

NOMOR NDUSHiAY FAGHS-2007

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## Recent UK automotive industry highlights

- Following investment of $£ 125$ million, the Nissan Qashqai is its first all-new product to be designed, engineered and built in the UK. Total investment in the Sunderland plant now stands at $£ 2.3$ billion.
- Honda has just opened its $£ 24$ million logistics operation in Swindon.
- Ford has invested $£ 129$ million at its Southampton facility for the production of the new Ford Transit which has been completely designed and developed in the UK.
- Multi-million pound investment at Leyland Trucks in Lancashire - the most efficient CV plant in Europe - has brought production up to nearly 17,000 vehicles.
- Production of the new Honda Civic at Swindon meant the introduction of another shift and 700 jobs. Total investment at Swindon now stands at $£ 1.33$ billion.
- Optare has invested $£ 2$ million in an expansion programme at its Rotherham plant-making it the most modern UK production centre for small buses
- Bentley has undergone a $£ 500 \mathrm{~m}$ development programme at its Crewe factory since 2000. In 2006 it celebrated 60 years at Crewe and since 2003 has introduced five new models.
- In 2004 Toyota invested $£ 50$ million in its Burnaston factory, in Derbyshire, to boost production capacity from 220,000 to 285,000 cars a year. Toyota has invested more than $£ 1.75$ billion in the UK to date.
- Ford's Premier Automotive Group has invested $£ 700$ million at Solihull for the Land Rover Discovery 3 and Range Rover Sport since 2000, $£ 635$ million at Castle Bromwich for the Jaguar XJ and new XK and S-Type, and $£ 480$ million at Halewood for the Jaguar X-Type and the new Land Rover Freelander 2.
- MINI has manufactured more than one million units since 2001 at Oxford. Total investment since 2000 now stands at $£ 380$ billion.
- BMW Group currently employs around 8,000 people in its UK operations with an additional 10,900 within its I56-strong dealer network. As well as the plants at Oxford, Swindon and Hams Hall, BMW Group has established a headquarters and manufacturing facility at Goodwood for the manufacture of Rolls-Royce Motor Cars. Since 2000 the company has invested nearly $£ 1$ billion in its UK operations.
- Ford's Dagenham plant, home to diesel engine engineering and manufacturing, has benefited from $£ 650$ million worth of investment since opening in 2003. It produced some 605,000 units in 2006.


## UK automotive sector profile

|  |  | 2001 | 2002 | 2003 | 2004 | 2005 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| (1) | Automotive manufacturing sector turnover (£billion) | 42.2 | 44.6 | 46 | 49 | 48.8 |
| - | Share of total transport manufacturing turnover | 64\% | 68\% | 68\% | 68\% | 68\% |
|  | Total net capital investment (£billion) | 2.3 | 1.3 | 6.3 | 6.4 | 1.9 |
| - | Total employees directly dependent on the automotive sector | 873,000 | 866,000 | 863,000 | 842,000 | 820,000 |
| O | Value of exports (£billion) | 18 | 20.9 | 21.9 | 22.5 | 23.7 |
| U | Percentage of total UK exports | 9.5\% | 11.2\% | 11.6\% | 11.8\% | 11.2\% |
| (1) | All automotive sectors - value added share of GDP | 3.8\% | 3.7\% | 3.6\% | 3.6\% | 3.5\% |
|  | UK sector share of global passenger car production | 3.7\% | 3.9\% | 3.9\% | 3.7\% | 3.5\% |




Change in average new car $\mathrm{CO}_{2}$ emissions by segment, 2006 vs 1997


Top 10 lowest emitting models registered in 2006

| 1. | Toyota Prius | - | $104 \mathrm{~g} / \mathrm{km}$ |
| :--- | :--- | :--- | :--- |
| 2. | Citroën C2 | - | $107 \mathrm{~g} / \mathrm{km}$ |
| $3=$ | Citroën C1 | - | $109 \mathrm{~g} / \mathrm{km}$ |
| $3=$ | Citroën C3 | - | $109 \mathrm{~g} / \mathrm{km}$ |
| $3=$ | Honda Civic | - | $109 \mathrm{~g} / \mathrm{km}$ |
| $3=$ | Peugeot 107 | - | $109 \mathrm{~g} / \mathrm{km}$ |
| $3=$ | Toyota Aygo | - | $109 \mathrm{~g} / \mathrm{km}$ |
| 8. | Renault Clio | - | $110 \mathrm{~g} / \mathrm{km}$ |
| $9=$ | Peugeot 206 | - | $113 \mathrm{~g} / \mathrm{km}$ |
| $9=$ | smart city | - | $113 \mathrm{~g} / \mathrm{km}$ |

Source: SMMT
Excludes vehicles only type approved to BI standard

Ten year annual new car registration totals


Top 10 registered models in 2006

| Rank |  | Make | Model Range |
| :---: | :--- | :--- | ---: |
| $\mathbf{1}$ | FORD | FOCUS | Volume |
| $\mathbf{2}$ | VAUXHALL | ASTRA | 105,296 |
| $\mathbf{3}$ | FORD | FIESTA | 103,856 |
| $\mathbf{4}$ | VAUXHALL | CORSA | 73,923 |
| $\mathbf{5}$ | RENAULT | MÉGANE | 62,069 |
| $\mathbf{6}$ | VOLKSWAGEN | GOLF | 62,01 I |
| $\mathbf{7}$ | RENAULT | CLIO | 57,192 |
| $\mathbf{8}$ | BMW | 3 SERIES | 50,248 |
| $\mathbf{8}$ | FORD | MONDEO | 48,021 |
| $\mathbf{7}$ | VAUXHALL | ZAFIRA | 47,527 |
|  |  |  |  |

## Did you know?

Only five models have topped the UK top 10 registered models, and they are:Austin IIO0/1300 in 1965-66 and 1968-71 Ford Cortina in 1967, 1972-1981, Ford Escort in 1982-89, 1992-95, Ford Fiesta in 1990-91, 1996-98 and Ford Focus in I999-2006

Ten year annual diesel totals with percentage market share


Ten year annual diesel totals by private and non-private registrations

|  | NON-PRIVATE | PRIVATE | Total |
| :---: | :---: | :---: | :---: |
| 1997 | 231,537 | 1 19,376 | 350,913 |
| 1998 | 225,837 | 1 17,535 | 343,372 |
| 1999 | 205,675 | 98,250 | 303,925 |
| 2000 | 205,980 | 107,212 | 313,192 |
| 2001 | 284,489 | 152,102 | 436,591 |
| 2002 | 394,308 | 208,315 | 602,623 |
| 2003 | 438,701 | 265,936 | 704,637 |
| 2004 | 539,488 | 295,846 | 835,334 |
| 2005 | 601,337 | 296,550 | 897,887 |
| 2006 | 589,592 | 308,929 | 898,521 |

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Top 10 best selling new diesel cars in 2006

2. Volkswagen - Passat

3. Ford - Mondeo

35,490
35,127
4.Volkswagen - Golf
I. Ford - Focus 48,929

6. BMW-3 Series

27,595
7. Audi - A4

23,550
8.Vauxhall - Vectra

23,206

5. Vauxhall - Astra

9. Renault - Mégane

22,788
27,744

10. Peugeot - 307

## Source: SMMT

Total diesel cars -898,52I
www.smmt.co.uk

Fleet and business registrations

| Year | 2001 | 2002 |  | 2003 |  | 2004 |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: |

Top 10 non-private registrations 2006

| Make | Model Range | Non-private <br> $\mathbf{2 0 0 6}$ |
| :--- | :--- | :--- |
| Ford | Focus | 99,803 |
| Vauxhall | Astra | $8 \mathrm{I}, 458$ |
| Renault | Mégane | 47,842 |
| Vauxhall | Corsa | 45,004 |
| Ford | Fiesta | 44,523 |
| Ford | Mondeo | 41,589 |
| Vauxhall | Zafira | 40,152 |
| Volkswagen | Golf | 38,960 |
| Vauxhall | Vectra | 36,532 |
| Volkswagen | Passat | 32,723 |
|  |  | www.smmt.co.uk |

Segment totals and percentage market share

| Segment | 1997 | 1998 | 1999 | 2000 | 2001 | 2002 | 2003 | 2004 | 2005 | 2006 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Mini | $\begin{array}{r} 14,390 \\ 0.7 \% \end{array}$ | $\begin{array}{r} 23,765 \\ 1.1 \% \end{array}$ | $\begin{array}{r} 39,635 \\ 1.8 \% \end{array}$ | $\begin{array}{r} 52,203 \\ 2.3 \% \end{array}$ | $\begin{array}{r} 47,899 \\ 1.9 \% \end{array}$ | $\begin{array}{r} 40,370 \\ 1.6 \% \end{array}$ | $\begin{array}{r} 38,940 \\ 1.5 \% \end{array}$ | $\begin{array}{r} 36,171 \\ 1.4 \% \end{array}$ | $\begin{array}{r} 27,195 \\ 1.1 \% \end{array}$ | $\begin{array}{r} 23,297 \\ 1.0 \% \end{array}$ |
| Supermini | $\begin{array}{r} 575,597 \\ 26.5 \% \end{array}$ | $\begin{array}{r} 566,839 \\ 25.2 \% \end{array}$ | $\begin{array}{r} 593,745 \\ 27.0 \% \end{array}$ | $\begin{array}{r} 688,686 \\ 31.0 \% \end{array}$ | $\begin{array}{r} 773,995 \\ 31.5 \% \end{array}$ | $\begin{array}{r} 831,264 \\ 32.4 \% \end{array}$ | $\begin{array}{r} 873,690 \\ 33.9 \% \end{array}$ | $\begin{array}{r} 839,604 \\ 32.7 \% \end{array}$ | $\begin{array}{r} 732,756 \\ 30.0 \% \end{array}$ | $\begin{array}{r} 753,872 \\ 32.2 \% \end{array}$ |
| Lower Medium | $\begin{array}{r} 704,036 \\ 32.4 \% \end{array}$ | $\begin{array}{r} 751,464 \\ 33.4 \% \end{array}$ | $\begin{array}{r} 703,611 \\ 32.0 \% \end{array}$ | $\begin{array}{r} 661,502 \\ 29.8 \% \end{array}$ | $\begin{array}{r} 741,817 \\ 30.2 \% \end{array}$ | $\begin{array}{r} 771,319 \\ 30.1 \% \end{array}$ | $\begin{array}{r} 719,164 \\ 27.9 \% \end{array}$ | $\begin{array}{r} 729,690 \\ 28.4 \% \end{array}$ | $\begin{array}{r} 761,328 \\ 31.2 \% \end{array}$ | $\begin{array}{r} 694,428 \\ 29.7 \% \end{array}$ |
| Upper Medium | $\begin{array}{r} 545,971 \\ 25.2 \% \end{array}$ | $\begin{array}{r} 549,747 \\ 24.5 \% \end{array}$ | $\begin{array}{r} 513,218 \\ 23.4 \% \end{array}$ | $\begin{array}{r} 476,860 \\ 21.5 \% \end{array}$ | $\begin{array}{r} 507,736 \\ 20.7 \% \end{array}$ | $\begin{array}{r} 505,026 \\ 19.7 \% \end{array}$ | $\begin{array}{r} 480,220 \\ 18.6 \% \end{array}$ | $\begin{array}{r} 459,061 \\ 17.9 \% \end{array}$ | $\begin{array}{r} 427,278 \\ 17.5 \% \end{array}$ | $\begin{array}{r} 393,999 \\ 16.8 \% \end{array}$ |
| Executive | $\begin{array}{r} 125,248 \\ 5.8 \% \end{array}$ | $\begin{array}{r} 123,927 \\ 5.5 \% \end{array}$ | $\begin{array}{r} 115,509 \\ 5.3 \% \end{array}$ | $\begin{array}{r} 104,583 \\ 4.7 \% \end{array}$ | $\begin{array}{r} 109,433 \\ 4.5 \% \end{array}$ | $\begin{array}{r} 114,382 \\ 4.5 \% \end{array}$ | $\begin{array}{r} 118,579 \\ 4.6 \% \end{array}$ | $\begin{array}{r} 109,667 \\ 4.3 \% \end{array}$ | $\begin{array}{r} 111,112 \\ 4.6 \% \end{array}$ | $\begin{array}{r} 100,339 \\ 4.3 \% \end{array}$ |
| Luxury Saloon | $\begin{array}{r} 15,699 \\ 0.7 \% \end{array}$ | $\begin{array}{r} 16,943 \\ 0.8 \% \end{array}$ | $\begin{array}{r} 12,375 \\ 0.6 \% \end{array}$ | $\begin{array}{r} 11,406 \\ 0.5 \% \end{array}$ | $\begin{array}{r} 11,053 \\ 0.4 \% \end{array}$ | $\begin{array}{r} 10,193 \\ 0.4 \% \end{array}$ | $\begin{array}{r} 13,500 \\ 0.5 \% \end{array}$ | $\begin{array}{r} 13,620 \\ 0.5 \% \end{array}$ | $\begin{array}{r} 11,678 \\ 0.5 \% \end{array}$ | $\begin{array}{r} 13,227 \\ 0.6 \% \end{array}$ |
| Specialist Sports | $\begin{array}{r} 63,658 \\ 2.9 \% \end{array}$ | $\begin{array}{r} 68,414 \\ 3.0 \% \end{array}$ | $\begin{array}{r} 68,846 \\ 3.1 \% \end{array}$ | $\begin{array}{r} 67,208 \\ 3.0 \% \end{array}$ | $\begin{array}{r} 65,358 \\ 2.7 \% \end{array}$ | $\begin{array}{r} 60,108 \\ 2.3 \% \end{array}$ | $\begin{array}{r} 65,178 \\ 2.5 \% \end{array}$ | $\begin{array}{r} 73,940 \\ 2.9 \% \end{array}$ | $\begin{array}{r} 64,681 \\ 2.7 \% \end{array}$ | $\begin{array}{r} 65,047 \\ 2.8 \% \end{array}$ |
| 4x4s/SUVs | $\begin{array}{r} 81,711 \\ 3.8 \% \end{array}$ | $\begin{array}{r} 98,757 \\ 4.4 \% \end{array}$ | $\begin{array}{r} 98,926 \\ 4.5 \% \end{array}$ | $\begin{array}{r} 99,212 \\ 4.5 \% \end{array}$ | $\begin{array}{r} 121,556 \\ 4.9 \% \end{array}$ | $\begin{array}{r} 137,582 \\ 5.4 \% \end{array}$ | $\begin{array}{r} 159,144 \\ 6.2 \% \end{array}$ | $\begin{array}{r} 179,439 \\ 7.0 \% \end{array}$ | $\begin{array}{r} 187,392 \\ 7.7 \% \end{array}$ | $\begin{array}{r} 175,805 \\ 7.5 \% \end{array}$ |
| Multi-Purpose | $\begin{array}{r} 44,415 \\ 2.0 \% \end{array}$ | $\begin{array}{r} 47,546 \\ 2.1 \% \end{array}$ | $\begin{array}{r} 51,750 \\ 2.4 \% \end{array}$ | $\begin{array}{r} 59,987 \\ 2.7 \% \end{array}$ | $\begin{array}{r} 79,922 \\ 3.3 \% \end{array}$ | $\begin{array}{r} 93,387 \\ 3.6 \% \end{array}$ | $\begin{array}{r} 110,635 \\ 4.3 \% \end{array}$ | $\begin{array}{r} 126,077 \\ 4.9 \% \end{array}$ | $\begin{array}{r} 116,297 \\ 4.8 \% \end{array}$ | $\begin{array}{r} 124,850 \\ 5.3 \% \end{array}$ |
| Total | 2,170,725 | 2,247,402 | 2,197,615 | 2,22 1,647 | 2,458,769 | 2,563,63 I | 2,579,050 | 2,567,269 | 2,439,717 | 2,344,864 |

Top five best sellers for 2006 by segment

## Mini

|  | Make | 2006 | Regs | Mkt share |
| :--- | :--- | :--- | ---: | ---: |
| I. | Cherrolet | Matiz | 5,404 | $23.2 \%$ |
| 2. | Hyundai | Amica | 4,571 | $19.6 \%$ |
| 3. | Suzuki | Alto | 3,129 | $13.4 \%$ |
| 4. | Vauxhall | Agila | 3,083 | $13.2 \%$ |
| 5. | smart | City coupe | 1,434 | $6.2 \%$ |



## Lower Medium

|  | Make | 2006 | Regs | Mkt share |  |
| :--- | :--- | :--- | ---: | ---: | ---: |
| I. | Ford | Focus | 137,694 | $19.8 \%$ |  |
| 2. | Vauxhall | Astra | 105,296 | $15.1 \%$ |  |
| 3. | Renault | Mégane | 62,069 | $8.9 \%$ |  |
| 4. | Volkswagen | Golf | 62,011 | $8.9 \%$ |  |
| 5. | Peugeot | 307 | 41,939 | $6.0 \%$ |  |
|  |  |  |  |  |  |

Segment Total 694,428

Top five best sellers for 2006 by segment

## Upper Medium

|  | Make | 2006 | Regs | Mkt share |
| :--- | :--- | :--- | ---: | ---: |
| I. | BMW | 3 Series | 50,248 | $12.8 \%$ |
| 2. | Ford | Mondeo | 48,021 | $12.2 \%$ |
| 3. | Vauxhall | Vectra | 44,389 | $11.3 \%$ |
| 4. | Volkswagen | Passat | 38,104 | $9.7 \%$ |
| 5. | Audi | A4 | 35,436 | $9.0 \%$ |

Segment Total 393,999
Luxury

|  | Make | 2006 | Regs | Mkt share |  |
| :--- | :--- | :--- | ---: | ---: | ---: |
| I. | Mercedes | S Class | 3,236 | $24.5 \%$ |  |
| 2. | BMW | 7 Series | 2,679 | $20.3 \%$ |  |
| 3. | Jaguar | XJ | 2,239 | $16.9 \%$ |  |
| 4. | Bentley | Continental | 1,750 | $13.2 \%$ |  |
| 5. | Audi | A8 | 1,305 | $9.9 \%$ |  |
|  |  | Segment Total | 13,227 |  |  |
|  |  |  |  |  |  |

Segment Total 13,227

Top five best sellers for 2006 by segment

## Sports

## 4x4s/SUVs

|  | Make | 2006 | Regs | Mkt share |  |
| :--- | :--- | :--- | ---: | ---: | ---: |
| I. | Mazda | MX-5 | 8,593 | $13.2 \%$ |  |
| 2. | Vauxhall | Tigra | 5,172 | $7.95 \%$ |  |
| 3. | Mercedes | SLK | 4,781 | $7.4 \%$ |  |
| 4. | Mazda | RX-8 | 4,696 | $7.2 \%$ |  |
| 5. | Hyundai | Coupe | 4,497 | $7.0 \%$ |  |


|  | Make | 2006 | Regs | Mkt share |  |
| :--- | :--- | :--- | ---: | ---: | ---: |
| I. | Honda | CR-V | 15,522 | $8.8 \%$ |  |
| 2. | Land Rover | Freelander | 13,286 | $7.6 \%$ |  |
| 3. | Land Rover | Discovery | 12,761 | $7.3 \%$ |  |
| 4. | Toyota | RAV4 | 12,085 | $6.9 \%$ |  |
| 5. | Land Rover | Range Rover | 9,738 | $5.5 \%$ |  |

Segment Total 65,047
Segment Total I75,805

## MPV

| Make | 2006 | Regs | Mkt share |
| :--- | :--- | ---: | ---: |
| I. | Vauxhall | lafira | 47,527 |
| 2. | Volkswagen | Touran | 11,515 |
| 3. | Ford | Galaxy | 6,618 |
| 4. | Mercedes | B Class | 5,746 |
| 5. | Ford | S-Max | 5,717 |
|  |  | $4.6 \%$ |  |

Segment Total 124,850

Five year annual new car registrations across Europe
Did you know?

| Year | France* | Germany* | Italy* | Spain* | UK | European Union <br> (EU 25)* |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- |
| 2002 | $2,145,071$ | $3,257,898$ | $2,302,870$ | $1,331,878$ | $2,563,631$ | $14,834,000$ |
| 2003 | $2,009,246$ | $3,236,938$ | $2,254,317$ | $1,466,000$ | $2,579,050$ | $14,930,220$ |
| 2004 | $2,013,709$ | $3,266,826$ | $3,272,914$ | $1,616,180$ | $2,567,269$ | $15,990,433$ |
| 2005 | $2,067,789$ | $3,342,122$ | $2,243,458$ | $1,649,292$ | $2,439,717$ | $15,210,798$ |
| 2006 | $2,000,549$ | $3,467,961$ | $2,351,772$ | $1,634,595$ | $2,344,864$ | $14,191.721$ |

The average annual distance travelled by a car in the EU is about $15,000 \mathrm{kms}$ per year.

Source: 2006 European automotive industry report.

Source: SMMT

* Includes some non-passenger cars


## NEW CAR REGISTRATIONS



Five year annual UK registration totals by country

| England |  |  |  | Northern IIreland |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Total | Percentage change | Per cent market share |  | Total | Percentage change | Per cent market share |
| 2002 | 2,180,87 I | 3.8 | 85.7 | 2002 | 62,318 | 5.2 | 2.4 |
| 2003 | 2,189,450 | 0.4 | 85.4 | 2003 | 67,320 | 8.0 | 2.6 |
| 2004 | 2,175,614 | -0.6 | 85.2 | 2004 | 65,898 | -2.1 | 2.6 |
| 2005 | 2,067,301 | -5.0 | 85.3 | 2005 | 64,881 | -1.5 | 2.7 |
| 2006 | 1,983,292 | -4.1 | 85.1 | 2006 | 65,024 | 0.2 | 2.8 |

Scotland

|  | Total | Percentage change | Per cent market share |
| ---: | :---: | ---: | ---: |
| 2002 | 211,006 | 8.3 | 8.3 |
| 2003 | 214,762 | 1.8 | 8.4 |
| 2004 | 215,171 | 0.2 | 8.4 |
| 2005 | 201,807 | -6.2 | 8.3 |
| 2006 | 194,866 | -3.4 | 8.4 |

Note: Channel Islands and Isle of Man new car registrations not included.

Killed or seriously injured casualties by road user type 2002-2005

|  | $\mathbf{2 0 0 2}$ | $\mathbf{2 0 0 3}$ | $\mathbf{2 0 0 4}$ | $\mathbf{2 0 0 5}$ |
| :--- | ---: | ---: | ---: | ---: |
| Pedestrians | $8,63 \mathrm{I}$ | 7,933 | 7,478 | 7,129 |
| Pedal cyclists | 2,450 | 2,411 | 2,308 | 2,360 |
| Two-wheeled motor vehicles | 7,500 | 7,652 | 6,648 | 6,508 |
| Car users | 18,728 | 17,291 | 16,144 | 14,617 |
| Bus/coach users | 551 | 500 | 488 | 363 |
| Other road users | 1,547 | 1,428 | 1,037 | 1,178 |
| All road users | $\mathbf{3 9 , 4 0 7}$ | $\mathbf{3 7 , 2 1 5}$ | $\mathbf{3 4 , 3 5 I}$ | $\mathbf{3 2 , 1 5 5}$ |

In 2005, the number of people killed or seriously injured in accidents reported to the police was $33 \%$ below the 1994-1998 average

Percentage change killed or seriously injured 2002 to 2005


Reduction in vehicle crime 1997-2004


Source: British Crime Survey

Car theft rate by type of vehicle on the road - 2004


Source: Car Theft Index 2004

Vehicle crime has dropped by $51 \%$ since 1997.

Source: Crime in England and Wales 2005-2006

## VED rates for new cars - 2007

|  | Standard Fuel |  | Alternative Fuel |  |  |
| :--- | ---: | ---: | ---: | ---: | ---: |
| Bands | CO $_{2}$ emission <br> figure ( $\mathrm{g} / \mathrm{km}$ ) | 12 months <br> rate $£$ | 6 months <br> rate $£$ | 12 months <br> rate $£$ | 6 months <br> rate $£$ |
| Band A | Up to 100 | 0.00 | - | 0.00 | - |
| Band B | 101 to 120 | 35.00 | - | 15.00 | - |
| Band C | $121-150$ | 115.00 | 63.25 | 95.00 | 52.25 |
| Band D | $151-165$ | 140.00 | 77.00 | 120.00 | 66.00 |
| Band E | $166-185$ | 165.00 | 90.75 | 145.00 | 79.75 |
| Band F* | Over 185 | 205.00 | 112.75 | 190.00 | 104.50 |
| Band G** | Over 225 | 300.00 | 165.00 | 285.00 | 156.75 |

Source: DVLA * Only for new vehicles registered before 23 March 2006

$$
\text { ** Only for new vehicles registered after } 23 \text { March } 2006
$$

Tax take from UK motorists




Source: IP data, since 1997 Energy Trends, or AA for latest estimates

Ten year annual new CV registration totals


## Did you know?

The Commercial
Vehicle Show 2006 attracted over 600 exhibitors and more than 30,000 visitors over the 3 days.

Ten year annual new CV registrations by segment

|  |  | 1997 | 1998 | 1999 | 2000 | 2001 | 2002 | 2003 | 2004 | 2005 | 2006 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| LCVs | Up to 3.5t | 224,729 | 237,323 | 231,761 | 239,482 | 254,075 | 266,346 | 303,755 | 329,599 | 322,930 | 327,162 |
| Trucks | All Rigids | 30,228 | 35,431 | 33,628 | 35,517 | 37,279 | 35,135 | 36,788 | 37,461 | 38,957 | 36,973 |
| Trucks | All Artics | 15,389 | 17,53। | 18,163 | 18,663 | 18,294 | 16,785 | 18,802 | 18,85। | 19,884 | 18,601 |
| Buses \& Coaches | Buses \& Coaches | 3,895 | 4,225 | 4,548 | 4,381 | 3,763 | 3,992 | 4,342 | 4,012 | 4,198 | 4,232 |
| All Commercial Vehicles |  | 274,24I | 294,510 | 288,100 | 298,043 | 313,4II | 322,258 | 363,687 | 389,923 | 385,969 | 386,968 |

Source: SMMT
www.smmt.co.uk

New registrations of motorhomes 2002-2006


Top five registrations - motorhomes in 2006
I) Fiat Ducato
2) Peugeot Boxer ( $X 2 / 44$ )
3) Volkswagen Transporter
4) Ford Transit (VI84)
5) Citroën Berlingo van (M59)

www.smmt.co.uk

Bus and Coach registrations 1997-2006

| Year | Registrations |  |
| :---: | :---: | :---: |
| 1997 | 3,895 | $\square \mathrm{Han}$ |
| 1998 | 4,225 |  |
| 1999 | 4,548 |  |
| 2000 | 4,381 |  |
| 2001 | 3,763 |  |
| 2002 | 3,992 | 5 |
| 2003 | 4,342 |  |
| 2004 | 4,012 |  |
| 2005 | 4,198 |  |
| 2006 | 4,232 |  |

Production - UK bus, coach and minibus makers

| Alexander Dennis | - | Guildford and Falkirk |
| :--- | :--- | :--- |
| East Lancashire Coachbuilders | - | Blackburn |
| Euromotive (Kent) Ltd | - | Hythe |
| Ford | - | Southampton |
| John Dennis Coachbuilders | - | Guildford |
| LDV | - | Birmingham |
| Mellor Coachcraft | - | Bolton |
| Minibus Options | - | Whaley Bridge |
| Optare | - | Leeds and Rotherham |
| Plaxton | - | Scarborough |
| Warnerbus | - | Dunstable |


*These figures do not include minibus registrations

Annual totals of cars on UK roads 1983-2006


Cars on UK roads by age


Colours of cars on GB roads 2005 and I 995 - Top five 2005

1995

| Top colours | Volume | Per cent of parc | Top colours | Volume | Per cent of parc |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Blue | 7,354,015 | 24.1 per cent | Red | 11,5 I 1,734 | 26.4 per cent |
| Silver | 6,266,456 | 18.8 per cent | Black | 3,678255 | 24.0 per cent |
| Red | 5,028,119 | 17.8 per cent | Silver | 3,195,029 | 14.7 per cent |
| Green | 3,254,823 | II.I per cent | Blue | 3,043,573 | 7.9 per cent |
| Black | 3,040,765 | 8.8 per cent | Green | 2,2 15,872 | 6.3 per cent |

## Source: SMMT


$27 \%$ of cars exhibited at the 2006 British International Motor Show were silver.


Annual totals of used car sales in GB 2002-2006


Source: SMMT

Top 10 used car sales - 2006

| 1. Ford Focus | 217,027 |
| :--- | :--- |
| 2. Ford Escort MK4 | 195,809 |

3. Ford Mondeo

162,142
4.Vauxhall Corsa 151,066
5. Ford Fiesta MK4 $\quad 142,182$
6. Vauxhall Vectra $\quad 138,119$
7. Peugeot $206 \quad$ 137,751
8.Vauxhall Astra MK4 136,331
9.Vauxhall Corsa 133,654
10. Renault Clio

128,853

| Year | Production | change | Home Market | change | $\begin{aligned} & \text { \% of } \\ & \text { total } \end{aligned}$ | Export Market | change | $\begin{aligned} & \% \text { of } \\ & \text { total } \end{aligned}$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 1997 | 1,711,923 | 1.5\% | 738,494 | -5.1\% | 43.1\% | 973,429 | 7.2\% | 56.9\% |
| 1998 | 1,760,697 | 2.8\% | 729,217 | -1.3\% | 41.4\% | 1,031,480 | 6.0\% | 58.6\% |
| 1999 | 1,799,004 | 2.2\% | 649,279 | -11.0\% | 36.1\% | I,149,725 | 11.5\% | 63.9\% |
| 2000 | 1,641,452 | -8.8\% | 578,462 | -10.9\% | 35.2\% | 1,062,990 | -7.5\% | 64.8\% |
| 2001 | 1,492,365 | -9.1\% | 598,151 | 3.4\% | 40.1\% | 894,214 | -15.9\% | 59.9\% |
| 2002 | 1,629,934 | 9.2\% | 582,484 | -2.7\% | 35.7\% | 1,047,450 | 17.2\% | 64.3\% |
| 2003 | 1,657,558 | 1.7\% | 513,798 | - $11.8 \%$ | 31.0\% | 1,143,760 | 9.2\% | 69.0\% |
| 2004 | 1,647,246 | -0.6\% | 467,160 | -9.1\% | 28.4\% | I,180,086 | 3.1\% | 71.6\% |
| 2005 | 1,596,356 | -3.1\% | 411,245 | -11.9\% | 25.8\% | 1,185,111 | 0.4\% | 74.2\% |
| 2006 | 1,442,085 | -9.7\% | 335,992 | -18.3\% | 23.3\% | I,106,093 | -6.7\% | 76.7\% |



[^0]Annual 10 year totals for CV production in the UK

| Year | Production | change | Export <br> Market | change | $\begin{aligned} & \text { \% of } \\ & \text { total } \end{aligned}$ | Home Market | change | $\begin{gathered} \% \text { of } \\ \text { total } \end{gathered}$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 1997 | 223,784 | 6.1 | 91,884 | -18.3 | 41.1 | 131,900 | 4.8 | 58.9 |
| 1998 | 214,940 | -3.9 | 92,088 | 0.2 | 42.8 | 122,852 | -6.9 | 57.2 |
| 1999 | 173,557 | -19.3 | 63,674 | -30.9 | 36.7 | 109,883 | -10.6 | 63.3 |
| 2000 | 172,442 | -0.06 | 76,181 | 19.6 | 44.2 | 96,261 | -12.4 | 55.8 |
| 2001 | 192,873 | 11.8 | 96,224 | 26.3 | 49.9 | 96,649 | 0.4 | 50.1 |
| 2002 | 191,267 | -0.8 | 114,235 | 18.7 | 59.7 | 77,032 | -20.3 | 40.3 |
| 2003 | 188,871 | -1.3 | 102,917 | -9.9 | 54.5 | 85,954 | 11.6 | 45.5 |
| 2004 | 209,293 | 10.8 | 128,107 | 24.5 | 61.2 | 81,186 | -5.5 | 38.8 |
| 2005 | 206,756 | -1.2 | 130,276 | 1.7 | 63.0 | 76,480 | -5.8 | 37.0 |
| 2006 | 207,707 | 0.5 | 136,222 | 4.6 | 65.6 | 71,485 | -6.5 | 34.4 |

Did you KnOW?
More than $65 \%$ of commercial
vehicle production in 2006 was
exported.

## Car and CV manufacturing sites

|  | Manufacturer | Factory | Manufacturer | Factory |
| :--- | :--- | :--- | :--- | :--- |
| I. | Aston Martin | Gaydon | 10. Lotus | Norwich |
| 2. | Aston Martin | Newport Pagnell | II. LTI | Coventry |
| 3. | Bentley | Crewe | 12. Mercedes-Benz | MTC,Woking |
| 4. | BMW (MINI) | Oxford | 13. Morgan | Malvern |
| 5. | Caterham | Dartford | 14. Nissan | Sunderland |
| 6. | Honda | Swindon | 15. Rolls-Royce | Goodwood |
| 7. Jaguar | Halewood | 16. Toyota | Burnaston |  |
| 8. Jaguar | Birmingham | 17. Vauxhall | Ellesmere Port |  |
| 9. Land Rover | Solihull/Halewood |  |  |  |




Top five UK car producers 2006

| Manufacturer |  | Volume |
| :--- | :--- | :---: |
| I | Nissan | 301,211 |
| 2 | Toyota | 282,214 |
| 3 | BMW (MINI) | 184,687 |
| 4 | Honda | 184,351 |
| 5 | Land Rover | 175,714 |

Top five CV producers in the UK 2006


|  | Manufacturer | Volume |
| :--- | :--- | ---: |
| I | IBC | 89,068 |
| 2 | Ford | 70,890 |
| 3 | Leyland | 16,954 |
| 4 | Land Rover | 13,663 |
| 5 | LDV | 6,990 |

GM UK Production line


Top five UK model producers 2006

|  | Model | Manufacturer | Volume |
| :--- | :--- | :--- | :---: |
| 1 | MINI | BMW (MINI) | 184,687 |
| 2 | Avensis | Toyota | 147,921 |
| 3 | Astra | Vauxhall | 143,654 |
| 4 | Corolla | Toyota | 134,293 |
| 5 | Micra | Nissan | 129,858 |

Engine production ('000s) by plant

| Automotive | $\mathbf{2 0 0 0}$ | $\mathbf{2 0 0 I}$ | $\mathbf{2 0 0 2}$ | $\mathbf{2 0 0 3}$ | $\mathbf{2 0 0 4}$ | $\mathbf{2 0 0 5}$ |
| :--- | :---: | :---: | :---: | :---: | :---: | :---: |
| Bentley | - | - | - | - | 8 | 10 |
| BMW | 0 | 70 | 154 | 124 | 146 | 181 |
| Cummins | 47 | 43 | 50 | 55 | 44 | 54 |
| Ford Bridgend | 485 | 493 | 576 | 594 | 621 | 552 |
| Ford Dagenham | 670 | 670 | 615 | 620 | 682 | 605 |
| Honda | 63 | 109 | 160 | 180 | 188 | 146 |
| Land Rover | 200 | 210 | 220 | 250 | 47 | 17 |
| Nissan | 316 | 301 | 256 | 281 | 272 | 282 |
| Powertrain | 230 | 219 | 204 | 200 | 114 | 30 |
| Toyota | 133 | 160 | 351 | 420 | 580 | 427 |
| Vauxhall | 75 | 75 | 138 | 100 | 12 | 0 |
| Others | 5 | 5 | 5 | 5 | 4 | 0 |
| Non-automotive | 2000 | 2001 | 2002 | 2003 | 2004 | 2005 |
| Perkins | 300 | 300 | 300 | 300 | 300 | 300 |
| Others | 40 | 40 | 40 | 40 | 40 | 40 |
| Totals | $\mathbf{2 , 5 6 4 , 0 0 0}$ | $\mathbf{2 , 6 9 5 , 0 0 0}$ | $\mathbf{3 , 0 6 9 , 0 0 0}$ | $\mathbf{3 , 1 6 9 , 0 0 0}$ | $\mathbf{3 , 0 5 8 , 0 0 0}$ | $\mathbf{2 , 6 4 4 , 0 0 0}$ |

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## Foresight Vehicle

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SMMT (The Society of Motor Manufacturers and Traders Ltd), Forbes House, Halkin Street, London SWIX 7DS



[^0]:    Source: SMMT

