SMMT UK new car and LCV registrations outlook to 2020

Background and context to panel survey

The outlook is revised on a quarterly basis in January, April, July and October. The latest survey of participants’ own views was conducted during October 2018. SMMT’s outlook is an average of data received from participating market analysts (panel). Each outlook received is given equal weight and is anonymised.

2017:

New car registrations: 2.541m units, down 5.7% on 2016’s 2.693m and up 24.3% on 2012’s 2.045m

Diesel registrations at 1.066m and a 42% share of all cars, it was 50.8% in 2012 on a level of 1.039m.

Light commercial vehicles (LCV, to 3.5t gvw) at 0.362m and the level was 0.240 in 2012.

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| UK new light vehicle registrations and (October 2018) outlook

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| *thousands* | All cars | Diesel cars | AFV cars | Plug-in cars | LCVs |
| 2007 – 2016^ | 2,260 | 1,061 | - | - | 288 |
| 2016 | 2,693 | 1,285 | 89 | 39 | 376 |
| 2017 | 2,541 | 1,066 | 120 | 49 | 362 |
| 2018F | 2,381 | 749 | 145 | 56 | 352 |
| 2019F | 2,325 | 658 | 174 | 70 | 340 |
| 2020F | 2,302 | 580 | 219 | 93 | 337 |

*^ = annual average for 2007 to 2016. LCVs = light commercial vehicles to 3.5t gvw**AFV = alternatively fuelled vehicles, Plug-in = battery electric and plug-in hybrid vehicles**Note: there were 15 returns from a current Panel of 20 – the survey is voluntary* |

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| SMMT outlook for 2018, 2019 and 2020 – as at October 20182018* Car registrations at 2.381m units, 6.3% down on 2017’s level of 2.541m.
* Diesel cars at 0.748m, down 29.7% on 2017, and share at 31.4% share compared with 42.0%.
* AFV registrations to climb 21.1% in 2018, with plug-in electric cars up 13.2%
* LCV registrations at 0.352m, down 2.8% on the 2017 level and 6.3% on 2016’s 0.376m peak.

2019* Cars registrations at 2.325m, down 2.4% on the 2018 outlook level.
* Diesel car volume of 0.658m, down 12.2% and taking market share to 28.3% of all cars.
* AFVs registrations to rise 19.7% and plug-ins up 25.7%, taking market shares to 7.5% and 3%
* LCV registrations at 0.340m, down 3.4% on the 2018 outlook.

2020* Cars registrations at 2.302m, down 1.0% on the 2019 outlook level.
* Diesel car volume of 0.580m, down 11.7% on 2019 outlook and cutting market share to 25.2%.
* AFVs registrations to rise 25.9% and plug-ins up 32.4%, taking market shares to 9.5% and 4%
* LCV registrations at 0.337m, down 0.9% on the outlook for 2019.

*Notes: car forecasts rounded to nearest 10,000 and LCV to 1,000 unit.**Reasonable care has been taken in preparing this information. It is not an exclusive aid for market analysis, other sources and market intelligence should be reviewed.* |

**Next revision and contact**

The outlook is scheduled to be next revised in January 2019 and result will be posted by end of the month.

The project work is managed by SMMT’s Economics team, PPVL Department – e-mail econoweb@smmt.co.uk