

# LIST OF FUNDING, FINANCE AND SUPPORT SCHEMES

September 2016



THE SOCIETY OF MOTOR MANUFACTURERS AND TRADERS LIMITED

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# The SMMT List of Funding, Finance and Support Schemes

This document brings together sources of money and support useful for businesses active in the automotive sector.

This is a 'working' document, by which we mean we are constantly reviewing, adding and amending the information contained within to reflect the changing initiatives available to businesses in the UK. As such, we recommend that you always access this document on-line to ensure you are using the latest version and to always visit the schemes home website before embarking on any application activity.

The report is organised into European and national/regional schemes with each scheme being further categorised as detailed below. The loose definitions we have applied are:

- Funding: grants for specific projects where monies received do not need to be repaid.
- Finance: access to loans which is subject to repayment.
- **Support:** incentives and tax breaks, these may be direct (of benefit to your business such as enhanced capital allowances) or indirect (promoting activities that may result in benefits for your business such as the plugged in car grant)
- **Closed Schemes:** Some funding schemes are re-launched or have funding rounds announced throughout the year. To ensure that readers do not miss new funding rounds, which are not currently available/announced at the time of publishing, closed schemes are included in the appendix. If interested in a closed scheme please refer to the appendix and check the note or website link for additional information.

## Programme Key

Many sources of funding and finance can be used for a variety of business purposes. Where possible, and sensible, the funding/finance facility has been categorised. A <u>check list of schemes</u> and their categories can be found at the end of the report.

| $\checkmark$ | Funding                   |
|--------------|---------------------------|
| $\checkmark$ | Financing and Loans       |
| $\checkmark$ | Incentives & Tax Breaks   |
| $\checkmark$ | Environmental, Low Carbon |
| $\checkmark$ | Internationalisation      |
| $\checkmark$ | SME Specific              |
| $\checkmark$ | R&D                       |
| $\checkmark$ | Skills and Training       |
| $\checkmark$ | Other                     |

We welcome any contribution as to schemes that should be included in this document. Suggestions should be sent to the Member Services team at memberservices@smmt.co.uk

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# **Version History**

| VERSION | AUTHOR            | DATE     |
|---------|-------------------|----------|
| V23     | Loreta El-Khatib  | 15/09/16 |
| V22     | Loreta El-Khatib  | 22/06/16 |
| V21     | Loreta El-Khatib  | 18/03/16 |
| V20     | Loreta El-Khatib  | 10/12/15 |
| V19     | Loreta El-Khatib  | 16/09/15 |
| V18     | Alessandra Wayman | 16/06/15 |
| V17     | Alessandra Wayman | 11/02/15 |
| V16     | Alessandra Wayman | 16/10/14 |
| V15     | Loreta El-Khatib  | 04/07/14 |
| V14     | Loreta El-Khatib  | 04/04/14 |
| V13     | Loreta El-Khatib  | 06/01/14 |
| V12     | Loreta El-Khatib  | 18/10/13 |
| V11     | Loreta El-Khatib  | 10/07/13 |
| V10     | Loreta El-Khatib  | 15/04/13 |
| V9      | Mairi Lucas       | 01/11/12 |
| V8      | Luke Hampton      | 23/07/12 |
| V7      | Luke Hampton      | 06/03/12 |
| V6      | Luke Hampton      | 12/12/11 |
| V5      | Luke Hampton      | 16/11/11 |
| V4      | Samantha Larner   | 04/04/11 |
| V3      | Samantha Larner   | 22/10/10 |
| V2      | Samantha Larner   | 30/08/10 |
| V1      | Samantha Larner   | 06/08/10 |



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## PATENTSCOPE World Intellectual Property Organisation (WIPO)



Minimum award: N/A Maximum award: N/A

## **Eligibility**

Open to all, PATENETSCOPE is a free to access and free to use.

## **Description**

PATENTSCOPE is an international database of 18,676,085 patent documents, including 2,184,599 published international patent applications (PCT). The database has a free text search function that works across all data entries and can be refined to individual countries.

## Additional Information

PATENTSCOPE also allows for searches by patent number and can translate search terms into other languages.

## **Application Information**

There is no application involved. Simply visit the website to use the tool.

## **Contact Details**

There are no direct contact details to share. For support, there is a forum that tackles issues encountered when using PATENTSCOPE, available here: http://patentscope.wipo.int/search/en/help/forum.jsf

## **Useful Links**

Website: http://patentscope.wipo.int/

User guide: http://www.wipo.int/freepublications/en/patents/434/wipo\_pub\_l434\_08.pdf

There are a number of contact details available when contacting WIPO, depending on the nature of your query. To view the full list, follow the link below. <u>http://www.wipo.int/contact/en/</u>

## IPC Green Inventory World Intellectual Property Organisation (WIPO)



Minimum award: N/A Maximum award: N/A

## **Eligibility**

Open to all, the IPC Green Inventory is a free to access and free to use.

## **Description**

The "IPC Green Inventory" was developed by the IPC Committee of Experts in order to facilitate searches for patent information relating to so-called Environmentally Sound Technologies (ESTs), as listed by the United Nations Framework Convention on Climate Change (UNFCCC). ESTs are currently scattered widely across the IPC in numerous technical fields. The Inventory attempts to collect all ESTs in one place, although it should be noted that the Inventory does not purport to be fully exhaustive in its coverage.

The IPC Green Inventory groups patents into a number of topics pertinent to the automotive industry. These include biofuels, fuel cells and greener vehicle technologies.

## **Additional Information**

Each topic can be expanded to show both details of the international language independent code used to classify patents as well as links to PATENTSCOPE to show relevant patent entries. The links in the PATENTSCOPE column allow the user to automatically search and display all international patent applications available through PATENTSCOPE which are classified in the relevant IPC place.

#### **Application Information**

There is no application involved. Simply visit the website to use the tool.

#### **Contact Details**

For further information on International Patent Classification, please email: jpc.mail@wipo.int

There are a number of contact details available when contacting WIPO, depending on the nature of your query. To view the full list, follow the link below. <u>http://www.wipo.int/contact/en/</u>

## **Useful Links**

Website: http://www.wipo.int/classifications/ipc/en/est/

There are a number of contact details available when contacting WIPO, depending on the nature of your query. To view the full list, follow the link below. http://www.wipo.int/contact/en/

## Horizon 2020



Minimum award: call specific Maximum award: call specific

## **Eligibility**

For details on specific calls please visit the Participant Portal.

## **Description**

Horizon 2020 is the EU's biggest ever research and innovation framework programme with a seven year budget worth nearly €80 billion. Most EU research funding is allocated on the basis of competitive calls, but the budget for Horizon includes funding also for the Joint Research Centre, the European Commission's in-house science service; the European Institute for Innovation and Technology and research carried out within the framework of the Euratom Treaty. Separate calls will also be published under specific Partnerships with industry and with Member States.

Worth more than €15 billion over the first two years, the funding is intended to help boost Europe's knowledge-driven economy, and tackle issues that will make a difference in people's lives. This includes 12 areas that will be a focus for action in 2014/2015, including topics such as personalised healthcare, digital security and smart cities.

Horizon 2020 funding is available via two year work programmes coving specific areas, with funding focused on the three key pillars of Horizon 2020:

- Excellent Science: Around €3 billion, including €1.7 billion for grants from the European Research Council for top scientists and €800 million for Marie Skłodowska-Curie fellowships for younger researchers
- Industrial Leadership: €1.8 billion to support Europe's industrial leadership in areas like ICT, nanotechnologies, advanced manufacturing, robotics, biotechnologies and space.
- Societal challenges: €2.8 billion for innovative projects addressing Horizon 2020's seven societal challenges, broadly: health; agriculture, maritime and bioeconomy; energy; transport; climate action, environment, resource efficiency and raw materials; reflective societies; and security.

## **Application Information**

Application process varies depending on the specific call, for more details please see the <u>Horizon</u> <u>website</u>.

## **Contact Details**

Please check here to find a national contact point.

## **Useful Links**

Website: http://ec.europa.eu/programmes/horizon2020/en

Press release: <u>http://europa.eu/rapid/press-release\_IP-13-1232\_en.htm</u>

SME Programme: http://ec.europa.eu/programmes/horizon2020/en/area/smes

Transport and Energy Research calls:

http://inea.ec.europa.eu/en/news events/newsroom/over-%80550-million-eu-funding-available-fortransport-and-energy-research.htm

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## Horizon 2020's SME Instrument



Minimum award: N/A Maximum award: depends on the project

## **Eligibility**

It is applicable to high growth, highly innovative SMEs with global ambitions that want to disrupt the established value networks and existing markets.

## **Description**

As part of the <u>Horizon 2020 programme</u>, the European Commission is hand-picking potentially disruptive businesses to invest in and support as part of the SME Instrument. Applying SME could receive funding up to €2.5 million in funding and world-class coaching.

## **Application Information**

The instrument will take place in three phases, with the aim of transforming disruptive ideas into concrete, innovative solutions with a European and global impact.

SMEs are recommended to apply for Phase 1, but may also apply for subsequent phases depending on the progress of their proposals. For more information please visit http://ec.europa.eu/easme/en/horizons-2020-sme-instrument#2016-2017

## **Contact Details**

Please use the online search tool to find the national contact point: <u>http://ec.europa.eu/research/participants/portal/desktop/en/support/national\_contact\_points.html#c,co</u> <u>ntact=country/sbg/United%20Kingdom/1/1/0&function\_details..function\_abbr/sbg/SMEs/1/1/0&+perso</u> <u>n.last\_name/desc</u>

## **Useful Links**

Website: http://ec.europa.eu/easme/en/horizons-2020-sme-instrument#2016-2017

#### Work programme:

http://ec.europa.eu/research/participants/data/ref/h2020/wp/2016\_2017/main/h2020-wp1617sme\_en.pdf

## COSME



Minimum award: N/A Maximum award: €150,000

## **Eligibility**

All businesses meeting the EU<u>definition</u> of an SME located in all EU, EFTA and other European countries when agreements and procedures allow.

## **Description**

The programme for Competitiveness of Enterprises and Small and Medium-Sized Enterprises (SMEs) is an EU led programme providing a budget of  $\in$  1.3bn to SMEs to access loans of up to  $\in$ 150,000. COSME is the successor programme to the Competitiveness and Innovation Programme 2007-2013 (CIP).

COSME focuses on providing access to the services provided by the Enterprise Europe Network and local regional partners, as well as supporting entrepreneurs through the Entrepreneur 2020 Action plan. Opportunities for education, improving current business environments and providing role models and outreach to SMEs, as well as creating an environment where business creation and business growth can flourish are some of the aims of COSME. The programme will run from 2014-2020.

## **Additional Information**

In addition to the funding available, there will be activities focused on providing entrepreneurs with developing their skills, as well as helping women and young people get the support they may need.

It is expected that almost 330,000 firms will be able to obtain loans to aide in the creation and preservation of jobs, and to be able to launch new products and services.

## **Application Information**

Minimum duration of individual transaction is 12 months and maximum duration is ten years. Loan facility provides SMEs with direct guarantees with financial intermediaries that are supported by the EU to cover loans.

## **Contact Details**

Carlo Corazza: <u>Carlo.Corazza@ec.europa.eu</u> Sara Tironi: <u>Sara.Tironi@ec.europa.eu</u>

## **Useful Links**

Website: <u>http://ec.europa.eu/growth/index\_en.htm</u> or http://ec.europa.eu/growth/smes/cosme/index\_en.htm

http://ec.europa.eu/growth/access-to-finance/cosme-financial-instruments/index\_en.htm

## **Eurostars Programme**



Minimum award: N/A Maximum award: €1.5m per project

## **Eligibility**

Open to any business that meets the EU <u>definition</u> of an SME and is based in a Eurostars participating country. Companies must also be able to demonstrate that they invest 10% of turnover/staff effort in R&D activity.

Full Eligibility details are listed here: <u>https://www.eurostars-eureka.eu/content/eurostars-eligibility-guidelines</u>

## Description

The scheme promotes R&D among the SME European community. The fund is open to all sectors (other than military) with the only R&D constraint being that the project should be targeted at creating a new product, process or service. Proposals are accepted from consortia that must include 2 organisations from 2 different participating states. Any type of organisation, SME, large corporation, university or research centre can be part of the Eurostar Consortium however there are two important points:

- The lead partner must be an SME
- Large companies and academics can form part of the consortia but funding for their activities must be secured from other sources. Eurostar funds are directed to SME activity.

Projects must have a maximum duration of 3 years and any one country is only allowed to meet 75% of project costs.

Funding is available for the exploitation of close-to-market technologies. In the UK the Eurostars programme is administered by Innovate UK (formerly the Technology Strategy Board).

Eurostar will fund projects up to 50% of eligible costs. Eurostars doesn't operate a call system as such, there are close dates for applications when the various proposals are reviewed and the winner(s) awarded funding.

#### **Application Information**

To receive an application form you must register on the website (see links). The application form should be filled in and submitted online. While Eurostars doesn't operate a themed call process, there are two application rounds the first on 5 March 2015 and second on 17 September 2015, further details can be found on the Eurostars <u>website</u>.

## **Contact Details**

Graham M Mobbs: European Operations Manager Technology Strategy Board B1, North Star House North Star Avenue Swindon, SN2 1JF graham.mobbs@innovateuk.gov.uk

## **Useful Links**

Website: www.eurostars-eureka.eu

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## Fuel Cells and Hydrogen Joint Undertaking (FCH JU)



Minimum award: N/A Maximum award: Varies by competition call

## **Eligibility**

The FCH JU operates in a similar way to the Framework Programme FP7. It is open to all, however applications must come from consortia consisting of at least three 'legal entities' established in different EU Member States or Associated countries.

## Description

Formally known as the Fuel Cell and Hydrogen Join Technology Initiative, the FCH JU sits under the Strategic Energy Technology Plan (SET). The scope of the FCH JU is wide, from transport applications to stationary/portable power generation and hydrogen production and distribution. This initiative is targeted at speeding up the development of hydrogen-supply and fuel-cell technology with a focus on large scale commercialisation. The scheme covers both long-term and breakthrough technology projects as well as large-scale demonstration projects.

The FCH JU posts annual calls with a set budget on topics determined by the SET for research projects.

## **Application Information**

Applications should be made in response to specific calls and should come from a consortium.

## **Contact Details**

Call details and timings are found at the Participant portal: <u>http://www.fch.europa.eu/page/call-2016</u>

#### **Useful Links**

Website: http://www.fch-ju.eu/

Information about the SET plan can be found at: <a href="http://ec.europa.eu/energy/technology/set\_plan/set\_plan\_en.htm">http://ec.europa.eu/energy/technology/set\_plan/set\_plan\_en.htm</a>

To keep a watch for current calls and details of how to apply go to: <a href="http://cordis.europa.eu/fp7/home\_en.html">http://cordis.europa.eu/fp7/home\_en.html</a>

## European Investment Fund (EIF) European Investment Bank (EIB)



Minimum award: N/A Maximum award: varies by investment vehicle and project.

## **Eligibility**

All SMEs but you will be competing for funds and preference is likely to be given to those organisations perceived to have higher growth potential.

## Description

EIF is Europe's leading developer of risk financing for entrepreneurship and innovation. The EIF offers a range of financing solutions for SMEs through a range of intermediaries. Solutions include venture capital, loans, microfinance and guarantees. The EIF had two main statutory goals:

- promote the implementation of European Community policies, notably in the field of entrepreneurship, technology, innovation, growth, employment and regional development;
- generate an appropriate return for our shareholders, through a commercial pricing policy and a balance of fee and risk based income

The EIF doesn't lend directly to companies, rather it works via intermediaries

## **Application Information**

Who you talk to depends on which initiative/fund you are interested in accessing, it's not exactly straightforward. This link lists some of the intermediaries by country <u>http://www.accesstofinance.eu</u> however we recommend you visit the EIF website for the latest intermediary information, you'll also find contacts at EIF who will be best placed to point you in the right direction.

#### **Contact Details**

EIF 96, boulevard Konrad Adenauer L-2968 Luxembourg Tel: +352 42 66 88 1 Fax: +352 42 66 88 280

## **Useful Links**

Website: <u>www.eif.org</u>

EIF information on micro financing can be found here: <u>http://www.eif.org/EIF\_for/microfinance/</u>

## Individual Loan from EIB European Investment Bank (EIB)



Minimum award: N/A Maximum award: 50% of project costs

## **Eligibility**

Projects in most sectors are eligible for finance as long as they contribute to EU economic policy objectives. Public and private sector can apply for loans.

#### **Description**

Individual (direct) loans are provided for projects where the total cost exceeds €25m. Adequate security is required for the loan. You may be required to pay fees for legal services and project appraisal although the EIB does not normally charge commitment or non-utilisation fees.

If project total costs are below €25m then intermediated loans are available via participating UK banks.

## **Application Information**

For projects in excess of €25m, loans may be requested directly from the EIB. There is not a set application form but the EIB expects to receive a comprehensive feasibility study. The content and layout of the submitted documents are the responsibility of the project promoter who may not be the loan borrower. Where the project promoter and the loan borrower are not the same then general information such as legal status, principle partners, shareholders and organisational structures are required for both. For loans below €25m you should contact participating UK financial institutions.

Full details can be found here: http://www.eib.org/attachments/application\_documents\_en.pdf

#### **Contact Details**

Email: info@eib.org

EIB Head Office 100, bvd Konrad Adenauer L-2950 Luxembourg RDI@eib.org

EIB UK Office 2 Royal Exchange Buildings London EC3V 3LF 020 73759660

Lloyds EIB Enquiries Commercial Telephone Banking Centre 6<sup>th</sup> Floor 155 Bishopsgate London EC2M 3YB 0800 022 4390 Barclays EIB Enquiries Level 24, 1 Churchill Place Canary Wharf London E14 5HP 0800 0154242 mb&a.nct@barclays.com

Abbey EIB Enquiries Mr Carlos Portela Director Business Management & Strategic Marketing 2 Triton Square Regents Place London NW1 3AN 02077564998 Carlos.Portela@abbey.com A&L EIB Enquiries Mr Tony Taylor International Sales Executive 298 Deansgate Manchester M3 4HH 01619533287 tony.taylor@alliance-leicester.co.uk

RBS EIB Enquiries Manager, Lending Products Business & Commercial Banking 02076722796 7<sup>th</sup> Floor 280 Bishopsgate London EC2M 4RB 0207 6722796 nick.williams@rbs.co.uk

#### **Useful Links**

For guidance on application contents see: http://www.eib.org/projects/cycle/applying\_loan/index.htm

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## Access to EU finance



Minimum award: N/A Maximum award: N/A

## **Eligibility**

Open to all and free to access.

## **Description**

This site helps to apply for finance supported by the European Union. To access EU finance use the interactive map to locate banks or venture capital funds that provide finance supported by the EU.

## **Contact Details**

There are no direct contact details to share. Please visit the site to search for the available funds: <u>http://access2eufinance.ec.europa.eu/youreurope/business/finance-support/access-to-finance/index\_en.htm</u>

## **Useful Links**

Website: http://access2eufinance.ec.europa.eu/youreurope/business/finance-support/index\_en.htm

## SME's technological services search tool



Minimum award: N/A Maximum award: N/A

## **Eligibility**

Any SME organisation.

## **Description**

The European Commission launched a new web tool which is expected to make it easier for small and medium-sized enterprises (SMEs) to access state-of-the-art technological services across Europe. The tool allows SMEs to find technological service centres active in the field of Key Enabling Technologies (KETs). Such centres can help SMEs to speed up the commercialisation of their innovation ideas. The centres have been selected according to a set of capacity and quality criteria. They provide services to enterprises, such as help with prototyping, testing, upscaling, first production and product validation. The web tool provides details for each of the 187 technology infrastructures within service centres active in the area of KETs. For each centre, an SME contact person has been identified and their contact details are provided. The launch of the web tool is a first step towards easier access for SMEs to technology. The Commission is looking into ways to promote European networks of such organisations with a single access point for SMEs. As a pilot, an action under Horizon 2020 is planned to help SMEs get access to technological services in the field of advanced manufacturing for clean production.

## **Application Information**

None.

**Contact Details** 

None.

## **Useful Links**

Website: https://ec.europa.eu/growth/tools-databases/ketsobservatory/kets-ti-inventory/map

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## **European Regional Development Fund**



Minimum award: N/A Maximum award: varies

## **Eligibility**

More than £17 million of European funding is being made available for projects which promote economic growth and create jobs across the Marches. For more details please email the contacts listed below.

## **Description**

The largest amount of funding on offer is £9.5m allocated to helping the region's small and mediumsized enterprises to become more competitive.

The region has been allocated a total of around £105m of European money for projects being delivered between 2014 and 2020 and just over £17m of that pot is now available for this second round of applications to the European Regional Development Fund.

## **Application Information**

Applications are now being invited for projects focused on research and innovation, business competitiveness, low carbon and information communication technology (ICT).

The application criteria are set out in the application information available on the Government portal at <u>https://www.gov.uk/european-structural-investment-funds</u>. There is an online application system.

#### **Contact Details**

Prospective applicants are advised to contact the Marches Technical Assistance Team (<u>gary.spence@shropshire.gov.uk</u>, h<u>annah.owen@shropshire.gov.uk</u> or call 01743 252976) for advice and support.

#### **Useful Links**

Websites: https://www.gov.uk/government/policies/management-of-the-european-regional-development-fund

http://ec.europa.eu/regional\_policy/en/funding/erdf/

http://www.marcheslep.org.uk/applications-open-for-17m-european-funding-pot-to-support-business/

## Tradeshow Access Programme (TAP Grants) UK Trade and Investment (UKTI)



Minimum award: N/A Maximum award: Up to £1800 towards stand costs.

## **Eligibility**

Open to SMEs travelling abroad with accredited trade organisations (SMMT is an accredited trade organisation). In some circumstances grants of up to £1000 may be awarded for independent attendance at international trade shows.

## Description

The Tradeshow Access Programme provides funding in the form of grants for eligible businesses to attend overseas trade shows. The funding helps businesses gain market knowledge, advice and support from trade experts. The fund is targeted at new exporters with companies being eligible for up to ten TAP grants providing events take place in a minimum of two countries. See the <u>TAP website</u> for full terms and conditions.

## **Application Information**

The UKTI Customer Service Team can help and guide you. Give a call on 08452 789 60.

If you are attending an event with SMMT then our International Team can help you with all applications.

## **Contact Details**

UKTI's main offices are in London and Glasgow; however it is worth highlighting that it also has 2,400 staff in 96 countries. Finding the most relevant person for you is best done via the UKTI website <a href="http://www.ukti.gov.uk/uktihome/contactus.html">http://www.ukti.gov.uk/uktihome/contactus.html</a>

## **Useful Links**

Website: http://www.ukti.gov.uk/export/howwehelp/tradefairsexhibitions.html

## Overseas Market Introduction Services (OMIS) UK Trade and Investment (UKTI)



## Minimum award: N/A

Maximum award: The service is chargeable but subsidised. A work plan and charging level is agreed in advance.

## **Eligibility**

Open to exporters.

## Description

A flexible service tailored to your business needs. Exporters can request a range of information including market analysis, help identifying the best route to market, help with organising overseas programmes and support in business contact management.

## **Application Information**

The UKTI Customer Service Team can help and guide you. Give them a call on 0845 278 9600, or go directly to your appropriate regional team contact at: <u>http://www.ukti.gov.uk/export/unitedkingdom/contactus.html</u>

## **Contact Details**

UKTI has HQs in both London and Glasgow; however it is worth highlighting that it also has 2,400 staff in 96 countries. Finding the most relevant person for you is best done via the UKTI website <a href="http://www.ukti.gov.uk/uktihome/contactus.html">http://www.ukti.gov.uk/uktihome/contactus.html</a>

Telephone: 0845 278 9600

## **Useful Links**

Website: http://www.ukti.gov.uk/export/accessinginternationalmarkets/overseasmarketintroductionservice.html

# **Export Britain**



Minimum award: N/A Maximum award: N/A

## **Eligibility**

Small businesses planning to sell overseas.

## **Description**

Export Britain is an online resource from the British Chambers of Commerce showcasing opportunities in popular international markets and linking UK exporters to support around the world. It provides information on export training and documentation, events and trade missions, and case studies. It offers a comprehensive <u>list of services</u>, including access to discounted translation and interpreting services.

## **Application Information**

None as it is online tool.

## **Contact Details**

Address: 65 Petty France London SW1H 9EU

Tel: 020 7654 5800

#### **Useful Links**

Website: http://exportbritain.org.uk/

## Passport to Export UK Trade and Investment (UKTI)



Minimum award: N/A Maximum award: £1500 (matched funding)

## **Eligibility**

Open to new and inexperienced SME exporters.

## **Description**

This is a 12 month flexible programme targeted to help new and inexperienced exporters understand and target their international customers. As part of the services you'll go on a two day export strategy workshop, receive additional subsidised training, receive a diagnostic and development export plan (providing useful advice on making you ready for international trade) and access other UKTI services plus up to £1500 matched funds to make your plans happen.

## **Application Information**

The UKTI Customer Service Team can help and guide you. Give them a call on 0845 278 9600. Or go directly to your appropriate regional team contact at http://www.ukti.gov.uk/export/unitedkingdom/contactus.html

## **Contact Details**

UKTI has HQs both in London and Glasgow; however it is worth highlighting that it also has 2,400 staff in 96 countries. Finding the most relevant person for you is best done via the UKTI website: <a href="http://www.ukti.gov.uk/uktihome/contactus.html">http://www.ukti.gov.uk/uktihome/contactus.html</a>

Telephone: 0845 278 9600

#### **Useful Links**

Website: http://www.ukti.gov.uk/export/howwehelp/passporttoexport.html

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# **Open to Export**



Minimum award: N/A Maximum award: N/A

## **Eligibility**

Small businesses planning to sell overseas.

## **Description**

Open to Export is an online community run by a not-for-profit community interest company (CIC). It's supported by UK Trade & Investment (UKTI), the Federation of Small Businesses (FSB), the Institute of Export (IOE), and Yell, and provides free online information, webinars, guides, useful contacts and advice on anything related to international growth. It recently launched the <u>Export Action Plan</u>, a free online planning tool.

## **Application Information**

None as it is online tool.

**Contact Details** 

None.

**Useful Links** 

Website: http://opentoexport.com/

# Export Communications Review UK Trade and Investment (UKTI)



Minimum award: N/A Maximum award: £350 subsidy towards total costs of service which is £500+VAT.

## **Eligibility**

Open to any UK based company.

UK bases companies that have been trading for a minimum of two years, employ fewer than 250 staff and currently export have plans in place to start may be eligibly for a UKTI subsidy.

## **Description**

An accredited export communications consultant will review your export communications providing impartial and objective advice to help deliver effective export communications that avoid language and cultural barrier issues. Essentially a service aimed at making sure your export communications are as effective as they can be.

## Application Information Contact Details

For more information contact the UKTI ECR team: Telephone: 0845 034 2111 Email: info@ukecr.co.uk

## **Useful Links**

Website: http://www.ukti.gov.uk/export/howwehelp/exportcommunicationsreview.html

http://www.gleinternational.co.uk/gle-international---export-communication-review.html

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# Export Marketing Research Scheme UK Trade and Investment (UKTI)



## Minimum: N/A Maximum: Up to 50% funding of overseas marketing research

## **Eligibility**

Companies must have between five and 250 staff. You must provide an adequate proposal for the marketing exercise to be undertaken, which will be reviewed for eligibility.

## Description

Exporters are guided to the facts that inform them about crucial exporting and marketing decisions such as whether to or when to proceed, how much to invest, how to be represented, whether and how to adapt the product or service, how much to charge, who to target and many others for both the short and the long term.

## **Application Information**

Applications for the Export Marketing Research Scheme must be made at least 28 days before the proposed overseas research is due to start.

The UKTI team can give you more information and advice on the application process. To find out more about the scheme contact <u>info@ukemrs.com</u> or call 0845 034 2111

## **Contact Details**

Find out more by calling 0845 034 2111 or email: info@ukemrs.com

## **Useful Links**

Website: https://www.gov.uk/export-marketing-research-scheme

**Guidance Notes:** 

# **UK Export Finance (UKEF)**



Minimum award: N/A Maximum award: below £50m

## **Eligibility**

Any size of exporter.

## Description

UK Export Finance (UKEF) is a government department dedicated in providing support to UK exporters. It does this in a number of ways but primarily by working with UK banks to provide exporters with trade finance solutions to help them win and perform on specific export contracts. It has a range of products which can provide support to exporters of any size. In 2011 UKEF expanded its range of short-term products which are particularly focus at SMEs.

## **Additional information**

Products include:

- Export Insurance
- Supplier Credit Finance
- Credit Guarantee Schemes
- Export working capital scheme

Government will trial a streamlined approach to trade finance provision, through ending duplicated credit and other due diligence between lenders and UK Export Finance. Steps that aim to cut UK Export Finance (UKEF) transaction times in half are being trialled. If successful, they will be rolled out across trade finance providers supported by UKEF. (spring Budget 2016).

## **Application Information**

Criteria various depending on different schemes that UKEF provide. Please check for the individual guides: <u>http://www.ukexportfinance.gov.uk/products-and-services</u>

## **Contact Details**

UKEF's customer service team are available to help. Please call 020 7512 7887 for further details.

Regional export finance advisors contact details can be found on UK Export Finance website: <u>http://www.ukexportfinance.gov.uk/cont\_us/export-finance-advisors</u>

#### **Useful Links**

Website: http://www.ukexportfinance.gov.uk/products-and-services

Product brochures: https://www.gov.uk/government/publications/uk-export-finance-brochures

## Market Visit Support UKTI



Minimum award: N/A Maximum award: N/A

## **Eligibility**

To qualify for the Market Visit Support service the company needs to be small or medium-sized business (SME), with up to 250 employees. The organisation should also be either new to exporting or new to the market.

## **Description**

The Market Visit Support service helps companies with their visits to overseas markets, either as part of an organised group or on an individual basis. Visits can help businesses make new contacts, and research into overseas markets.

UKTI provides:

- help preparing for the visit
- support from British Embassies, Consulates and High Commissions overseas
- financial support to eligible companies

Support varies according to company needs. The purpose of your visit can include:

- market research
- visits to potential sales leads
- trade fair visits
- meetings with potential agents or distributors

The minimum financial support available is £200, and the maximum is £950, depending on the market visited. There's a limited amount of funding available so it can't be guaranteed for every applicant.

## **Application Information**

N/A

#### **Contact Details**

<u>Contact your International Trade Team</u> to apply for the service or to find out more information. A member of the team will be in touch within five working days to discuss your needs and the service options which are best suited to you.

#### **Useful Links**

Website: https://www.gov.uk/guidance/market-visit-support

# **Tooling Funding Programme**



Minimum award: £50k Maximum award: £1m

## **Eligibility**

Applicants for funding for the manufacturer of tooling will need to show the following:

- That they have had difficulty in securing the required level of funding for the manufacturer of tooling
- That the final manufacture of the tooling and component will be located in England
- That new jobs will be created and/or safeguarded by the toolmaker and component manufacturer
- That a firm order for the tooling will originate from an original equipment manufacturer, a tier 1 supplier or from further along the supply chain with payment due upon satisfactory completion of the tooling

## **Description**

The £24m Tooling Funding Programme has been created to help toolmakers and component manufacturers fund the design, development and manufacture of tooling or the expansion of tooling capacity. It is open to manufacturing companies seeking a loan of £50,000 to £1m, although funding requests in excess of this will be considered by exception.

## **Application Information**

Applicants wishing to make an application for funding should submit an Expression of Interest form which will be followed up with a detailed discussion with a member of the Programme Team.

Tooling Loan Fund – Expression of Interest Form February 2014 Tooling Loan Fund – Application Form March 2014 Tooling Loan Fund – Guidance Notes for Applicants March 2014

Frequently asked questions can be found here.

## **Contact Details**

Helpline - 0121 233 4903 Jack Glonek - jack.glonek@birmingham.gov.uk, 07825 052019 Steve Hetherington - <u>Stevehetherington@financebirmingham.com</u>, 07590 430157

## **Useful Links**

Website: https://www.financebirmingham.com/tooling/

# **RBS Group Tooling Finance**



Minimum award: £20,000 Maximum award: £1,500,000

## **Eligibility**

The finance is available for manufactures in the automotive supply chain supporting a large car manufacture in the UK or overseas.

## **Description**

The loan must be used for the purchase of a bespoke tool which produces a specific part destined for use in an end product made by an OEM. The loan will cover up to a maximum of 80% of the value of the tool.

## **Application Information**

For more information contact RBS.

## **Contact Details**

Phone: 0800 529 8096 or 0800 210 0235

## **Useful Links**

Website: www.natwest.com/international

Press Release: http://www.rbs.com/news/2015/january/rbs-tooling-finance-proves-to-be-a-hit.html

## Enterprise Finance Guarantee Department of Business Innovation and Skills (BIS)



Minimum award: £1000 Maximum award: £1m

## **Eligibility**

Any business operating in the UK with turnover up to £41 million can apply but any application will be based on the lenders own commercial criteria for lending before the EFG facility can be applied.

## Description

The Enterprise Finance Guarantee (EFG) is a UK government guarantee lending scheme intended to help businesses that may be struggling to secure finance, by facilitating bank loans between £1,000 and £1 million. The loan can be used for purposes such as acquisition/purchase of businesses, land/property purchase or to refinance existing borrowing facilities afforded by the lender.

Terms for the loan are between three months and ten years and a guarantee premium is payable to the Government to the value of 2% per annum on the reducing balance of the loan which is payable to the Department for Business, Innovation and Skills (BIS).

EFG currently supports £1.7bn of SME lending that otherwise would not have been made. 43 lenders are currently accredited to offer EFG loans. EFG is now managed by British Business Finical services.

## **Application Information**

To apply, you will need to visit your lender and typically demonstrate:

- A comprehensive business plan.
- Two years audited accounts or current management information.
- Financial projections.
- Information on any public funds received in the past 3 years.

Other financial information in support of your application may be required. The lender will then decide if your proposition is viable but if your business lacks the necessary security then the lender may choose to lend using the EFG facility to guarantee the finance needed. For more information click <u>here</u>

## **Contact Details**

Please contact your lender for more details.

## **Useful Links**

Websites:

http://british-business-bank.co.uk/market-failures-and-how-we-address-them/enterprise-financeguarantee/

The Department for Business, Innovation and Skills (BIS) website <u>https://www.gov.uk/government/organisations/department-for-business-innovation-skills</u>

## Finance for Business Department for Business, Innovation and Skills (BIS)



Minimum award: N/A Maximum award: up to £250,000 in loans, up to £2m in equity investment

## **Eligibility**

Funding is available to businesses with less than 250 employees and a turn-over of up to €50 million or a balance sheet of up to €43 million (EU definition of a medium sized company).

## Description

Finance for Business is a product under the Solutions for Business program from BIS.

It provides a range of finance funds for businesses with viable business plans unable to get support from commercial banks and investors. Nationwide options and Regional Development Agency options are available for the procurement of both debt and equity funding.

Equity funds address this market failure by providing approved fund managers with access to public funds to promote deal flow. These funds are aimed at new and fast growing businesses, particularly in new sectors, perceived as too high risk by commercial financiers because of a lack of track record/collateral.

Debt funds are intended to enable the growth of the mezzanine finance approach and to address the difficulties some businesses (particularly those in newly emergent sectors with intangible assets and those seeking to expand rapidly) experience in raising finance, which are not met by measures to support lenders. Loan support is only available where interest rates are charged above commercial rates (in line with State Aid rules and reflecting the higher risk which commercial lenders are unwilling to meet), where the borrower has been unable to raise finance from commercial lenders despite appropriate signposting and awareness raising (such as finance and investment readiness support) and where there is a viable business plan.

## **Application Information**

Applications are made through referrals. These occur through publicly funded Investment Readiness programmes as well as lawyers, accountants and business advisers who are aware of a wide range of potential investors and funds.

## **Contact Details**

There is no single access point. Referrals occur through publicly funded investment readiness programmes and sign posting through business link, lawyers, accountants and business advisers who are aware of a wide range of potential investors and funds.

The Department for Business, Innovation and Skills (BIS) website <u>https://www.gov.uk/government/organisations/department-for-business-innovation-skills</u>

## **British Business Bank**

Minimum award: N/A Maximum award: N/A

The bank aims to attract private sector funding so that when fully operational it could support up to £10 billion of new and additional business lending. The Government will build a single institution that will address long-standing, structural gaps in the supply of finance.

It will bring together Government finance support for small and mid-sized business. It will also control the Government's interests in a new wholesale funding mechanism which will be developed to unlock institutional investment to benefit small business.

The bank will use existing government guarantee schemes to leverage up to £10bn in financial support.

British Business Bank firstly unveiled in September 2012 started work in April 2013. The bank itself will be fully operational from autumn 2014.

Government confirmed at the spring Budget 2016 up to £1 billion of commitments to support small businesses to access the finance that they need to grow by:

- agreeing with LEPs in the Midlands and the British Business Bank to establish a Midlands Engine Investment Fund to invest in local SMEs, subject to final funding arrangements
- launching the first transactions from the British Business Bank's Help to Grow programme from spring 2016
- extending the British Business Bank's Enterprise Finance Guarantee programme until at least 2018.

For more information:

Website: http://british-business-bank.co.uk/

The British Finance Guide – a journey from start-up to growth, outlines sources of finance available to businesses – ranging from start-ups to SMEs and growing mid-sized companies- <u>http://british-business-bank.co.uk/bfg/</u>

For information about the progress and future plans for the British Business Bank: https://www.gov.uk/government/publications/british-business-bank-strategic-plan-june-2014

THE SOCIETY OF MOTOR MANUFACTURERS AND TRADERS

## Lloyds Bank Automotive Tooling Finance



Minimum award: N/A Maximum award: N/A

## **Eligibility**

For established business with a proven track record in the automotive supply chain.

## **Description**

Based on our understanding of automotive manufacturing, we see the UK as one of the most attractive locations for investment in the sector. To help you seize these opportunities, we have developed a Tooling Finance solution that will support automotive manufacturers and suppliers in funding bespoke tooling.

How does Lloyds Bank Automotive Tooling Finance work?

- Finances your tooling order book
- Typical terms of up to 24 months
- Funding provided for up to 90% of the project cost.

What are the benefits?

- Tooling Finance can help alleviate working capital pressure
- Frees up cash otherwise tied up in funding tooling
- Provides you with capital to invest in your business and strengthen your balance sheet.

For more information please refer to our Tooling Finance factsheet which you can find at <u>lloydsbank.com/manufacturing</u>.

## **Application Information**

To find out more please contact one of our experienced manufacturing specialists below.

## **Contact Details**

## For businesses with a turnover up to £25m, please contact:

| <b>Area</b><br>Central England | Name<br>Steve Cox | <b>Telephone</b><br>07740 699891 | E-mail Address<br>steve.cox@lloydsbanking.com |
|--------------------------------|-------------------|----------------------------------|---|
| East Midlands & South Yorks    | Keith Willett     | 07585 402058                     | keith.willett@lloydsbanking.com               |
| Midlands                       | Grant Warren      | 07801 333585                     | grant.warren@lloydsbanking.com                |
| Midlands                       | Mike Middleton    | 07764 287279                     | mike.middleton@lloydsbanking.com              |
| North East                     | Michael Hindhaugh | 07919 301590                     | michael_hindhaugh@bankofscotland.co.uk        |
| North East                     | Ben Kimball       | 07764 625136                     | ben.kimball@lloydsbanking.com                 |
| North West                     | Paul Jardine      | 07788 643872                     | paul.jardine@lloydsbanking.com                |
| Wales and Borders              | Greg Warren       | 07860 442758                     | greg.warren@lloydsbanking.com                 |
|                                |                   |                                  |   |

#### If your business has a turnover in excess of £25m, please contact:

| Area     | Name            | Telephone    | E-mail Address                        |
|----------|-----------------|--------------|---------------------------------------|
| London   | Carl Williamson | 07801 471729 | carl.williamson@lloydsbanking.com     |
| Midlands | Chris Pennick   | 07725 201842 | christopher.pennick@lloydsbanking.com |
| Midlands | Darren Baker    | 07720 069176 | darren.j.baker@lloydsbanking.com      |
| North    | Alison Smith    | 07919 216978 | alison.a.smith@lloydsbanking.com      |

## **Useful links**

Website: https://www.lloydsbank.com/manufacturing

## THE SOCIETY OF MOTOR MANUFACTURERS AND TRADERS

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## Enterprise Capital Funds British Business Bank



Minimum award: N/A Maximum award: £2 million

## **Eligibility**

Only SMEs are eligible for equity financing through the Enterprise Capital Fund. Funds are managed by individual fund management companies so will be more likely allocated to those with a higher potential growth and return of investment. There are further terms and conditions that affect the level of capital available. This is dependent on the factors such as the level of private investment.

## Description

ECFs are funds from BIS that are allocated to the Capital for Enterprise Limited (CfEI) company. This company also looks after the Enterprise Finance Guarantee. The funds are then distributed to independent fund managers.

As announced at Budget 2013, further £25m will extend the Enterprise Capital Fund programme to include a VC Catalyst Fund, which will invest in venture capital funds that specialise in early stage venture capital and are near to close, enabling them to commence investment in SMEs.

## **Application Information**

There is a rolling investment programme for commitments to the new Enterprise Capital Funds. The process is competitive and the scheme expects to invest in two to three new funds per year. The Fund is managed by investors from a variety of backgrounds for more information about applications see the website or <u>guidance document</u>.

## **Useful Links**

Website: <u>http://british-business-bank.co.uk/market-failures-and-how-we-address-them/enterprise-capital-funds/</u>

British Business Bank presentation: <u>http://british-business-bank.co.uk/wp-</u> content/uploads/2013/10/2014-07-04-ECF-Seminar-presentation-for-website.pdf

## UK Innovation Investment Fund (UKIIF) British Business Bank



Minimum award N/A Maximum award N/A

## **Eligibility**

Eligible technology based businesses in strategically important sectors in the UK. Further details are available from Capital for Enterprise Limited.

## Description

The 150 million UKIIF is a venture capital fund of funds that aims to drive economic growth and create highly skilled jobs by investing in innovative businesses where there are significant growth opportunities. The underlying funds within the UKIIF invest in technology based businesses in strategically important sectors to the UK including digital technologies, life sciences, clean technology and advanced manufacturing.

## **Additional information**

Capital for Enterprise is not able to offer advice to individual businesses on the range of funding options.

## **Application Information**

Please contact Hermes Environmental Impact Fund for further details.

## **Contact Details**

UKIIF is administered by a government-appointed fund management company, Hermes Environmental Impact Fund.

Hermes Investment Management Lloyds Chambers 1 Portsoken Street London E1 8HZ

Phone: 020 7702 0888

## **Useful Links**

Website: http://british-business-bank.co.uk/market-failures-and-how-we-address-them/uk-innovationinvestment-fund/

# Connected digital additive manufacturing Innovate UK



Minimum award: £500k Maximum award: £1.5m

## **Eligibility**

It was allocated up to £4.5 million to fund industrial research projects in this competition. Available funding of up to:

- 70% of your eligible project costs if you are a small or micro business
- 60% of your eligible project costs if you are a medium sized business
- 50% of your eligible project costs if you are a larger business.

## Description

Innovate UK is investing up to £4.5 million in collaborative industrial research projects that stimulate innovation in additive manufacturing, also known as 3D printing.

The aim of this competition is to help companies overcome barriers to business growth in additive manufacturing. It will also encourage them to explore and develop their wider digital manufacturing capability. This will help them secure a more productive and competitive business proposition in the future.

## **Application Information**

- <u>register online</u> before noon on 20 July 2016.
- read the guidance for applicants, available as part of the online application process
- the <u>London webinar</u> took questions from potential applicants that you might find helpful. This includes more detail on the scope of the competition
- complete and submit your online application form

## **Contact Details**

If you need more information, contact the competition helpline on 0300 321 4357 or email at <a href="mailto:support@innovateuk.gov.uk">support@innovateuk.gov.uk</a>

## **Useful Links**

Website:

https://www.gov.uk/government/publications/funding-competition-connected-digital-additivemanufacturing

#### Briefing document:

https://www.gov.uk/government/publications/funding-competition-connected-digital-additivemanufacturing/connected-digital-additive-manufacturing-competition-brief

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# **Connected and autonomous vehicles 2**



Minimum award: N/A Maximum award: depending on the stream

# **Eligibility**

To be part of a project, you must:

- carry out project in the UK
- work in collaboration with others (for example businesses, research organisations and third sector)

# Description

It was allocated up to £35 million to fund innovation projects in this competition. This is divided up as:

- £15 million to fund a large-scale challenge in Stream 1 (one or two projects maximum)
- £15 million to fund projects in Streams 2 and 3
- £5 million to fund projects in Stream 4

The competition covers four different streams, for further details please check here.

For Streams 1, 2 and 4 of this competition, project may focus on industrial research or experimental development. For Stream 3, projects should focus on technical feasibility studies.

# **Application Information**

To apply:

- register online (the link will appear once the competition is open)
- read the Guidance for Applicants for this competition
- complete and upload your online application on our secure server.

Please note competition deadlines: Competition opens – 22 August 2016 Registration deadline – 2 November 2016 Application deadline – 9 November 2016.

# **Contact Details**

If you need more information, contact the competition helpline on 0300 321 4357 or email us at <a href="mailto:support@innovateuk.gov.uk">support@innovateuk.gov.uk</a>.

# **Useful links**

Website: <u>https://www.gov.uk/government/publications/funding-competition-connected-and-autonomous-vehicles-2/competition-brief-connected-and-autonomous-vehicles-2</u>

# Fuel Cell Electric Vehicle Fleet Support scheme OLEV



Minimum award: Maximum award:

# **Eligibility**

The money will cover up to 75% of the costs of new vehicles bought by next April (2017), as well as the cost of running them for up to 3 years. Support will also be available for the leasing or renting of vehicles, insurance, hydrogen fuel and servicing. Stream 2 is open to any organisation interested in deploying FCEVs in UK-based fleets with the exception of freight transport businesses (further criteria listed in the briefing document).

# **Description**

A £2 million government fund to encourage more businesses to switch to hydrogen-fuelled vehicles. The Fuel Cell Electric Vehicle (FCEV) Fleet Support Scheme will allow local authorities, health trusts, police forces, fire brigades and private companies to bid for funding to add hydrogen-powered vehicles to their fleets. The £2 million fund, launched by the government's Office for Low Emission Vehicles (OLEV), could bring up to 100 more hydrogen fuel cell cars and vans onto our roads by next spring – the equivalent of tripling the number of vehicles currently in use.

# **Application Information**

<u>Bids for the FCEV Fleet Support Scheme</u> must be submitted by Monday 4 July 2016. Successful bidders will be informed later this year.

# **Contact Details**

If you need more information contact <u>olev.enquiries@Olev.gsi.gov.uk</u>.

#### **Useful Links**

Website:

https://www.gov.uk/government/news/government-launches-2-million-competition-to-promote-roll-outof-hydrogen-fuelled-fleet-vehicles

#### Briefing document:

https://www.gov.uk/government/uploads/system/uploads/attachment\_data/file/521147/supporting-fleet-uptake-of-hydrogen-fuel-cell-vehicles-guidance-note.pdf

# **KEEP+**



Minimum award: N/A Maximum award: N/A

# **Eligibility**

Details about eligibility, terms and conditions can be found on KEEP+ eligibility page.

# Description

From September 2016, KEEP+ will be able to help your business achieve its goals for growth by helping to overcome barriers to innovation.

By partnering with Anglia Ruskin University, KEEP+ will provide small to medium sized enterprise (SME) with a flexible programme that will help to innovate. KEEP+ is designed to help company:

- develop new products or services;
- increase profitability;
- reduce costs;
- provide you with a stepping stone to larger-scale innovation opportunities;
- access graduate talent.

The programme offers four interventions. To find out more about how each intervention can help, click on the relevant link:

- 1. Knowledge Exchange and Embed Partnerships (KEEPs)
- 2. Research and Innovation Collaborations (RICs)
- 3. Innovation Internships
- 4. Innovation Network Events

# **Application Information**

To register your interest in KEEP+ and learn more about how the programme can help, get in touch with University's Knowledge Exchange Team - Simon Daly, Knowledge Exchange Manager, +44 (0)1245 683173, email: <u>simon.daly@anglia.ac.uk</u>.

# **Contact Details**

As above.

# **Useful Links**

Website: http://www.anglia.ac.uk/business-employers/knowledge-exchange/what-is-keep-plus

# Manufacturing and Materials Innovate UK



Minimum award: £50k Maximum award: £2m

# **Eligibility**

- all projects must be led by a UK-based business
- all projects must involve at least one SME
- if project costs are less than £100,000 then an SME can work alone on the project or with partners
- if the project costs are £100,000 or more then the project must include at least two partners working collaboratively
- the innovation project must last between 6 months and 3 years
- the innovation project must focus on technical feasibility, industrial research and/or experimental development
- the innovation project must address the scope

# Description

Innovate UK is to invest up to £15 million in innovation projects in manufacturing and/or materials. It will fund projects that aim to lead to increased UK SME productivity, competitiveness and growth. Projects need to be led by a business and must involve at least one SME. They can be carried out by an SME working alone or in collaboration with other organisations.

For this competition specifically it is encouraged applications for:

- the novel application of a digital technology or approach to manufacturing or materials development (such as automation, modeling and simulation, data analysis)
- design for manufacture, use and end-of-life.

# **Application Information**

To apply register before noon on 6 July 2016.

# **Contact Details**

If you need more information, contact the competition helpline on 0300 321 4357 or email <u>support@innovateuk.gov.uk</u>.

# **Useful Links**

Website: <a href="https://www.gov.uk/government/publications/funding-competition-manufacturing-and-materials">https://www.gov.uk/government/publications/funding-competition-manufacturing-and-materials</a>

Competition briefing:

https://www.gov.uk/government/publications/funding-competition-manufacturing-andmaterials/manufacturing-and-materials-competition-brief

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# Open Funding competition Innovate UK

Minimum award: £25k Maximum award: £1m

## **Eligibility**

- companies of any size can enter and on individual bases or collaboratively, UK based
- projects in the UK can focus on market research, technical feasibility, industrial research or experimental development

#### **Description**

Innovate UK has up to £15 million to invest in innovative research and development projects in an open competition targeted at a whole range of technology, engineering and industrial areas.

The competition is open to the best business-led ideas or concepts. These can be drawn from any technology, engineering or industrial area, including Innovate UK's 4 priority sectors for growth.

To be in scope, a proposal must:

- demonstrate innovation leading to novel, new products, processes or services
- articulate a clear and anticipated growth impact for the business(s) leading to a significant return on investment (ROI)

# **Application Information**

The competition opens on 6 June 2016 and the deadline for registration is at noon on 31 August 2016. Please go <u>here</u> to register.

# **Contact Details**

If you need more information, contact the competition helpline on 0300 321 4357 or email <u>support@innovateuk.gov.uk</u>.

## **Useful Links**

Website: https://www.gov.uk/government/news/fast-tracking-uk-innovation-apply-for-business-funding

#### Competition briefing:

https://www.gov.uk/government/publications/innovate-uk-open-funding-competition/innovate-uk-open-funding-competition-brief

# Women in innovation Innovate UK

Minimum award: N/A Maximum award: £50k

# **Eligibility**

The awards are open to:

- any woman in the UK with experience in business innovation
- women working in any of Innovate UK's 4 sectors
- a company owner, employee or sole trader/entrepreneur in any size of business
- an individual in a position legally and contractually to utilise the grant funding on offer

# Description

Innovate UK has up to £200,000 and a package of tailored support to award to businesswomen who have exciting ideas and the potential to become leaders in innovation and deliver significant economic growth.

This is the first women only Innovate UK competition and is part of a new 'infocus' initiative to encourage diversity in innovation.

Each of the 12 finalists in the competition will receive a package of support tailored to their needs, and the four winners will each receive £50,000 to support their innovation project or activities.

# **Application Information**

Register and apply online at <u>www.innovateuk.gov.uk</u> by 24 August 2016.

# **Contact Details**

Competition helpline tel 0300 321 4357 or email support@innovateuk.gov.uk.

# **Useful Links**

Website: https://www.gov.uk/government/news/women-in-innovation-apply-for-infocus-funding-award

Competition briefing:

https://www.gov.uk/government/uploads/system/uploads/attachment\_data/file/526047/16.0009.01\_Ina ward\_\_4page\_FINALweb.pdf

# **Business Growth Fund**



Minimum award: £2m Maximum award: £10m

# **Eligibility**

The BGF will consider UK based companies with the following characteristics:

- Demonstrate a strong growth trajectory (10%+ annual growth)
- Turnover between £5m and £100m
- Requiring an investment between £2m to £10m

# Description

The Business Growth Fund works to support established companies with strong potential and turnover in the range of £5m to £100m. The investment provided is in the form of equity capital. The minimum equity stake in any business will be 10% and the duration of the investment is flexible; typical from two to ten years.

The BGF aims to work in partnership with a wide variety of organisations across the UK, forming strategic partnerships with business representative bodies, professional business advisers (including company lawyers and accountants), and national and regional governments.

# **Application Information**

The application process begins by contacting the BGF directly. The process involves filling out an application form. This will all be reviewed and the BGF will make contact with you.

# **Contact Details**

Telephone: 0845 266 8860 Email: enquiries@businessgrowthfund.co.uk

# **Useful links**

Website: http://www.businessgrowthfund.co.uk

Frequently Asked Questions: http://www.businessgrowthfund.co.uk/frequently-asked-questions/

# Enterprise Investment Scheme (EIS) HM Revenue and Customs



#### Minimum award: N/A

Maximum award: Companies are not allowed to raise more than £2million in any 12 month period from the three venture capital schemes, the EIS, the Corporate Venturing Scheme (CVS) and Venture Capital Trusts (VCTs), Investments from any or all of these schemes must fall within the £2m limit.

# **Eligibility**

Companies must be unquoted at the time the shares are issued and with no arrangements in place to become a quoted company, although it can subsequently become a quoted company without investors losing relief.

#### **Description**

The Enterprise Investment Scheme (EIS) is designed to assist smaller higher-risk trading companies raise finance by offering a range of tax reliefs to investors purchasing new shares in those companies.

There are rules to abide by for any companies and investors interested in participating in the scheme and it is vital that you familiarise yourself with these which can be found at <a href="http://www.hmrc.gov.uk/eis">http://www.hmrc.gov.uk/eis</a>. It is recommended that companies and individuals seek professional advice, in the first instance contacting the HMRC.

#### **Application Information**

If the scheme is of interest to you then the first step is to contact the Small Company Enterprise Centre at the HMRC who will assist in determining whether the company/investors quality for tax relief.

#### **Contact Details**

Small Company Enterprise Centre Enterprise Investment Scheme Association (EISA) HM Revenue & Customs Members are accountants and lawyers advising 1st Floor Ferrers House EIS companies. They may be able to advise Castle Meadow Road investors. Please note however that they cannot Nottingham match companies and investors. NG2 1BB The EIS Association www.eisa.org.uk Telephone: 0115 974 1250 Fax: 0115 974 2954 Tel: 020 8785 5560 Fax: 020 8785 5561

Email: <u>members@eisa.org.uk</u>

# **Useful Links**

Website: http://www.hmrc.gov.uk/eis

The Venture Capital Manuals – HMRC http://www.hmrc.gov.uk/manuals/vcmmanual/index.htm

#### THE SOCIETY OF MOTOR MANUFACTURERS AND TRADERS

# Seed Enterprise Investment Scheme (SEIS) HM Revenue and Customs



Minimum award: N/A Maximum award: N/A

# **Eligibility**

Small, early-stage companies are eligible.

### **Description**

The Seed Enterprise Investment Scheme (SEIS) was set up in April 2012 and is designed to help small companies to raise equity finance by offering a range of tax reliefs to individual investors who purchase new shares in those companies. SEIS is intended to recognise the particular difficulties which very early stage companies face in attracting investment, by offering tax relief at a higher rate than that offered by the existing Enterprise Investment Scheme.

# **Additional information**

The requirements at the time of shares issue could be found on HMRC website: http://www.hmrc.gov.uk/seedeis/how-to-qualify.htm

The requirements for investment and investor could be found on the following link: <u>http://www.hmrc.gov.uk/seedeis/invest.htm</u>

#### **Application Information**

Please contact Small Company Enterprise Centre directly fur further details.

#### **Contact Details**

The Seed Enterprise Investment Scheme (SEIS) is administered in HM Revenue & Customs (HMRC) by the Small Companies Enterprise Centre (SCEC). The contact details for the SCEC can be found below.

SCEC: Small Company Enterprise Centre Admin Team SO777 PO Box 3900 Glasgow G70 6AA Tel: 03000 588907

Email: enterprise.centre@hmrc.gsi.gov.uk

#### **Useful Links**

Websites: http://www.seiswindow.org.uk/

http://www.hmrc.gov.uk/seedeis/index.htm

SEIS: Somerset House Strand London WC2R 1LA info@seiswindow.org

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# Business Finance Partnership (BFP) HM Treasury



Minimum award: N/A Maximum award: N/A

#### **Eligibility**

Businesses in the UK with a turnover of up to £500 million.

## **Description**

The Business Finance Partnership (BFP) aims to increase the availability of capital through non-bank lending. In the longer term the partnership will be looking in the ways of finding new sources for finance accessible to businesses.

# **Additional Information**

The Business Finance Partnership was set up to invest £1.2 billion in increasing lending to SME's from sources other than banks. This money is being matched with at least an equal amount from private sector investors and will be invested on fully commercial terms.

The Business Finance Partnership has two strands. The first strand invests in fund managers who lend to medium-sized businesses with turnover of up to £500 million.

The second strand invests in fund managers and non-traditional lenders that provide an alternative source of lending for small businesses with turnover up to £75 million. For further detail on the types of funding available please see the website

#### **Application Information**

Application information could be obtained from the fund managers directly. Please see the details below.

## **Contact Details**

Strand one:

Alcentra: Graeme Delaney-Smith <u>graeme.delaney-smith@alcentra.com</u> I 020 7367 5003 Ares: Mike Dennis <u>dennis@aresmgmt.com</u> I 020 7153 4631 Hayfin: Mark Tognolini <u>mark.tognolini@hayfin.com</u> I 020 7074 2906 M&G: Calum MacPhail <u>calum.macphail@mandg.co.uk</u> I 020 7548 3156 Pricoa: Ed Barker <u>edward.barker@pricoa.com</u> I 020 7621 8429 ICG: Max Mitchell max.mitchell@icgplc.com I 020 3201 7736

Strand two: Beechbrook Capital: www.beechbrookcapital.com/ BOOST&Co: Info@boostandco.com Credit Asset Management Ltd (CAML): sales@craml.co.uk Funding Circle: www.fundingcircle.com/ Market Invoice: info@marketinvoice.com URICA: http://urica.com Zopa: contactus@zopa.com

# **Useful Links**

Website: http://www.hm-treasury.gov.uk/bfp.htm

THE SOCIETY OF MOTOR MANUFACTURERS AND TRADERS

# **Business Finance for You**



Minimum award: N/A Maximum award: N/A

### **Eligibility**

No eligibility criteria.

#### Description

Business Finance for You is an easy to use search engine which allows businesses to search for funding schemes according to the geographic location, industry and the amount of funds they require.

# **Application Information**

For further details please complete the enquiry form via further link: <a href="http://www.betterbusinessfinance.co.uk/bbf/contact\_us">http://www.betterbusinessfinance.co.uk/bbf/contact\_us</a>

# **Contact Details**

Enquiry form could be found on the following link: <u>http://www.betterbusinessfinance.co.uk/bbf/contact\_us</u> or for or further advice on financing your business, please call the Business Support Helpline on 0300 456 3565

### **Useful Links**

Website: http://www.betterbusinessfinance.co.uk/

THE SOCIETY OF MOTOR MANUFACTURERS AND TRADERS

# Capital Allowance Investment Scheme HM Revenue and Customs

Minimum award: N/A Maximum award: up to 100% of capital costs of certain products

# **Eligibility**

Any business that pays income or corporation tax can claim for capital allowances.

# **Description**

For new car capital allowances the 100% First Year Allowance (FYA) for businesses purchasing low emission cars is to be extended for a further 3 years to April 2021. However, the threshold will be cut to 50 grams/kilometre of CO2 from April 2018, reflecting falling vehicle emissions. The main rate threshold for capital allowances for business cars falls to 110 grams/kilometre of CO2 from 130 currently.

Here is a list of some of the schemes available:

- 40% FYAs for small and medium-sized businesses.
- 100% Enhanced Capital Allowance (ECAs) (FYAs) for energy-saving investments.
- 100% ECAs (FYAs) for water-efficient investments.
- 100% FYAs for low CO2 emissions cars and gas refuelling infrastructure.
- 100% Research and Development Allowances.

The HMRC have several manuals available on their website regarding each scheme which give you in depth detail on what you can claim on, even if expenditure occurred in previous years.

# **Application Information**

Claim allowances via your company's tax return.

# **Contact Details**

Please contact the HMRC directly or your HMRC Relationship manager. To find your local HMRC office please visit: <u>www.hmrc.gov.uk</u>

# **Useful Links**

HMRC Capital Allowance manuals: http://www.hmrc.gov.uk/manuals/camanual/index.htm

For further information on the Capital Allowance investment Scheme: http://www.hmrc.gov.uk/capital\_allowances/investmentschemes.htm#c

HMRC: www.hmrc.gov.uk

# Enhanced Capital Allowances (ECA) HM Revenue and Customs



Minimum award: N/A Maximum award: £250,000

## **Eligibility**

Available for businesses purchasing designated plant and machinery which is energy efficient, reduces water or improves water quality. Loss-making companies may also benefit from the scheme receiving cash payments from the Government by surrendering losses attributable to investment in qualifying technologies.

#### **Description**

The Enhanced Capital Allowances (ECA) scheme provides tax relief for businesses that invest in equipment that meets the scheme's energy-saving criteria. The scheme allows businesses to write off the whole cost of equipment in designated technologies against taxable profits of the period of investment.

There are two different groups of energy-saving technology that qualify for an ECA. Both lists are reviewed and updated regularly and should be checked on-line for the latest version.

- The Energy Technology Criteria List: This list is continuously reviewed to ensure that it reflects the current technological progress in the market. For the latest copy, see below <u>https://etl.decc.gov.uk/etl/site/criteria.html</u>
- The Energy Technology Product List: This lists products and technologies that are eligible for an ECA, including details about the maximum claim values for qualifying products which are a part of a larger plant and/or machinery which itself does not qualify for ECA. To search the list of eligible products, check here: https://etl.decc.gov.uk/etl/site/etl.html

# **Application Information**

Claims for ECA should be submitted as part of your normal corporate tax return, where you must include invoices and all relevant evidence and documentation from the company that the item has been purchased from.

You may still claim ECA if your company has not made any taxable profit by surrendering losses credited to ECA in return for cash payment from HMRC. The maximum credit that you can claim is limited by the total PAYE and national insurance payments for the year which the claim is made, or if greater £250,000.

#### **Contacts Details**

Email: ECAQuestions@carbontrust.co.uk

Phone: 0300 3300657

**Useful Links** 

Website: https://etl.decc.gov.uk/etl/site.html

THE SOCIETY OF MOTOR MANUFACTURERS AND TRADERS

# Time to Pay Arrangements (TTP) HM Revenue and Customs



Minimum award: N/A Maximum award: N/A

#### Eligibility

TTP Arrangements are available to any business (or individual) facing difficulties in meeting their tax bill.

## Description

TTP is available to businesses who are worried about being able to meet their tax, NI, VAT or other payments owed or becoming due to HMRC. The TTP arrangement allows companies to pay their tax over an affordable period, typically over a few months however, this is arranged on a case-by-case basis.

In order to qualify for the arrangement the business or individual have to demonstrate that they are:

- In genuine difficulty
- Unable to pay their tax on time
- Likely to be able to pay if the HMRC permit more time to pay their liabilities.

## **Application Information**

The HMRC will determine the arrangement on a case-by-case basis to determine a time scale suitable to bring the tax liabilities back up-to-date within in a reasonable timescale that is appropriate to the case. The agreement can be reviewed or extended if circumstances change but you must keep contact with the HMRC to continue discussions.

#### **Contact Details**

Contact the Business Payment Support Service on 0845 200 3835 or contact your HMRC customer relationship manager.

#### **Useful Links**

Time to Pay website: http://www.hmrc.gov.uk/payinghmrc/problems/bpps.htm#

HMRC website: www.hmrc.gov.uk

# Patent Box HM Revenue and Customs



Minimum award: N/A Maximum award: N/A

#### **Eligibility**

All companies with profits derived directly from patents will be eligible for the patent box tax reduction.

# Description

The patent box is 10% corporation tax rate applicable to profits from patent based revenue. This includes revenue through licensing, sales of patented products or from patented processes or services. The applicable corporation tax is reduced to a rate of 10%. This aims to ensure the UK remains internationally competitive as a place to keep and exploit patents and intellectual property (IP).

The reduction will be employed from the 1 April 2013 budget onwards. It will be phased in over five years to moderate the possible popularity impact on the wider budget. Profits that are eligible will be carefully calculated and will specifically account for IP or patent based profits. Profits from European patents will also be eligible for relief.

According to the spring 2016 Budget announcements Government will modify the operation of the Patent Box to comply with a new set of international rules created 106 Budget 2016 by the OECD, making the lower tax rate dependant on, and proportional to, the extent of research and development expenditure incurred by the company claiming the relief. This will come into effect on 1 July 2016.

# **Application Information**

The scheme is applicable via a businesses tax return from April 2013.

#### **Contact Details**

Email: corporatetaxreform@hmtreasury.gsi.gov.uk

**Useful Links** 

Website: https://www.gov.uk/corporation-tax-the-patent-box



# Entrepreneur Fast Track The Carbon Trust

Minimum award: N/A Maximum award: £500,000

# **Eligibility**

Open to micro and small UK enterprises where any intellectual property being developed or exploited is owned within the UK

# Description

The Entrepreneur Fast Track programme is a customised package of expert commercial advice, networking opportunities and grant funding.

Commercial Advice is delivered through commercial and technical consultancy services up to the value of £70k. This can be fully funded by the Carbon Trust and includes:

- Advising on patenting and intellectual property strategies
- Prioritising markets and providing advice on how to enter them
- Building capable management teams
- Help finding customers, partners and investors
- Developing an investor ready business plan and pitch
- Boosting marketing and PR capabilities
- Providing expert engineering, modelling and product development
- Meeting product tests and regulations
- Assistance with scale-up for manufacture

Networking opportunities are also with investors and industry partners and set up through Carbon Trust contacts.

Grant funding for research and development projects of up to £500,000 and up to 60% of project costs are available but figures are dependent on the region.

# **Application Information**

The first step is to call the customer centre on 0207 832 4807 for information.

# **Contact Details**

Phone 0207 832 4807 or contact form

# **Useful Links**

Fast Track Website: https://www.carbontrust.com/client-services/technology/innovation

Carbon Trust Website: <u>www.carbontrust.co.uk</u>

# **Venture Capital and Business Angels**



Minimum award: N/A Maximum award: N/A

# **Description**

There are a range of venture capital companies and business angels that may invest in your business for a percentage share of your business.

It can prove a useful source of funding and business expertise.

If it is of your interest you should contact the relevant industry associations or ask your regional business link office for information about companies operating in your locality.

# **Contact Details**

The British Business Angels Association: http://www.ukbusinessangelsassociation.org.uk/

The British Venture Capital Association: www.bvca.co.uk

# Knowledge Transfer Networks Innovate UK



Minimum award: N/A Maximum award: N/A

#### **Eligibility**

Open to all organisations and individuals. It is free to join.

#### **Description**

Knowledge Transfer Networks (KTNs) are an Innovate UK (formerly the Technology Strategy Board) initiative that aims to improve the speed of knowledge exchange across and between sectors. KTNs are a mix of industry focused communities, such as the Surface Transport KTN or a technology focus such as the Materials KTN. Currently there are approximately 50,000 members of 16 KTNs.

KTNs offer an opportunity to access information, to network and to contribute towards the collective knowledge of the network. Each KTN has an industry led steering committee and a programme of activities including events, conferences and newsletters. Belonging to a KTN can help you engage with individuals from other businesses and research communities.

KTNs are hosted on\_connect, a free to join networking platform: <a href="https://connect.innovateuk.org/web/guest/home">https://connect.innovateuk.org/web/guest/home</a>

An overview of the Transport KTN is available here: https://connect.innovateuk.org/web/transportktn

# **Application Information**

You simply need to register on line to join. You'll find the full list of KTNs to sign up to at <u>https://connect.innovateuk.org/home/-/registration/register</u>

You can be a member of as many KTNs as you feel would be beneficial.

#### **Contact Details**

The Director of the Surface Transport KTN is Neil Ridley who can be contacted at neil.ridley@transportktn.org

## **Useful Links**

Website: https://connect.innovateuk.org/knowledge-transfer-networks

# Knowledge Transfer Partnerships Innovate UK



# Minimum award: N/A

Maximum award: An SME may receive up to 2/3rds of the project costs although grant levels are variable.

# Eligibility

Open to any business (public and private of any size) that has a requirement for a knowledge partner. The scheme can apply to short-term injections of knowledge expertise or a longer term placement with partnerships running from ten weeks to three years.

# **Description**

Knowledge Transfer Partnerships (KTPs) are a part-funded government scheme supported by BIS, Innovate UK and the EU. A Partnership is formed between your business and an academic institution enabling access to the skills and expertise within the institution to help your business grow. Participation in Knowledge Transfer Partnerships provides you with access to experts to help develop innovative solutions for your business. While business performance varies across the range of projects according to information collated from previous projects the business benefits you can expect include:

- An increase of over £220,000 in annual pre-tax profits
- The creation of three new jobs
- An increase in skills of existing staff

Each Partnership is only partially funded. An SME can expect to face costs of approximately £20,000 per annum.

# Application information

Not all projects are suitable for a KTP. There is a clear step-by-step process online that takes you through assessing project suitability, finding your potential Knowledge Partner and completing the on-line application form.

Advice is available from the KTP helpline where advisors can help you with all aspects of the scheme.

# **Contact Details**

KTP Helpline on 0300 321 4357.

Company Enquiry: <u>KTP\_Companies@tsb.gov.uk</u>

# **Useful Links**

Website: https://connect.innovateuk.org/web/ktp

# **ERASMUS+**



Minimum award: N/A Maximum award: N/A

# **Eligibility**

Any public or private organisation active in the field of education and training can take part. Individuals are not able to apply.

# **Description**

- An EU funding programme for education, training, youth and sport.
- Erasmus+ offers funding to provide opportunities for UK students, trainees, apprentices and staff to learn abroad. It supports professional development and helps industry to develop a pool of internationally experienced staff. It offers businesses the opportunity to improve, share best practice and innovate in provision of education and training for learners.
- Funding is available for learners, trainees, apprentices or staff to go to other EU countries to study or train (known as mobilities).
- Funding is also available for strategic partnerships: collaborative projects to work in partnership with organisations from other participating (EU) countries to improve provision, to share, develop and transfer innovative practices in education and training provision. These projects can be between any organisation involved in vocational training and education, and can involve more than one sector (e.g. higher education, schools, youth, or adult education).
- In 2014, the UK had a budget of €117.3m for Erasmus+, out of which the VET sector had a budget of €32mThis figure is expected to increase annually from 2016 onwards.
- In 2014, €15m was successfully allocated for VET mobilities and €8m for VET innovation and cooperation projects.
- There is no cap on grants for VET mobility. For strategic partnerships, funding is capped at €150k for a 1 year project, €300k for a 2 year project and €450k for a 3 year project.
- The average grant requested for projects in the UK was €90k for mobilities and €224k for strategic partnership projects.

# **Application Information**

- More information can be found on the Erasmus+ website: <u>www.erasmusplus.org.uk</u>.
- The Erasmus+ National Agency manages the delivery of Erasmus+ in the UK, including offering advice to applications, managing the assessment and selection of applications, and providing support during the life of a project to funded beneficiaries.
- The next funding rounds for both mobility projects and strategic partnerships are expected in 2016.

# **Contact Details**

Helpline: 0121 212 8947

# **Useful Links**

www.erasmusplus.org.uk

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# **Apprenticeship Levy**



Minimum award: Maximum award:

# **Eligibility**

Please check the website for further details.

#### **Description**

In April 2017 the way the government funds apprenticeships in England is changing. The apprenticeship levy requires all employers operating in the UK, with a pay bill over £3 million each year, to make an investment in apprenticeships. Each company needs to pay the apprenticeship levy from any sector with a pay bill of more than £3 million each year. The levy will be charged at a rate of 0.5% of the annual pay bill. Company will have a levy allowance of £15,000 per year to offset against the levy which must be paid. This means the company will only pay the levy if the pay bill exceeds £3 million in a given year. The levy will be paid to HM Revenue and Customs (HMRC) through the Pay as You Earn (PAYE) process.

## **Application Information**

The levy should be calculated, reported and paid to HMRC through the Pay as You Earn (PAYE) process alongside tax and National Insurance Contributions (NICs). Any apprenticeship levy payment to HMRC will be allowable for Corporation Tax.

#### **Contact Details**

For more information please contact employer helpline: Email: <u>nationalhelpdesk@apprenticeships.gov.uk</u> or phone: 08000 150 600.

#### **Useful links**

Website:

https://www.gov.uk/government/publications/apprenticeship-levy-how-it-willwork/apprenticeship-levy-how-it-will-work

SMMT July's webinar slides on the Levy could be found here.

# Work Place Training, inc. apprenticeships Department for Business Innovation and Skills (BIS)



Minimum award: N/A Maximum award: N/A

#### Eligibility

This program is only available to SMEs.

#### **Description**

The programme is broken down into three parts, apprenticeships, other work-based training and SME management and leadership.

Under the Apprenticeships section, you can get support to employ an apprentice to help ensure you have access to the practical skills you require to grow. There are nearly 200 Apprenticeship frameworks to cover all aspects of business.

The Workplace Training section offers fully-funded literacy and numeracy training for employees within an SME. Funding only qualifies for the first qualification (level 2 or level 3). Subsequent training must be alternatively funded.

SME Leadership and Management training offers free skills needed analysis and help starting a personal development plan. This is followed by access to up to £1,000 of grant funding to help with training for identified skills. Follow up support is also provided to ensure progress and development is achieved. Funding can needs to be matched by the employing organisation.

#### Application information

Application for the Apprenticeship programme is conducted through the following website: <u>https://www.gov.uk/further-education-skills/apprenticeships</u>

Both the Workplace Training and SME Leadership and Management Training are managed by: <u>https://www.gov.uk/</u>

You will need to contact your Local Enterprise Partnership for more information.

For more information, page 18:

https://www.gov.uk/government/uploads/system/uploads/attachment\_data/file/32258/11-776-solutions-for-business-government-funded-business-support.pdf

# **Contact Details**

See above

# Employer Ownership: skills projects for the automotive supply chain



Minimum award: N/A Maximum award: £1.6m

# Eligibility

The competition is open to enterprises of any size

Project proposals must:

- provide training to staff aged 19 years or older
- be submitted by single companies with the intention to train staff in their employment
- provide value for money for public investment

Fully details are set out in the guidance that accompanies the application form.

# Description

The competition fund aims to support companies who need to significantly increase the skills of their staff. Projects must improve the company's ability to meet its own growth plans and contribute to the success of the vehicle manufacturers it supplies to.

The Government will contribute up to 50% of training costs for training that is of benefit to other companies and up to 25% for training that only benefits the applicant company. The government contribution will be capped at  $\pounds$ 1.6 million. Projects will not be considered where the government contribution would amount to less than  $\pounds$ 100,000.

# **Application Information**

Applications for funding can be submitted from 6 May to 25 July 2015.

If you wish to submit an application you will need to first register on <u>BIS's e-Tendering Portal</u>. When you have registered you will be given access to the application form. Please read the guidance for applicants before completing the application.

# **Useful Links**

Website: <u>https://www.gov.uk/government/publications/employer-ownership-skills-projects-for-the-automotive-supply-chain</u>

# Guidance for Applicants:

https://www.gov.uk/government/publications/employer-ownership-skills-projects-for-theautomotive-supply-chain

# The Centre for Resource Efficient Manufacturing Systems (REMS)

Minimum award: N/A Maximum award: N/A

# **Eligibility**

Please contact the centre for more information.

# **Description**

The Centre for Resource Efficient Manufacturing Systems (REMS), based at Teesside University, will research and investigate manufacturing processes and the supply chain to help companies improve production processes by reducing emissions, saving time, reducing cost and minimising the resources they use.

# **Application Information**

Please contact the centre for more information.

# **Contact Details**

Matthew Herbert, Marketing Manager, Matthew.Herbert@uk-cpi.com.

Email info@uk-cpi.com

# **Useful Links**

Press Release:

http://www.tees.ac.uk/sections/news/pressreleases\_story.cfm?story\_id=4641&this\_issue\_title =April%202014&this\_issue=251

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# Design Council: Business Growth Department of Business Innovation and Skills (BIS)

Minimum award: N/A Maximum award: N/A

#### **Eligibility**

Open to any SME with the potential for high growth.

#### **Description**

The Design Council's Design Leaderships Programme for SME's is part of the UK government's Business Growth Service. Designed to provide structured, practical support to increase the capability of businesses to use and made design effectively.

For qualifying companies BIS offer a 50% subsidy, reducing the cost of the service to between  $\pounds$ 1,000 and  $\pounds$ 5,000.

# **Application Information**

Contact the design council or the Business Growth Service help line directly

#### **Contact Details**

Design Council: contact Pauline Shakespeare on 0207 420 5275 or email: pauline.shakespeare@designcouncil.org.uk

Business Growth Service phone 0300 456 3565

#### **Useful Links**

Design Council: http://www.designcouncil.org.uk/our-services/business-growth

Business Growth Service: http://www.greatbusiness.gov.uk/businessgrowthservice/

# Lambert Tool Kit Intellectual Property Office



Minimum award: N/A Maximum award: N/A

# **Eligibility**

Open to all businesses and organisations.

#### **Description**

The Lambert tool kit provides information, guidelines and templates for business-university collaborations and consortia.

The aim of the tool is to provide collaborative research parties with sufficient information and guidance to ensure robust IP contracts can be set up to protect the interests of all parties involved.

Both university and business interests are represented by appropriate content.

The toolkit provides a number of model agreements that can be used as base contracts, along with guidance notes and a decision guide.

## **Contact Details**

Telephone: 0300 300 2000 Email: lambert@ipo.gov.uk

http://www.ipo.gov.uk/about/contact.htm

# **Useful Links**

Website: http://www.ipo.gov.uk/lambert

Intellectual asset management for universities: https://www.gov.uk/government/publications/intellectual-asset-management-for-universities

# Mentorsme.co.uk



Minimum award: N/A Maximum award: N/A

# Eligibility

Open to all SMEs

# **Description**

The Portal is intended to provide interested parties with a single, easy to use search engine to locate organisations that provide mentor services to small businesses and those interested in starting a business.

# **Application Information**

No application, just search the engine to access a list of quality-assured mentoring organisations in your area that specialise in helping businesses at your stage of development.

# **Useful Links**

Website: http://www.mentorsme.co.uk/finding-a-mentor

# CRC Energy Efficiency Scheme Department of Energy and Climate Change



Costs: Initial allowance costs are  $\pounds$ 12 per tonne of CO<sub>2</sub>. There is an opportunity to trade allowances on the open market.

## **Eligibility**

Qualifying organisations have to have at least one half-hourly electricity meter (HHM) settled on the half-hourly market or have a total half-hourly electricity consumption exceeding 6,000 megawatt hours during 2008. The scheme is not optional; if you meet these criteria you should be involved.

# Description

The CRC Energy Efficiency Scheme (formerly known as the Carbon Reduction Commitment) is the UK's mandatory climate change and energy saving scheme, which started in April 2010 is now in its second phase running from April 2014 to March 2019. It is a core part of the UK's strategy for energy efficiency and reduction in  $CO_2$  emissions.

The aim of the scheme is to raise awareness within large businesses and to encourage changes towards improved energy efficiency. The scheme provides financial incentives for large businesses to buy allowances matching their annual emissions, this is to encourage businesses to set targets to reduce their allowances and find cost-effective methods through energy management strategies.

Allowance prices for CRC compliance years 2016-17, 2017-18 and 2018-19 will increase in line with RP (spring Budget announcement 2016).

# **Application Information**

If you think your organisation is liable for CRC then you should register at: https://crc.environment-agency.gov.uk/crcregistry/web/login?execution=e1s1

# **Contact Details**

For general enquiries email: crchelp@environment-agency.gov.uk\_or call 03708 506 506.

#### **Useful Links**

Overview:

https://www.gov.uk/government/policies/reducing-demand-for-energy-from-industrybusinesses-and-the-public-sector--2/supporting-pages/crc-energy-efficiency-scheme

http://www.carbontrust.com/resources/guides/carbon-footprinting-and-reporting/crc-carbon-reduction-commitment

# Plugged-In Car and Van Grants Office for Low Emissions Vehicles



Maximum award:

- 35% off the cost of a car, up to a maximum of £5,000
- 20% off the cost of a van, up to a maximum of £8,000

# **Eligibility**

Open to purchasers, both private and fleet, of ultra-low carbon vehicles. Further details listed on <u>https://www.gov.uk/plug-in-car-van-grants/eligibility</u>.

# Description

From 1 March 2016, 2 grant rates will be available:

- £4,500 for category 1 vehicles (CO<sub>2</sub> emissions of less than 50g/km and a zero emission range of at least 70 miles).
- £2,500 for category 2 (CO<sub>2</sub> emissions of less than 50g/km and a zero emission range between 10 and 69 miles) and category 3 (CO<sub>2</sub> emissions of 50 to 75g/km and a zero emission range of at least 20 miles) vehicles.

Price cap

• A price cap will apply to vehicles in category 2 and 3. Vehicles with a list price over £60,000 will not be eligible for the Grant.

# **Application Information**

The amount of the grant will be automatically deducted from the price of purchased vehicle. The dealership will complete the paperwork, so there are no application forms for buyer to fill in.

# **Contact Details**

The most relevant contact is OLEV: <u>olev.enquiries@olev.gsi.gov.uk</u>

# **Useful Links**

Website: https://www.gov.uk/government/publications/plug-in-car-grant

# Venture Capital Investments The Carbon Trust



Minimum award: N/A Maximum award: up to £4m, 50% of total transaction

# **Eligibility**

Any business or entrepreneur who is involved in 'clean energy technology' can apply. Full criteria are found <u>here</u>.

## Description

The Carbon Trust, through its investments activity, finances emerging clean energy technology businesses that demonstrate commercial potential. Carbon Trust Investments Limited, a wholly owned subsidiary of the Carbon Trust, makes early stage venture capital and seed investments to accelerate the commercialisation of clean energy businesses in the UK. It is a £46m fund, which it invests - leveraged with other private funding - into the UK's clean energy technology industry. CT Investment Partners LLP is the venture capital fund management associate that advises them on their investment activities.

# **Application Information**

To apply, you need to submit a business plan demonstrating a detailed statement of the business's financial position and clear market assessment.

The criteria for the business proposal include the following:

- Be UK based
- Be innovative
- Have a clear financial position demonstrating the economic viability
- Management experience to execute the business plan
- Competitive advantage demonstrating market demands
- Profile key commercial markets
- Demonstrate the intellectual property rights and how they will be protected
- Identify investors who will cover other 50% of the funding

Once you have completed the business plan, please email it to: invest@ctip.co.uk

# **Contact Details**

Phone: 020 7170 7000

**Useful Links** 

Website: https://www.carbontrust.com/about-us/our-investments/

Go Ultra Low Website: https://www.goultralow.com

# Energy Efficiency Financing The Carbon Trust



Minimum award: £1,000 Maximum award: N/A

# Eligibility

Loans, financing and leases are available to all businesses that have been trading for at least 36 months, subject to normal credit assessment. Assessments are also made on the savings new equipment will make.

## **Description**

Financing is available for any carbon saving processes you undertake. These range from upgrading building insulation or air conditioning, to industrial process technologies. The financing is flexible and payments can be offset against anticipated energy savings. Payments can also be offset against tax. Whilst it is energy efficiency specific, taking out the loan could free up capital for other activities.

#### **Application Information**

Applications are started by an online proposal form, followed by a review by Siemens Financial services. Once that is approved, an energy assessor will undertake calculations to support the application. The finance will then be made available.

#### **Contact Details**

Suppliers interested in benefiting from offering finance alongside their technology solutions email: <u>eef.sfs.gb@siemens.com</u> or phone: 01753 434476

Companies email <u>implementation@carbontrust.com</u>, phone 020 7832 4806 or fill in the <u>contact form</u>.

# **Useful Links**

Website: https://www.carbontrust.com/client-services/technology/implementation-and-finance/

#### Siemens Financial Services:

http://finance.siemens.com/financialservices/uk/products\_solutions/equipment-finance-leasing/energy-efficiency-financing/pages/index.aspx

# Energy game changer Innovate UK



Minimum award: N/A Maximum award: up to £2m

## **Eligibility**

Proposals led by innovative SMEs, which can provide disruptive solutions to the challenges that are in the scope of the competition.

#### **Description**

Innovate UK is to invest up to £1.5 million in technical feasibility studies to encourage new entrants to the energy sector and stimulate the adoption of disruptive technologies. Up to a further £500,000 is also available from the Nuclear Decommissioning Authority (NDA) for support of relevant projects. In order to encourage novel and radical solutions, projects must be led by an SME whose main business lies outside the energy sector. They can work alone or collaboratively with partners of any size from any sector.

# **Application Information**

The competition opens on 28 March 2016 and the deadline for video submissions is at noon on 11 May 2016.

# **Contact Details**

Phone: 0300 321 4357 Email: <u>support@innovateuk.gov.uk</u>

#### **Useful Links**

Website: <u>https://interact.innovateuk.org/competition-display-page/-</u>/asset\_publisher/RqEt2AKmEBhi/content/energy-game-changer

Briefing document: <u>https://interact.innovateuk.org/competition-display-page/-</u>/asset\_publisher/RqEt2AKmEBhi/content/energy-game-changer

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# **Climate Change Agreements**



Minimum award: N/A

Maximum award: discount at the revised rate of 90% for electricity and 65% for other fuels

# Eligibility

Operators who hold a CCA are eligible to claim a discount to the Climate Change Levy (CCL) charged on their energy bills. The current scheme started on 1 April 2013 when participants can start claiming their CCL discount at the revised rate of 90% for electricity and 65% for other fuels and runs until 31 March 2023. Further details could be found in the <u>operations manual</u>.

Eligibility is constrained to specific processes only, these are set out the Environmental Permitting Regulations, as well as some defined Energy-Intensive processes. SMMT can provide a detailed list on request, or visit our website. Processes include surface treatment of metal, painting, plastic injection moulding and presses.

# **Description**

Climate change agreements (CCAs) are voluntary agreements containing targets for eligible industry sectors to increase energy efficiency or reduce carbon dioxide (CO2) emissions. CCAs are part of a package of government measures to tackle climate change that are designed to encourage UK business to save energy and reduce carbon dioxide emissions. The package of mechanisms also includes the Climate Change Levy, the EU Emissions Trading System (EU ETS) and the CRC Energy Efficiency Scheme.

CCL main rates will increase in line with RPI from 1 April 2017 and 1 April 2018. (Finance Bill 2016)

# **Application Information**

Accounts in the register are managed by the sector associations on behalf of operators. An application for a CCA must therefore be made via the relevant sector association. For the automotive sector this is SMMT.

# **Contact Details**

To contact automotive sector association please get in touch with Matt Croucher, Economics Manager at SMMT via phone 0207 344 1640 or email <u>mcroucher@smmt.co.uk</u>.

For more information from SMMT please visit the <u>website</u>. This includes the specific processes which are eligible to enter SMMT's CCA and details how to make an application.

# **Useful Links**

Website: http://www.environment-agency.gov.uk/business/topics/pollution/136236.aspx

# Low Carbon Funding Landscape Navigator Energy Generation & Supply Knowledge Transfer Network



Minimum award: N/A Maximum award: N/A

## Eligibility

Private and public organisations

## Description

Low Carbon Funding Landscape Navigator is a fully searchable database for the latest funding opportunities in the Low Carbon area.

#### Additional Information

Public and private funding provider can also add and manage their own funding opportunities and promote to the relevant industries.

# **Application Information**

There is no application involved. Simply visit the website to use the tool.

#### **Contact Details**

For further information please email <u>lowcarbonfunding@energyktn.innovateuk.org</u> or call 01223 899517.

Energy Generation & Supply KTN TWI Ltd Granta Park Great Abington Cambridge CB21 6AL

# **Useful Links**

Website: http://www.lowcarbonfunding.org.uk/

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# **Integrated Delivery Programme 12**



Minimum award: N/A Maximum award: up to £20 million

# **Eligibility**

Please visit the website for full details.

## **Description**

Innovate UK and the Office for Low Emission Vehicles (OLEV) are to invest up to £20 million in technical feasibility studies and collaborative research and development (CR&D) projects to encourage technologies for road vehicles that will deliver significant reductions in CO2 and other emissions.

**Technical feasibility study** proposals must be business-led, and may be collaborative or from an individual company. We expect total project costs of up to £250,000, although we may consider projects outside this range.

It is expected that, at the end of a successful study, participants would be in a position to move on to a CR&D project in a future competition.

**CR&D proposals** must be collaborative and business-led. We expect projects to range in size from £500,000 to £3 million, although we may consider projects outside this range. It is expected that, at the end of a successful project, participants would be in a position to apply to an Advanced Propulsion Centre (APC) supported competition.

## **Application Information**

This competition opens for applicants on **7 September 2015**. The deadline for registration is at **noon** on **21 October 2015** and the deadline for applications is at **noon** on **28 October 2015**. For further details please visit the <u>website</u>.

# **Contact Details**

Competition helpline: 0300 321 4357 Email: <u>support@innovateuk.gov.uk</u>

# **Useful Links**

Websites:

https://interact.innovateuk.org/competition-display-page/-/asset\_publisher/RqEt2AKmEBhi/content/integrated-delivery-programme-12-seedingtomorrow-s-vehicle-technologiestoday?utm\_source=http%3a%2f%2fengage.innovateuk.org%2ftechnologystrategyboardlz%2f &utm\_medium=email&utm\_campaign=Transport-+IDP+12+%26amp%3b+Developing+advanced+lightweight+vehicles&utm\_term=Funding+an nouncement&utm\_content=99669

# **Developing Advanced Lightweight Vehicles**



Minimum award: N/A Maximum award:

# **Eligibility**

Projects which fit into the competition scope could be found here.

# **Description**

Innovate UK and the Office for Low Emission Vehicles (OLEV) are to invest up to £20m in collaborative research & development projects to significantly reduce the mass of road-going vehicles.

Proposals must be collaborative and be led by a UK-based business organisation. We expect to fund projects containing mainly industrial research activity. Small businesses could receive up to 70% of their eligible project costs, medium-sized businesses 60% and large businesses 50%. Consortia need to include at least one vehicle manufacturer or Tier 1 supplier.

# **Application Information**

This is a two-stage competition that opens for applications on **24 August 2015**. The deadline for registration is **noon** on **7 October 2015**, and the deadline for applications is at **noon** on **14 October 2015**.

# **Contact Details**

Support phone: 0300 321 4357 Email: <u>support@innovateuk.gov.uk</u>

# **Useful Links**

Websites: https://interact.innovateuk.org/competition-display-page/-/asset\_publisher/RqEt2AKmEBhi/content/developing-advanced-lightweightvehicles?utm\_source=http%3a%2f%2fengage.innovateuk.org%2ftechnologystrategyboardlz %2f&utm\_medium=email&utm\_campaign=Transport-+IDP+12+%26amp%3b+Developing+advanced+lightweight+vehicles&utm\_term=Funding+an nouncement&utm\_content=99669

# **Green Investment Bank**



Minimum award: N/A Maximum award: N/A

# **Eligibility**

Any Business in the UK.

# **Description**

The UK Green Investment Bank (GBI) was launched in November 2012. With £3.8billion of funding from the UK government, it is the first bank of its kind in the world. GBI invests in green infrastructure projects, with a primary focus on offshore wind, waste recycling, energy from waste and energy efficiency sector.

GBI can offer a full spectrum of financing across debt and equality with the ability to fund long tenor.

Typically projects funded include

- Building retrofits (e.g. lighting, insulation and glazing)
- Onsite generation (e.g. CHP, renewable heat and heat pumps)
- Industrial process (e.g. motors, pumps and kilns)
- Infrastructure (e.g. street lighting, heat networks, transport and smart meters)

# **Application Information**

For more information and application details contact the Green Investment Bank directly.

# **Contact Details**

Email: <a href="mailto:enquiries@greeninvestmentbank.com">enquiries@greeninvestmentbank.com</a>

Phone: 03301232167

# **Useful links**

Website: http://www.greeninvestmentbank.com/

THE SOCIETY OF MOTOR MANUFACTURERS AND TRADERS

# **Advanced Propulsion Centre UK**



Minimum award: call specific Maximum award: call specific

# **Eligibility**

To be eligible for APC competitions, projects must primarily fall under either the industrial research or experimental development category. For full eligibility criteria refer to the <u>website</u>.

# **Description**

The Advance Propulsion Centre provides funding to projects as part of its services to develop low carbon propulsion systems. Funding is allocated in bi-annual competitions which require applicants to apply in consortia which includes at lease on SME, one supplier and a vehicle manufacture.

The current competition **APC4 Driving UK Capability and Economic Impact through Low Carbon Propulsion Technologies is now open**. Proposals must include the development of the UK supply chain in low carbon vehicle technologies and focus on one or more of the following areas:

- Internal combustion engines
- Lightweight powertrain structures
- Electric machines and power electronics
- Energy storage and energy management
- Alternative propulsion systems

Alongside the competitions the Centre also provides a range of services to enable organisations to find industrial and research partners and facilitate the development of consortia involving SMEs, suppliers, vehicle manufacturers and the APC Spoke centres of excellence.

# **Application Details**

Interested parties must register for the competition by **12.00 Wednesday 24 June 2015**, with the deadline for application submission at 12.00 Wednesday 1 July 2015.

The administration of the competition process and distribution of the funding is managed by <u>Innovate UK</u> which provides an independent assessment of each application.

# **Contact Details**

For questions relating to funding contact Jon Beasley on 02476 528 700 or at jon.beasley@apcuk.co.uk

For general information email info@apcuk.co.uk or phone 02476 528 700

Address: The Advanced Propulsion Centre UK Ltd University Road Coventry CV4 7AL

# **Useful Links**

Website: http://www.apcuk.co.uk/

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# APC5: Driving UK productivity through low carbon propulsion innovation APC, BIS, Innovate UK



Minimum award: N/A

Maximum award: no more than 50% public funding of the total eligible project costs

# **Eligibility**

APC5 is seeking proposals for collaborative research and development projects that deliver significant reductions in vehicle CO2 emissions. During project delivery, consortia will also need to demonstrate that the technology will deliver improvements in air quality, under operational conditions. The approach to this must be illustrated in the project proposal. Both CO2 and air quality improvements should be made with reference to comparable, best-inclass technologies.

# Description

The Advanced Propulsion Centre (APC), in partnership with the Department for Business, Innovation and Skills (BIS) and Innovate UK is to invest up to £20 million per project in collaborative research and development funding to support the development of low carbon, low emission automotive propulsion technologies.

Projects must demonstrate technologies that:

- Deliver significant reductions in vehicle CO2 or other emissions compared to current best-in-class technologies
- Align with Automotive Council Technology Group Roadmaps with respect to the four sticky technologies in the APC remit
- Develop the UK's supply chain in the field of low carbon vehicle technology

Projects must be collaborative and business-led and include a vehicle manufacturer or a tier 1 supplier and an SME partner.

# **Application Information**

This is a single-stage competition that opens for applicants on 11 January 2016. Applicants must first register with Innovate UK by noon on 23 March 2016 and the deadline for submission of full applications is at noon on 30 March 2016.

# **Contact Details**

Competition help line: 0300 321 4357 Email: <u>support@innovateuk.gov.uk</u>

Or contact The Advanced Propulsion Centre Phone: 02476 528700 Email: <u>info@apcuk.co.uk</u>

# **Useful Links**

Website: https://interact.innovateuk.org/competition-display-page/-/asset\_publisher/RqEt2AKmEBhi/content/apc5-driving-uk-productivity-through-low-carbonpropulsion-innovation

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# Engineering and Physical Sciences Research Council (EPSRC) Research Funding



Minimum award: N/A Maximum award: N/A

#### Eligibility

The EPSRC has an academic focus with many of their funds targeted at post graduate students and academia. However, it is also useful for industry as while you may not be able to access funds, you can work with research projects, the outcome of which may significantly support your business development. Research projects need to fall under the 'portfolio' of interest for the EPSRC. Projects are peer reviewed and to gain funding, need to show importance on both a national and international level.

#### Description

The EPSRC is the main UK government agency for funding research and training in engineering and the physical sciences. Over £850m is invested a year in projects across a number of sectors. EPSRC's mission is to "Promote and support, by any means, high quality basic, strategic and applied research and related postgraduate training in engineering and the physical sciences."

The website lists research projects currently being funded with links to the main contact for each project. See Useful Links for route to list.

#### **Application Information**

There are a number of schemes listed on the site. Latest information and funding calls can be found <u>here</u>.

# **Contact Details**

Your EPSRC business contact is: Transport Systems and Vehicles: Richard Bailey, EPSRC, Polaris House North Star Avenue Swindon SN2 1ET

Phone: 01793 444423 or email: richard.bailey@epsrc.ac.uk

Switchboard: 01793 444000

EPSRC Helpline: 01793 444100 Email: <u>infoline@epsrc.ac.uk</u>

**Useful Links** 

Website: www.epsrc.ac.uk

List of currently funded research projects in Transport systems and Vehicles <a href="http://gow.epsrc.ac.uk/ChooseTTS.aspx?Mode=SECTOR&ItemId=17">http://gow.epsrc.ac.uk/ChooseTTS.aspx?Mode=SECTOR&ItemId=17</a>

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# **Collaborative Research and Development Projects** Innovate UK



Minimum award: N/A Maximum award: 75% of research costs

# **Eligibility**

Open to UK companies and research organisations, however applications must come from consortia comprising at least two collaborators one of which must come from industry.

# Description

Throughout the year the Innovate UK put out competition calls for collaborative research projects across a range of industries. Applications must address the project detail and expected impacts listed by the Innovate UK. This is a consortium based scheme, you must build a project plan with at least one other UK organisation and one partner must be from industry.

#### Application Information

Applications must be made in response to specific competition calls made by the Innovate UK. Details of all current calls can be found at <u>https://interact.innovateuk.org/</u>

Further information on each call should be sourced directly from the Innovate UK where you will also find advice for making applications: <u>https://interact.innovateuk.org/guidance-for-applicants</u>

#### **Contact Details**

Different competitions have various contacts. Follow the link below to find the ideal contact for each specific competition call: <u>https://interact.innovateuk.org/</u>

Email: <a href="mailto:support@innovateuk.org">support@innovateuk.org</a>

Telephone: 0300 321 4357

#### **Useful Links**

Website:<u>https://interact.innovateuk.org/-/collaborative-r-</u> d?redirect=https%3A%2F%2Finteract.innovateuk.org%2Ffundingsupport%3Fp p id%3D101 INSTANCE 0Xfxz4OoNUs4%26p p lifecycle%3D0%26p p sta te%3Dnormal%26p p mode%3Dview%26p p col\_id%3Dcolumn-1%26p p col\_pos%3D2%26p p col\_count%3D4

# SMART: Grant for Research and Development Scheme Innovate UK



# Minimum award: N/A

Maximum award: Depends on the type of project (see below) from £25k to £250k for 'matched funded' projects. Companies must source additional finance to match the money invested by Innovate UK.

# **Eligibility**

This programme is open to SMEs in any sector. To be eligible you must meet the definition of an SME as prescribed by the EU. You can find full SME definition <u>here</u>.

# Description

This is a great opportunity for pre start-ups, start-ups and SMEs to access funding for projects as individual companies can apply for the grants. However, this is still a matched fund, so alternative sources of funding for part of the project are still required. This grant replaces the old regional development agency Grant for R&D Scheme.

Three types of projects are supported:

1. Proof of Market (up to £25,000 grant)

A grant targeted to assist companies in assess commercial viability through market research, market testing, intellectual property position and commercialisation planning such as assessing costs and timescales. Projects should last no longer than 9 months and funding can provide up to 60% of total project costs.

2. Proof of Concept (up to £100,000 grant)

This grant focuses on technical feasibility studies and assessing the commercial potential of new technologies, products or processes. Grants of up to £100k can be used for initial feasibility studies, basic prototyping, specialist testing, and intellectual property protection. Projects can last up to 18 months and funding can provide up to 60% of total project costs.

3. Development of Prototype (up to £250,000 grant)

Up to £250k is available for a project of up to two years to develop a technologically innovative product, service or process. Funding will cover a range of activities including small demonstrators, IP protection, market testing, marketing strategies, trials and testing, product design work and identifying routes to market.

# **Application Information**

SMART is "always open", however to manage the processing of these applications, Innovate UK assign them into batches (rounds) for final assessment and funding:

Please visit the Innovate UK website for latest information. Innovate UK may run themed competitions to direct the R&D grant to priority investment areas <u>www.innovateuk.org</u>. Email: <u>support@innovateuk.org</u> Telephone: 0300 321 4357

# **Useful Links**

Website: https://interact.innovateuk.org/-/smart

THE SOCIETY OF MOTOR MANUFACTURERS AND TRADERS



# Small Business Research Initiative (SBRI) Innovate UK

Min award: N/A Max award: N/A

It is worth noting that under SBRI you can receive the full cost for demonstrating the feasibility of your technology. This is unusual for projects receiving funding where 'matched' funding is a more normal approach.

# **Eligibility**

SBRI calls are open to all to apply although it is expected that SBRI will be of most benefit to SMEs. Universities and pre-start-up companies can apply. Funds will only be award to legal entities that can prove a route to market for the technology.

# **Description**

SBRI is an innovative approach for government departments to access solutions for specific issues. Project calls detail problems which it is hoped to be solved via a SBRI project. Any government department can list a project, so this is not a transport specific initiative.

There are some benefits to finding a relevant SBRI project to apply for:

- You'll receive funding to cover the full costs of demonstrating the feasibility of your technology.
- IP is retained by the company.
- Working with a government department means you have a customer ready and waiting for your development.
- Projects do not have to be run as collaborative initiatives, an individual company can apply.

At Budget 2013, Government announced it will expand the SBRI budget from £40m to over £100m in 2013-14, rising to over £200m in 2014-2015.

# **Application Information**

Applications will vary by department and call and may be handled directly by the government department or via the Innovate UK. It is best to follow the link below entitled 'competition list' to view all open calls and follow the directions for applications against each call.

# **Contact Details**

Contact Innovate UK with all general enquiries relating to the SBRI email: support@innovateuk.org or phone: 01793 442700

Competitions Helpline: 0300 321 4357.

**Useful Links** 

Website: https://sbri.innovateuk.org/about-sbri

Competition list: https://interact.innovateuk.org/

THE SOCIETY OF MOTOR MANUFACTURERS AND TRADERS

# Innovation Vouchers Innovate UK

Minimum award: N/A Maximum award: £5,000

# Eligibility

Five key criteria:

- business need to be a start-up, micro, small or medium-sized, located in the UK
- this should be the first time that the company have worked with the chosen knowledge supplier
- the idea that business want help with should be a challenge and needs specialist help
- the idea should be applicable to one of the priority themes
- organisation have not had an Innovation Voucher from the Innovate UK (formerly the Technology Strategy Board) before.

# **Description**

An Innovation Voucher provides funding for businesses to gain external expert advice to help with innovation, development and growth. Experts could advise on an innovative idea, learning more about design or the management of the intellectual property.

# **Application Information**

The application process is online, through the Innovate UK website.

You can apply anytime, with around 100 vouchers being awarded once every three months - October, January, April and July each year. The **current round's deadline is 21 July 2015** 

As part of making an application, companies need to register with online web platform connect to enter details about the business. Businesses can also register in advance of applying at http://connect.innovateuk.org which will also give access to a range of information.

# **Contact Details**

If you require further information or have a query regarding Innovation Vouchers, please contact the Innovate UK's Business Support Group on:

E-mail: <u>competitions@innovateuk.org</u> Tel: 0300 321 4357

# **Useful Links**

Website: https://vouchers.innovateuk.org/

https://vouchers.innovateuk.org/innovation-vouchers-listing

# Niche Vehicle CR&D Programme



Minimum award: Call specific Maximum award: Call specific

#### **Eligibility**

Open to independent niche vehicle manufacturers, system suppliers, specialist automotive technology companies and Universities aiming to exploit innovative niche vehicle technologies and develop more successful routes to market. Free to join.

#### **Description**

Backed by the Innovate UK and the Office for Low Emission Vehicles, the Niche Vehicle Network promotes and stimulates R&D collaboration by bringing together independent vehicle manufacturers, system suppliers, automotive technology companies and HEIs, to collaborate on the innovative application of technologies in low-volume vehicle production. Since its inception, the Network has been a catalyst for over 100 different business collaborations and has assisted the development of over ten prototype vehicles and three process improvement projects.

Membership of the Niche Vehicle Network is free and provides members with access to a wide range of resources, including previous R&D project reports, a niche vehicle design guide and admission to an online database of suppliers who specialise within the niche vehicle sector.

The Network also provides grant funding for niche vehicle manufacturers, suppliers and technology organisations who wish to collaborate on innovative, industry-led projects focussing on developing and demonstrating vehicle or system level road-vehicle technology in the following categories:

- Improved Fuel Efficiency & Carbon Reduction
- Weight Reduction & Recyclability

#### **Application Information**

For a membership application form and further details of the CR&D competition, log on to <u>www.nichevehiclenetwork.co.uk</u>

#### **Contact Details**

Robert Anderson Programme Manager Niche Vehicle R&D Programme Cenex Innovation Centre Holywell Park Ashby Road Loughborough LE11 3TU

Tel: 01509 635 754 Email: robert.anderson@cenex.co.uk

Useful Links Website: www.nichevehiclenetwork.co.uk

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# Research and Development Relief for Corporation Tax HM Revenue and Customs



#### Minimum award: N/A

Maximum award: SMEs can claim 225% of qualifying R&D costs. Large organisations can claim 130% of qualifying R&D costs as long as R&D expenditure is at least £10,000 per annum, or from April 2013, large organisations will be able to claim at a rate of 10% under the new 'above the line' (ATL) tax credit system.

# **Eligibility**

SMEs can claim back R&D expenditure even if they do not have corporation tax liability. Under the same superdeduction system, large organisations can only claim up to 130% of qualifying costs if they have a corporation tax bill. Under the new ATL system, large organisations are eligible to claim if they do not have corporation tax liability, as long as they have qualifying R&D costs in the UK.

# Description

R&D tax relief may reduce your company's tax bill by more than your actual expenditure in allowable R&D costs. An SME may choose to receive a tax credit (a cash sum paid by HMRC) rather than tax relief. To qualify the R&D project must advance the overall knowledge or capability in a field, not just progress the company's own knowledge or capability. The research must be undertaken in an area related to your organisation's trade and if you're claiming under the SME scheme you must prove you will own any intellectual property arising from the project. For R&D Relief to apply, your company must spend at least £10,000 on qualifying R&D costs in an accounting period. According to Budget 2014 announcement the SME R&D tax credit scheme will increase from 11% to 14.5% from April 2014.

For large organisations, the new ATL system will be paid at a rate of 10% and is fully payable (after tax) to companies that have no corporation tax liability. The new ATL system will run alongside the existing 130% superdeduction tax rate for large organisations until April 2016, after which the ATL system will become mandatory. This will allow large organisations to adjust to the change. To prevent abuse, there will be a (PAYE/NIC) cap on the payment of the credit to companies with no corporation tax liability.

Full details of qualifying costs and how to claim can be found at http://www.hmrc.gov.uk

Any subsidies or grants received for R&D during the accounting period may affect the amount of R&D tax relief you can claim.

# **Application Information**

If you are claiming tax relief it will reduce your company or organisation's profit chargeable to Corporation tax for the relevant accounting period. Simply fill in your tax return. If you've chosen to receive tax credits instead, or if you have submitted a claim to carry back a loss to be set off against profits of a previous accounting period, then HMRC will make the payment after they have received your return.

# **Contact Details**

Please contact the HMRC directly or your HMRC Relationship manager <u>http://search2.hmrc.gov.uk/kbroker/hmrc/locator/locator.jsp?type=0</u>

If you would like further information from SMMT, please contact Robert Baker <u>rbaker@smmt.co.uk</u> or visit the <u>website</u> for more information.

Useful Links <u>www.hmrc.gov.uk</u>

THE SOCIETY OF MOTOR MANUFACTURERS AND TRADERS

# **UK Steel Enterprise Business Loans**



Minimum award: N/A Maximum award: £25,000

# **Eligibility**

Companies located in UK Steel areas including Scotland, North of England, Yorkshire, the Midlands and Wales. For more information refer to the <u>website</u>.

#### **Description**

Loans are available for start- ups, expansions, acquisitions and buy-outs across many business sectors including manufacturing in UK Steel areas including Scotland, North of England, Yorkshire, the Midlands and Wales.

Loans benefit from competitive fixed interest rates so that any base rate movements will not affect the cost of the loan. Typically, loans are provided over a three to four year term.

**Application Information** 

Online enquiry form

**Contact Details** 

See above.

**Useful links** 

Website: http://www.uksteelenterprise.co.uk/Loans.asp?nid=86&pid=15

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# Clydesdale Bank & Yorkshire Bank Tooling Finance



Minimum award: £20,000 Maximum award: £1M

# **Eligibility**

- An established business supplying OEMs, or Tier 1 or 2 manufacturers
- A business with a letter of nomination or a schedule of build in hand

# Description

The specialist automotive team can support companies full banking requirements including the provision of Tooling Finance.

The Tooling Finance can provide business with up to £1 million support through development and build. It's designed to help businesses to bridge the gap between the initial investment in a new product and the returns the company eventually makes. It can be lent as much as 100% of the Tooling Finance the business needs subject to pre-agreed criteria. This means that company can win new business, safe in the knowledge that you have the funds to take it on.

With the rolling Tooling Finance facility, businesses can access a funding supply as and when it needs new tools, rather than having to apply for funding every time a new component is required. This means that there will be available funds to manufacture each new generation of tools.

# **Application Information**

Further details available on request.

# **Contact Details**

Contact Kevin Rimmer, Head of Manufacturing: 07770 284 550 kevin.rimmer@eu.nabgroup.com

# **Useful Links**

Website www.cbonline.co.uk/automotive or www.ybonline.co.uk/automotive

# Lloyds Bank Commercial Banking



Minimum award: N/A Maximum award: N/A

# **Eligibility**

Please contact the Commercial Banking team directly.

# **Description**

As part of Lloyds Banking Group, the Commercial Banking team continues to support the industry and has made a commitment of £1 billion in funding each year until 2017. The company has also committed £1 million-a-year to the Lloyds Bank Advanced Manufacturing Training Centre at the Manufacturing Technology Centre in Coventry, which is due to open in September 2015.

The Bank recognises the important role that the automotive supply chain has in the national economy, we have a wide range of funding options that can help these businesses reach their full potential.

For manufacturers, investment in new plant, machinery and premises, often comes at the top of the growth agenda. The Commercial Banking offers 'Manufacturing Expansion Loans' that can support expansion plans, alongside commercial finance facilities to back investment decisions.

It is also provided access to other sources of finance such as the Enterprise Finance Guarantee scheme, for when a business has a viable plan but cannot provide appropriate security. Alternatively, the Business Growth Fund can help deliver long-term capital funding through equity investment. And, for those tapping into international markets, the trade finance solutions and services through a dedicated local International Trade Advisor can protect and offer improved liquidity to businesses.

The bank's backing for the automotive sector is more than just funding. The team of over 280 manufacturing specialists, who have received accreditation from the Warwick Manufacturing Group, can offer strategic guidance to help businesses tackle their most testing hurdles.

As management teams increasingly look abroad for opportunities to grow revenues, the team has become integral in helping to deliver the exporting ambitions of British businesses. The partnership with the UKTI enables the Banking Group to provide insight, support and introductions for exporters looking to break into key markets.

# **Application Information**

Please contact the Commercial Banking team directly.

# **Contact Details**

David Atkinson, Head of Manufacturing, SME, at Lloyds Bank Commercial Banking david.atkinson@lloydsbanking.com

# **Useful Links**

Website: <a href="http://www.lloydsbank.com/business/industry-focus/manufacturing.asp">http://www.lloydsbank.com/business/industry-focus/manufacturing.asp</a>

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# **Business Growth Service**



Minimum award: N/A Maximum award: N/A

# **Eligibility**

Small businesses with fewer than 250 employees, based in England and with under £40m of turnover.

# Description

The service provides tailored business support to small and medium sized firms with ambition and potential to grow.

How does it work for SMEs:

- Service makes it easier to get Business Support for businesses with the potential to improve and grow
- One stop shop for Manufacturers
- Work with a dedicated 'Business Growth Manager' who really understands manufacturing and will be the key contact manager
- Discuss your needs and barriers to growth, identify the areas of support that are right for your business and introduce you to the experts that can help
- Develops and Action plan for the business

# **Application Information**

For further details please contact Manufacturing Advisory Service (contact details below).

# **Contact Details**

Steve Gregory Stephen.gregory@mymas.org

Tel: 0300 456 3565

# **Useful Links**

Website: http://www.greatbusiness.gov.uk/businessgrowthservice/

# Equity Growth Fund (England) UK Steel Enterprise



Minimum award: £25,000 Maximum award: £750,000

# **Eligibility**

The Fund is available to businesses based in the following areas of England: Tees Valley, Derwentside, West Cumbria, South Yorkshire, Chesterfield, Worksop, Humberside, The Black Country, Stoke-on-Trent and Corby.

All projects must be able to demonstrate job creation and funding can be used for almost any purpose as long as it is supporting growth.

# Description

In addition to the many benefits of accessing investment finance from UKSE, the Equity Growth Fund also offers

- Higher levels of support up to £1m for established businesses
- Larger amounts of our funding in shares
- More projects able to be supported
- Early stage projects will be considered
- Discounted interest rates

# **Application Information**

Applicants are encouraged to make general finance enquiries via the online form.

#### **Contact Details**

For local contact details chick here: http://www.uksteelenterprise.co.uk/contact-us

#### **Useful Links**

Website: http://www.uksteelenterprise.co.uk/finance-your-business/equity-finance/equity-growth-fund-for-england

# **Coalfields Fund**



Minimum award: £40,000 Maximum award: £1 million

# **Eligibility**

Open to all SME businesses which are unquoted and that meet one or more of the following criteria with regard to their location;

- have (or will have) their principal place of business within an eligible coalfield ward
- employ (or will employ) a significant proportion of their workforce from an eligible coalfield ward
- bring (or will bring) material economic benefit to an eligible coalfield ward

Additionally businesses must not operate in any of the excluded sector and are able to produce a commercial return to the Funds on their investment.

# **Description**

The Coalfields Funds were established by Communities and Local Government to finance growthorientated companies and encourage entrepreneurship in England's former coalfield areas.

The Coalfields Funds are able to offer investment of up to £1.5 million in the form of equity and equity-related funding and are flexible in their approach. Companies at any stage in their development may apply for investment from the Funds, from start ups and early stage companies, to ongoing development capital and management buy-outs and buy-ins of more established businesses. In addition to providing finance, the Funds also offer a broad range of support and guidance in assisting companies with their strategic, market and operational development, and in achieving their full potential.

The Funds provide equity and equity related funding ranging from a minimum of £40,000 to a maximum of £1 million, normally structured as equity with loan or preference share capital, or a combination of both.

# **Application Information**

All applications that meet the Funds' criteria for investment are welcomed with each proposal assessed on its own commercial merits.

# **Contact Details**

All enquiries and applications should be made directly to the investment team at Enterprise Ventures Ltd who will be happy to discuss your requirements with you or receive your application for funding.

Check the <u>contact page</u> full details.

# **Useful Links**

Website: http://www.coalfieldsfunds.co.uk/

# Angel CoFund



Minimum award: £100k Maximum award: £1 million

#### Description

The £50m Angel CoFund was launched in November 2011. The fund has been created with a grant from the Regional Growth Fund and invests alongside business angel syndicates from across England. At Budget 2013, Government announced further £50m for the Fund.

The fund has been designed and established by a consortium of private and public bodies with expertise in business angel investment.

According to the enterprise Minister's announcement, 3 July 2013, the scheme which was previously available to businesses in the specific regions is now open to the organisations across the UK.

#### **Application Information**

The fund is able to make initial equity investments of between £100K and £1M in to SMEs alongside syndicates of business angels, subject to certain geographical restrictions and an upper limit of 49% of any investment round. Investment decisions will be made by the independent Investment Committee of the fund based on the detailed proposals put forward by business angel syndicates.

The fund is not open to direct approaches from individual businesses and those seeking investment should first secure the interest of the business angel syndicate or network. Businesses seeking investment can find more information on business angels, syndicates and networks from the UK Business Angels Association website www.bbaa.org.uk.

#### **Contact details**

Fund Manager could be contacted via below details: Tel: 0114 206 2131 Email: <u>info@angelcofund.co.uk</u>

#### **Useful links**

Website: http://www.angelcofund.co.uk/

# Developing your International Trade Potential UKTI



Minimum award: N/A Maximum award: N/A

# **Eligibility**

You can join the programme if your business is located in England, has fewer than 250 employees, your annual turnover is not over £50m and you currently make 25% or less of your turnover from exports. Larger businesses can get help from International Trade Advisors.

# Description

The Programme gives you access to:

- a free export health check of your readiness for exporting and help in developing a plan of action subsidised
- flexible training in the requirements for trading overseas
- advice on how to go about market research with the possibility of a grant towards approved market research projects
- access to an experienced local International Trade Adviser specialist and help in tackling cultural and language issues when communicating with overseas customers and partners
- ongoing support to help your business develop overseas trade and look at more sophisticated activities or markets
- advice on a range of international trade help available from UK Trade & Investment and other organisations

# **Application Information**

Contact your local International Trade Team. You'll find a list of contacts for you local region at <a href="http://www.ukti.gov.uk/export/unitedkingdom/contactus.html">http://www.ukti.gov.uk/export/unitedkingdom/contactus.html</a>

# **Contact Details**

Follow the above link to find you local office of contact UKTI on 020 7215 8000.

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# Regional Growth Fund Department of Business Innovation and Skills (BIS)



Minimum award: £1m Maximum award: N/A

# **Eligibility**

Bids will be accepted from private companies and public private partnerships within England. Applications can come from individual companies or consortia.

# **Description**

The Regional Growth Fund, 2011-2016 is a funding operation worth £3.2 billion across England. An additional £350m has been committed to the fund.

The fund is targeted to provide support for projects and programmes that have significant potential for creating long term private sector led economic growth and employment. The fund is open at all project types. However it is a competitive bid process with applications being reviewed against other entrants with winning projects. Those deemed most capable of contributing to long term private sector led economic growth and employment will receive funding.

Check the web site for further information and available rounds: https://www.gov.uk/understanding-the-regional-growth-fund

# **Application Information**

Further details are listed in the Information for applicants document page 5.

# **Contact Details**

BIS Regional Growth Fund team 020 7215 6758 020 7215 1691 020 7215 1589 growthfund@bis.gsi.gov.uk

Useful Links Websites:

https://www.gov.uk/government/policies/boosting-private-sector-employment-in-england

https://www.gov.uk/understanding-the-regional-growth-fund

Regional Programmes Guide: https://www.gov.uk/regional-growth-fund-programmes-guide

# Exceptional Regional Growth Fund (eRGF) Department of Business Innovation and Skills (BIS)



Minimum award: N/A Maximum award: N/A

# **Eligibility**

Bids will be accepted from private companies and public private partnerships. Applications can come from individual companies or consortia.

# Description

Exceptional Regional Growth Fund (eRGF) support is the award of RGF money to a project or programme outside of competitive bidding rounds.

# **Application Information**

Organisations interested in applying for eRGF support should contact their local BIS office. BIS will discuss with prospective applicants alignment with the criteria before recommending whether the bidder should make a formal application for eRGF support.

#### **Contact Details**

Contacts for BIS Local can be found at: <u>https://www.gov.uk/understanding-the-regional-growth-fund#contact-bis</u>

#### **Useful Links**

Website: <u>https://www.gov.uk/understanding-the-regional-growth-fund#exceptional-regional-growth-fund-ergf</u>

Q&A: <u>https://www.gov.uk/government/publications/exceptional-regional-growth-fund-ergf-support-guestions-and-answers</u>

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# AGE 16-24 Apprenticeships Grant



Minimum award: N/A Maximum award: £1,500

# **Eligibility**

To be eligible you must:

- confirm that you are not able to recruit an apprentice without the Grant
- have fewer than 50 employees in the United Kingdom, as recorded by the Employer Data Service (EDS).
- not have had an employee start an apprenticeship in the 12-month period before the start date of the **first** apprentice for whom you apply for the Grant.\* If you are eligible, you can claim up to 5 Grants during the time the Grant is available.
- Please note you do not have to wait 12 months between the first and any subsequent applications. Only one Grant will be paid per employer for any particular individual
- commit to employ your apprentice(s) for a minimum of 12 months on the apprenticeship programme or the time it takes them to complete their apprenticeship, whichever is the greater
- confirm you are aware of and do not breach any State Aid rules by receiving the Grant and
- agree to pay the apprentice in line with legal minimum
- Apprentice lives in England

# Description

The AGE 16 to 24 grant for employers aims to support businesses, who would not otherwise be in a position to do so, to recruit individuals aged 16 to 24 into employment though the apprenticeship programme.

The Skills Funding Agency will provide AGE 16 to 24 to eligible employers, in respect of qualifying apprentices, with an individual value of £1,500. Employers can be paid up to 5 grants in total.

The grant will be available, subject to availability up until December 2015.

#### **Application Information**

To apply, contact your local training organisation.

# **Contact Details**

For more information call the National Apprenticeship Service on 08000 150 600.

Employers who are not already linked to a training provider can complete the <u>online enquiry</u> <u>form</u> or call 08000 150 600 - an adviser will contact you to discuss the support available in more detail.

# **Useful Links**

Website: https://www.gov.uk/government/publications/apprenticeship-grant-employer-fact-sheet

Factsheet:

https://www.gov.uk/government/uploads/system/uploads/attachment\_data/file/388156/AGE\_Empl over\_Fact\_Sheet\_Dec\_14\_.pdf

# Scottish Co-investment Fund (SCF) Scottish Enterprise



Minimum award: £100,000 Maximum award: £1 million

# **Eligibility**

To be eligible for investment from the Scottish Co-Investment Fund, your company must:

- Be based in Scotland as an incorporated SME
- Have net assets less than £16 million
- Be doing a deal involving the sale of an equity interest

Restrictions apply to SCF investments for businesses in some sectors (mainly finance or property management related). A full list of eligibility terms and business sector restrictions are available here:

http://www.scottish-enterprise.com/services/attract-investment/scottish-coinvestment-fund/scifeligibility

# Description

The Scottish Co-investment Fund (SCF) is a £72 million equity investment fund that invests from £100,000 to £1 million in company finance deals of up to £2 million. The SCF is managed by the Scottish Investment Bank and is partly funded by the European Regional Development. Unlike a standard venture capital (VC) fund or a business angel, the SCF does not find and negotiate investment deals on its own. Instead it forms contractual partnerships with active VC fund managers, business angels and business angel syndicates from the private sector (the SCF partner). It is these partners that find the opportunity, negotiate the terms and invest themselves. If more funding is required, they can then go to the SCF for further investment on equal terms.

# **Application Information**

All SCF opportunities need to be brought forward by a private sector partner. If you are looking for investment, you must first secure funding from one of these SCF partners. The below directory includes contact details for each partner, so you can contact them directly. The SCF search tool is available here: <u>http://www.scottish-enterprise.com/services/attract-investment/scottish-coinvestment-fund/scif-application/scif-search</u>

# **Contact Details**

Telephone: 0845 607 8787

# **Useful links**

Website: <u>http://www.scottish-enterprise.com/services/attract-investment/scottish-coinvestment-fund/scif-overview</u>

http://www.scottish-enterprise.com/industry-support

# Scottish Venture Fund (SVF) Scottish Enterprise



Minimum award: £500,000 Maximum award: £2 million

# **Eligibility**

To be eligible for investment from the SVF, your company must:

- Be based in Scotland as an incorporated SME
- Have net assets less than £16 million
- Be doing a deal involving the sale of an equity interest

Restrictions apply to SVF investments for businesses in some sectors (mainly finance or property related). A full list eligibility terms and business sector restrictions are available here: http://www.scottish-enterprise.com/services/attract-investment/scottish-venture-fund/svf-eligibility

# Description

The Scottish Venture Fund (SVF) invests £500,000 to £2 million, alongside private sector partners, in company finance deals of between £2 million and £10 million. The SVF is managed by the Scottish Investment Bank and is part funded by the European regional Development Fund. The SVF will typically invest through equity instruments but also through mezzanine or debt instruments, provided that the commercial terms are on a matching basis with its private sector partner. The SVF will only invest in companies that have secured funding from one of their private sector partners.

# **Application Information**

All SVF opportunities need to be brought forward by one of their private sector partner. If you are looking for investment, you must first secure funding from one of these SVF partners. The below directory includes contact details for each partner, so you can contact them directly. The SVF search tool is available here: <u>http://www.scottish-enterprise.com/services/attract-investment/scottish-venture-fund/svf-application</u>

# **Contact Details**

Telephone: 0845 607 8787

# **Useful Links**

Website: <u>http://www.scottish-enterprise.com/services/attract-investment/scottish-venture-fund/svf-overview</u>

# Scottish Loan Fund (SLF) Scottish Enterprise



Minimum award: £250,000 Maximum award: £5 million

# **Eligibility**

The SLF will consider Scottish based SMEs with:

- Sustainable operating profits and positive cash generation
- Annual turnover of at least £1 million in the preceding 12 months of trading
- A proven management team operating in a growth sector

#### **Description**

The Scottish Loan Fund (SLF) provides mezzanine loans ranging from £250,000 to £5 million to qualifying Scottish SMEs. The SLF is focused on established businesses that have growth potential or are engaged in exporting from Scotland. The Scottish Investment Bank has provided £55 million of cornerstone funding to the SLF, which is part financed by the Scottish Government, Highlands and Islands Enterprise and the European Regional Development Fund (ERDF). In addition £39.2 million of private sector investment has been generated, giving a cumulative fund value of £94.2 million. Maven Capital Partners has been selected to manage the SLF.

# **Application Information**

To find out how to apply, visit the Maven website: <u>http://www.mavencp.com/scottish-loan-fund.aspx</u>

# Contact details

To speak directly to a member of Maven's SLF Investment Team, call 0141 206 0121

Email: <u>slfenquiries@mavencp.com</u>

#### **Useful Links**

Website: <u>http://www.scottish-enterprise.com/services/attract-investment/scottish-loan-fund/overview</u>

Maven Website: http://www.mavencp.com/scottish-loan-fund.aspx

# SMART: Scotland Scottish Enterprise



Minimum award: Maximum award: £600,000

# **Eligibility**

SMEs based in Scotland which are of technological advance within their sector. The company must also have the rights to exploit the intellectual property and be in a position to make a commercial success of it but that financial assistance is essential.

Full eligibility details are listed here: <u>http://www.scottish-enterprise.com/services/develop-new-products-and-services/smart-scotland/are-you-eligible</u>

#### **Description**

SMART: Scotland provides discretionary grants to support technical and commercial feasibility studies, and research and development (R&D) projects.

For studies involving early stage R&D to enable informed decisions on the technical and commercial feasibility of a new product or process, support is available on a discretionary basis at up to 75 percent of the eligible project costs. Projects must last between six and 18 months, and the maximum grant is £70,000. One third of the grant is paid upfront when the project starts. The remainder is normally paid quarterly in arrears against claims submitted.

For projects that aim to develop a pre-production prototype of a new product or process, support is available on a discretionary basis at up to 35 percent of the eligible project costs. Projects must last between six and 36 months, and the maximum grant is £600,000. The grant is normally paid quarterly in arrears and minimum project costs should be £75,000.

# **Application Information**

Applications are initiated and managed online, using the following contact form: <u>https://www.scottish-</u> <u>enterprise.com/~/media/SE\_2013/Documents/SMART%20SCOTLAND/SMART%20form%20and</u> <u>%20guidance%20notes%20August%202013.pdf</u>

# **Contact Details**

Contact form: <u>https://www.scottish-enterprise.com/services/develop-new-products-and-</u> services/smart-scotland/how-to-apply/application-to-fund-r-and-d-projects-and-feasibility-studies

Telephone: 0845 607 8787

# **Useful Links**

Website: <u>http://www.scottish-enterprise.com/services/develop-new-products-and-services/smart-scotland/overview</u>

# Interface (Scotland's universities and research Institutes)



Minimum award: N/A Maximum award: N/A

# **Eligibility**

Scottish organisations.

# **Description**

Interface is a central hub connecting businesses from a wide variety of national and international industries to Scotland's 24 higher education and research institutes. Interface provides free and impartial service aiming to stimulate innovation and encouraging companies to consider academic support to solve business challenges.

# Additional information

Companies can benefit in various ways by using academic expertise in such areas as funding, consultancy, equipment and facilities, research and developments and industrial placements.

# **Application Information**

For further details please contact Interface directly. Contact details are listed below.

#### **Contact Details**

Telephone: 0131 651 4791

Email: info@interface-online.org.uk

Address: 7 Roxburgh Street Edinburgh EH8 9TA

#### **Useful Links**

Website: http://www.interface-online.org

# R&D Grant Scottish Enterprise



# Minimum award: £0

Maximum award: £40,000 (up to 35% of project costs for SMEs, 25% of project costs for large companies)

# Eligibility

Open to all SMEs based in Scotland. The Grant can only be used for projects that represent a significant innovation for the company concerned with a realistic route to market and suitable promise for commercial success. Companies must demonstrate that the grant will provide crucial financial support. Projects where the work has already started or commercial contracts are in place are not eligible.

# Description

The R&D Grant supports businesses developing new products, processes and services to improve company competitiveness and to benefit the Scottish economy. Projects must represent a significant innovation for the company concerned and significant risks should be associated with the challenge of developing a new product, process or service. The selection process will also look at the wider picture, accounting for the broader possible impact of the project from securing jobs to how it will affect the environment.

# **Application Information**

The application process begins by contacting Scottish Enterprise. The process involves filling out an expression of interest form as well as a project proposal and business plan. These will all be reviewed by both internal and external assessors with both technical and financial expertise to ensure the project will be of a wider local benefit than just to the applicant company.

# **Contact Details**

Contact form: <u>https://www.scottish-enterprise.com/services/develop-new-products-and-</u>services/rd-grant/how-to-apply/rd-grant-eoi-form

Telephone: 0845 607 8787

# **Useful links**

Website: <u>http://www.scottish-enterprise.com/services/develop-new-products-and-services/rd-grant/overview</u>

# Resource Efficient Scotland SME Loans Energy Saving Trust



Minimum award: £1,000 Maximum award: £100, 00

# **Eligibility**

The scheme is aimed at Scottish businesses that fall within the EC definition of Small and Medium-sized Enterprise (SME).

# **Description**

Funded by the Scottish Government, the scheme aims to support businesses that are looking to reduce costs through improved energy, material resource and water efficiency.

#### **Application**

Applicants can apply for a wide range of measures (e.g. lighting, glazing and biomass boilers) however the measure you want to install must be recommended in a qualifying report.

A qualifying report can either be a <u>Green Deal Advice Report</u> (generated from a Green Deal assessment) or a report from Resource Efficient Scotland. The cost of a non-domestic Green Deal assessment can be added to this loan application.

#### **Contact Details**

Phone: 0808 808 2282

#### **Useful Links**

Website: http://www.resourceefficientscotland.com/content/sme-loans-scheme

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# **Invest Northern Ireland**



Minimum award: N/A Maximum award: N/A

# **Eligibility**

Businesses based in and looking to (re)locate to Northern Ireland.

# Description

Invest Northern Ireland is the regional business development agency that helps new and existing businesses to compete internationally.

Invest NI offers the Northern Ireland business community a single organisation providing highquality services, programmes, support and expert advice.

Support is tailored to your needs and can include;

- Skills: Skills Growth, HR advice and Leadership Programmes.
- Developing business or export strategies.
- Technical advice and support for engineering, manufacturing, product, process, environmental, and health and safety issues.
- Finding Funding
- Developing Products and Services
- Finding new markets

# **Application Information**

If you are interested in getting advice and support call 0800 181 4422 or fill in the <u>online enquiry</u> <u>form</u>.

# **Contact Details**

Phone: 0800 181 4422

# **Useful Links**

Website: www.investni.com/

# 0% Business Loans (Wales and Northern Ireland) The Carbon Trust



Minimum award: £3,000 Maximum award: £100,000

# **Eligibility**

You must be an SME in Northern Ireland or Wales. Full eligibility criteria are listed here: <u>https://www.carbontrust.com/client-services/technology/implementation-and-finance/interest-free-loans-wales/</u>

# Description

The Carbon Trust offers business loans between £3,000 and £100,000 at 0% interest for businesses and entrepreneurs to invest in energy saving products.

The benefits for the loans are:

- the energy savings offset the loan repayments therefore the new equipment should pay for itself and continue to make energy savings year on year
- these are unsecured government loans
- simple process with a conditional offer made within 24 hours
- repayments can be arranged over four years
- online technical content
- wed tools
- advice line

# **Application Information**

To apply, contact the Carbon Trust

# **Contact Details**

Carbon Trust Tel: 01865 885 850 Northern Ireland: loans@carbontrust.co.uk Wales: contactwales@carbontrust.com

Application support hotline: 0800 085 2005

# **Useful Links**

Website:

Northern Ireland: <u>https://www.carbontrust.com/client-services/technology/implementation-and-finance/interest-free-loans-ni/</u>

Wales: <u>https://www.carbontrust.com/client-services/technology/implementation-and-</u>finance/interest-free-loans-wales/

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# SMARTCymru Research, Development & Innovation (RD&I) funding (Wales)

Minimum award: N/A Maximum award: £200,000

# **Eligibility**

SMARTCymru funding is available to all innovative businesses operating in Wales and projects carried out in Wales.

Collaborative projects can be undertaken by two or more separate companies. All applicants must have a base in Wales and at least one of the applicants must be an SME.

#### Description

SMARTCymru Research, Development & Innovation (RD&I) funding offers support and nonrepayable financial assistance to Welsh-based businesses for the research and development of new, technically innovative, products and processes which have good commercial potential.

# **Application Information**

Details on the application process can be obtained from Business Wales.

#### **Contact Details**

To get further information please contact Business Wales on 0300 060 3000 and visit <u>http://business.wales.gov.uk</u>.

#### **Useful Links**

Brochure: http://business.wales.gov.uk/sites/businesswales/files/documents/Innovation/Innovation\_RDI\_Funding\_Brochure\_English.pdf

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# **Skills Growth Wales (SGW)**



Minimum award: N/A Maximum award: N/A

# **Eligibility**

Businesses based in Wales who can demonstrate that they have a credible growth plan which will lead to the creation of employment opportunities. Your plan could include a new market, new products, new services, and new contracts or planned investment.

# Description

Approved companies will be able to access funding up to an average of £2,500 per individual for training that will directly help bring about the growth.

There is also a requirement to take up accredited training programmes or modules that lead to qualifications. This includes Leadership and Management, Business Improvement Techniques and other relevant, nationally recognised vocational qualifications at level 2 and above (a GCSE graded A\*-C is at level 2 and a AS or A level is at level 3). Training that achieves widely recognised industrial standards is also acceptable.

All companies accessing SGW will be supported by a Human Resource Development (HRD) Advisor. The advisor will assist them in identifying training provision that provides best quality and value for money. They will help the company develop a training plan, evaluate the quality and impact of the training delivered and undertake a review of the benefits and impacts of the company's participation in SGW.

Companies will be invited to apply for support by the SGW team who will ensure that appropriate companies are identified.

# **Application Information**

Call the Business Skills Team who will review your company's eligibility and advise what support programme best suits your needs.

# **Contact Details**

Business Skills Team: 0845 606 6160

# **Useful Links**

Website: http://wales.gov.uk/topics/educationandskills/skillsandtraining/skillsgrowth/?lang=en

# **Business Wales: Advanced Materials and Manufacturing**



Minimum award: N/A Maximum award: N/A

# **Eligibility**

Your business must work in any of the following areas:

- aerospace and defence
- automotive technologies
- opto-electronics
- advanced materials and composites
- process manufacturing

# Description

If your business works in any of the above areas, Business Wales is able to help you with:

- advice on international trade
- innovation support
- finding <u>new business premises</u>
- advice on improving workforce skills
- tendering for public and private sector contracts
- introducing faster broadband to your business

For more information contact Business Wales or follow the links above.

# **Contact Details**

Phone: 0300 060 3000

# **Useful Links**

Website: http://business.wales.gov.uk/advancedmaterialsandmanufacturing

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# Local Enterprise Partnerships (LEPs)



Minimum award: N/A Maximum award: N/A

#### **Eligibility**

LEPs are open to engagement and discussion from all businesses within their area. Further involvement is dependent on each LEP. Specific criteria may exist for individual schemes or programs.

#### Description

Local Enterprise Partnerships (LEPs) are joint ventures between local businesses and local governments (upper tier local authorities such as County Councils). Their focus is on the economic growth and development of their area. They look at all aspects of development, from infrastructure, to employment, to enterprise. LEPs define their own local agenda in terms of strategy for business, enterprise and support. Priorities will differ between LEPs so local ownership and governance should result in more businesses being able to define the direction of economic growth in their area.

Local Enterprise Partnerships have taken over the role of Regional Development Agencies (RDAs). RDAs broke up England into 9 large regions, now replaced by 38 LEPs, which individually cover smaller areas but with some overlap between. The RDAs had access to substantial funds from both the EU and UK governments. As the creation of LEPs was a result of Government cutbacks in public spending, the level of funding available to LEPs is substantially smaller. So far the government has only made £9million of combined funding available to LEPs in the form of the LEP Start Up Fund and the LEP Capacity fund, both of which were competitive calls. LEPs will however be able to apply for the Regional Growth Fund both directly and in support of constituent businesses' applications. LEPs will receive funding from the European Regional Development Fund.

At Chancellor's Spending review it was confirmed that LEPs will bid for Single Local Growth Fund (SLGF) with Growth Deals. At least £2bn funds per annum to 2021 were confirmed with overall pot of at least £20billion. It will also include a further commitment of £5 billion of transport funding in the SLGF from 2016/17 to 2020/21. LEPs will hold responsibility for how £5.3bn of EU Structural and Investment Funds will be spent.

#### **Application Information**

Application for funding, finance and support available to your LEP is managed directly by them. Programs available will vary between LEPs. For the full list of LEPs across England, see below: <u>http://www.lepnetwork.net/leps/</u>

# **Contact Details**

LEP Principal Contacts are available here: <a href="http://www.lepnetwork.net/leps/">http://www.lepnetwork.net/leps/</a>

# **Useful links**

Website: <u>https://www.gov.uk/government/policies/supporting-economic-growth-through-local-</u> enterprise-partnerships-and-enterprise-zones/supporting-pages/local-enterprise-partnerships

For more information about what local LEPs can offer automotive companies visit the <u>Automotive</u> <u>Councils website</u>.

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# **Midlands Engine Investment Fund (MEIF)**



Minimum award: N/A Maximum award: N/A

# **Eligibility**

SMEs in the Midlands Engine (ME) area.

# **Description**

The Chancellor announced the creation of a £250m Midlands Engine Investment Fund (MEIF) in his <u>March 2016 Budget</u>, aimed at boosting the region's economy of its 460,000 smaller businesses. The fund, a joint agreement between the British Business Bank and eleven Local Enterprise Partnerships (LEPs) in the East & South East and West Midlands, is expected to bring together legacy funding from existing programmes, new funding from the British Business Bank and new European funding.

# **Contact Details**

Please contact your Local Enterprise Partnership.

# **Useful links**

Website: http://british-business-bank.co.uk/ourpartners/midlands-engine-investment-fund/

MEIF seminar slides: <u>http://british-business-bank.co.uk/wp-content/uploads/2015/12/MEIF-</u> <u>Midlands-Pre-Market-engagement.pdf</u>

MEIF Q&A: <u>http://british-business-bank.co.uk/wp-content/uploads/2016/03/MEIF-FAQ-V1-07062016.pdf</u>

# **Growing Places Fund**

 $\checkmark$ 

Minimum award: N/A Maximum award: N/A

# **Eligibility**

The funding criteria and application process for each LEP differs therefore applicants are advised to check details with their local LEP.

# Description

The Growing Places Fund provides £500 million to enable the development of local funds to address infrastructure constraints, promoting economic growth and the delivery of jobs and houses. Types of projects could include:

- early development of strategic link roads and access works to unlock major mixed-use developments, enabling the delivery of homes and commercial space – leading to the creation of jobs and securing private investment;
- provision of flood storage capacity to enable development of homes, employment space and retail space; and
- works to improve local connectivity and reduce congestion through interventions such as extending dual carriageways, enabling developments to be taken forward sustainably.

# **Application Information**

Businesses are invited to apply for funding to support their business plans. Further application details could be obtained from local LEP.

# **Contact Details**

The Growing Places Fund is managed locally by Local Enterprise Partnerships (LEPs).

To find contacts for the local LEP please follow the following link: <u>http://www.lepnetwork.net/leps/</u>

# **Useful Links**

Website: https://www.gov.uk/government/publications/growing-places-fund-prospectus

Growing Places Fund prospectus could be found on the following link: <a href="https://www.gov.uk/government/uploads/system/uploads/attachment\_data/file/7521/2024617.pdf">https://www.gov.uk/government/uploads/system/uploads/attachment\_data/file/7521/2024617.pdf</a>

# **Enterprise Zones**

Minimum award: N/A Maximum award: N/A

## **Eligibility**

Open to all businesses within an Enterprise Zone

## **Description**

Enterprise Zones are well defined geographical areas that afford businesses within them certain financial and regulatory benefits. There are 22 currently around the UK and each enterprise zone has its own sectors of focus. Each one is managed by the Local Enterprise Partnership (LEP) that it falls within. Enterprise zones vary in size but are on average in the region of 100 hectares (1000m x 1000m), allowing for multiple businesses to benefit from them.

Benefits for businesses include a discount on business rates (up to the value of £275,000 per business over a five year period) and simplified planning procedures to support growth and development. The UK Government has also pledged to support the roll out of superfast broadband in all the zones with a regulatory environment that will facilitate this and if needs be, public funding. In some enterprise zones, LEPs will be able to offer enterprise zones enhanced capital allowances for plant and machinery. Tax increment finance (borrowing against future business rate increases) and UKTI support for inward investment or trade opportunities in the zone will also be made available to enterprise zones.

Enterprise Zones with an automotive focus include:

- Black Country
- North East (Low Carbon Vehicle site near Sunderland)
- Northampton
- Mersey Water

### **Application information**

Application involves communication with your LEP to ascertain exactly what benefits are available in your area. As enterprise zones' benefits are only available to its tenants, you will need to be based within an enterprise zone to apply. Each enterprise zone has its own regulations.

### **Contact Details**

LEP Principal Contacts are available from: http://www.lepnetwork.net/leps/

#### **Useful Links**

Website:

https://www.gov.uk/government/policies/supporting-economic-growth-through-local-enterprise-partnerships-and-enterprise-zones

# Coaching for High Growth SMEs Department for Business Innovation and Skills (BIS)



Minimum award: N/A Maximum award: N/A

# **Eligibility**

The coaching program is available to SMEs that are already established with a potential to increase employment or turnover by 20% or more each year for three years.

Available to start-ups with the potential to become 'gazelles' i.e. able to achieve £1million turnover within three years of starting trading or to have at least ten employees within three years.

### Description

Business Coaching for Growth is available from January 2012 and will offer:

- Coaching of senior management teams to develop and implement growth strategies and develop leadership and management skills
- Tailored, specialist help to develop a successful investment pitch
- Facilitated introductions to potential investors
- Access to high quality facilities by partnering with leading business incubators, science parks and Catapult centers (previously Technology Innovation centers).
- Advice on how to identify and protect intellectual property and copyright and develop strategies to commercially exploit IP and innovation
- Fast track access to trusted sources of specialist advice and support such as the Innovate UK and UKTI
- Access to business and knowledge networks.

### **Application information**

The programme was launched in January 2012. You should contact your local LEP for application details.

### **Contact Details**

Management of the coaching falls to Local Enterprise Partnerships (LEPs) to ensure local economies interests are prioritised and that local business support services are fully integrated. For more information contact your local LEP - <u>http://www.lepnetwork.net/leps/</u>

# Improving your resource efficiency Department of Business Innovation and Skills (BIS)



Minimum award: N/A Maximum award: N/A

# **Eligibility**

Eligibility requirements differ depending on the product. Please see below for further information.

### Description

There are 13 products designed to help businesses to identify and overcome key challenges as they grow and develop. It will target activities where a Government lead is required, such as providing access to strategic advice, helping companies reach international markets and supporting innovation.

The 13 products in the portfolio are:

- High Growth Coaching
- Helping Your Business Grow Internationally
- Manufacturing Advisory Service
- Designing Demand
- Knowledge Transfer Partnerships
- Networking for Innovation
- Collaborative Research and Development
- Grant for Research and Development
- Work Place Training, including Apprenticeships
- Improving Your Resource Efficiency
- Finance for Business
- Understanding Finance for Business
- Rural Development Programme for England Business Support

### **Application Information & Contact Details**

For further details contact your local LEP

### **Useful Links**

The Department for Business, Innovation and Skills (BIS) website https://www.gov.uk/government/organisations/department-for-business-innovation-skills

The LEP Network: http://www.lepnetwork.net/leps/

# **Greater Lincolnshire Business Capital Growth Fund**



Minimum award £10,000 Maximum award £250,000

# **Eligibility**

Grants available to local businesses based in Lincolnshire area who can demonstrate growth investment proposals linked to significant job creation.

### **Description**

The Lincolnshire Chamber of Commerce has been successful in bidding for the Regional Growth Fund award (£2 million), following support from the Greater Lincolnshire LEP, Federation of Small Businesses (FSB) and Lincolnshire County Council.

The pot of money, called the Greater Lincolnshire Business Capital Growth Fund, is a capital grant programme which will provide grant funding on a competitive basis and support for businesses in preparing an application.

### **Application Information**

For more information or to download an Expression of Interest form, visit - <u>www.greaterlincolnshirelep.co.uk</u>

## **Contact Details**

Contact Ian Jones on 01522 523 333 or email ian.jones@Lincs-Chamber.co.uk.

### **Useful Links**

Website: www.greaterlincolnshirelep.co.uk

# **D2D2 Unlocking Investment for Growth**



#### Minimum award:

Maximum award up to 25% in support of capital investment projects with a minimum overall project value of £200,000

## **Eligibility**

Eligible companies should be based in the Derby, Derbyshire, Nottingham and Nottinghamshire (D2N2) Local Enterprise Partnership area.

### Description

The Local Enterprise Partnership for D2N2 has secured £6.8m from the Government's Regional Growth Fund and the European Regional Development Fund to help local businesses grow and create new jobs.

Unlocking investment for growth will be of interest to businesses with a substantial capital investment project that will create long term jobs but who can't quite raise all the finance to purchase the necessary fixed assets.

### **Application Information**

The process is competitive and applications will be rigorously assessed, with priority being given to the 6 key sectors (Bio-science, Food & Drink, Construction, Transport Equipment Manufacture, Low Carbon and the Visitor Economy). However all applications that can demonstrate a well thought out business case, significant job creation and value for money will be considered.

The criteria for assessment will be:

- The overall strength of the business case in terms of deliverability, impact and risk minimisation.
- The number of new sustainable, private sector jobs created.
- The level of private sector investment that is leveraged by the grant funding.
- Eligibility for RGF support including State Aid compliance.
- Value for money.

### **Contact Details**

For more information please contact EMB Ltd who manages the fund on behalf of D2N2. Email: <u>UI4G@embltd.co.uk</u> Phone: 01332 826 366.

### **Useful Links**

Websites: http://www.d2n2lep.org/UI4G

http://www.embltd.co.uk/investment/unlocking-investment-for-growth/

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# **Finance for Business North East**



Minimum award: £1,000 Maximum award: £1.25m

# Eligibility

SMEs based in or relocating to the north east of England, with the aim of helping them to start up, develop or grow.

## **Description**

The £125m Finance for Business programme provides debt and equity finance from the following seven individual funds:

- North East Micro Loan Fund
- North East Proof of Concept Fund
- North East Technology Fund
- North East Accelerator Fund
- North East Angel Fund
- North East Growth Plus Fund
- North East Growth Fund.

A The fund is financed jointly by a loan from the European Investment Bank and grants from the European Regional Development Fund and UK Government

In July 2013, the negotiations started to secure additional funding to allow the programme to continue investment through to December 2015. Application Information

Please contact North East Finance directly for application details.

### **Contact Details**

North East Finance 1 St James' Gate Newcastle upon Tyne NE1 4AD

Tel: 0191 211 2300

### **Useful Links**

Website: http://northeastfinance.org/the-funds.aspx

# **North East Business Support Fund**



Minimum award: Maximum award: £1400

## **Eligibility**

SME businesses based in the North East Region with a business to business client base.

## **Description**

NBSI offer a £1400 fund to support businesses in the North East who are looking to use external expertise to deliver business improvement projects. You can use the grant for almost any type of support to help your business grow.

BBSL offer up to 40% support to a maximum of £1400 and assistance in finding external experts if required.

### **Application Information**

To apply fill out the <u>online application form</u> and one of the advisors will arrange to visit your business.

This fund is open to applications until the end of June 2015.

### **Contact Details**

NBSL 6 Ester court Wansbeck Business Park Rotary Oarkway Ashington Northumberland NE63 8AP

Tel: 01670 813322 Email: info@nbsl.org.uk

### **Useful Links**

Website: http://www.nbsl.org.uk/north-east-business-support-fund

# North East Manufacturing Growth Programme



Minimum award: N/A Maximum award: N/A

## **Eligibility**

- Companies have to be based within the Local Authority areas of Northumberland, Newcastle, Gateshead, South Tyneside, North Tyneside, Sunderland or Durham.
- A small or medium-sized enterprise (SME) i.e. has fewer than 250 employees and a turnover of less than 50 million Euros.

And either:

a. Fall into one of the North East LEP's smart specialisation areas; automotive, creative and digital, life Sciences or subsea

OR

b. Have an aspiration to significantly grow their business. This is defined as 20% growth in turnover or employee numbers per annum.

### **Description**

This pilot programme, which is financed by the North East Local Enterprise Partnership (North East LEP), is designed to help senior managers within manufacturing companies assess and identify barriers to growth, and work with them to improve business performance and increase sales.

Each eligible business joining the Manufacturing Growth Programme will receive direct consultancy support, and the programme is provided free of charge.

The programme is linked to the North East Growth Hub and will run for an initial 12 month period from July 2016 – July 2017.

### **Application Information**

To express an interest and begin the application process, please complete the short questionnaire <u>online</u>.

#### **Contact Details**

For further information please email enquiries@ne-mgp.co.uk or phone 0191 389 8434.

#### **Useful links**

Website: http://www.ne-mgp.co.uk/

# **Rosebud Business Loan**



Minimum award: £10,000 Maximum award: £1million

# Eligibility

SMEs based in Lancashire.

## **Description**

Rosebud is looking to support growing businesses in the following high growth business sectors:

- Advanced manufacturing
- Aerospace
- Finance and professional
- Creative and digital
- Energy and environment

#### **Application Information**

For more information and to arrange an advisor to contact you to discuss the application process, please click <u>here</u>.

#### **Contact Details**

Phone: 01772 536 651. Email: rosebud@lancashire.gov.uk

### **Useful links**

Website: http://new.lancashire.gov.uk/business/finance-and-funding/rosebud-business-finance.aspx

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# **Boost Business Lancashire**



Minimum award: N/A Maximum award: N/A

# Eligibility

For businesses who are;

- Based in Lancashire
- Employ fewer than 250 full-time employees
- Have an annual turnover of less than £40 million and/or over
- Have an annual balance sheet total of less than £35 million
- Have received less than £160,000 of publicly funded support in the last 3 years
- Is not a retail business

### **Description**

In November 2015, Boost secured £7.8m of new funding to run for a further three years from January 2016. The service is aiming to support a further 3,360 businesses in the county, creating 2,000 jobs and helping to establish 200 new businesses.

The role of Boost is to help growth-hungry Lancashire businesses realise their potential by providing simple access to a range of leading-edge funded programmes, delivered by specialists with a track record of supporting growth – of both start-ups and established businesses.

Boost also helps businesses access specialist private sector business support, as well as other nationally funded programmes, where relevant.

### **Contact Details**

For more information complete the online form or call 0800 488 0057.

Email: info@boostbusinesslancashire.co.uk

### **Useful Links**

Website: http://www.boostbusinesslancashire.co.uk/vision

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# **St Helens Jobs and Growth Fund**



Minimum total value of the project £20,000 Maximum award - grants of up to 20% of the total project value

## **Eligibility**

The St Helens Jobs and Growth Fund provides grant funding for businesses planning to expand or invest in St Helens, creating new jobs for local people.

### **Description**

Funded through the Government's Regional Growth Fund, grants of up to £70,000 are available to provide investment for growth, when suitable finance is not available elsewhere. Grants are available for a range of projects that will create new employment opportunities, such as purchasing new premises, expanding current premises or capital expenditure on plant and machinery.

### **Application Information**

If business employs less than 250 people and is planning a capital expenditure project which will lead to the creation of jobs the company can register by completing <u>expression of interest form</u>.

Once the expression of interest form has been evaluated the candidate will be contacted to arrange an initial appointment to discuss completion of the application.

Applications will consider the following factors:

- Eligibility for grant support
- Job creation
- Business performance
- Project outline
- Project costs and funding.

### **Contact Details**

For more information about Business Grants contact Geoff Bates at St Helens Chamber on 01744 742 087 or email <u>geoff.bates@sthelenschamber.com</u> or for information on Start-up grants contact Tracey Rigby on 01744 742082 or email <u>Tracey.Rigby@sthelenschamber.com</u>.

### **Useful Links**

Websites: http://www.sthelenschamber.com/business\_grants

# **The North West Fund**

Minimum award: £50,000 Maximum award: £2million

## **Eligibility**

SMEs based in, or relocating to the North West of England.

For full eligibility criteria, please click here.

## Description

The fund is broken down into six individually managed funds that provide debt and equity financing options to SMEs operating in the North West of England looking to develop their business:

- Venture capital
- Development capital
- Business Loans

- Digital and Creative
- Energy and Environmental
- Biomedical

Whilst each fund has a specific focus, applications for businesses in all stages of development will be considered for investment. Businesses considered to be in "financial difficulty" will not be considered.

The Fund is financed by a £92.4m grant from the European Regional Development Fund (ERDF) and a matched European Investment Bank loan, under the JEREMIE programme, which is expected to keep the fund open for investment until December 2015, with a subsequent realisation period through to December 2022.

## **Application Information**

Applications are submitted online. Following that, the process will involve:

- 1. Initial review by a respective fund manager
- 2. Face to face meeting
- 3. Assessment by fund managers and deal structuring
- 4. Agreement of investment terms
- 5. Conduct a due diligence assessment
- 6. Legal documentation completed
- 7. Completion
- 8. Ongoing support and monitoring

For full details, please click here.

### **Contact Details**

To contact the fund, please click here.

Alternatively, call 01925 418 232.

### **Useful links**

Website: http://www.thenorthwestfund.co.uk/



# Low Carbon Innovation Fund (LCIF)



Minimum award £25,000 Maximum award £75,000 or £750,000 (depending on the size)

# **Eligibility**

SMEs across the East England region.

## **Description**

The Low Carbon Innovation Fund (LCIF) is a venture capital fund which makes early-stage investments as equity or convertible loan between £25K and £750K alongside co-investors. The investee companies must be small or medium enterprises (SMEs) based within the East of England that are developing new and innovative products or processes in a low carbon, environmentally sensitive manner.

The East of England is defined as the counties of Norfolk, Suffolk, Cambridgeshire, Essex and Hertfordshire and the unitary areas of Bedford, Central Bedfordshire, Thurrock, Peterborough, Luton and Southend on Sea.

LCIF offers two routes to funding depending on the amount required and the stage of the company: the <u>Smaller Investments Scheme</u>, for investments between £25K and £75K, and the <u>Main Fund</u>, for investments between £75K and £750K.

### **Application Information**

The Fund was launched in September 2010 and will run until December 2015. Applications can be made at any time <u>via the website</u>. Registering on the website grants you access to the application portal. You will also receive LCIF's quarterly newsletters, which contain information about LCIF investments and sector news.

### **Contact Details**

Applicants wishing to have an informal discussion about a potential application please call Kevin Murphy at the Fund Manager, Turquoise International, on 020 7248 1506.

### **Useful Links**

Websites: https://www.lowcarbonfund.co.uk/LCIF/Process

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# London ESF AGE 16-24 Apprenticeships Grant



Minimum award: N/A Maximum award: £3,000

## **Eligibility**

To be eligible you must:

- confirm that you are not able to recruit an apprentice without the Grant
- have fewer than 249 employees within one of the 32 London boroughs or the City of London

### **Description**

London ESF AGE is a grant of £3000 for London employers who recruit an apprentice under the terms of the <u>national AGE 16 to 24</u> offer. The grant is available from January 1 2015 to June 30 2015. Employers can be paid up to five grants in total.

The apprentice must be in learning for a minimum of 13 weeks before the training provider can make payment to the employer.

#### **Application Information**

To apply contact your local training organisation.

#### **Contact Details**

Employers can claim the London ESF grant through their training provider. For more information call the National Apprenticeship Service on 08000 150 600

### **Useful Links**

Website: <u>https://www.gov.uk/government/publications/apprenticeship-grant-for-employers-london-esf-age</u>

#### Factsheet:

https://www.gov.uk/government/uploads/system/uploads/attachment\_data/file/400818/London\_ESF\_ AGE\_for\_Employers\_from\_Jan\_15-v1dec09.pdf

www.apprenticeships.org.uk

# Velocity Growth Revenue and Maximum Velocity Capital grants



Minimum award: depending on the type of the grant Maximum award: depending on the type of the grant

## **Eligibility**

The funding is exclusively for businesses (SMEs actively trading for the last 12 months) based in the South East Midlands Local Enterprise Partnership (SEMLEP) area – a geography which covers Aylesbury, Bedford, Central Bedfordshire, Cherwell, Luton, Milton Keynes and Northamptonshire. Further criteria apply; please check <u>here</u> for further details.

### **Description**

A £1.25M pot of funding has been secured for businesses in the South East Midlands seeking to expand, invest and recruit. There are two types of grants (both part funded by ERDF) – Velocity Growth revenue and Maximum Velocity capital grants.

Velocity Growth revenue grants (£1,000-£10,000) will fund up to a maximum of 33% of the total price of the goods or services. This type of grant will support specialist consultancy, projects, goods and services related to increasing sales, improving productivity and profitability and improving business processes.

Maximum Velocity capital grants (£5,000 to £50,000) will fund up to a maximum of 25% of the total price. Project ideas include investment in technology or processes that facilitate growth and create jobs, such as plant equipment, new machinery, and an extension to land or premises.

#### **Application Information**

Grant applications will be assessed within four weeks of being submitted and funding will be provided retrospectively against evidence of payments for approved items.

### **Contact Details**

To find out whether your business and your project is eligible for the funding and to get your application underway, please contact the Velocity Growth Hub on 0300 01234 35 or by email at enquiries@VelocityGrowthHub.com.

#### **Useful links**

Website: <u>http://www.velocitybusinesssupport.com/velocity-news/1-25m-grants-launched-week-local-businesses/</u>

# **South West Growth Fund**



Minimum award: N/A Maximum award: £1million

## **Eligibility**

An ambitious business, based in the South West wanting to create new jobs and achieve growth within their company.

### Description

The South West Growth Fund is designed to start investment and create 1,000 jobs in the South West of England. The scheme is collaboration between SWMAS Ltd, Plymouth University's GAIN team, South West Water Business Services and the Western Morning News.

Grants support:

- Capital Expenditure investment in new equipment, technology and processes to realise enhanced adaptability, improved productivity and environmental performance.
- Training skills for your workforce to embed new technologies and processes, alongside strategic skills for management to explore new business models and opportunities.

### **Application Information**

To help with the application process please email <u>swgf@swmas.co.uk</u> or visit <u>www.gaininbusiness.com/swgf</u>.

The applicant will need the following details:

- company details including address and postcode
- anticipated project cost and timescale
- number of jobs being created as a result of your investment.

# **Contact Details**

Tel: 0845 608 3838 Email: swgf@swmas.co.uk

### **Useful Links**

Website: www.swmas.co.uk/business-support/south-west-growth-fund-0

# Warwickshire SMEs funding



Minimum award: £1,000 Maximum award: £75,000

### **Eligibility**

Warwickshire micro, small and medium sized enterprises (SMEs) who are having difficulty accessing loans to fund their growth, are being given the chance to get financial support from a new package of funding worth £500k.

### Description

The funding is being provided by Warwickshire County Council through its Growth Fund, and Coventry and Warwickshire Reinvestment Trust. The loans are designed to help businesses access capital investment that will help them diversify or modernise their operations, leading to economic growth and job creation.

### **Application Information**

SMEs across Warwickshire are able to apply for loans worth £1,000 to £75,000 from the Growth Fund. Successful applicants need to demonstrate how the cash would directly create new jobs in the county or protect existing employment.

Loans are available towards the costs of capital assets such as buildings, plant, machinery and equipment.

#### **Contact Details**

Email: <u>cwrt@fair-finance.net</u> Tel: 024 7655 1777

### **Useful Links**

http://news.warwickshire.gov.uk/blog/2015/10/16/new-loan-fund-available-for-warwickshirebusinesses/

# **Black Country Reinvestment Society (BCRS)**



Minimum award £10k Maximum award £100k

# **Eligibility**

Loans are offered to businesses making a positive contribution to the social, environmental or economic well-being of the West Midlands. We lend to most market sectors including construction, engineering, IT services, manufacturing, service providers and wholesalers.

#### **Description**

The loan fund has been especially designed to meet the needs of West Midland's based businesses that are unable to get loans from traditional sources such as banks. We understand that getting business finance can sometimes be a problem. Lack of track record, unreasonable security arrangements, past financial problems or simply not meeting conventional credit scoring methods may be hindering the process.

A BCRS loan can be used for a wide range of projects including working capital, purchasing equipment, start-ups, recruitment and marketing.

#### **Application Information**

Interested companies as a first should complete the enquiry <u>form</u>. This will be sent to the BCRS administration team who will look at the information provided and direct your enquiry to the relevant Business Development Manager.

#### **Contact Details**

Tel: 0845 313 8410 Email: <u>enquiries@bcrs.org.uk</u>

#### **Useful Links**

Website: http://www.bcrs.org.uk/

# Early Advantage Fund



Minimum award: N/A Maximum award: up to £125,000 (if matched by private money), and a further £275,000 in subsequent rounds

# **Eligibility**

Early stage and small businesses within West Midlands are eligible.

### Description

The Early Advantage Fund was launched in December 2009 to provide investment, alongside business angels and other private sector investors, in early stage and small businesses within the West Midlands. The fund is targeting high growth start-up and early stage businesses with or without revenues. The £8m fund was created through investment from the Department of Business Innovation and Skills, including a grant from the European Regional Development Fund.

### **Application Information**

Please contact Andrew Muir and Duncan Kerr for application details (please see below).

### **Contact Details**

Andrew Muir and Duncan Kerr Phone: 0121 710 1990 Email: <u>enquiries@midven.com</u>

### **Useful Links**

Website: http://midven.co.uk/funds/early-advantage-fund/

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# **Exceed Midlands Advantage Fund**



Minimum award: £250,000 Maximum award: £750,000

## **Eligibility**

SMEs in the West Midlands region are eligible.

### **Description**

Exceed Midlands Advantage Fund was launched in March 2010 to provide expansion and development capital to West Midlands based businesses. The £18million fund was created trough Lloyds Development Capital (LDC), the Department for Business Innovation and Skills and the European Regional Development Fund (ERDF). The fund will focus upon high growth businesses in the West Midlands region and managed by Midven.

### **Application Information**

Please contact Tony Stott and Surjit Kooner for application details (please see below).

### **Contact Details**

Investment team Tony Stott and Surjit Kooner Phone: 0121 710 1990 Email: enquiries@midven.com

#### **Useful Links**

Website: LDC: <u>http://www.ldc.co.uk/portfolio/companyinfo.aspx?ld=304</u>

Midven: http://midven.co.uk/funds/exceed/

# **Black Country GOLD Programme**



Minimum award: £1,000 Maximum award: £16,000

# **Eligibility**

The GOLD programme offers business development support and financial assistance to SME based in:

- Dudley
- Sandwell
- Walsall
- Wolverhampton

# Description

The GOLD programme is looking to support growing businesses in the flowing sectors:

- Advanced manufacturing
- Business services
- Environment technologies
- Transport technology
- Building technology

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BC GOLD offers eligible businesses the opportunity to apply for grants of up to £16,000 to support expansion projects that will enable the business to grow by up to 20%.

The grant covers 50% of project costs with the balance being contributed by the business e.g. to receive a £5,000 grant the business has to contribute £5,000 towards the project.

The grants can be used for capital and revenue projects.

The business development strand of Black Country GOLD includes:

- 1-2-1 support to develop a Growth Plan for the business
- Free access to business seminars delivered by leading consultants

### **Application Information**

The application process has three parts:

Part A – Expression of interest Part B – Business Growth Plan Analysis Part C – Completion of a full application form

To register your interest follow the link on the website or here.

## **Contact Details**

Phone: 01902 321 272 Email: enquiries@wolverhamptonbsc.com



# **Birmingham Business Loan Fund**

Minimum award: £100,000 Maximum award: £1,000,000

### **Eligibility**

SMEs based in Birmingham that pay business rates to Birmingham City Council are eligible.

### Description

Launched in January 2010, this groundbreaking initiative offers a £10 million package of loans to small and medium businesses (SMEs) based in Birmingham. The loan fund supports a diverse range of solid profitable Birmingham companies, which have previously been unable to access funding.

## **Application Information**

For further information, contact Finance Birmingham.

#### **Contact Details**

Finance Birmingham Baskerville House Centenary Square Birmingham B1 2ND

Phone: 0121 233 4903

### **Useful Links**

Website: https://www.financebirmingham.com/funding/

# **Solihull Business Loan Fund**



Minimum award: £100,000 Maximum award: £200,000

### **Eligibility**

SMEs based in Solihull are eligible.

### **Description**

Solihull Council's new Business Loan Fund is a groundbreaking initiative offering a £1 million package of loans to small and medium businesses (SMEs) based in Solihull. The loan will support a diverse range of solid profitable Solihull companies which have previously been unable to access funding. Solihull Council is working alongside Finance Birmingham, which is acting as agent for the Council to oversee the £1 million fund.

### **Application Information**

For further information or to apply for a loan call 0121 704 6154 or visit Solihull for Success.

### **Contact Details**

Phone: 0121 704 6151

### **Useful Links**

Website: https://www.solihullforsuccess.com/locate-your-business/support-and-finance/grants\_and\_loans

# Innovation University Enterprise Network (i-URN) Coventry University Enterprises



Minimum award: N/A Maximum award: N/A

# **Eligibility**

SME's based in the West Midlands.

## Description

i-UEN supports businesses based within the West Midlands to create, develop and implement new business opportunities through tailored consultancy and open innovation principles.

The i-UEN project offers direct support to SME's by assisting them in developing a growth strategy. The support covers advice and information required by growth businesses to support product and service development. The appropriate support will be agreed between you and Coventry University Enterprises Ltd in a tailored business support package which could include:

- support to become investment ready and explore new funding opportunities;
- strategic planning assistance for commercialising new ideas;
- market research and development;
- social media and marketing assistance;
- new collaboration opportunities to expand your business;
- intellectual property advice;
- an introduction to Open Innovation practices and principles;
- business planning, support and guidance.

The assistance you receive will come in one of the following forms:

- a one-day master class or workshop followed by one-to-one consultancy;
- two days of one-to-one consultancy delivered through our network of external consultants.

Additional support may be available upon further assessment.

# **Application Information**

For more information contact Louise Marjoram, email <u>Imarjoram@cad.coventry.ac.uk</u> or phone 024 7623 6001

### **Contact Details**

See above

**Useful Links** 

Website: www.opentoinnovation.net

# Performance Improvement Initiative Coventry University



Minimum award: N/A Maximum award: N/A

# **Eligibility**

Companies with:

- fewer than 250 full-time employees
- have less than €50M or £35M turnover
- have less than €43M or £30M balance net worth
- Be less than 25% owned or controlled by a non-SME
- Be based in the West Midlands region

## **Description**

Performance Improvement Initiative is a 100% funded consultancy service that empowers ambitious small and medium sized manufacturing businesses. The service provides up to 20 days of free independent advice normally worth £10,000 covering areas such as:

- Business management
- Engineering design
- Sales and marketing
- Problem solving
- Operation management
- Supply chain management
- Technical

### **Application Information**

For application details contact the Performance Improvement Initiative team directly

### **Contact Details**

Faculty of Engineering and Computing Priory Street Coventry University CV1 5FB

Email: business.ec@coventry.ac.uk

Phone: 024 7765 9009

### **Useful Links**

Website: www.coventry.ac.uk/pii

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# **Touch Digital**



Minimum award: N/A Maximum award: N/A

## **Eligibility**

SME's based in the West Midlands

### **Description**

Touch Digital supports West Midlands SMEs to understand and integrate digital technologies into their business strategy, helping them to become more creative, productive and competitive. Touch Digital do this through a mixture of tailored advice and support, an events programme designed to develop knowledge and understanding, plus access to the Touch Digital TechLab to try out the latest business-related digital technologies.

### **Application Information**

For more information contact the Tough Digital project team email <u>touchdigital@cad.coventry.ac.uk</u> or phone 024 7615 8207.

#### **Contact Details**

Address: Puma Way Coventry West Midlands CV1 2TT

Contact Page

#### **Useful Links**

Website: http://www.seriousgamesinstitute.co.uk/applied-research/Touch-Digital.aspx

# **Technology and Innovation Future West Midlands**



Minimum award: N/A Maximum award: N/A

### **Eligibility**

Companies based in the West Midlands with less than 250 employees and a turnover of less than €50m and an annual balance sheet or less than €43m.

Companies will also need to undertake a short needs analysis to identify the areas that Technology and Innovation Futures West Midlands (TIF WM) can best help with.

### **Description**

The project helps companies to examine existing technologies, investigate new solutions and implement changes. The project is part funded by the European Regional Development Fund and helps business with computer hardware, computer software, design and rapid prototyping, manufacturing systems and processes, quality control and measurement and energy usage and environmental issues.

### **Application Information**

For more information contact TIF WM email info@tifwm.co.uk or phone 02476 158 206

#### **Contact Details**

See above

#### **Useful Links**

Website: http://www.tifwm.co.uk/

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# **Coventry and Warwickshire Growth Hub**



Minimum award: N/A Maximum award: N/A

# **Eligibility**

Businesses based in/or relocating to Coventry and Warwickshire.

### Description

Coventry and Warwickshire Growth Hub works with advanced manufacturing and engineering businesses who could benefit from specialist brokerage, advice and support and, even, access to finance & funding opportunities.

Clearing House staff work with you to access public funding & finance opportunities; work with you and your local College or University to resolve your skills and recruitment needs; act as a point of liaison between you and your Local Authority should you wish to expand your business; add value to your business by encouraging and supporting your investments in innovation and R&D; ensure that your business gets the very best out of your local and national services from Coaching For Growth, the Manufacturing Advisory Service, the UKTI International Trade Service, Warwick Manufacturing Group, the Manufacturing Technology Centre, the MIRA Enterprise Zone, Coventry University Enterprises and more

### **Contact Details**

Email: <u>contact@cwgrowthhub.co.uk</u> Phone: 0300 060 3747

### **Useful Links**

Website: http://www.cwlep.com/growth-hub/

# **Green Shoots Plus Fund**



Minimum award: N/A Maximum award: up to £20m

## **Eligibility**

SMEs operating in Dudley, Herefordshire, Sandwell, Shropshire, South Staffordshire, Stafford, Telford and Wrekin, Walsall and Wolverhampton. Please check further criteria: <u>http://www.wolverhamptonbsc.com/eligibility</u>

### **Description**

The Green Shoots Plus Fund aims to help small to medium sized enterprises (SMEs) operating in the areas listed above to create new jobs and promote growth in the region

## **Application Information**

All interested business need to complete the Expression of Interest form. The form asks for basic information about the business and the proposal for growth. The following information will be asked:

- Company registration number (if applicable)
- Number of employees
- Company turnover
- Details of your project proposal
- Information about why you need Green Shoots funding to help
- Estimation of the number of jobs to be created and safeguarded

- Amount of investment required (ranging between 20% and 30% depending on your application and strength of the project)

- Forecast of total project cost

## **Contact Details**

Phone 01902 321272 Email: enquiries@bcgrowthhub.com

#### **Useful Links**

Website: http://www.wolverhamptonbsc.com/greenshoots

Useful tips: http://www.wolverhamptonbsc.com/application-tips

# **Response project**



Minimum award N/A Maximum award N/A

# **Eligibility**

The main criterion is that organisation is SME in Leeds City Region. Please check for all criteria here.

### **Description**

The Response project is an ESF initiative led by Leeds City College and funded via the Skills Support for the Workforce programme. A new scheme has been created with the aim of helping small businesses in the Leeds City Region invest in developing the skills of their workforce. The programme is benefiting from more than £10m of funding from the European Union and UK government which is being made available through the Skills Funding Agency to finance training for people in employment.

The Response Project aims to support employers across the Leeds City Region by providing support and advice on a range of training matters. This could include taking on an apprentice, coaching and mentoring or enabling existing employees to gain new skills so they can support business growth plans.

### **Application Information**

- Contact the Response Hub at Leeds City
- The Response Hub will put you in touch with one of the 28 Delivery Partners, best able to meet your needs. Delivery Partners are located throughout the Leeds City Region and comprise of Further Education Colleges and Private Training Providers
- The Delivery Partner will contact you to discuss your needs in greater detail.
- Working with the Delivery Partner, employers will identify the employees they want to train, and their training will commence subject to eligibility.

### **Contact Details**

Telephone: 0113 216 2064 Email: <u>response@leedscitycollege.ac.uk</u>

### **Useful Links**

Website: http://www.theresponse.co.uk

# **Finance Yorkshire**



Minimum award: N/A Maximum award: N/A

# **Eligibility**

SME's based in Yorkshire, Humber, North or East Lincolnshire (the Yorkshire and Humber region). Additional eligibility criteria applies to each finance package.

### **Description**

Finance Yorkshire provides Seedcorn Finance, Business Loans and Equity linked finance ranging from £15k to £2m for Small and Medium-sized Enterprises.

Finance Yorkshire's packages help businesses fill the gaps in funding they need for growth and development, where conventional sources of finance are insufficient or unavailable. Packages include;

- Seedcorn Finance £150k to £780K
  - Early stage proof of concept and commercialisation
  - Technology and Knowledge- based business
- Business Loans £15k to £250k
  - Typically unsecured
  - Sliding scale of interest rebates depending on stage of business
  - A manufacturing or service sector business
  - Equity Linked Investments- £100k to £2m
    - Minority equity stakes sought
    - Interest rates charged in loans with equity options

# **Application Information**

For application details please refer to each finance package.

# **Contact Details**

Email: <u>info@finance-yorkshire.com</u> Phone: 0845 649 0000

Useful links Website: <u>http://www.finance-yorkshire.com/</u>

# **Skills Funding for Engineering companies**



Minimum award: N/A Maximum award: £31k (depending on project)

# **Eligibility**

Businesses with new products, services or process improvements and opportunity to increase employment across the Yorkshire and Humber region by working with one of the local universities.

## Description

The Fund was specifically designed to help Yorkshire and Humber Small and Medium Sized Enterprises (SMEs) work with local universities to make things happen. It also enabled businesses with similar needs to work together and grow.

Funding is directed to the relevant University to undertake the activity.

- Small Innovation Projects: up to £10,000 eg, working on a prototype new product or service offering to grow existing customers and attract new ones.
- Research & Development Projects: up to £31,000 eg developing a new improved product, service or production and delivery process to open up new markets, retain and grow customers or attract new customers.
- Graduate R&D and Innovation Placements: either 6-12 months duration (up to £20,000 support) or 12-18 months duration (up to £30,000 support), helping with the cost to bring a fresh perspectives and new ideas by providing an expert pair of hands.

# **Application Information**

To help with the application process please email info@red-sky.co.uk.

### **Contact Details**

Tel: 01765 650 126 Email: <u>info@red-sky.co.uk</u>

## **Useful Links**

Website: http://www.red-sky.co.uk/grants-yorkshire/#growth-grants

http://www.yorkshireinnovationfund.org/

# Leeds City Region Loans and Grants



Minimum award: £10,000 Maximum award: £1million

## **Eligibility**

- Project must create permanent new jobs in the Leeds City Region
- There must be private finances available: either own, from a bank, or other commercial finance to invest alongside
- For every £1 of LEP funding sought, applicant must be able to provide at least £4 of private sector investment
- Projects must support the City Region's key growth sectors: specifically life sciences and related industries, digital and creative industries, food and drink, low carbon and environmental industries, manufacturing and financial and business services.

### Description

Different loans and grants are available for businesses to invest in capital projects across the Leeds City Region.

The loans are designed for projects that are ready to proceed but have been delayed, and now need support to start the development. The funding for a loan is between £500,000 and £1 million.

Grants are for small and medium sized businesses that will use the funding for capital investment in land, buildings, plant, machinery and equipment, or research and development activity, creating permanent jobs in the Leeds City Region. Between £10,000 and £500,000 can be awarded.

The funding is available to support infrastructure projects that will help to accelerate economic growth, deliver new jobs, remove barriers to development and use resources more efficiently.

### **Application Information**

The applying organisation needs to complete the <u>enquiry form</u> to check if your project is eligible. The team will contact applicant within five working days to discuss the project or provide guidance on completing the application form.

Alternatively, please contact business growth team at BusinessGrowth@the-lep.com.

### **Contact Details**

Tel: 0113 34 81818

Email: info@the-lep.com

### **Useful Links**

http://www.the-lep.com/for-business/business-finance/lep-grants/ https://www.finpoint.co.uk/

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# Let's Grow North and East Yorkshire



Minimum award: £25k Maximum award: £1million

## **Eligibility**

SME's located within the York, North Yorkshire, East Riding Local Enterprise Partnership area (which includes local authority areas of Craven, East Riding, Harrogate, Hambleton, Richmondshire, Ryedale, Scarborough, Selby, York).

### **Description**

This grant funding is focused on job creation and growth. Applicants can be from all industries but have to be trading for at least 12 months.

#### **Application Information**

To help with the application process please email info@red-sky.co.uk.

### **Contact Details**

Tel: 01765 650 126 Email: <u>info@red-sky.co.uk</u>

#### **Useful Links**

Website: http://www.red-sky.co.uk/grants-yorkshire/#growth-grants

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# **Sheffield City Region Growth Hub**



Minimum award: N/A Maximum award: N/A

# **Eligibility**

Businesses based in Sheffield city Region.

### **Description**

The Sheffield City Region (SCR) Growth Hub aims to provide a central point for business advice and support. The aim is to put in place a 'world-class' business support offer that ends the postcode lottery of support across the region, enabling businesses to access the same high quality support and advice they need to help with potential growth. The Growth Hub will provide support for entrepreneurs and new start-up businesses, whilst supporting established and growth businesses to access finance, to export and to innovate. Businesses can also be referred into other parts of the Growth Hub for a wider package of support, and for fast growing businesses facing a number of challenges there can be developed a bespoke Growth Deal to address all the areas of support. All the Growth Hub specialist advisors are highly experienced, many of whom are specialists in their field who have successfully ran businesses or grown their own businesses, who now choose to pass on their expertise to others through the SCR Growth Hub.

## **Application Information**

For further information visit <u>www.scrgrowthhub.co.uk</u> or email <u>growthhub@sheffieldcityregion.co.uk</u>.

### **Contact Details**

Mark Loraine Tel: 0800 043 5522 Email: growthhub@sheffieldcityregion.co.uk

### **Useful Links**

Website: http://www.scrgrowthhub.co.uk

# **Closed Schemes Table**

| Fund / scheme / support service   | Closing date / deadline                     |
|---|---|
| Accelerating Business Growth (Lancashire)                               | Closed                                      |
| Access to Finance Grant Scheme (England)                                | Closed 03/2015                              |
| Advanced Biofuels Demonstration Competition                             | Closed on 13/02/2015                        |
| Advanced Manufacturing Supply Chain Initiative (AMSCI)                  | Competition closed in 2014                  |
| AGE 16 to 24 Employer Incentive (London)                                | Closed 31/12/2013                           |
| Applied Research Grant  | Closed in 2010                              |
| Aspire Funds  | Closed                                      |
| Assisted Asset Purchase Scheme (England)                                | Closed 04/2015                              |
| Birmingham Post Growth Fund   | Deadline closed<br>19/11/2014               |
| Black Country Business Property Investment<br>Programme (Black Country) | Closed                                      |
| Business Development Programme  | Closed 06/2015                              |
| Business Finance Partnership (BFP) Small<br>Business Tranche            | Closed                                      |
| Business Incubator  | Integrated into<br>Entrepreneurs Fast Track |
| Business Innovation Programme   | Closed 30/01/2015                           |
| Competitiveness and Innovation Framework (CIP)                          | Archived 01/01/2014                         |
| Connected and autonomous vehicles                                       | Deadline 30/09/2015                         |
| Corridor Growth Fund (Manchester)                                       | Closed 31/03/2015                           |
| Data Exploration  | Deadline closed<br>05/03/2014               |
| DECC Electricity Demand Reduction Pilot (EDR)                           | Closed on 01/10/2014                        |
| Derby Enterprise Growth Fund (DEGF)                                     | Closed                                      |
| Disruptive technologies in low carbon vehicles                          | Deadlines closed on 20/02/2013              |
| Eco Business  | Closed 30/09/2015                           |
| Employer Ownership of Skills Pilot (EOP)                                | Deadline closed<br>28/03/2013               |

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| Employer Ownership: developing women engineers                               | Closed 05/12/2014   |
|--|---|
| Employer Ownership: The Improving<br>Engineering skills in smaller companies | Deadline closed<br>27/02/2015   |
| Energy Catalyst – Mid Stage Awards   | Deadline closed<br>05/10/2014   |
| Enscite programme (East Midlands)  | Closed 06/2015  |
| Environmental Management Support Initiative (North East <del>)</del>         | Closed 28/02/2015   |
| ERA-NET Transport Programme  | Programme completed   |
| European Clean Transport Facility (ECFT)                                     | Scheme was available<br>until 2012  |
| European Framework Programme FP7   | Programme closed  |
| Export Credits Guarantee Department  | Please search for UK<br>Export Finance scheme                                       |
| Express and Star Green Shoots Fund (Black Country)                           | Closed  |
| Gateway to Global Growth   | Scheme closed   |
| lobal Derbyshire Small Business Support Programme                            | Deadline closed on 12/01/2015   |
| Grant for Business Investment (GBI)  | Closed from 01/02/2011  |
| Grant for Research & Development (GRD)                                       | Closed  |
| Green Bridge Supply Chain Programme<br>(GBSCP)                               | Closed 19/02/2015   |
| Green Bus Fund   | Closed 05/2013  |
| Growing Priority Sectors (Black Country)                                     | Closed 22/08//2014  |
| Growth and Innovation Fund (GIF)   | Closed  |
| Innovation 4 Growth (South West England)                                     | Deadline closed 04/2015   |
| Innovation Advice & Guidance   | Scheme closed. Please<br>refer to<br>www.gov.uk/business-<br>finance-support-finder |
| Innovation funding and support search (East<br>Midlands Innovation)          | Closed  |
| Innovation Networks (West Midlands)  | Closed  |
| Innovation Vouchers for Cyber Security                                       | Closed 24/07/2013   |
| Innovations in Electronics Manufacturing                                     | Deadline closed on<br>02/04/2014  |
|  |   |

| Investment for Growth (North East England)  | Closed  |
|---|---|
| Joint European Resources for Micro to Medium<br>Enterprises (JEREMIE)               |   |
| Let it Grow   | Closed 04/12/2015                               |
| Lincoln Growth Fund (LGF)   | Closed in 2015                                  |
| Low Carbon Vehicles Integrated Delivery<br>Programme (IDP)<br>LUMINATE Project      | Deadline closed<br>06/11/2013<br>Closed 03/2015 |
|   | Closed 16/04/2014                               |
| Make it lighter, with less  |   |
| Manufacturing Competencies  | Deadline closed<br>07/11/2012                   |
| METRC Innovation Awards   | Deadline closed<br>31/03/2014                   |
| Motorsport Valley Launchpad   | Closed 31/07/2013                               |
| National Loan Guarantee Scheme  | Scheme is closed to new applicants              |
| Northumberland Business Growth Fund   | Closed  |
| Panasonic Trust Awards  | Closed  |
| Queen Elizabeth Prize for Engineering   | Closed 14/09/2014                               |
| Resource Efficiency   | Deadline closed 27 March 2013                   |
| Risk Sharing Finance Scheme (RSFF)  | Scheme was available<br>until 2013              |
| Scottish Seed Fund (SSF)  | Closed  |
| Shell Springboard Low Emission Transport<br>Collaborative Project Fund (North East) | Deadline closed<br>24/04/2013                   |
| Towards Zero Prototyping  | Closed 12/02/2014                               |
| UKCES Futures Programme: skills for innovation in manufacturing                     | Deadline closed<br>11/03/2015                   |
| Understanding Finance for Business  | Closed  |
| Wales Economic Growth Fund  | Closed 24/02/2014                               |
| West Midlands and Liverpool City Region<br>Programme                                | Closed  |
| Yorkshire Innovation Fund   | Closed  |

### **Other Funding and Support Guides**

To aid the reader we have included a number cross-sector funding guides below.

### Business Finance and Support Finder The Department for Business, Innovation and Skills (BIS)

The Business Finance and Support Finder is a searchable database of public funding available in the UK.

Search for government-backed support and finance for business, including:

- Grants
- Finance and loans
- Business support e.g. mentoring and consultancy
- Funding for small and medium-sized businesses and start-ups

Customise your search by location, size and activity.

Support may be available in a number of forms, including financial assistance and free or subsidised advice services. There may also be specific initiatives to help with starting up, managing or growing a business.

Business Support Helpline Information: <u>https://www.gov.uk/business-support-helpline</u> Website: <u>https://www.gov.uk/business-finance-support-finder</u>

### Ripe for the Picking: A guide to alternative sources of finance Confederation of British Industry (CBI)

The alternative finance guide intends to addresses a significant knowledge gap by educating small and medium-sized enterprises (SMEs) on the broad range of finance options available to help them grow, including asset-based lending, equity investment, crowd funding and peer-to-peer (P2P) lending.

Guide:http://www.cbi.org.uk/media/2072014/cbi\_alternative\_finance\_guide\_for\_growing\_businesses\_embargoed\_0001\_200513.pdf

### **North East Access to Finance**

North East Access to Finance provides guidance for north east businesses to direct them to sources of finance and support that are relevant to their needs and currently available in the region through both their guide and website.

Website: http://www.nea2fguide.co.uk/

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## **Programme List**

|   | Funding      | Finance      | Support      | LOW<br>CO2   | International | SME<br>Specific | R&D          | Skills       | Other        |
|---|--------------|--------------|--------------|--------------|---------------|-----------------|--------------|--------------|--------------|
| Programme Title                                     | $\checkmark$ | $\checkmark$ | $\checkmark$ | $\checkmark$ | $\checkmark$  | $\checkmark$    | $\checkmark$ | $\checkmark$ | $\checkmark$ |
| PATENTSCOPE   |              |              | ✓            |              |               |                 | ✓            |              |              |
| IPC Green Inventory                                 |              |              | ✓            | ✓            |               |                 | ✓            |              |              |
| Horizon 2020  | $\checkmark$ |              |              | ✓            |               | <b>~</b>        | ✓            |              | ✓            |
| Horizon 2020's SME Instrument                       |              |              |              |              |               | <b>~</b>        |              |              | $\checkmark$ |
| COSME   |              |              |              |              | ✓             | <b>~</b>        |              | $\checkmark$ |              |
| Eurostars Programme                                 | ✓            |              |              |              |               | <b>~</b>        | ✓            |              |              |
| Fuel Cells and Hydrogen (FCH) Joint Technology      | $\checkmark$ |              |              | ✓            |               |                 | ✓            |              |              |
| European Investment Fund (EIF)                      |              | ✓            |              |              |               | <b>~</b>        | ✓            |              | $\checkmark$ |
| Individual Loan from European Investment Bank (EBI) |              | ✓            |              |              |               |                 | ✓            |              | $\checkmark$ |
| Access to EU finance                                |              |              |              |              |               |                 |              |              | $\checkmark$ |
| SME's technological services search tool            |              |              |              |              | ✓             |                 |              |              |              |
| European Regional Development Fund                  | ✓            |              |              | ✓            |               | ✓               |              |              |              |
| Tradeshow Access Programme (TAP Grants)             |              |              | $\checkmark$ |              | ✓             |                 |              |              |              |

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| Overseas Market Introduction Services: UKTI |   |   | ✓ | ✓            |   |   |   |
|---|---|---|---|--------------|---|---|---|
| Export Britain                              |   |   |   | ✓            |   |   | ✓ |
| Passport to Export: UKTI                    |   |   | ✓ | ✓            | ✓ |   |   |
| Open to Export                              |   |   |   |              | ✓ |   | ✓ |
| Export Communications Review                |   |   | ✓ | $\checkmark$ | ✓ |   |   |
| Export Marketing Research Scheme            |   |   | ✓ | ✓            | ✓ |   |   |
| UK Export Finance (UKEF)                    |   |   |   | $\checkmark$ | ✓ |   |   |
| Market Visit Support                        |   |   |   | ✓            | ✓ |   | ✓ |
| Tooling Funding Programme                   |   | ✓ |   |              |   |   |   |
| RBS Tooling Finance                         |   | ✓ |   |              |   |   |   |
| Enterprise Finance Guarantee: BIS           |   | ✓ |   |              | ✓ |   |   |
| Finance for Business : BIS                  |   | ✓ | ✓ |              | ✓ |   |   |
| British Business Bank                       | ✓ |   |   |              |   |   |   |
| Lloyds Bank Automotive Tooling Finance      | ✓ | ✓ |   |              |   |   | ✓ |
| Connected digital additive manufacturing    | ✓ |   |   |              |   |   | ✓ |
| Connected and autonomous vehicles 2         | ✓ |   |   |              |   | ✓ |   |

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| Fuel Cell Electric Vehicle Fleet Support scheme | ✓ |   |              | ✓   |   |   | ✓            |
|---|---|---|--------------|---|---|---|--------------|
| KEEP+   |   |   |              |   | ✓ |   | ✓            |
| Manufacturing and Materials                     |   |   |              |   | ✓ |   | ✓            |
| Open Funding competition                        |   |   |              |   |   |   | ✓            |
| Women in innovation                             |   |   |              |   |   |   | ✓            |
| Enterprise Capital Fund                         |   | ✓ |              |   | ✓ |   |              |
| Business Growth Fund                            |   | ✓ |              |   |   |   | ~            |
| UK Innovation Investment Fund (UKIIF)           | ✓ |   |              |   |   |   | ✓            |
| Enterprise Investment Scheme                    | ✓ |   |              |   |   |   |              |
| Seed Enterprise Investment Scheme (SEIS)        |   | ✓ |              |   | ✓ |   |              |
| Business Finance for You                        |   | ✓ |              |   |   |   |              |
| Capital Allowance Investment Scheme: HMRC       | ✓ |   |              | ✓   | ✓ |   |              |
| Enhanced Capital Allowances: HMRC               |   |   | $\checkmark$ | ✓   |   |   |              |
| Time to Pay Arrangements: HMRC                  |   |   | $\checkmark$ |   |   |   |              |
| Patent Box: HMRC                                |   |   | $\checkmark$ |   |   | ✓ |              |
| Entrepreneur Fast Track: Carbon Trust           | ✓ |   | ✓            | <ul> <li>Image: A start of the start of</li></ul> | ✓ | ✓ | $\checkmark$ |

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| Venture Capital and Business Angels                                |   | ✓ |              |                       |   |   |          |   |
|--|---|---|--------------|-----------------------|---|---|----------|---|
| Knowledge Transfer Networks  |   |   | $\checkmark$ |                       |   |   |          |   |
| Knowledge Transfer Partnerships                                    | ✓ |   |              |                       | ✓ | ✓ | <b>√</b> | ✓ |
| ERASMUS+   |   |   |              |                       | ✓ |   | ✓        |   |
| Apprenticeship Levy  |   |   |              |                       |   |   | ✓        | ✓ |
| Work Place Training, inc apprenticeships: BIS                      |   |   | $\checkmark$ |                       | ✓ |   | <b>√</b> | ✓ |
| Employer Ownership: skills project for the automotive supply chain | ✓ |   |              |                       |   |   | ~        | ✓ |
| The Centre for Resource Efficient Manufacturing Systems<br>(REMS)  |   |   |              |                       |   |   |          | ✓ |
| Design Council: Business growth                                    |   |   | ✓            |                       | ✓ |   |          | ✓ |
| Lambert Tool Kit: Intellectual Property Office                     |   |   | ✓            |                       |   | ✓ |          |   |
| Mentorsme.co.uk  |   |   |              |                       | ✓ |   | <b>√</b> | ✓ |
| CRC Energy Efficiency Scheme: DECC                                 |   |   | $\checkmark$ | ✓                     |   |   |          |   |
| Plugged-in Car Grant: OLEV   |   |   | $\checkmark$ | ✓                     |   |   |          |   |
| Venture Capital Investments: Carbon Trust                          |   | ✓ |              | ✓                     |   | ✓ |          |   |
| Energy Efficiency Financing: Carbon Trust                          |   | ✓ | ✓            | <ul> <li>✓</li> </ul> |   |   |          |   |
| Energy game changer  |   |   |              | ✓                     |   |   |          | ✓ |

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| Climate Change Agreements                           |              |   |   | ✓ |   |   | ✓ |
|---|--------------|---|---|---|---|---|---|
| Low Carbon Funding Landscape Navigator              |              |   |   | ✓ |   | ✓ |   |
| Integrated Delivery Programme 12                    |              |   |   |   |   | ✓ |   |
| Developing Advanced Lightweight Vehicles            | ✓            |   |   | ✓ |   | ✓ |   |
| Green Investment Bank                               |              | ✓ |   | ✓ |   |   |   |
| Advanced Propulsion Centre                          | $\checkmark$ |   | ✓ | ✓ | ✓ | ✓ |   |
| APC5: Driving UK productivity                       |              |   |   |   | ✓ |   | ✓ |
| Engineering and Physical Sciences Research Council  | $\checkmark$ |   |   |   |   | ✓ | ✓ |
| Collaborative Research & Development Projects       | $\checkmark$ |   |   |   |   | ✓ | ✓ |
| SMART: Grant for Research and Development Scheme    |              |   |   |   |   |   |   |
| Small Business Research Initiative (SBRI)           | $\checkmark$ |   |   |   |   | ✓ | ✓ |
| Innovation Vouchers                                 | $\checkmark$ |   |   |   |   |   |   |
| Niche Vehicle CR&D Programme                        | $\checkmark$ |   |   |   |   | ✓ | ✓ |
| Research and Development Relief for Corporation Tax |              |   | ✓ |   |   | ✓ | ✓ |
| UK Steel Enterprise Business Loans                  |              | ✓ |   |   |   |   |   |
| Clydesdale Bank & Yorkshire Bank Tooling Finance    | ✓            |   |   |   |   |   |   |

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| Lloyds Bank Commercial Banking                   | ✓            | ✓ |   |   |   |   |   |   |
|--|--------------|---|---|---|---|---|---|---|
| The Manufacturing Advisory Service               |              |   | ✓ |   |   |   | ~ |   |
| Business Growth Service                          |              |   |   |   | ✓ |   |   | ✓ |
| Equity Growth Fund (England)                     | ✓            |   | ✓ |   |   |   |   |   |
| UK Steel Enterprise Business Loans               |              | ✓ |   |   |   |   |   |   |
| Coalfields Fund                                  |              | ✓ |   |   | ✓ |   |   |   |
| Angel CoFund                                     |              | ✓ |   |   |   |   |   |   |
| Growth Accelerator                               |              |   |   |   | ✓ | ✓   |   | ✓ |
| Developing your International Trade Potential    |              |   | ✓ | ✓ | ✓ |   |   |   |
| Regional Growth Fund                             | ✓            |   |   |   |   |   |   | ✓ |
| Exceptional Regional Growth Fund (eRGF)          | ✓            |   |   |   |   |   |   | ✓ |
| <u>AGE 16 - 24</u>                               | ✓            |   |   |   |   |   | ~ |   |
| Scottish Co-investment Fund: Scottish Enterprise |              | ✓ |   |   | ✓ |   |   |   |
| Scottish Venture Fund: Scottish Enterprise       |              | ✓ |   |   | ✓ |   |   |   |
| Scottish Loan Fund: Scottish Enterprise          |              | ✓ |   |   | ✓ |   |   |   |
| SMART: Scotland                                  | $\checkmark$ |   |   |   | ✓ | <ul> <li>Image: A start of the start of</li></ul> |   |   |

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| Interface (Scotland's universities and research Institutes)     |              |   |   |   |   |   | ✓            | ✓            |
|---|--------------|---|---|---|---|---|--------------|--------------|
| R&D Grant: Scottish Enterprise                                  | ✓            |   |   |   | ✓ | ✓ |              |              |
| Resource Efficient Scotland SME Loans                           |              | ✓ |   |   | ✓ |   |              | ✓            |
| Invest Northern Ireland   | ✓            | ✓ | ✓ |   |   |   | ✓            | ✓            |
| 0% Business Loans: Carbon Trust                                 |              | ✓ |   | ✓ | ✓ |   |              |              |
| SMARTCymru Research, Development & Innovation (RD&I)<br>funding | ~            |   |   |   | ✓ | ✓ |              |              |
| Skills Growth Wales (SGW)                                       | ✓            |   | ✓ |   |   |   | ~            | $\checkmark$ |
| Business Wales: Advanced Materials and Manufacturing            | ✓            | ✓ | ✓ |   |   |   | <b>√</b>     | $\checkmark$ |
| Local Enterprise Partnerships (LEPS)                            | ~            |   | ✓ |   |   |   |              | $\checkmark$ |
| Midlands Engine Investment Fund (MEIF)                          |              |   |   |   | ✓ |   |              | ✓            |
| Growing Places Fund   |              |   |   |   |   |   |              | ✓            |
| Enterprise Zones  |              |   |   |   |   |   |              | ✓            |
| Coaching for High Growth SMEs                                   |              |   | ✓ |   | ✓ |   | $\checkmark$ |              |
| Improving your resource efficiency                              |              |   | ✓ | ✓ |   |   | $\checkmark$ |              |
| Greater Lincolnshire Business Capital Growth Fund               | ✓            |   | ✓ |   | ✓ |   |              |              |
| D2N2 Unlocking Investment for Growth                            | $\checkmark$ |   |   |   |   |   | $\checkmark$ |              |

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| Finance for Business North East                             | $\checkmark$ |   |   |   | ✓ |  | $\checkmark$ |
|---|--------------|---|---|---|---|--|--------------|
| North East Business Support Fund                            | $\checkmark$ |   |   |   | ✓ | $\checkmark$   |              |
| North East Manufacturing Growth Programme                   |              |   |   |   | ✓ |  | ✓            |
| Rosebud Business Loan                                       | $\checkmark$ |   |   |   | ✓ |  |              |
| Boost Business Lancashire                                   | $\checkmark$ | ✓ | ✓ |   |   |  |              |
| St Helens Jobs and Growth Fund                              | $\checkmark$ |   |   |   | ✓ | <ul> <li>Image: A second s</li></ul> |              |
| The North West Fund   |              | ✓ |   |   | ✓ |  |              |
| Low Carbon Innovation Fund (LCIF)                           |              | ✓ |   | ✓ |   |  |              |
| London ESF AGE 16 – 24                                      | $\checkmark$ |   |   |   |   | <ul> <li>Image: A set of the set of the</li></ul>  |              |
| Velocity Growth Revenue and Maximum Velocity Capital grants | $\checkmark$ |   |   |   | ✓ |  |              |
| South West Growth Fund                                      | $\checkmark$ | ✓ |   |   |   |  |              |
| Warwickshire SMEs funding                                   |              | ✓ |   |   | ✓ |  |              |
| Black Country Reinvestment Society (BCRS)                   |              | ✓ |   |   |   |  |              |
| Early Advantage Fund  | $\checkmark$ |   |   |   | ✓ |  | ✓            |
| Exceed Midlands Advantage Fund                              | $\checkmark$ |   |   |   | ✓ |  | $\checkmark$ |
| Black Country GOLD Programme                                |              | ✓ |   |   | ✓ |  |              |

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| Birmingham Business Loan Fund                             | $\checkmark$ | ✓ |   |   | ✓ |   |              |              |
|---|--------------|---|---|---|---|---|--------------|--------------|
| Solihull Business Loan Fund                               | ✓            | ✓ |   |   | ✓ |   |              |              |
| Innovation University Enterprise Network (i-URN)          |              |   | ✓ |   | ✓ |   |              | $\checkmark$ |
| Performance Improvement Initiative                        |              |   |   |   | ✓ |   |              | $\checkmark$ |
| Touch Digital   |              |   | ✓ |   | ✓ |   |              | $\checkmark$ |
| Technology and Innovation Future: West Midlands           |              |   | ✓ | ✓ | ✓ | ✓ |              |              |
| Coventry and Warwickshire Growth Hub                      |              |   | ✓ |   |   |   | <b>√</b>     |              |
| Green Shoots Plus Fund                                    | ✓            |   |   |   | ✓ |   |              |              |
| Response project  |              |   |   |   | ✓ |   | $\checkmark$ |              |
| Finance Yorkshire   | ✓            |   |   |   | ✓ |   |              |              |
| Skills Funding for Engineering companies                  |              |   |   |   | ✓ | ✓ |              | $\checkmark$ |
| Leeds City Region Loans and Grants                        |              | ✓ |   | ✓ | ✓ |   |              |              |
| Let's Grow North and East Yorkshire                       | ✓            | ✓ |   |   |   |   |              |              |
| Sheffield City Region Growth Hub                          | ✓            |   |   |   | ✓ |   |              | $\checkmark$ |
| Business Finance Partnership (BFP) Small Business Tranche |              | ✓ |   |   | ✓ |   |              |              |

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