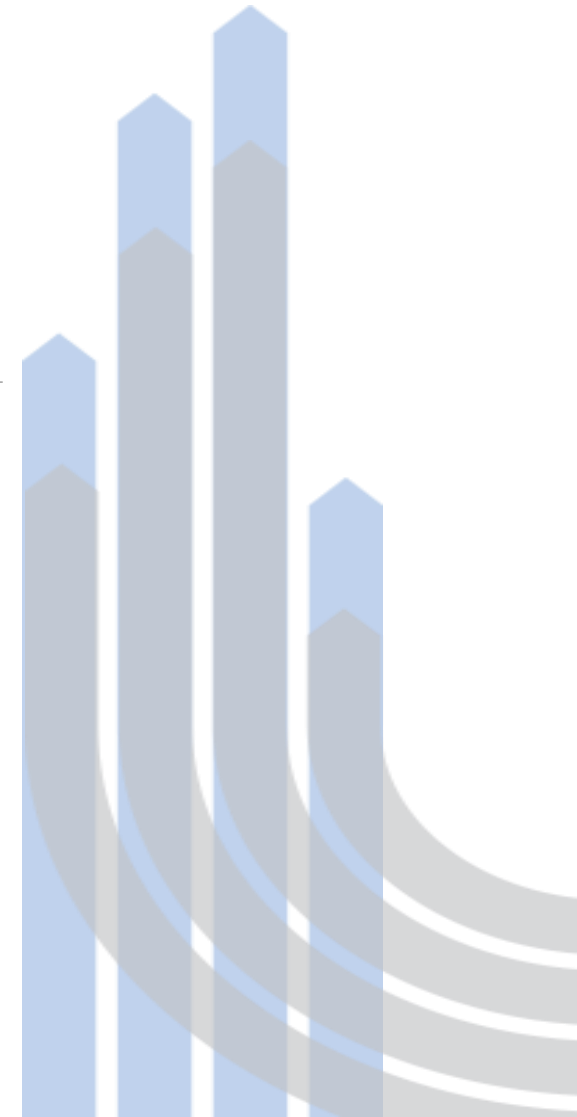


SMMT Meet the Buyer webinar

8 September 2021

| | |
|--------------|-----------------|
| Luke Hampton | Leanne Holliday |
| SMMT | SMMT |

To listen to the recording of this webinar, click [here](#).



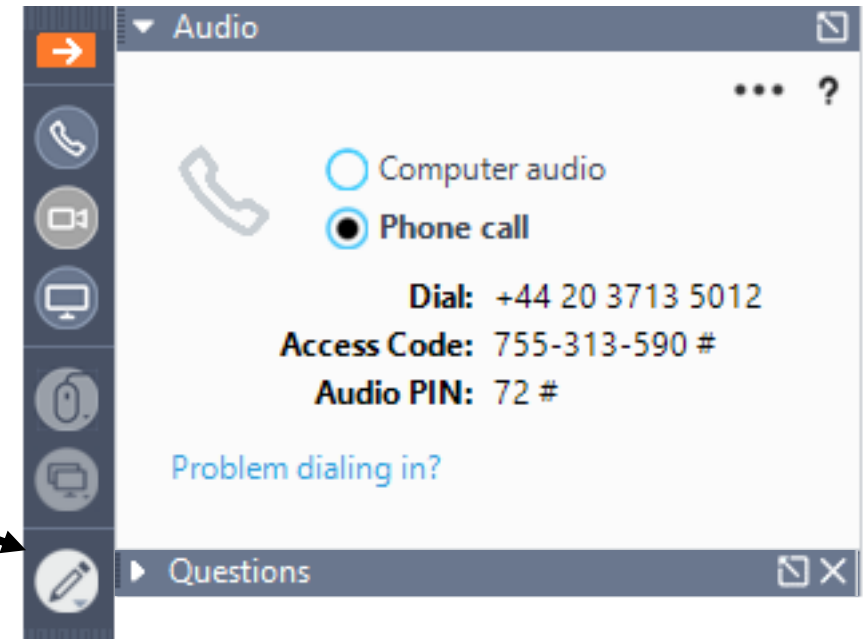
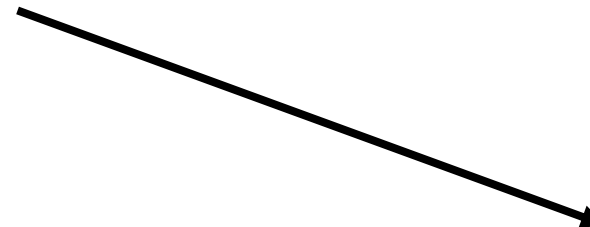
During presentations (10:00 – 11:00) everyone will be muted so that only the presenters will be heard.

The presentation will be followed by a Q&A session. Click on the hand symbol to show that you have a question or type in your question at any point.

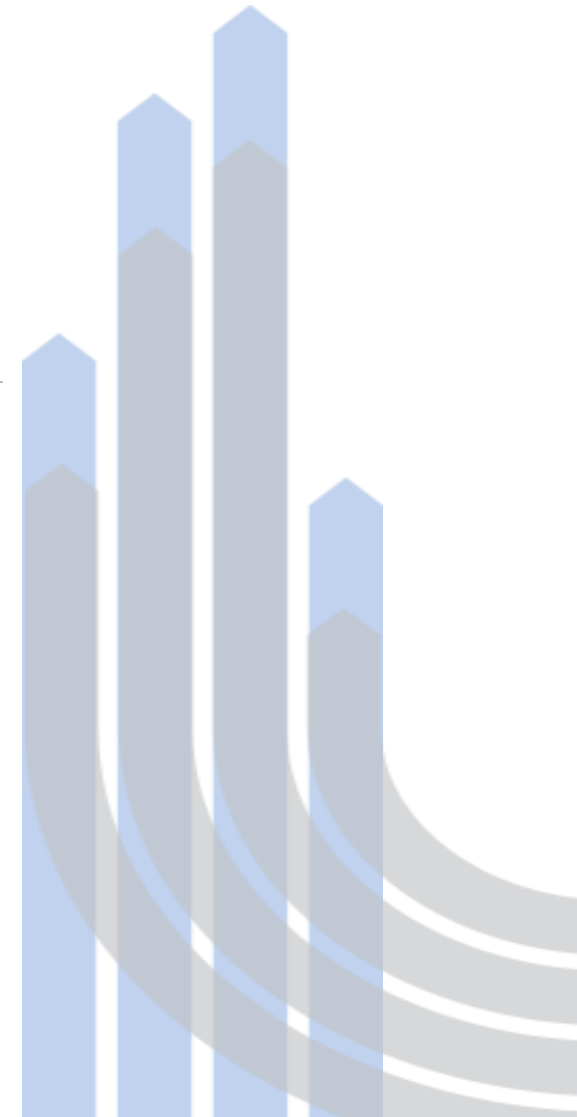
If you 020 7344 1673. are experiencing any technical problems please call

Questions and Answers

Please type your questions in the Question box.



SMMT Meet the Buyer October 2021



Meet the Buyer – October 2021

19 October 2021 (09:00 – 17:00)

Objectives

- Support buyers in identifying and meeting with as many potential suppliers to fill sourcing needs and to deliver as much potential value to the UK sector as possible.

Event format

- Bespoke 1-1 buyer supplier meetings (30 minute slots, 10:00-17:00)
- Plenary session (09:00-09:45) – hear from industry leaders.
- Seminar programme (10:30-14:30) – hear from experts on available support programmes
- Networking lunch (12:30-13:30)
- Exhibition showcase - book via SMMT website:
www.smmt.co.uk/events/meet-the-buyer-2021



Venue

Coventry Building Society
Arena (formerly Ricoh Arena)
Arena Retail Park, Classic Dr,
Coventry, United Kingdom,
CV6 6AS

Buyers

AGIVAL



AUTOCRAFT
Solutions Group

HYUNDAI
MOBIS



NSG
GROUP



SANOh
UK Manufacturing



TEVVA



Commodities of interest

Automotive components

- Interior
 - Upholstery/ leather (seat covers)
 - Air compressors (in-seat)
 - Textiles
 - Trunk liners
 - Vehicle accessories
 - Visual graphics
 - Ambient lighting
 - Warning lighting
 - Feature illumination
 - Projected displays
 - Anti-viral / anti-bacterial coatings for fabrics/touchpoints
 - Carpets
 - Seats
 - Trim
 - Composites
- Exterior
 - Towbars
 - Towbar Wiring
 - Sidesteps
 - Sidebars
 - Cross Bars (Roof Racks)
 - Mudguards
 - Roof racks
 - Composites
- Sensors
 - Integrated glass sensors
 - Mist
 - Touch
 - Breakage
 - Gesture control
 - Invisible sensing / electronic features
 - Facial recognition
 - Warning systems
 - Chassis sensors
 - Wheel loss
 - TPMS
 - Wheel Speed
 - Rain/Light
 - Ride Height
- Multi area components
 - Plastic clips
 - Connectors
 - Metal brackets
 - Nuts
 - Heat shrinks
 - Thermal sleeve
 - Ferrules
 - Hoses
 - Plug ins
 - Manifolds
- Powertrain
 - Automatic transmission parts
 - Engine components
- Wheels
 - Allow wheels (racing)
- Thermal management
 - Refrigerant pipes
 - Receiver dryers
 - Chillers (aluminium, steel, rubber, other)
 - Coolant tanks and hoses (plastic, silicon)
 - Coolant and refrigerant valves (aluminium, plastic)
 - Air ducts (plastic, EPP)
 - HVAC units
 - Compressors

Commodities of interest

- Wiring harnesses
 - Low voltage
 - High voltage
- Lithium ion batteries components
 - Copper foil
 - Aluminium foil
 - Binders
 - Solvents
 - Graphite
 - Tapes
 - Pouch film
- EV components
 - EMA (Electric Modular Architecture)
 - Busbars
 - Charging cables
 - EV battery components
- Connectivity modules
 - Antennae
 - Tachograph
 - Ethernet Switch
 - Microphones
 - 2-way radios
 - Alarm
 - E-Call Modules
 - Wi-Fi Routers
 - V2X connectivity for digital advertising

Manufacturing processes & assembly

- Pressings (300t-400t), assembly and painting.
- Painting
- Foam forming (cushion assemblies)
- Tube manipulation (slide handles and tube frame seats)

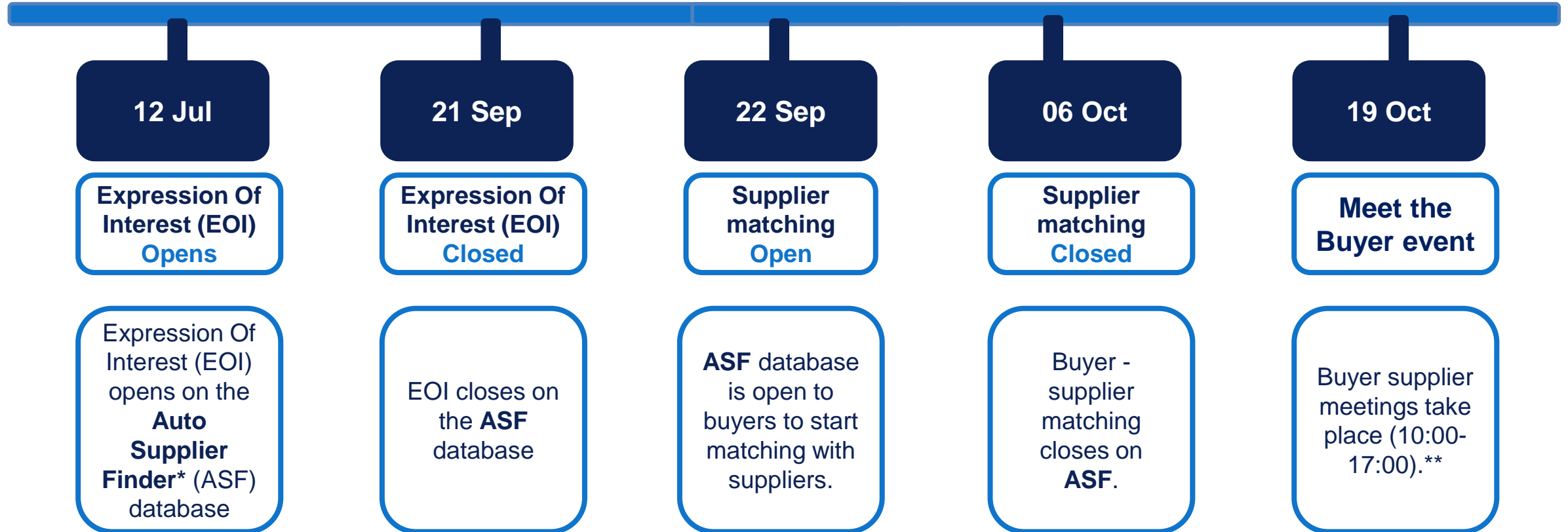
Plastic scrap

- Scrap plastics from production, packaging, ELV vehicles

Indirect spend

- Barcoding systems
- Freight providers

Timeline and key dates



* Each buyer will need to login to ASF to participate. They will need to express their interest as a 'buyer'.

** A digital contingency plan is in place, in case the physical event is disrupted by Covid.

What you need to do

Step 1 – Expression Of Interest (EOI) – DEADLINE 21 SEPTEMBER

- Submit your interest for free – <https://www.autosupplierfinder.com/meet-the-buyer.html>
- Via – Auto Supplier Finder

Step 2 – Event Registration

- Once your EOI has been received, you will receive an email with the free event registration link.
- Via – Cvent registration

Step 3 – Update your ASF company information

- Watch the [video tutorial](#) on how to update your ASF profile.
- Via – Auto Supplier Finder

Thank you

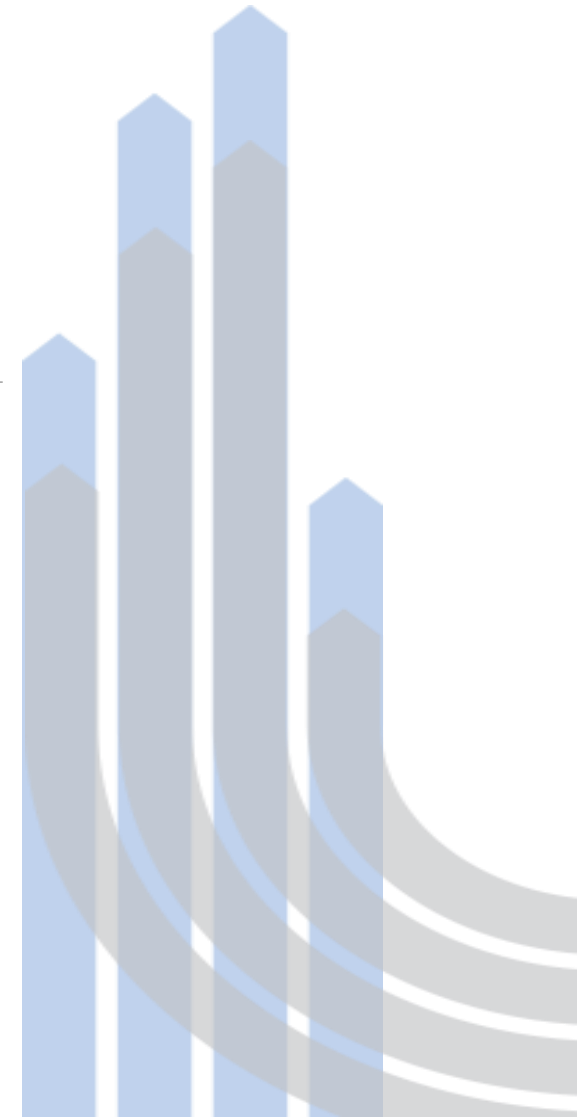
The Society of Motor Manufacturers and Traders Limited

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www.smmt.co.uk

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Questions and Answers

Please type your questions in the Question box.

