

SMMT UK new car and LCV registrations outlook to 2020 – January 2019

Background and context to panel survey

The outlook is revised on a quarterly basis in January, April, July and October. The latest survey of participants' own views was conducted during January 2019. SMMT's outlook is **an average** of data received from participating market analysts (panel). Each outlook received is given equal weight and is anonymised.

2018:

New car registrations: 2.367m units, down 6.8% on 2017's 2.541m and 12.1% on 2016's 2.693m peak. Diesel registrations at 0.751m, down 16.9% on 2017 and over 0.5mn from 2016. Share down to 31.7%. Light commercial vehicles (LCV, to 3.5t gvw) at 0.357m was modest 1.3% down on 2017.

UK new light vehicle registrations and (January 2019) outlook

thousands	All cars	Diesel cars	AFV cars	Plug-in cars	LCVs
2007 – 2016^	2,260	1,061	-	-	288
2016	2,693	1,285	89	39	376
2017	2,541	1,066	120	49	362
2018	2,367	751	141	60	357
2019F	2,313	624	177	86	345
2020F	2,290	531	232	117	334

^ = annual average for 2007 to 2016. LCVs = light commercial vehicles to 3.5t gvw
AFV = alternatively fuelled vehicles, Plug-in = battery electric and plug-in hybrid vehicles
Note: there were 17 returns from a current panel of 19 – the survey is voluntary

SMMT outlook for 2019 and 2020 – as at January 2019

2019

- Cars registrations at 2.313m, down 2.3% on the 2018 level.
- Diesel car volume of 0.624m, down 16.9% on 2018 and reducing market share to 27.0%.
- AFVs registrations to rise 25.3% and plug-ins up 43.0%, taking market shares to 7.7% and 3.7%
- LCV registrations at 0.345m, down 3.4% on the 2018 level.

2020

- Cars registrations at 2.290m, down 1.0% on the 2019 outlook level.
- Diesel car volume of 0.531m, down 14.8% on 2019 outlook and cutting market share to 23.2%.
- AFVs registrations to rise 31.1% and plug-ins 36.0%, pushing market shares to 10.1% and 5.1%
- LCV registrations at 0.334m, down 3.3% on the outlook for 2019.

Notes: car forecasts rounded to nearest 10,000 and LCV to 1,000 unit.

Reasonable care has been taken in preparing this information. It is not an exclusive aid for market analysis, other sources and market intelligence should be reviewed.

Next revision and contact