motor Show, which was held at the same time at the MTP premises - the largest automotive event currently taking place in Poland. Almost all models of cars offered at car dealers' were on display in one place. Models not yet on sale had their Polish debut in Poznań which was a real treat. To register your interest in exhibiting in 2014, please contact Ruta Aisthorpe

**SMMT supported event****Automechanika Kiev- UKTI GRANTS of £2,500
Ukraine, 19-21 May 2014****Contact:** Ruta Aisthorpe **E-mail:** raisthorpe@smmt.co.uk | **Tel:** 020 7344 9231

SMMT is organising a UK exhibitor group to Ukraine's leading Automotive Trade Fair, covering all sections of the industry. UKTI TAP grants available. If you are interested in exhibiting at the show, please contact Ruta Aisthorpe.

**SMMT supported event UKTI GRANTS of up to £3,000****Automechanika Middle East
Dubai, UAE, 3-5 June 2014****Contact:** David Croxson **E-mail:** dcroxson@smmt.co.uk | **Tel:** 020 7344 9230

SMMT is once again organising a UK exhibitor group to UAE's leading Automotive Trade Fair, covering all sections of the industry. UKTI TAP grants available enhanced for first time exhibitors. If you are interested in exhibiting at the show, please contact David Croxson.

**SMMT supported event****Engine Expo, Novi, USA UKTI GRANTS of up to £2,000
Michigan, 28 – 30 October 2014**

Engine Expo, Novi, along with the co-located Testing Expo, is a well-established feature of the North American automotive exhibition calendar and an excellent way to connect with Detroit-based vehicle manufacturers on their own doorstep.

For the 2014 edition of Engine Expo, SMMT has secured a number of UKTI TAP exhibitor grants worth up to £2,000 per company, and, on that basis, we are considering the creation of a high-profile UK pavilion, incorporating individual exhibitor stands and a communal refreshment and hospitality area.

To assist this planning, we wish to gauge the potential level of demand for this type of centralised pavilion, and we need to hear your preferences. Whether you are already a regular participant in Engine Expo, or are considering exhibiting in Novi for the first time, please do register your interest with Pat Shaw at SMMT - tel 020 7344 9260, email pshaw@smmt.co.uk



SMMT supported event

Automotive mission to AutoInvest 2014 St Petersburg, Russia 19-21 February

Behind the ongoing OEM Russian investment is Government Decree 166 and Russia's strategic objective to create full competence in all segments. 80% of all cars sold in Russia by 2020 should be manufactured within Russia.

The mission to AutoInvest 2014 have been developed in the back of new localisation regulations coming to Russia and presents an outstanding opportunity for UK Automotive supply chain companies.

As part of the AutoInvest programme UK companies will be taken to site visits to OEMs and T1/T2 suppliers and have pre arranged B2B meetings with selected OEMs

UKTI will not charge for making arrangements for UK companies to attend this show and offer – to qualifying SMEs a Market Access Programme Grant of £300 will be available to support flight costs.

To find out more please contact Ruta Aisthorpe on raisthorpe@smmt.co.uk or svetlana.bukanova@fco.gov.uk

Partner International events held abroad

UKTI

UKTI runs a range of events for exporters, including seminars in the UK, trade missions to overseas markets and support for attendance at overseas trade shows. Visit www.ukti.gov.uk

Japan – Market Visit to Japan (Advanced Engineering) 1-5 February 2014

The Japan mission will give you and your company the opportunity to explore the Japanese markets and get first hand insight into the Advanced Engineering sector in Japan. Japan is proud of its culture of "making things" ("monozukuri"). But it faces growing competition from other lower-cost and increasingly sophisticated manufacturing countries, notably Korea, Taiwan and China. Anxious to retain its manufacturing heritage Japan is moving up the value-chain to focus on highly-engineered advanced components, materials and machinery. That requires ever-more sophisticated tooling, instrumentation and other manufacturing technologies at competitive prices. Germany and China are both active in trying to meet this need, but the former is expensive and the latter lacking in quality.

UK companies, with their proven record of reliability, quality and cost-effectiveness, are therefore finding a ready market - one recent UKTI customer has tripled its business this year with our help.

Event Organiser: UKTI WM

Location: Japan,

Main Contact: Richard Smith

Tel: 01952208234 Email: r.smith@uktiwm.co.uk

India – Market Visit to India (Multi Sector) March 2014

India may be a complex and challenging market but it is a one that cannot be ignored by UK companies that are seeking to expand and go international. India is the second fastest growing economy, after China.

Event Organiser: UKTI WM

Main Contact: Jonathan Webber

Tel: 01216071758 Email: j.webber@uktiwm.co.uk

UKTI Webinar Programme

[Legal Aspects of Doing Business in France: Routes to Market](#)

4 December 2013

[Doing Business in Canada](#)

[Doing business in Canada Business immigration and setting up a UK subsidiary in the market \(Multi-Sector\)](#)

16 December 2013

MIA Events

**International VIP Reception at PRI Show
12 December 2013**

Location: Indianapolis, Indiana, USA  [Click here to register your interest in this event.](#)

**Performance Racing Industry Show
12 December 2013 - 14 December 2013**

Location: Indianapolis, Indiana, USA  [Click here to register your interest in this event.](#)

Held from 12-14 December 2013, in Indianapolis, USA, and now in its 26th year, the 'industry only' [Performance Racing Industry \(PRI\)](#) show is the world's largest, gathering 1,100 exhibitors and more than 40,000 buyers from 70+ countries. Valued at over \$13.5 billion, the US racing market comprises of 400,000+ participants. Buyers across international motorsport, from racing retail stores, to race car & engine builders and professional teams will attend - making this THE event for any UK company looking to grow business in this lucrative market. The MIA will assist with TAP funding, advance pre-show briefing and promotion, International business reception and 'meet the buyer' sessions, on-site 'US expert' support, tailored introductions and a dedicated area to host meetings and discussions.

Main contact: Clare Kelly Email: clare.kelly@the-mia.com

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Taiwan - 30th Taipei International Auto Parts & Accessories Show (AMPA)

9-12 April 2014

AMPA, along with AutoTronics Taipei, Motorcycle Taiwan, and EV Taiwan will be held from April 9 to 12, 2014. The show is one of the biggest of its kind in Asia. In 2013 exhibition, 7,000 buyers have visited the show. For more details, please check the following website:

<http://www.taipeiampa.com.tw/>

LCCI

Trade Missions

Mexico

[A Master Class in Doing Business in Mexico \(LCCI\)](#)

11 December 2013, 3.00pm - 6.30pm

This master class is the first stop for any company seeking to enter the Mexican market.

Booking details: [download booking form](#), or [book online](#)

Contact: Vanessa Vlotides, email: vplotides@londonchamber.co.uk

East Africa

Countries Kenya and Uganda (TBC)

Monday 10 - Friday 14 March 2014

This flagship trade mission is an established part of LCCI's annual programme of international business activities. Many companies use this mission as an integral part of their export strategy for expansion into Africa.

West Africa

Countries Nigeria and Ghana

May 2014 (dates TBC)

Following the successful mission in May 2013, UK companies are advised to discover first-hand the opportunities in these West African countries. Opportunities for UK companies exist in agriculture, education and training, construction, healthcare, telecommunications, transport, infrastructure, energy, oil and gas, mining and mineral processing, and aid-funded business.

Contact: sleader@londonchamber.co.uk

London Chamber of Commerce and Industry, 33 Queen Street, London EC4R 1AP

Training Courses

LCCI International Business Training: Export Documents

Wednesday 15 January 2014, 9.00am - 4.30pm

London Chamber of Commerce and Industry, 33 Queen Street, London EC4R 1AP

<http://londonchambernewsletters.co.uk/HIE-1YEEB-2OL41F-T48ML-0/c.aspx>

The Export Documents course explains all the key document requirements when shipping products globally. This course is ideal for new exporters or those that wish to brush up on their knowledge.

It is also very useful for all who need to understand the documentation as well as for staff actively engaged in the movement of goods, including supervisors, accounts and warehouse staff. This course is suitable for all companies, from large corporations to small businesses and individuals.

The Institute of Export

The Institute of Export is the only professional body in the UK offering accredited training courses in export, import and International Trade.

With the growing need for companies to invest in expanding into international markets, we offer courses to suit whatever level of knowledge you require, whether you are completely new to international trade or just wish to update your knowledge and skills with the latest information. Our import and export courses cover every conceivable area of international trade from an essential introduction through to international marketing, online trading and financial and legal issues. Read our [top 10 reasons](#) you should be investing in export training

[Starter Courses](#)

[Intermediate Courses](#)

[Management Courses](#)

UKTI Event Web Optimisation for International Trade

9 January 2014

Specialist training workshop on practical steps you can take to boost your international business performance online.

UKTI Master Class

[Agents & Distributors](#)

13 March 2014

To register your interest contact: events@uktilondon.org.uk

Industry Support Initiatives

UKTI Trade Export Support

Useful links:

[Contact your local international trade team](#)

[More about OMIS and other UKTI services for exporters](#)

Open To Export

Open to Export is a free online business community for busy exporters designed to bring you best practice knowledge and advice, helping you to successfully enter new markets and operate overseas. Currently there is over 2500 pieces of content from 109 different organisations and content is growing daily so you can:

- Explore potential international opportunities for your business
- Get bespoke answers from experts and other experienced exporters

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- Access practical insights on important overseas issues
- Connect with experienced UK businesses and service providers
- Find relevant products, services and events
- Share your expertise with other companies looking to go global

Find support at www.opentoexport.com and help your business successfully grow overseas.

Automotive Investment Organisation to help attract inward investment to the UK

The Automotive Investment Organisation (AIO) is aiming to double the number of jobs created or secured in the automotive supply chain through Foreign Direct Investment over the next three years to 15,000. This full online edition with links is available at

<http://www.ukti.gov.uk/uktihome/item/546040.html>

Young Entrepreneurs programme funded by the European Commission

Do you want to expand your business, or enter other European markets? Do you want to get in contact with other entrepreneurs and wonder how to get some fresh ideas for your business? Erasmus for Young Entrepreneurs is an exchange programme for entrepreneurs financed by the European Union. The person you host gets a grant, and there is no charge to your company. This offers you the opportunity to share experiences with new entrepreneurs who will work with you at your own company base. The exchange lasts for between one and six months.

The only requirement to take part in the programme as a host is that you have a minimum of 3 years business running experience. To take part please get in touch with Birmingham Chamber of Commerce & Industry, Amerdeep Mangat, A.Mangat@birmingham-chamber.com

Are you looking for business partners abroad?

Through the Enterprise Europe Network (EEN) you can submit your company's profile onto the Business Co-operation Database for Europe and beyond.

The service is completely free of charge and is a great way of finding distributors, agents, joint venture partners, reciprocal production partners, subcontractors or outsourcing opportunities, and many more.

<http://londonchambernewsletters.co.uk/HIE-1S99E-2OL41F-QBWHJ-0/c.aspx>

Global News Round-up

– Extracts from some recent news sources, copyright acknowledged

CHINA: Chinese authorities break up car-smuggling gangs

28 November 2013, *Automotive News Europe*

BEIJING (Reuters) -- Chinese authorities have broken up six gangs that smuggled around \$164 million worth of cars into the country over the past three years to help consumers bypass heavy taxation.

The smuggled vehicles included more than 80 high-end models such as BMWs and Rolls-Royces, the official Xinhua news agency reported today. In total, the gangs had smuggled in more than 3,000 vehicles, it added.

CHINA: Johnson Controls opens Chengdu plant to supply Volvo

27 November 2013, by Dave Leggett, *Just-auto.com*

Johnson Controls says it is strengthening its production capability in western China with the opening of a new plant in Chengdu.

CHINA: Volvo gets \$800 million China loan; money to help develop cars for market

25 November 2013, *Automotive News Europe*

STOCKHOLM (Reuters) -- Volvo Car Corp. says it has signed an \$800 million loan agreement with the China Development Bank that will help it finance the development of new cars in the market.

CHINA: McLaren sees China slowdown persisting amid gov't crackdown on lavish spending

22 November 2013, *Automotive News Europe*

SHANGHAI (Bloomberg) -- McLaren Automotive said it has yet to see signs of a recovery in demand in China since the ruling Communist Party began cracking down on lavish spending late last year.

CHINA: Bosal opens components and emission controls plant in Chongqing

20 November 2013, by Graeme Roberts, *Just-auto.com*

Bosal Group has opened its first factory for automotive emission control systems in Chongqing, China's third largest centre for motor vehicle production.

INDIA: HMIL first to reveal fourth gen Honda City

26 November 2013, by Glenn Brooks, *Just-auto.com*

HMIL (Honda Motor India Limited) is the first global division of the Japanese OEM to announce the next generation of the City. This small sedan will be sold in 60 markets, Honda says.

JAPAN: VW Golf first foreign Car of the Year

28 November 2013, by Graeme Roberts, *Just-auto.com*

Volkswagen's 'Mark VII' Golf has been named Car of the Year 2013/14 in Japan, the first time in the 34 year history of the award, a foreign car has won.

JAPAN: Toyota 'ready to share' hybrid secrets in China

22 November 2013, by Graeme Roberts, *Just-auto.com*

Toyota will share hybrid technology with its Chinese partners in a bid to cut costs and stimulate demand for hybrids in pollution choked China, the company said.

MALAYSIA: Sales slip in October

25 November 2013, Tony Pugliese, *Just-auto.com*

New vehicle sales in Malaysia fell by 0.7% to 55,078 units in October, from 55,447 units a year earlier, according to data released by the Malaysian Automotive Association.

SOUTH KOREA: Daimler to set up R&D centre

29 November 2013, by Chris Wright, *Just-auto.com*

Daimler will build a research and development centre in South Korea as part of a four point expansion plan in Asia's fourth largest economy.

Chief executive Dieter Zetsche said in Seoul the plan also includes a spare parts distribution centre, training facility and a social security fund.

THAILAND: Suzuki to double capacity at Rayong

29 November 2013, by Chris Wright, *Just-auto.com*

Suzuki is doubling annual capacity at its Thai factory to 100,000 vehicles next year as part of its expansion into south east Asia.

THAILAND: Sales drop 38% in October

22 November 2013, by Tony Pugliese, *Just-auto.com*

New vehicle sales in Thailand fell 37.7% to 88,989 units in October, compared with record year-earlier sales of 142,839 units, according to data released by the Federation of Thai Industries.

The sharp decline reflects withdrawal of first-time buyer incentives at the end of last year, with order fulfillment remaining strong throughout the first half of 2013.

THAILAND: SAIC considers second Thai plant

22 November 2013, by Tony Pugliese, *Just-auto.com*

China's SAIC Motor is considering building a second auto plant in Thailand, according to local reports.

The company wants to make Thailand its main production base for right hand drive vehicles.

International Market Reviews**Russia****Renault will continue investment in the Moscow plant**

Due to adoption of tax remissions statute for car makers, Renault confirms its intention to continue investment in further development of Renault car production in Moscow. According to the new statute the enterprise can get reduction of tax in Moscow.

Having operated in the Russian market since 1998, Renault invested over 1.5 billion euro in car industry, including 480 million euro in development of its plant in Moscow. Total investment in further modernization of Renault production in Russia should come up to 21 billion roubles.

This money will be invested in manufacturing equipment and total step-by-step modernization of car production under investment plan of the State supported company. These are long-term investments aimed at stable growth of production.

In 2012 Renault plant in Moscow assembled 167,400 cars. In 2013 its production capacity should come up to about 180,000 cars per year.

Under Renault production localization in Russia, the company increases a range locally produced components. Today 75% of production (for the Renault Logan and the Sandero) is localized. The company is planning to increase this level up to 80% in 2016.

Under the further production development program, the company will continue improvement of staff training system in collaboration with specialized higher and secondary schools in Moscow. Today Renault company employs over 6,000 people in Moscow, including 290 design engineers. By 2014 the number of engineers at the enterprise should grow 1.5 times.

In 2012

Renault strengthened its investment position at the Moscow enterprise, having purchased shares from Moscow government. Last year production capacity of the plant were increased up to 188,000 cars per year.

GAZ Group invests about 6 billion roubles in production in 2013

GAZ Group is planning to invest about 6 billion roubles in production in 2013, Evgeniy Belinin, the vice-president of the Group said.

Capital expenditure of the Group came up to 11.8 billion roubles in 2012, Prime agency informs. According to the GAZ Group president Bo Andersson, last year the company invested in three major spheres – modernization of current products, new products (particularly, the GAZel Next and the Unimax buses) and industrial cooperation, contract assembly projects. According to Bo Andersson, the company is planning to start production of all-metal van and new generation bus on the GAZel Next base in 2014 and develop production of sightseeing buses and the Unimax bus family in the future. “We are working on modernization of our product range at Ural automobile plant,”- the president of the Group said.

On 15 July 2013 GAZ is launching workshop for the Mercedes Sprinter and the GAZel Next painting.

“In September we are launching production of frame microbus. The Sobol Next, all-metal van and 5-ton GAZel Next will be put into production next year,”- Bo Andersson informed. The launch of the new generation Next-based medium-duty trucks is also scheduled for the next year.

Production of the Mitsubishi Pajero Sport started in Russia

Mitsubishi Motors started production of the Pajero Sport at PSMA Rus plant in Kaluga, Russia, joint venture of the Japanese company and PSA Peugeot Citroen. There is still no information about production capacity and the date of introduction of locally assembled cars in the Russian market. Today the Pajero Sport is offered with three packages and two engines – 3-liter petrol (222 h.p.) and 2.5-liter diesel (176 h.p.) engines. The price of the Mitsubishi Pajero Sport start from 1.299 billion roubles, Motor.ru informs.

The car comes standard with all-wheel drive system, RC central lock, fog-lights, 16-inch light alloy wheel disks, heated front seats, air conditioner and MP3 audio system.

Last year in November PSMA Rus started CKD production of the third generation Mitsubishi Outlander. Moreover, the Kaluga enterprise assembles the Peugeot 408 sedan and the Citroen C4 Sedan.

Great Wall can construct plant in Primorye

Great Wall Motors is planning to construct its plant in Primorsky Territory. Government of district informed that the new Great Wall enterprise for 150,000 cars per year is planned to be built in Ussuriysk.

Investment will come up to \$350 million in the first stage. In this stage the company is planning to construct four processing lines – pressing, welding, painting and final assembly lines as well as car component workshops.

Other \$250 million will be invested in expansion of production capacity and productivity gain. In the second stage production localization will come up to 65%. The enterprise will create 3,300 new jobs and after the second line of the plant is launched this number will increase up to 4,200 jobs.

Great Wall has already found 150 hectare greenfield site for industrial construction. The investors intend to complete construction on a tight timetable – from 20 to 24 months.

Meanwhile Great Wall and its Russian partner Irito have already started construction of a plant in Lipetsk. At the end of May Wang Feng Ying, Great Wall president informed that the enterprise was planned to be launched in October 2013. Production capacity will come up to 100,000 cars. The H6 will become the first model on the production line. Later it will be added with the H2 and the H8.

“We expect that Irito sales in Russia will double after the plant is launched”, - Wang Feng Ying said. The enterprise will manufacture cars with CKD method including body welding and painting. Investment in the project will be \$100 million. We should remind that today Great Wall and Irito assemble the Hover and the SUV G5 at the plant of the Russian company in Gzhel, Moscow area.

EU requests WTO panel with Russia over vehicle exports

The EU has today requested the establishment of a dispute settlement panel at the World Trade Organization (WTO) in Geneva to rule on the legality of the so-called ‘recycling fee’ which Russia imposes on imported vehicles. This is the next step under WTO litigation procedures, after the EU has held formal consultations with Russia in July this year. The fee, which the EU considers discriminatory towards imports, has a severe impact on EU vehicle exports to Russia, worth €10 billion a year. The EU has repeatedly raised the issue in bilateral talks with Russia, and then in formal WTO consultations. However, more than a year after the fee was introduced, the discrimination continues.

“We've used all the possible avenues to find with Russia a mutually acceptable solution”, said EU Trade Commissioner Karel De Gucht. “As the fee continues to severely hamper exports of

a sector that is key for Europe's economy, we are left with no choice but to ask for a WTO ruling to ensure Russia complies with its international obligations."

On 9 July this year, the EU requested formal consultations in the WTO hoping Russia would propose an alternative to its discriminatory measures. Japan made a similar request on 24 July. The EU consultations with Russia held on 29 and 30 July failed to resolve the dispute and Moscow continues to apply the fees.

Why is the 'recycling fee' a problem?

The fee creates an additional burden for EU exports and offsets the reduction in import tariffs Russia accepted when joining the WTO. The fee, introduced on 1 September 2012, only days after Russia's WTO accession, is levied on imported cars, trucks, buses and other motor vehicles. For cars, it ranges from about €420 to €2,700 for a new vehicle and from €2,600 to €17,200 for a vehicle older than three years.

For some vehicles, such as certain mining trucks, the fee is as high as €147,700. According to Russia's own estimates, the fee brings an additional €1.3 billion a year into the country's coffers.

While the fee is imposed on all imports from the EU, the charges are not applied to vehicles produced in Russia and its Customs Union partners, Kazakhstan and Belarus. The EU considers therefore that the fee is incompatible with the most basic WTO rules that prohibit treating domestic products better than imported ones and applying different conditions depending on the origin of a product.

Next steps in WTO dispute settlement procedures

The WTO Dispute Settlement Body (DSB) will discuss the EU's request for the establishment of a panel when it meets on 22 October 2013. At that meeting Russia has the right to object to the establishment of the panel. If the EU raises the issue again at the following DSB meeting in November, Russia will be unable to block the request for a second time. Once the panel is formally established, the parties and/or the WTO Director-General will select the panellists in charge of the adjudication procedure.

Trade facts and figures

Russia is the EU's third largest trading partner. In 2012, the EU exports to Russia were worth €123 billion and imports €213 billion. This makes also the EU Russia's biggest trading partner. While Russian exports to the EU are mainly raw materials (80%), EU exports to Russia are mostly machinery and transport equipment (50%), including vehicles.

UKTI International Business Opportunities

To obtain UKTI Business Opportunities service direct in order to receive immediate update e-mail notifications register on: [Latest export opportunities in the automotive sector](#):

Austria - Supply of automotive spare parts

<http://www.ukti.gov.uk/uktihome/businessopportunity/655580.html>

Expression of interest - automotive spare parts for an Austrian Ford distributor.
An Austrian Ford dealer is looking for a supplier of official Ford spare parts.

France – Representation of industrial products and services

<http://www.ukti.gov.uk/uktihome/businessopportunity/649380.html>

A French agency is looking at representing high quality products and/or services in various industries. Set up in 2011 by two persons, the French company is a sales representative agency evolving in different industries. They can support UK companies in their development in France which have industrial products (including consumables) and/or services with a strong technological advantage. Acting as agents, they are looking for high quality and innovative products/services and would like to work on regular basis orders.

The French company mainly works in the PACA and Languedoc regions (South and South East of France) but can also cover the national territory according to your needs and the potential of the offer. Please note that the French company requires a monthly fix salary (to be discussed) to be able to prospect for you.

Products/services already represented: electronic repair, servo-motor repair, magnetic systems, neuronal vision, Led lighting...

Examples of customers: Gemalto, ST MicroElectronics, Arcelor Mittal, Shell, Arkema, Total, Sanofi, Lafarge, Vicat, Panzani, Heineken, Eurocopter, Alcatel, Thalès, Cea, Areva, Castorama, Weldom...

The French company speaks English, Spanish and French. An Email as first communication would be preferable.

Germany - Agent and consultant looking for suppliers of industrial parts

<http://www.ukti.gov.uk/uktihome/businessopportunity/649440.html>

A well established agent / consultant is looking for casting, stamping, bent and laser parts for the automotive, agriculture and construction sectors.

The agent has good contacts in the automotive and manufacturing industries. Specialising in die-casting systems, spherical graphite, stamped and bent parts and laser cuttings, the agent is looking to work with UK companies who want to enter the German market or extend their current activities. The agent already works with companies in Spain and China and is keen to work with UK companies who can also cater for these markets.

Germany – Agent looking for UK manufacturers of plastic injection moulds, parts and tools.

<http://www.ukti.gov.uk/uktihome/businessopportunity/658100.html>

An experienced commission agent is looking to represent manufacturers of plastic injection moulds, parts and tools in Germany. His customers are from the general engineering and automotive sectors.

An agent, for injection moulds and plastic parts and tools, established since 2004, is looking to represent UK companies. He furthermore acts as an independent expert and does project management work in this field. Customers are from the general engineering and automotive sectors and he covers the whole of Germany.

Greece - 150 Flatbed trucks

<http://www.ukti.gov.uk/uktihome/businessopportunity/659680.html>

The Hellenic Police is tendering 150 flatbed trucks.

The Hellenic Police has launched a tender for 150 flatbed trucks. The tender is budgeted at 3.658.537,00Euros.

UK companies are invited to register their interest through UKTI in Athens and contact us further for business opportunities in the market.

Deadline for bid submissions is 10 January 2014. Language for submission of tenders should be drawn up in Greek.

Guyana - Hauler truck for manufacturing company

<http://www.ukti.gov.uk/uktihome/businessopportunity/664180.html>

Manufacturing company seeks hauler truck, trailers, tilting device for purchase in 2014.

Hauler truck can be provided with the following items:

1. one 20 ft. trailer that will be used to move containers;
2. one 40 ft. trailer that will be used to move containers;
3. a tilting device (either fixed or mobile system) that should be capable of tilting containers to 45 degrees to allow for discharge;
4. must be capable of transporting a bulk flour tanker that will have 3-4 compartments, a blower, and have a maximum clearance of 13'19" unladen (this item is being advertised separately on the UKTI Guyana page).

You will indicate if you can supply the hauler truck with items 1.-3. above.

The company is open to proposals of tilting devices but will make a selection based on safety, price and effectiveness. Options may include a tilting device attached to the back of the hauler; trailers with built-in tilting devices; or, a device that will lift the container/hauler.

This company manufactures pasta and related products and will be handling flour in bulk.

India - Joint Venture for mid sized buses/ coaches for Indian market

http://www.ukti.gov.uk/pt_pt/export/sectors/advancedengineering/businessopportunity/666840.html?null

An Indian company, which is into manufacturing of 3 wheelers is interested in a JV in India and also export market in the long term.

The Indian company is a medium sized OEM and has the requisite land, infrastructure for manufacturing and local contacts/ network for marketing of these buses. They expect the UK partner to bring in technical expertise and brand on the table.

The Indian market is witnessing **double digit growth** in this segment of the market. The Indian company will prefer to deal directly with bus manufacturers rather than intermediaries.

Japan – Partners of original equipment manufacturer of sports car

<http://www.ukti.gov.uk/uktihome/businessopportunity/654180.html>

Japanese EV venture company is looking for an automotive attestation consultant to get an attestation in the UK. A Japanese venture company manufacturing EV sports cars is seeking partners who are interested in using their products as a platform for UK manufacturers. Their platform which has good reputations for safety and durability can fit with any sports cars. If any car manufacturer is thinking to widen their line up, their platform can be a one stop shop to supply all the platforms.

Japan – Distributor for Japanese EV sports car

<http://www.ukti.gov.uk/uktihome/businessopportunity/654200.html>

Japanese EV venture company is looking for a distributor who could sell their EV sports car and their platform. A Japanese venture company manufacturing EV sports cars is seeking a car distributor who could sell their EV sports cars and their platform to the UK and to the Europe market in the future.

Japan – Automotive attestation consultant

<http://www.ukti.gov.uk/uktihome/businessopportunity/654140.html>

Japanese EV venture company is looking for an automotive attestation consultant to help getting an attestation in the UK.

A Japanese venture company manufacturing EV sports cars is seeking an automotive attestation consultant in the UK. They started receiving orders of their sport cars from earlier this year, and would like to target EU market in the future. In order to gain automotive attestation in the UK, they are looking for a consultant who could provide step-by-step support as well as engineering support to meet the requirements such as replacing mirrors, changing lighting positions etc.

Libya - Representing car manufacturers and/or specific car dealers

<http://www.ukti.gov.uk/uktihome/businessopportunity/651900.html>

A reputable Libyan private company is offering to represent a car manufacturer or specific dealer in the Libyan market.

A local private Libyan company with solid financial support is more than willing and able to represent Car manufacturers and/or specific Car Dealers in the Libyan market.

This means opening the door for the specific Car Manufacturer/Dealer in the Libyan market, be the agent, establish show rooms and after sales services.

Philippines – Invitation to submit quotation for the supply of 1,000 electric vehicles

<http://www.ukti.gov.uk/uktihome/businessopportunity/651000.html>

A local project proponent is accepting proposals for the design and supply of 1,000 electric vehicles.

An accredited local project proponent plans to acquire new electric vehicles (e-vehicles) that are zero emission vehicles running purely on electricity. They are currently accepting proposals for the design and supply of 1,000 units of e-vehicles with the following specifications:

1. Seating capacity: 16 to 20 plus 1 driver with each adult passenger weighing approx 50kg and a seat width of 360mm
 2. Climbing ability of hilly terrains of atleast 30% or 20 degrees
 3. Top speed atleast 60Kph
 4. Operational range atleast 120 kms
 5. Left hand drive with the entry / exit door at the right side
 6. Bench type seats with passengers facing each other
 7. Runs purely on electricity with onboard charger and a regenerative braking system
1. Deadline of submissions will be on January 15, 2013. Suppliers or manufacturers should be prepared for a prototype.

Romania - Purchase of snow removal vehicles

http://www.ukti.gov.uk/pt_pt/export/sectors/advancedengineering/businessopportunity/664740.html?null

Value of approximately 137,750 Euros (+VAT).

Works venue:

Vaslui County

Short description of the project:

Purchase of snow removal vehicles - file no 10/01.10.2013

Division into lots: No

Estimated value: approximately 137,750 Euros (+VAT)

Good performance guarantee: 2,730 Euros

Tender procedures: open tender

Awarding criteria: lowest financial bid

Deadline for requesting tender documentation: 08/01/2014, 00:00 Romania time

Deadline for submission of offers: 14 January 2014, 09:00 Romania time

Tender language: Romanian

Romania - Purchase of 4x4 and utility vehicles

http://www.ukti.gov.uk/pt_pt/export/sectors/advancedengineering/businessopportunity/66480.html?null

Approximate value of 647,400 Euros (+VAT).

Short description of the project:

Purchase of 4X4 vehicles (3 pieces) - Lot1 and utility vehicles (20 pieces) - Lot 2; file no:

DD/35626/19/11/2013

Division into lots: YES

Estimated value: 647,400 Euro (+ VAT)

Tender guarantee: Lot 1: 880 Euros

Lot 2: 12,182 Euros

Tender procedures: public procurement - electronic tender

Awarding criteria: lowest financial bid

Deadline for requesting tender documentation: 07/01/2014, 15:30 Romania time

Deadline for submission of offers: 9 January 2014, 08:30 Romania time

Tender language: Romanian

Russia - Producer of electric vehicles looking for a supplier

<http://www.ukti.gov.uk/uktihome/businessopportunity/516660.html>

Russian producer of electric hybrid vehicles LLC 'Yo-Engineering' looks for a supplier of the equipment for automated assembly of supercapacitors (prismatic form):

type - EDLC, laminated, prismatic

cell voltage - 2,7 V

electrolyte - organic

size of electrodes 100 x 250 mm

thickness of aluminum foil - 20 micron

thickness of electrode material - 180 microns on each side

total thickness of electrode - 380 micron

throughput - 360.000 cells per year for experimental shop, and 6.300.000 cells per year for mass production shop

Russia - Diesel Engine Development for High Performance Car

<http://www.ukti.gov.uk/uktihome/businessopportunity/418921.html>

A high-performance car-manufacturer is looking to partner with the companies developing V6 or V8 diesel engines with the displacement not less than 4.0 L. The company is ready to invest in the development of such engines both at the early stages of development and to the existing projects with the view of getting the IP rights for the product.

The company was established back to 2007 and currently entering the European market with its first model. The 2-seated mid-engine supercharged car represents latest technical know-how and the advanced design. Expected annual volume is 500 cars a year. SOP is planned for 2013.

Singapore - Euro diesel and hybrid single deck buses

<http://www.ukti.gov.uk/uktihome/businessopportunity/653360.html>

The largest provider of buses in Singapore has issued a tender for the supply of New Euro 5 diesel,, Euro 5 diesel hybrid single deck and double deck air conditioned buses.

The tender for the buses is close to a £600,000. UK companies interested in participating in this tender must purchase tender documents for £160 from the local authority.

Enterprise Europe Network Business Opportunities

For more information on opportunities below please contact The Enterprise Europe Network Claire Sunny on s.claire@birmingham-chamber.com or 0121 607 1895

Belgian company specialized as training center for drivers with license C and D offering training modules for mandatory continuing education related to the European Directive is looking for partners active in the transport sector to create joint ventures.

Ref: 20120919014

Bulgarian SME is specialized in production and repair of forklift trucks. The company offers customizable four way directional forklift trucks as well. It is looking for industrial partners for joint production and/or distributors. The company can also produce limited/custom forklifts as a subcontractor

Ref: 20121010019

Bulgarian company specialised in manufacturing of parts and accessories for motor vehicles is looking for a distributors. The products could be provided under their own trade mark or under the trade mark of the distributor (if their aim is to develop their own domestic trade mark). The company is open to any suggestions which could place the start of a successful and stable long-term cooperation.

Ref: 20120427009

Dutch company specialized in design and development of new human powered vehicle solutions is looking for trade intermediary (agent, representative, and distributor).

Ref: 20121002035

Dutch company active in the development and manufacturing of navigation (GPS) devices, infotainment systems and daytime running lights, requests distribution of customized infotainment and navigation solutions.

Ref: 20120326033

German company, producer of welding modules and pressing parts for the vehicle industry, is looking for sales partners in Europe and South Korea.

Ref: 20120709020

German company specialised in supplying polymer-bound pre-dispersed rubber additives offers and requires trade intermediary services as well as subcontracting services in the logistics area.

Ref: 20120509016

German manufacturer of vehicle bodies and trailers provides innovative vehicles of high quality and is looking for forwarding agents who offer customised transport solutions, and is also interested in finding suppliers of automotive-parts.

Ref: 20120608015

Hungarian company specialised in the production of small transformers up to 5000 VA, chokes, coils for household appliances, energetic industry, solar industry is looking for trade intermediaries, offering their capacities as a subcontractor and also interested in reciprocal production in the European Union

Ref: 20120718004

Hungarian company specialised in the manufacture of automotive and commercial seats, seat parts and other seat parts is searching for European partners mainly from the automotive sector for reciprocal production agreements and is offering subcontracting/outsourcing activities

Ref: 20120723005

Italian company specialized in automotive parts assembly is looking for subcontractors.

Ref: 20120412028

Italian company specialized in small electrical devices for cars, motorcycles, camping cars and boats, are looking for distributors. The company offers alarms, can-bus alarms, electromagnetical parking sensors, battery protection devices.

Ref: 20120614009

Korean manufacturer of parts for diesel engines offers to become a subcontractor. The company is also interested in joint production.

Ref: 20120507004

Maltese company that manufactures and assembles a wide range of high quality battery boosters for the automotive and marine sectors is requesting distributors or representatives of tools and electrical parts that have a good network of automobile or marine clients including towing service companies and vehicle rental agencies, to sell volumes of battery boosters per year to their local customers for standard or customised labelling

Ref: 20121101028

Polish shipping and trading company from Northern Poland offers PVC laminated fabric. The fabrics are flame retardant, cold resistance, lacquered and provide UV protection. The company is looking for distributors and offers subcontracting activities in the field of transportation

Ref: 20120627010

Polish producer of trailers, car transporters and truck bodies is looking for distributors of its products. The company is also offering its services as subcontractor.

Ref: 20120709012

Russian company specialized in production of automotive components is looking for partners for joint venture willing to produce and supply automotive parts

Ref: 20120824006

Russian company specialized in manufacture of other parts and accessories for motor vehicles and also in sale of motor vehicle parts and accessories offers and requires distribution services.

Ref: 20120404047

Russian company engaged in development of software that solves vehicle fleet routing problem is looking for trade intermediary services (distributor) and offers to create joint venture collaboration.

Ref: 20120329041

Spanish enterprise has developed an innovative pallet-less system to reduce cost in transportation up to 15%. The company is looking for distribution services. Additionally the enterprise is looking for joint ventures and would like to sell part of the company to fund its expansion.

Ref: 20120618001

Swedish SME active in the field of production and supply of biofuels is looking for new trading partners for two of their product lines; one within multi-stemming harvesting and one within the transport of voluminous forest materials. The company is looking for distributors in Europe who can market and distribute their products to customers within the bioenergy and forestry sectors.

Ref: 20120927013

Swedish company specialised within heavy wreckers is looking for business partners (agents) in several different countries within the EU. The partner should be a truck body manufacturer with sales network able to sell its product

Ref: 20120307038

Turkish manufacturer of functional parts such as plastic injections, bulb holders and electricity components parts for automotive industry is offering subcontracting activities.

Ref: 20120730007

Turkish company specialised in manufacture of shock absorbers is looking for distributors in European Countries

Ref: 20120620004

Turkish company specialized in manufacturing commercial vehicles and trailer superstructures is requesting trade intermediaries (distributors), reciprocal production and offers franchise opportunities to interested partners.

Ref: 20121005024

Turkish company manufacturing crankshafts for diesel and gasoline engines is looking for trade intermediary services (distributors and agents).

Ref: 20120803014

Turkish company specialized in production and installation of power sliding car door mechanisms is looking for trade intermediaries (distributors) and offers itself as a subcontractor to commercial vehicle producers.

Ref: 20120628048

Turkish SME specialized in manufacturing CF-SMC (Carbon Fibre - Sheet Moulding Compound) raw material which is useful for especially aeronautic and automotive sectors are looking for European contractors. The company is the biggest manufacturer company in the field of GRP&ABS items. Turkish company is seeking for companies who need subcontractor to increase their capacity of injection machineries.

Ref: 20120622002

Turkish company specialized in manufacturing air suspension springs for commercial vehicles are requesting trade intermediary services (distributor).

Ref: 20120502001

Turkish manufacturer of roof and emergency exit hatches and roof ventilation equipment's is looking for trade agents, representatives and distributors. The company also interested in subcontracting activities.

Ref: 20120426042

Turkish company manufacturing temperature and pressure indicators, pneumatic and hydraulic cylinder accessories, and hydraulic steering systems offers trade intermediary services (agents, representatives, distributors).

Ref: 20120726007

Turkish producer of iron & steel castings for automotive & machinery industry is looking for trade agents, representatives and distributors. The company is also offering subcontracting activities and interested in reciprocal production agreements.

Ref: 20120412010

Turkish company manufacturing hydraulic garage equipment's seeks trade intermediary services (agents, distributors).

Ref: 20120726002

Turkish manufacturer of plastic injection parts and moulds for automotive industry is looking for trade partners in France, Germany, UK, Spain and Romania. The company is also offering outsourcing services.

Ref: 20120322052

Turkish company specialized in manufacturing of auto replacement spare parts are looking for trade intermediary services (distributors).

Ref: 20120724003

WTO Non Tariff Barrier notifications updates

USA

G/TBT/N/USA/123/Add.3

22 November 2013

Federal Motor Vehicle Safety Standards; Designated Seating Positions

This document completes the agency's response to petitions for reconsideration of an October 2008 final rule that amended the definition of the term, "designated seating position," as used in the Federal motor vehicle safety standards, to facilitate the determination of which areas within the interior of a vehicle meet that definition. The final rule made the new definition applicable to vehicles manufactured on and after 1 September 2010. Previously, the agency granted petitions requesting one year of additional lead time until the new definition became applicable, removal the portion of the regulatory text stating that State tort law requirements are pre-empted, and technical corrections. This final rule addresses the remaining issues raised in the petitions for reconsideration and makes clarifying changes to the manner in which designated seating positions are measured. We are also including technical corrections addressing side-facing seats and longer seating surfaces.

DATES: The effective date of this final rule is 16 December 2013. Petitions for reconsideration must be received not later than 30 December 2013.

<http://www.gpo.gov/fdsys/pkg/FR-2013-11-15/html/2013-27105.htm>

<http://www.gpo.gov/fdsys/pkg/FR-2013-11-15/pdf/2013-27105.pdf>

JCCC updates

CUSTOMS INFORMATION PAPER (13) 67

Community Transit procedures at the London Gateway port.

Presentation of a comprehensive Community Transit guarantee certificate or guarantee waiver certificate at the London Gateway port (GB000170). Relevant to traders presenting goods for community transit departing from the recently opened London Gateway port. Effective immediate.

CUSTOMS INFORMATION PAPER (13) 66

The National Clearance Hub – Move from Custom House, Salford to Ralli Quays, Salford

Relevant to All traders involved in the import and export of freight. Effective 11 November 2013.

CUSTOMS INFORMATION PAPER (13) 65

Statistical threshold: sterling figure to apply for 2014

The statistical threshold will be unchanged for 2014. Relevant to all traders and agents/representatives responsible for completing customs export declarations and Merchandise in Baggage importers. Effective January 2014.

CUSTOMS INFORMATION PAPER (13) 64

Changes to the classification of Monitors (subheading 8528 59)

Effective immediately until further notice.

CUSTOMS INFORMATION PAPER (13) 63

Use of Form C81 – To Amend a Customs Export/Re-Export Declaration

Form C81 is a post clearance notification to the Trade Statistics unit (TSu) of an amendment relating to a customs export/re-export declaration. It is completed for statistical purposes only and is required for any statistical amendments for declarations that have been given clearance for export and have departed the office of export. Revisions to trade statistics are made in accordance with Council Regulation No 471/2009. HMRC is concerned that not all amendments to a post clearance export declaration are being notified to the TSu. HMRC is confirming that all traders are required to notify the TSu of any post clearance amendments to an export declaration including Customs Procedure Code (CPC) amendments.

CUSTOMS INFORMATION PAPER (13)62

The Union Customs Code (UCC)

CIP (13)38 announced the conclusion of the work to recast the Modernised Customs Code (Regulation (EC) 450/2008 of the European Parliament and of the Council of 23 April 2008) – known as the MCC. The recast – the Union Customs Code (UCC) – has now been published. Relevant to CCC members, freight forwarders, shipping agents, exporters, importers, trade bodies and any other economic operators involved in international trade. Effective immediate, expires 31 January 2014

CUSTOMS INFORMATION PAPER (13) 61

Tariff classification of set-top boxes

A Judgment by the Court of Justice of the European Union (CJEU) concerning the classification of certain types of set-top boxes. Relevant to all involved in the tariff classification of set-top boxes. This Customs Information paper replaces CIP (13) 12. The CJEU has published a Judgment in respect of certain types of set-top boxes, which clarifies the scope of subheading 8528 71 13, 0 per cent Customs duty, the subheading ceased to be valid on 30 June 2011. The Judgment has no effect on the classification of set-top boxes imported from 1 July 2011.

Trade Shows Around the World By month

We are compiling a listing of auto sector related trade shows around the world as information is received from organisers or from internet searches. The list is not yet complete and will be updated. If you are aware of shows that we should add to the list, or are able to report on the show having previously attended please contact the SMMT International team.

Below is a selection of key automotive events in the next 12 months. For further listing of events visit: www.biztradeshows.com/automotive.

December 2013:

Vienna Austria

Vienna Autoshow

16.01.2014 - 19.01.2014

www.viennaautoshow.at

Montreal Canada

Montreal International Auto Show

17.01.2014 - 26.01.2014

www.montrealautoshow.com

Shanghai, China

Automechanika Shanghai

10-13 December, 2013

www.automechanika.messefrankfurt.com

January 2014:

Cairo Egypt

Automech Formula

14.01.2014 - 19.01.2014

<http://www.automech-formula.com/>

Tokyo Japan

Automotive Weight Reduction Expo

15.01.2014 - 17.01.2014

www.altexpo.jp/en

Tokyo Japan**EV Japan**

15.01.2014 - 17.01.2014

www.evjapan.jp/en**February 2014:****Guangzhou China****AAITF 2014 - The 10th China International Automotive Aftermarket Industry & Tuning (Guangzhou) Trade Fair**

17.02.2014 – 19.02.2014

www.aaif.org**Beijing China****CIAACE**

20.02.2014 - 23.02.2014

www.ciaaceexpo.com**Beijing China****AMR Auto Maintenance & Repair**

26.02.2014 - 01.03.2014

www.auto-maintenance.com**Halle Germany****Motortrend**

07.02.2014 - 09.02.2014

www.motortrend.com**Cologne Germany****Tire Technology Expo**

11.02.2014 - 13.02.2014

www.tiretechnology-expo.com**Freiburg im Breisgau Germany****automobil**

21.02.2014 - 23.02.2014

www.automobil-freiburg.de**New Delhi / India****Auto Expo India**

05 - 12 February 2014

www.autoexpo.in

New Delhi India**automechanika**

26.02.2014 - 28.02.2014

www.automechanika.messefrankfurt.com**March 2014:****Algiers, Algeria**

Equip Auto Algeria

03.03.2014 – 06.03.2014

www.equipauto.com**Kassel Germany****Technorama** - Classic car exhibition

15.03.2014 - 16.03.2014

www.technorama.de/**Frankfurt, Oder Germany****Reisen & Mobil**

15.03.2014 - 16.03.2014

www.mobil-reisen-plus.de**Mexico City Mexico****GlassLat**

19.03.2014 - 21.03.2014

<http://en.neventum.com/glasslat-2013/>**Jakarta , Indonesia,****IIBT and INAPA 2014**

19.03.2014 - 22.03.2014

St Petersburg Russian Federation**Autoprom Russia**

12.03.2014 - 14.03.2014

www.autopromrussia.ru**Taipei Taiwan****MotorFueling Complex**

12.03.2014 - 14.03.2014

April 2014:**Klagenfurt Austria****Auto & Bike**

11.04.2014 - 13.04.2014

Brazil AUTOMECC (Autoparts Intl Trade Fair)

16-20 April 2014

URL: www.automeccfeira.com.br**Brazil AUTOMECC HEAVY AND COMMERCIAL VEHICLES**

1-5 April 2014

www.automeccpesados.com.br**Schweinfurt Germany****Car Leisure Sports**

04.04.2014 - 06.04.2014

Nairobi Kenya**Autoexpo**

27.04.2014 - 29.04.2014

www.expogr.com/kenyaauto**Taipei, Taiwan****AutoTronics**

09.04.2014 - 12.04.2014

www.taipeiampa.com.tw**Bangkok Thailand****Thailand Auto Parts & Accessories**

28.04.2014 - 01.05.2014

www.thailandautopartsfair.com**Istanbul Turkey****automechanika**

10.04.2014 - 13.04.2014

www.automechanika.messefrankfurt.com

May 2014:**Bergheim Germany****Auto Motor Schau**

18.05.2014 - 18.05.2014

Auto show

Essen, Germany**Reifen (Tire)**

27.05.2014 - 30.05.2014

www.reifen-messe.de/en/reifen_messe**Leipzig Germany****Amistyle**

31.05.2014 - 08.06.2014

www.leipziger-messe.de**Leipzig Germany****Amicom**

31.05.2014 - 08.06.2014

www.amicom-leipzig.com

Exhibition for the in-car electronics industry

Astana Kazakhstan**Autoworld Astana**

13.05.2014 - 15.05.2014

<http://www.eventseye.com/fairs/f-autoworld-astana-8170-1.html>**June 2014:****Curitiba Brazil****Autopart**

04.06.2014 - 07.06.2014

Dubai, UAEi**Automechanika**

03.06.2014 - 05.06.2014

www.automechanika.messefrankfurt.com

August 2014:**Moscow Russian Federation****Interauto**

28.08.2014 - 31.08.2014

www.eng.interauto-expo.ru**September 2014:****Frankfurt, Germany****Automechanika**

September 16-20, 2014

www.automechanika.messefrankfurt.com**October 2014:****Oslo Norway****Oslo Motor Show**

10.10.2014 - 12.10.2014

www.messe.no/en/Oslo-Motor-Show**November 2014:****Buenos Aires Argentina****automechanika Argentina**

12.11.2014 - 15.11.2014

www.automechanika.messefrankfurt.com**January 2015:****Salzburg Austria****AutoZum**

21.01.2015 - 24.01.2015

www.autozum.at/**February 2015:****Lillestrom Norway****Automessen**

04.02.2015 - 07.02.2015

www.messe.no/en/Automessen

March 2015:**Kuala Lumpur Malaysia****automechanika Malaysia**

19.03.2015 - 21.03.2015

www.automechanika.messefrankfurt.com**Saint Petersburg Russian Federation****Autoprom Russia**

12.03.2015 - 14.03.2015

www.autoprom.restec.ru/en**June 2015:****Nuremberg Germany****Automotive Engineering Expo**

09.06.2015 - 11.06.2015

www.automotive-engineering-expo.com/**October 2015:****Oslo Norway****Oslo Motor Show**

23.10.2015 - 25.10.2015

www.messe.no/en/Oslo-Motor-Show

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