

Support Services

## Product Recall Insurance

### Preparing for product recalls is now a staple of automotive risk management

Product recalls are rarely out of the headlines and so SMMT and Richard Oliver International have designed a package especially made for SMMT members.



- If adequate measures are not taken in advance, product recalls will compromise the brand, cause direct and indirect financial loss and undermine reputation.
- The package will insure you for the cost of removal, reworking and replacing products that have failed and for which you are legally liable.
- It is a common misconception that a general Product Liability Insurance policy will indemnify you for the above costs. In the majority of cases, it will not.

The offer guarantees the 'best price for the best cover' and **unique to SMMT members** is a built-in 'no claims rebate' that is triggered two years after expiry of any 12 month policy.

Richard Oliver International is a trading name of Lloyd's broker Glencairn Limited and has specialised in providing Product Recall insurance solutions for many years, with particular emphasis on the automotive sector.

Advice and quotations are provided free without obligation. Please contact [memberservices@smtt.co.uk](mailto:memberservices@smtt.co.uk) if you are interested in taking advantage of this offer.

Business Opportunities

## International Business Opportunities

### Find new leads and prospects gathered by SMMT from around the globe

SMMT works with government body UKTI to support UK firms that seek to do more business overseas and find the opportunities that will help exploit any unrealised potential. [Click here](#) to view the page.

Our International Business Opportunities page is available under 'Member Services' at [www.smtt.co.uk](http://www.smtt.co.uk). It is put together by SMMT's International department, which picks up leads from motor shows and international trade missions.

Examples of opportunities range from the Dubai Automechanika request to source OEM brake discs in Kuwait, to Qatari companies seeking investment in UK EV technology. Each opportunity is listed with a brief description and contact details.



## Latest Production Outlook

### July edition has a special focus on UK issues and a forecast through to 2020

The report follows on from our recent webinar that dissected specific VMs' plans and gave a production overview for next decade. The report contains information with figures listed by model, manufacturer and plant. [Click here](#) to view the webinar slides. [Click here](#) to view the July PO report.

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## SENTA Updates

### Making the Type Approval process significantly quicker and cheaper

The SMMT European and National Type Approval guide ([SENTA](#)) helps users through the approval process, stripping away its usual complexities:

- One form for multiple vehicles.
- Drop down menus rather than 70 page information books.
- Easy to find what legislation applies to you.
- More time and cost-effective.

#### Web updates

- Four minute benefits summary video.
- 'Take a tour' video with worked example.

#### Tool updates

- Now includes vehicle registration certificates and information documents and direct links to DVLA registration.
- Now includes M1 and N1 requirements for low volume commercial vehicles.



*"SENTA is essential for Mercedes-Benz and our bodybuilder customers to enable them to get whole vehicle type approval more easily."*

Nick Blake, Sales Engineer Manager, Mercedes-Benz

*"We found SENTA a very productive tool for keeping an eye on our approvals and it certainly saved us a considerable amount of money."*

Mike Jones, Production Director, Euromotive

[View the SENTA web page here](#). The tool is charged at £900 for an annual subscription, but is free for SMMT members.

Market Intelligence

## Motor Industry Fact Book

### The pocket-sized guide to facts and figures for the UK automotive sector

Packed with industry statistics, from registration and production data to greener-driving tips and information on eco innovations. [Click here](#) to access the book.

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## UK Logistics Forum

### Discuss and influence logistics developments with VMs, SMEs and LSPs



**Purpose:** To discuss common goals, standards and concerns and for SMMT to understand members' requirements, coordinate wider industry strategies, and take necessary actions.

**Logistics Growth Review:** The main ambitions of Government's review, announced in June, are to address barriers to growth and create opportunities through reforms and investment. SMMT will liaise with forum members and Government to ensure the automotive industry is sufficiently represented.

**Other recent topics:** CO<sub>2</sub> freight measurements, European movement, CV trailer heights, auto-gration, Import Control System (ICS), Low Emission Zone (LEZ), CKD packaging, MAT label, MMOG V4.

#### Next meeting scheduled:

13 September 2011 (please contact Ana Filipe for more information on [memberservices@smtt.co.uk](mailto:memberservices@smtt.co.uk))